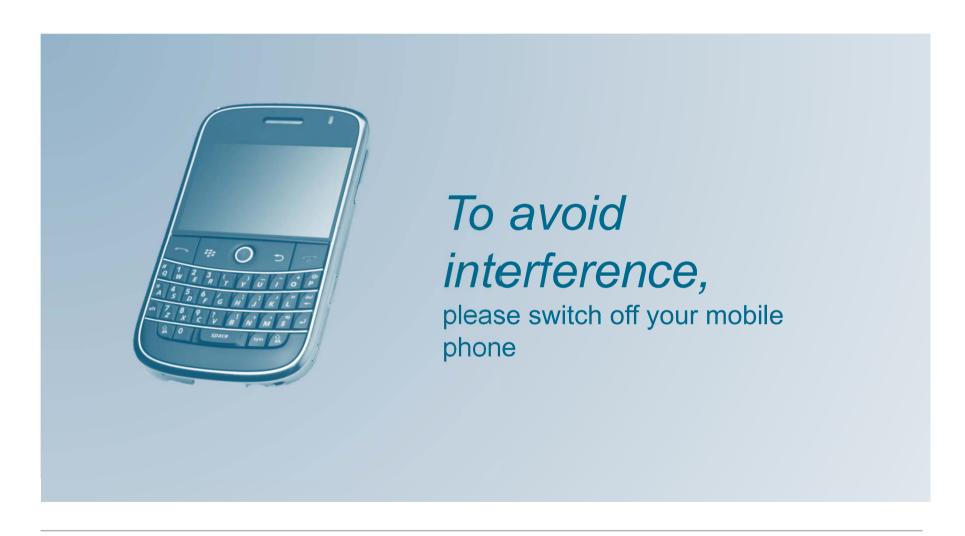
# Combined General Meeting

Paris
25 April 2013



## **Notice**





#### **Notice**

#### **Forward-looking statements**

SCOR does not communicate "profit forecasts" in the sense of Article 2 of (EC) Regulation n°809/2004 of the European Commission. Thus, any forward-looking statements contained in this communication should not be held as corresponding to such profit forecasts. Information in this communication may include "forward-looking statements", including but not limited to statements that are predictions of or indicate future events, trends, plans or objectives, based on certain assumptions and include any statement which does not directly relate to a historical fact or current fact. Forward-looking statements are typically identified by words or phrases such as, without limitation, "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "may increase" and "may fluctuate" and similar expressions or by future or conditional verbs such as, without limitations, "will", "should", "would" and "could." Undue reliance should not be placed on such statements, because, by their nature, they are subject to known and unknown risks, uncertainties and other factors, which may cause actual results, on the one hand, to differ from any results expressed or implied by the present communication, on the other hand.

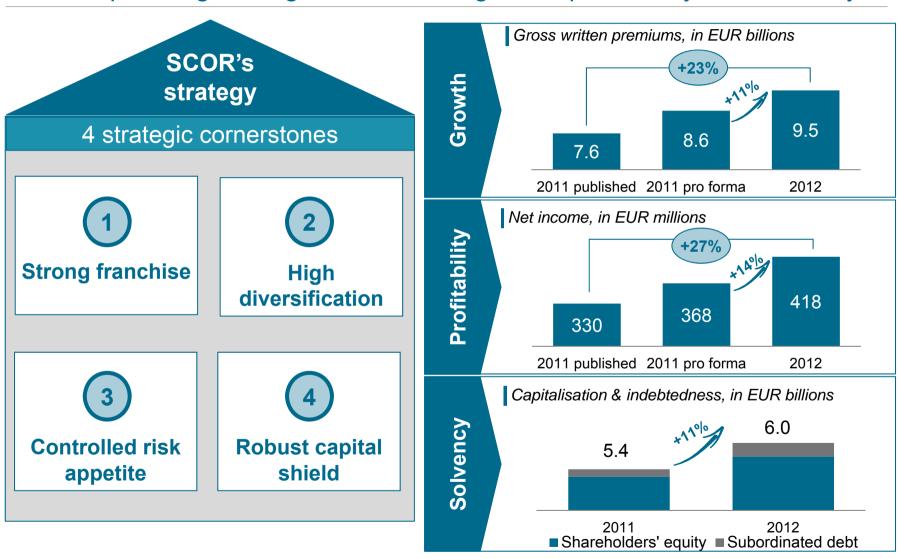
Please refer to SCOR's *Document de référence* filed with the AMF on 6 March 2013 under number D.13-0106 (the "*Document de référence*"), for a description of certain important factors, risks and uncertainties that may affect the business of the SCOR Group. As a result of the extreme and unprecedented volatility and disruption of the current global financial crisis, SCOR is exposed to significant financial, capital market and other risks, including movements in interest rates, credit spreads, equity prices, and currency movements, changes in rating agency policies or practices, and the lowering or loss of financial strength or other ratings.







