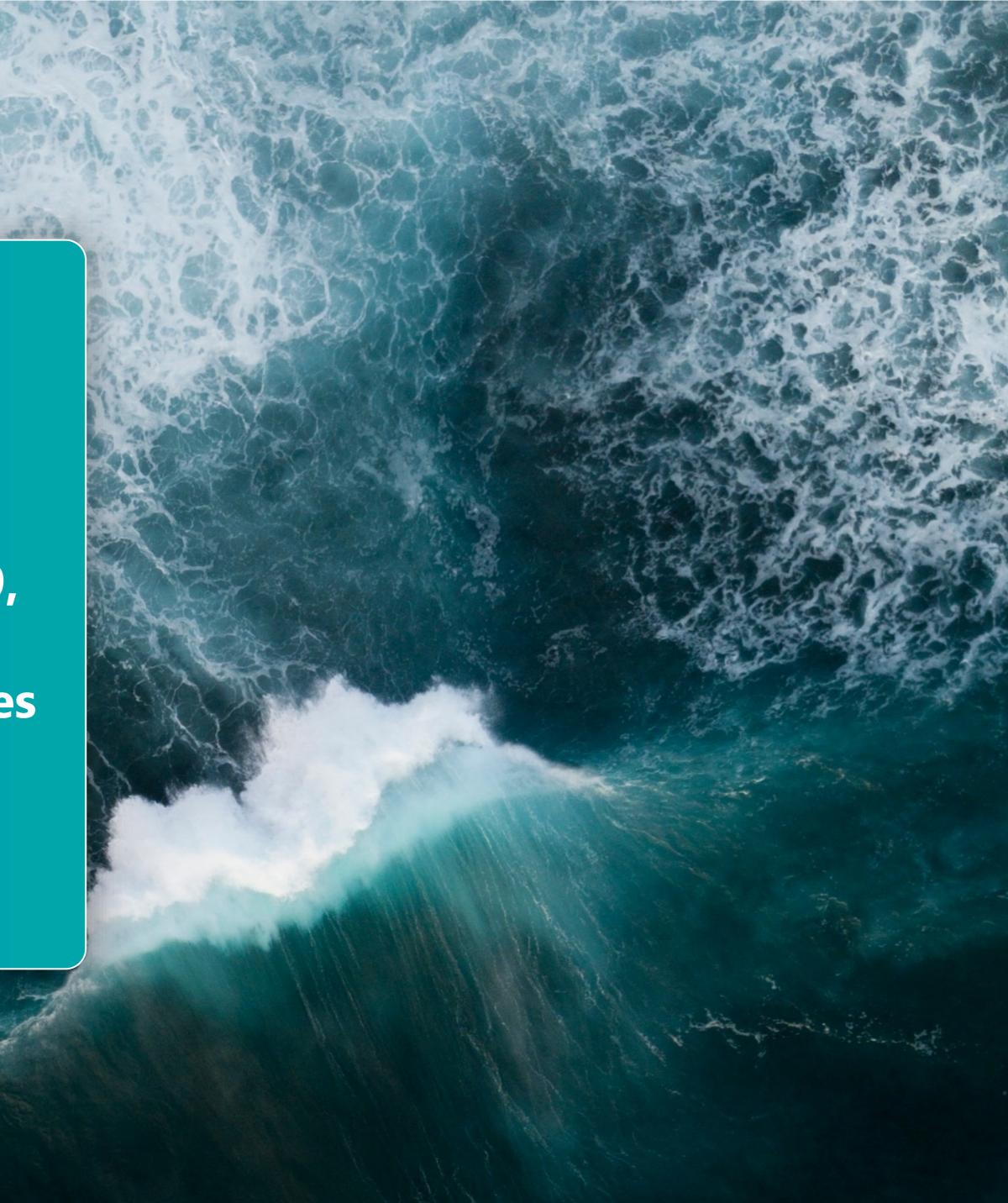
SCOR 2020 results February 24, 2021

SCOR absorbs the shock of Covid-19, recording a net income of EUR 234 million in 2020, and proposes a dividend of EUR 1.80 per share







### Disclaimer

#### General

Numbers presented throughout this document may not add up precisely to the totals in the tables and text. Percentages and percent changes are calculated on complete figures (including decimals); therefore, the document might contain immaterial differences in sums and percentages due to rounding. Unless otherwise specified, the sources for the business ranking and market positions are internal.