# The relevance of SCOR's business model was proved once again in 2012, the Group having managed to combine growth, profitability and solvency





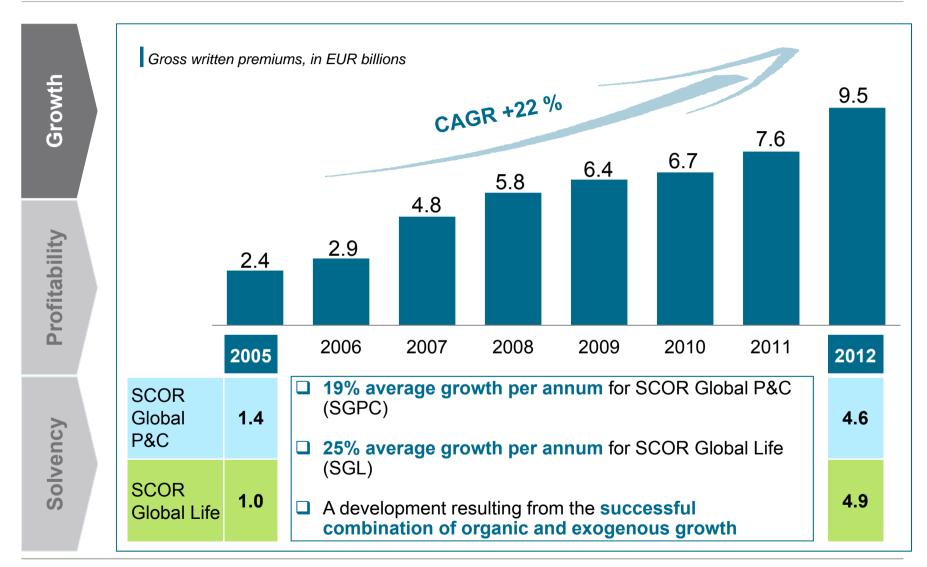
# **Combined General Meeting**



A group that continues to grow

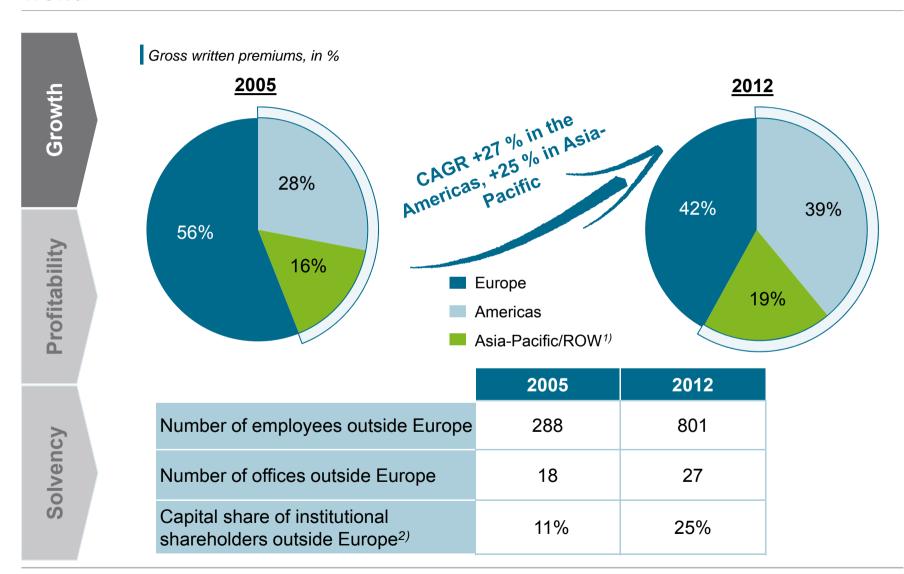


# SCOR is a group that continues to grow





# A group consolidating its positions in the most dynamic regions of the world





CAGR: compound annual growth between 2005 and 2012

1) Rest of world

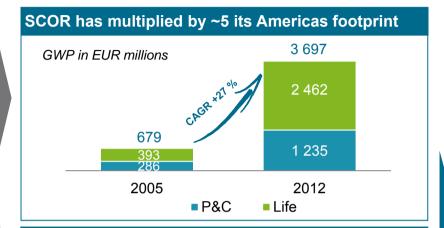
2) Source: TPI and Ipreo

## SCOR consolidates its positions in the Americas

Growth

Profitability

Solvency





#### Successful expansion of the SCOR group

- □ SCOR has successfully integrated Transamerica Re, making SCOR Global Life the 2<sup>nd</sup> largest Life reinsurer in the US<sup>2)</sup>
- SCOR opened a SGL representative office in Mexico in 2011 and a SGPC branch office in Argentina in 2012 to support the Group's position in Latin **America**
- SCOR is also consolidating its presence in Brazil, mainly in specialty lines
- ☐ The number of SCOR employees (628) in the Americas has doubled since 2005, supporting the high double-digit annual growth of the Group in this area



CAGR: compound annual growth between 2005 and 2012

1) Rankings in the targeted regional carriers segment

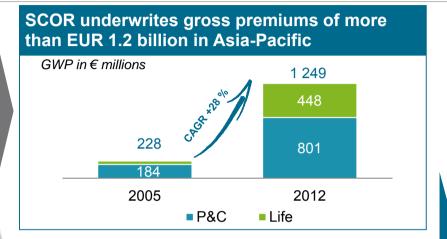
17% market share, based on 2011 share of recurring new business (source: the 2011 SOA/Munich Re Survey of US 9 Life reinsurance)

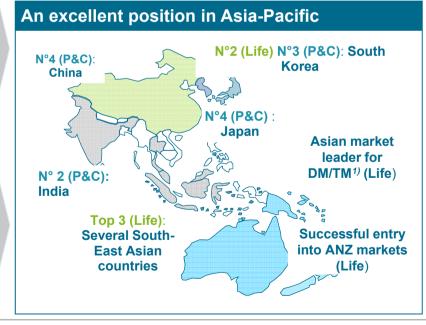
# In Asia-Pacific, SCOR continues to expand its activities

Growth

**Profitability** 

Solvency





#### A successful implementation

- SCOR's longstanding presence in Asia is highly valued by the Group's clients
- □ Asia-Pacific now constitutes 17% of SCOR Global P&C and 9% of SCOR Global Life gross written premiums
- The favourable economic conditions in the region provide double-digit growth opportunities
- □ SCOR operates in Singapore, Hong Kong and Australia via its subsidiaries. The Group has branches or service companies in China, India, Malaysia, Taiwan, Japan and South Korea
- □ SCOR's workforce (173) in the region has doubled since 2005

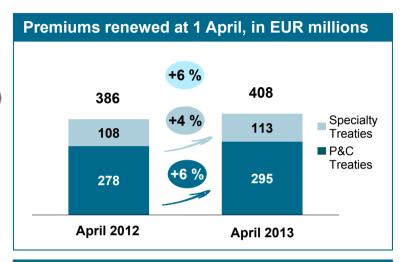


# At the 1 April 2013 renewals, SCOR Global P&C continues its profitable growth throughout the world

Growth

**Profitability** 

Solvency







- EUR 386 million of premiums up for renewal in April 2013, distributed between 69% in Asia. 23% in the Americas and 8% in EMEA<sup>2)</sup>
- ☐ Premium volume increase of around 6%, notably due to treaties on the Asian markets
- □ Prices flat overall (+0.7%), with a few pockets of strong pricing increases

(10% of total treaty premiums)

 General improvement in expected profitability: technical ratio and return on allocated capital

On an essentially stable market, SGPC has based its strategy on underwriting discipline, and the improvement of returns and terms and conditions through active portfolio management and continuous dialogue with clients throughout the year