#### **Forward-looking statements**

This document includes forward-looking statements and information about the objectives of SCOR, in particular, relating to its current or future projects. These statements are sometimes identified by the use of the future tense or conditional mode, as well as terms such as "estimate", "believe", "have the objective of", "intend to", "expect", "result in", "should" and other similar expressions. It should be noted that the achievement of these objectives and forward-looking statements is dependent on the circumstances and facts that arise in the future. Forward-looking statements and information about objectives may be impacted by known and unknown risks, uncertainties and other factors that may significantly alter the future results, performance and accomplishments planned or expected by SCOR.

The full impact of the Covid-19 crisis on SCOR's business and results can still not be accurately assessed at this stage, given the uncertainty related both to the magnitude and duration of the Covid-19 pandemic and to the possible effects of future governmental actions and/or legal developments in this context. This uncertainty follows from the considerable difficulty in working on sound hypotheses on the impact of this crisis due to the lack of comparable events, the ongoing nature of the pandemic and its far-reaching impacts on the global economy, on the health of the population and on our customers and counterparties. These hypotheses include, in particular:

- the duration of the pandemic, its impact on health on the short and long term,
- the availability, efficacy, effectiveness and take-up rate and effect of the vaccines;
- the response of government bodies worldwide (including executive, legislative and regulatory);
- the potential judicial actions or social influences;
- the coverage and interpretation of SCOR's contracts under these circumstances;
- the assessment of the net claim estimates and impact of claim mitigation actions. Therefore:
  - evolutive;
  - at this stage, none of these scenarios, assessments, impact analyses or figures can be considered as certain or definitive.

Information regarding risks and uncertainties that may affect SCOR's business is set forth in the 2019 universal registration document filed on March 13, 2020, under number D.20-0127 with the French Autorité des marchés financiers (AMF) and in the SCOR SE interim financial report for the six months ended June 30, 2020 posted on SCOR's website www.scor.com In addition, such forward-looking statements are not "profit forecasts" within the meaning of Article 1 of Commission Delegated Regulation (EU) 2019/980.

#### **Financial information**

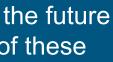
The Group's financial information contained in this document is prepared on the basis of IFRS and interpretations issued and approved by the European Union. Unless otherwise specified, prior-year balance sheet, income statement items and ratios have not been reclassified. The calculation of financial ratios (such as book value per share, return on invested assets, Group cost ratio, return on equity, combined ratio and life technical margin) are detailed in the Appendices of the Q4 2020 presentation (see page 23).

The financial results for the full year 2020 included in the presentation have been audited by SCOR's independent auditors. Unless otherwise specified, all figures are presented in Euros. Any figures for a period subsequent to December 31, 2020 should not be taken as a forecast of the expected financials for these periods. The Group solvency ratio disclosed in this document is not audited. The Group solvency final results are to be filed to supervisory authorities by May 2021, and may differ from the estimates expressed or implied in this report.



- any assessments and resulting figures presented in this document will necessarily be rough estimates based on evolving analyses, and encompass a wide range of theoretical hypotheses, which are still highly