<sup>1)</sup> Figures for the main business lines and geographical areas

<sup>2)</sup> Europe, Middle East, Africa



A group delivering on its profitability



# SCOR drives its profitability through the Group's three engines

**3rowth** 

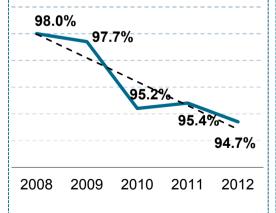
**Profitability** 

Solvency



**Excellent combined ratio** in P&C: 94.7%, better than the strategic plan scenarios (<95%)

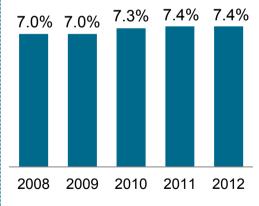
Annual net combined ratio<sup>1)</sup>





High and stable 2012 technical margin (7.4 %<sup>2)</sup>) in line with SMV1.1<sup>3)</sup> scenarios

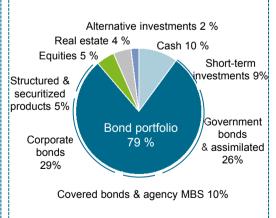
Technical margin excluding
US indexed annuity business
(%)





Strong ongoing return on invested assets of 3.5%<sup>4</sup>), combined with a prudent investment policy

Allocation of assets (€14 billion) at the end of 2012 in %





The net combined ratio is obtained by calculating the difference between the cat budget and the actual cost of catastrophes (in %)

Excluding 0.3 points of non-recurring items linked to GMDB run-off portfolio reserve release;

<sup>3)</sup> SMV1.1: Strong Momentum V1.1

<sup>4)</sup> Before equity impairments (3.0% after equity impairments)

# SCOR improves its financial profitability

Growth

Profitability

Solvency

	2011 published	2011 pro forma	2012
Net income (in € millions)	330	368	418
ROE above the risk-free rate (basis points)	Excluding equity portfolio impairments  803  731  After  € 50m of impairments on the equity portfolio	€ 50m of impairments	€ 69m of impairments





A group consolidating its solvency



#### In 2012, SCOR actively manages its debt:

- □ SCOR issues CHF 315 million of perpetual subordinated debt under best-in-class conditions (5.25%)
- □ SCOR buys back an existing debt of EUR 50 million at 80% of par value

#### SCOR optimises its capital shield policy:

- By issuing a new contingent capital layer of EUR 75 million
- ☐ By launching a new cat bond programme: Atlas VII

Capitalisation and indebtedness in EUR				EUR		2011	2012	Λ
billions	5.4	+110/0	6.0			2011		
Subordinated debt	J. <del>4</del>				Debt ratio	17.8%	19.9%	+2.1 pt
Share- holders' equity					Book value per share	€ 23.83	€ 26.18	+10%
squity ——	2011		2012					