### FY 2020 Results



# 2



SCOR demonstrates its resilience in facing the shock of

SCOR records a net income of EUR 234 million reflecting the cost of Covid-19





### SCOR passes the real-life Covid-19 stress test demonstrating its resilience

| Group      | <ul> <li>Epidemics and pandemics always a part of S</li> <li>In-depth knowledge, understanding and mod</li> <li>Monitoring and disclosure of pandemic risk e</li> <li>Early proactive measures undertaken to prot</li> </ul> |
|------------|--|
| Capital    | <ul> <li>AA- rating-level confirmed by all four rating a</li> <li>Solvency at the upper end of the solvency so</li> <li>Profitability impacted by Covid-19 costs, nat income of EUR 234 million in 2020</li> </ul>           |
| P&C        | <ul> <li>Growth maintained despite contraction in cert</li> <li>Strong technical profitability with normalized</li> <li>Excellent January 1, 2021 renewals in durability</li> </ul>  |
| Life       | <ul> <li>Growth driven by continued strategic franchis</li> <li>Robust technical result to absorb the ongoing</li> </ul>   |
| Investment | <ul> <li>Prudent portfolio positioning maintained</li> <li>Strong ROIA of 2.8% in 2020</li> </ul>  |
|            | 1) Probable Maximum Loss 2) Please refer to the press releases from Moody's (published on Ma   |



SCOR's comprehensive risks universe delling of pandemic risk (in-house epidemiological model) exposure (PML<sup>1)</sup>) as part of the Group's risk appetite framework tect employees (closing of offices, fostering work-from-home)

agencies in 2020<sup>2)</sup> cale at 220% and strong level of liquidity at ~EUR 2.0 billion cat and the very low interest rate environment, with a net

rtain LOBs (e.g. marine, aviation) net combined ratio at 95.7% in 2020 ble favorable market conditions driven by environmental factors

se development particularly in Asia g impact of the active phase of Covid-19



# SCOR accelerates its technological transformation to improve its performance and create long-term value

#### CyberCube's risk model Integrated to SCOR's CAT platform

- New architecture significantly boosting SCOR's cyber exposure management capabilities and improving its operational efficiency
- Further expansion of SCOR's cat modelling capabilities using the flexibility of SCOR's Cat Platform and CyberCube's Model Integration Application Programming Interface (APIs)
- Fully operational for the January 1, 2021 renewals

### **IFRS 17 and IFRS 9 programs**

On track through implementation of robust IT assets

- Active preparation for the implementation of these new accounting frameworks with a go live on Jan. 1, 2022 for IFRS 9, and Jan. 1, 2023 for IFRS 17
- Implementation of new accounting standards mainly impacting Finance, Actuarial and Business Units
- Benefits of the IT assets delivered go beyond just compliance, with results to be seen as early as 2021

**QUANTUM/LEAP** 2019/2021

- Investing in technology innovation to support business development
- Generating efficiencies and optimizing operations
- Leveraging new technology to deliver new platforms to support the plan's objectives



### <u>hELIOS</u>

### Risk analysis tool for the Life reinsurance portfolio

- Platform to collect, transform and manage individual policy and insured data from clients in a secured and compliant environment
- Key component of in-force management, providing an accurate knowledge of risks stemming from our portfolio ...
- Combined with data analytics and data science capabilities, hELIOS to support business development by allowing innovative solutions for clients