#### SCOR's credit rating is upgraded by the rating agencies





A1 Moody's



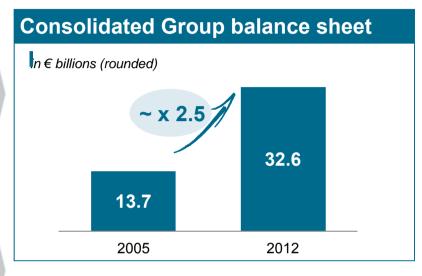


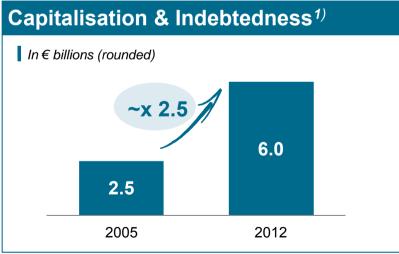
#### SCOR has a solid balance sheet

Growth

**Profitability** 

Solvency

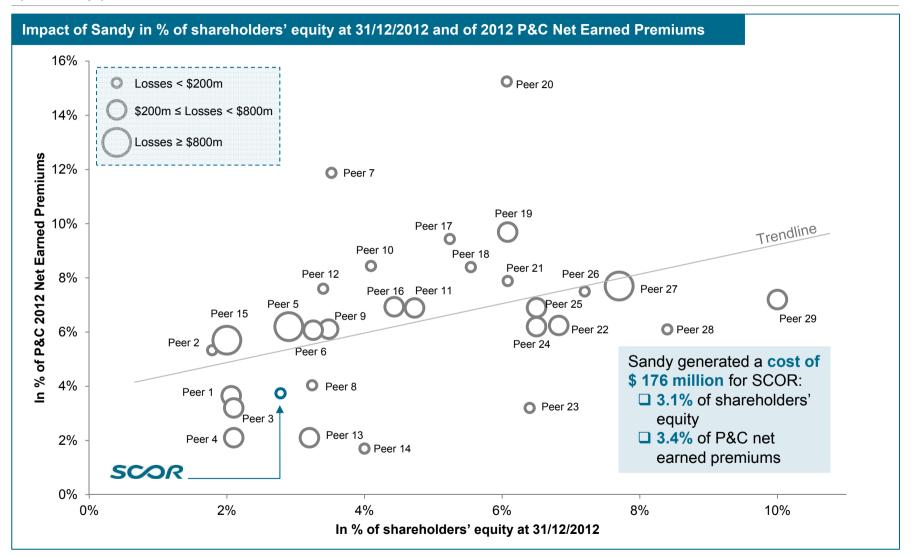




- SCOR's asset portfolio (€14.0 billion at Q4 2012) is systematically valued at market value
- □ For the fourth consecutive year, Towers Watson confirmed a higher than "best estimate" reserve level for SGPC at 31 December 2011
- □ SCOR's capitalisation and indebtedness of EUR 6 billion consists of 80% shareholders' equity and 20% subordinated debt
- The financial information offered by SCOR to its shareholders is best-in-class on the market



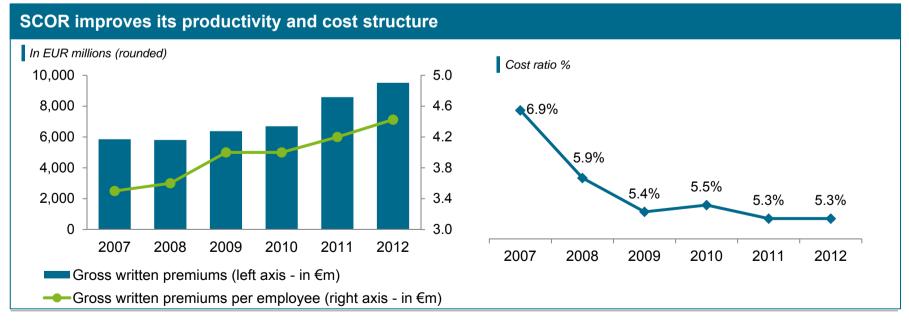
# SCOR demonstrates its ability to absorb shocks, in 2011 (Asia) and 2012 (Sandy)





## SCOR is investing for the future

#### SCOR is developing new SCOR is investing in new tools SCOR is ready for Solvency 2 products and services □ Réhalto ☐ "Global Data Center" with a private ☐ Internal model submitted to the cloud solution **Prudential Control Authority** Velogica ☐ Renewal of the OMEGA 2<sup>1)</sup> operating Longevity cover (ACP) ☐ Buyback of Life portfolios (e.g.: ☐ Implementation of pillars 2 and 3 system Cat platform BBVA) ☐ Active participation of SCOR in ☐ Common central accounting system dialogue with the regulators (One Ledger)