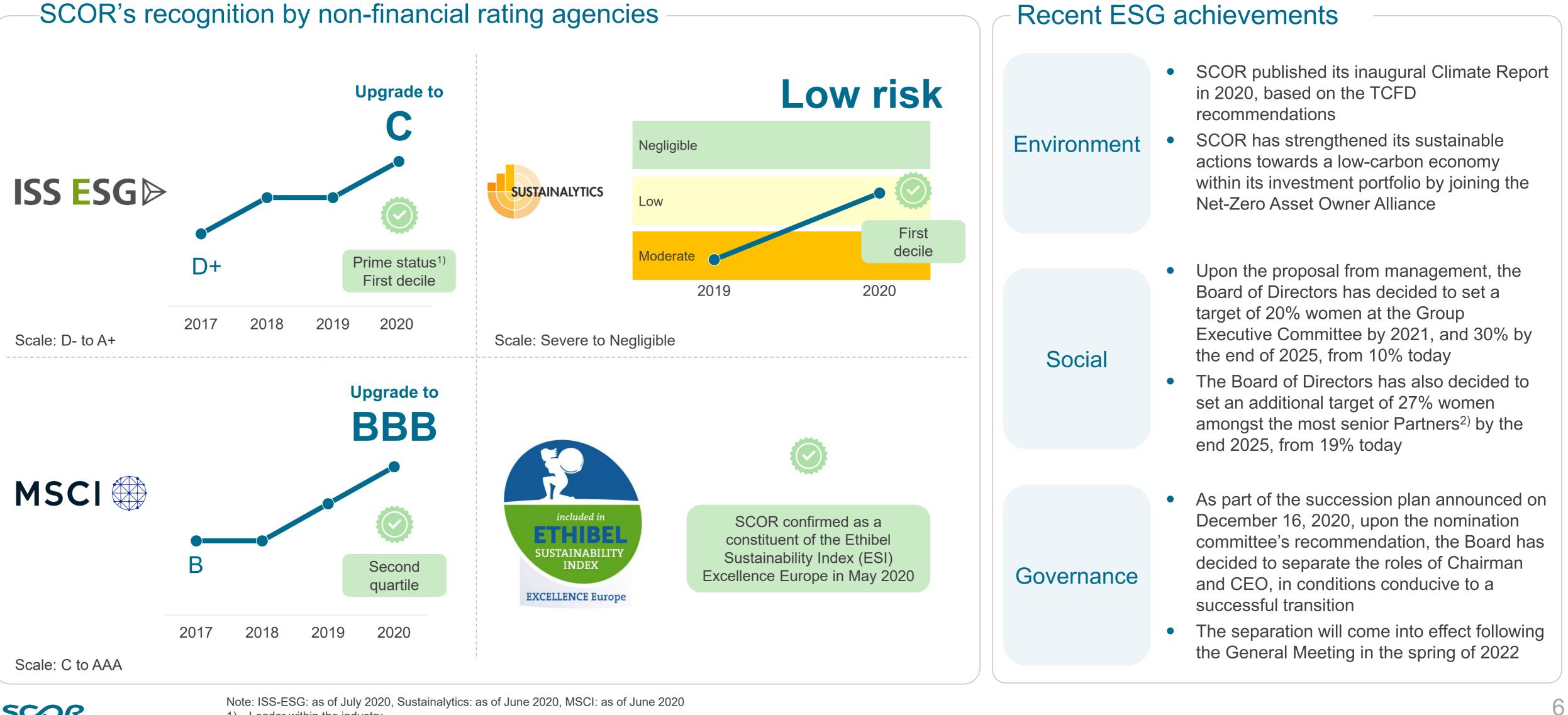
### **SCOR Automation Factory**

- Use of robotics to increase operational excellence
- Built around a transversal team composed of Robotic Process Automation and Business Process Modelling experts
- 61 processes fully automated in production through Bots at the end of 2020
- Wide spectrum of solutions provided ranging from single task automation to full business process automation, embedding in-house Artificial Intelligence & Machine Learning-based services





### In 2020, SCOR continues its progress towards sustainability and strictly adheres to the best practice corporate governance rules