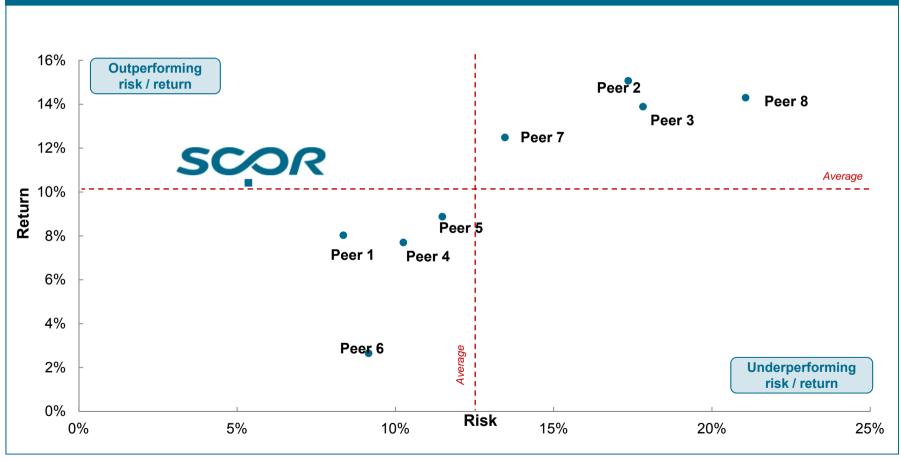
# A group creating shareholder value



## SCOR offers its shareholders a very attractive risk / return ratio

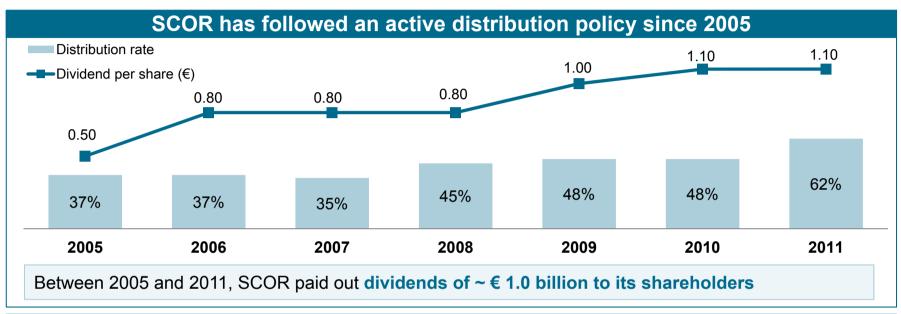
#### SCOR's "Value proposition"

To ensure maximum profitability by strengthening its solvency (from BBB+ in 2005 to A+ in 2012) and by minimising volatility





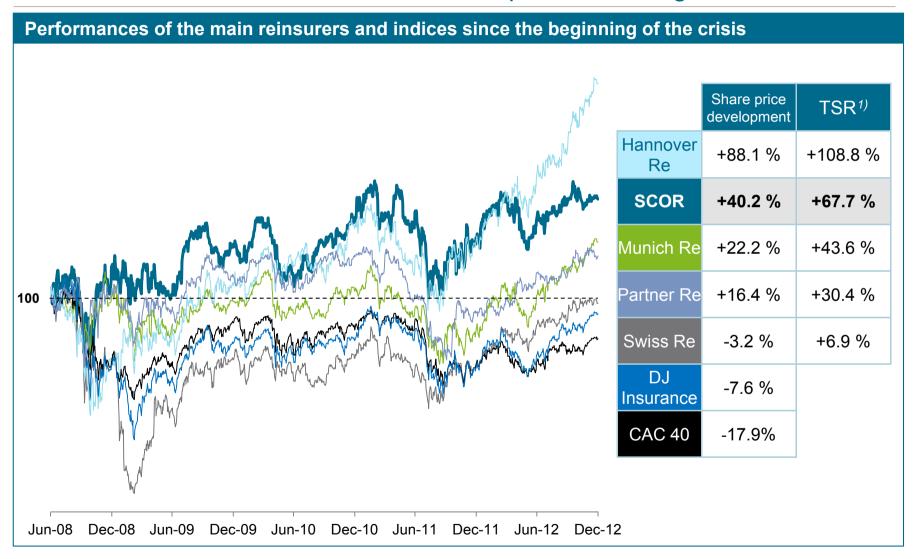
# SCOR proposes a dividend up by 9%







## SCOR has weathered the crisis thanks to prudent management





# In 2013, completes the implementation of "Strong Momentum" and actively prepares its new strategic plan





## **Combined General Meeting**

2010 2011 2012



"Top ranked Overall Reinsurer". "Most Proactive Reinsurer" and "Reinsurer Making Most Positive Impact" in UK & Ireland



SCOR Global P&C: best reinsurance company team for Motor and Facultative



LONDON MARKET AWARDS 2012

SCOR: "Reinsurance Company of the Year"



2010 Casualty Actuarial Society Award



Denis Kessler: "Reinsurance CEO of the year"



"Risk Carrier of the Year"



SCOR: "Best Global Reinsurance Company"



Denis Kessler: "Reinsurance Company CEO of the Year"



Denis Kessler: "Industry personality of the Year"



Reactions



2010

2010 (Re)insurer / Sponsor of the Year



Best Global Reinsurance G L O B A L A W A R D S Company, Best Global Reinsurance Company for Life **WINNER** & Best Capital Raising Initiative



GLOBAL for Life" AWARDS 2012

"Best Reinsurance Company "Best Reinsurance Company for the London Market"



2010: Best Global Reinsurance Company



15 March 2012, from "A" to "A+"





ICR from "a" to "a+"

**A1** Moody's

9 May 2012, from "A2" to "A1"



STANDARD & P O O R'S

5 June 2012, from "A" to "A+"