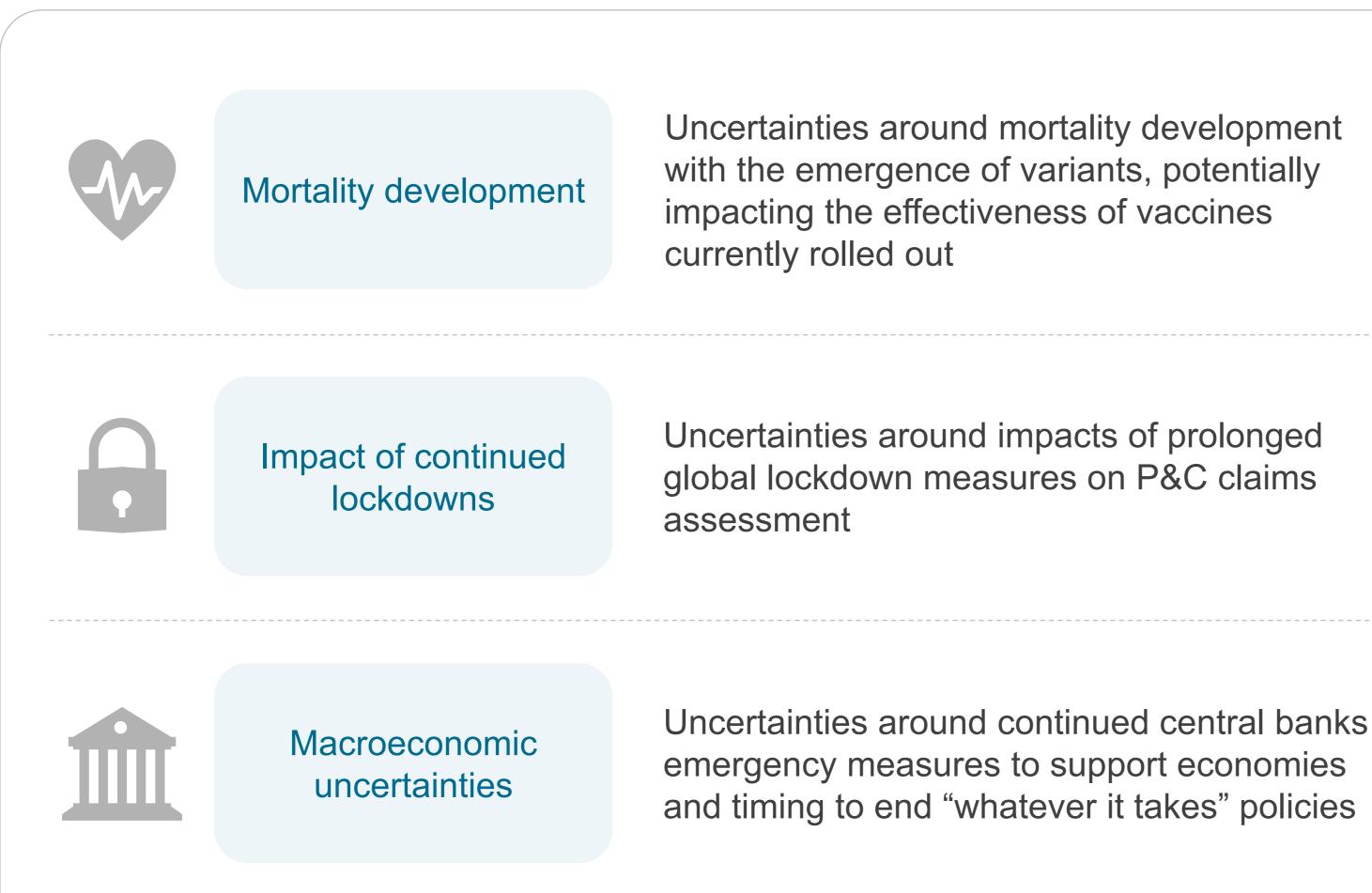


Note: ISS-ESG: as of July 2020, Sustainalytics: as of June 2020, MSCI: as of June 2020 1) Leader within the industry

2) Global Partners, Senior Global Partners and Executive Global Partners account for 10.7% of employees as of December 31, 2020. The SCOR Partnership is a selective program aiming at retaining the Group's top contributors. It covers approximately 25% of employees



## SCOR remains cautious in the face of the ongoing developments of Covid-19





Covid-19 is still ongoing and continues to present significant uncertainties for 2021





### SCOR proposes a dividend of EUR 1.80<sup>1)</sup> for fiscal year 2020

**Optimized capital management** process and unchanged dividend policy

**Step 1**: Ensure the projected solvency position is in the optimal range



YE 2020 solvency ratio of 220% at the upper end of the optimal range

**<u>Step 2</u>**: Estimate and allocate capital to support future accretive growth

Strong and profitable growth recorded at P&C 1/1 renewal

**Step 3**: Define the amount of a sustainable regular dividend accordingly

> Cash dividend of EUR 1.80<sup>1)</sup> per share proposed for 2020

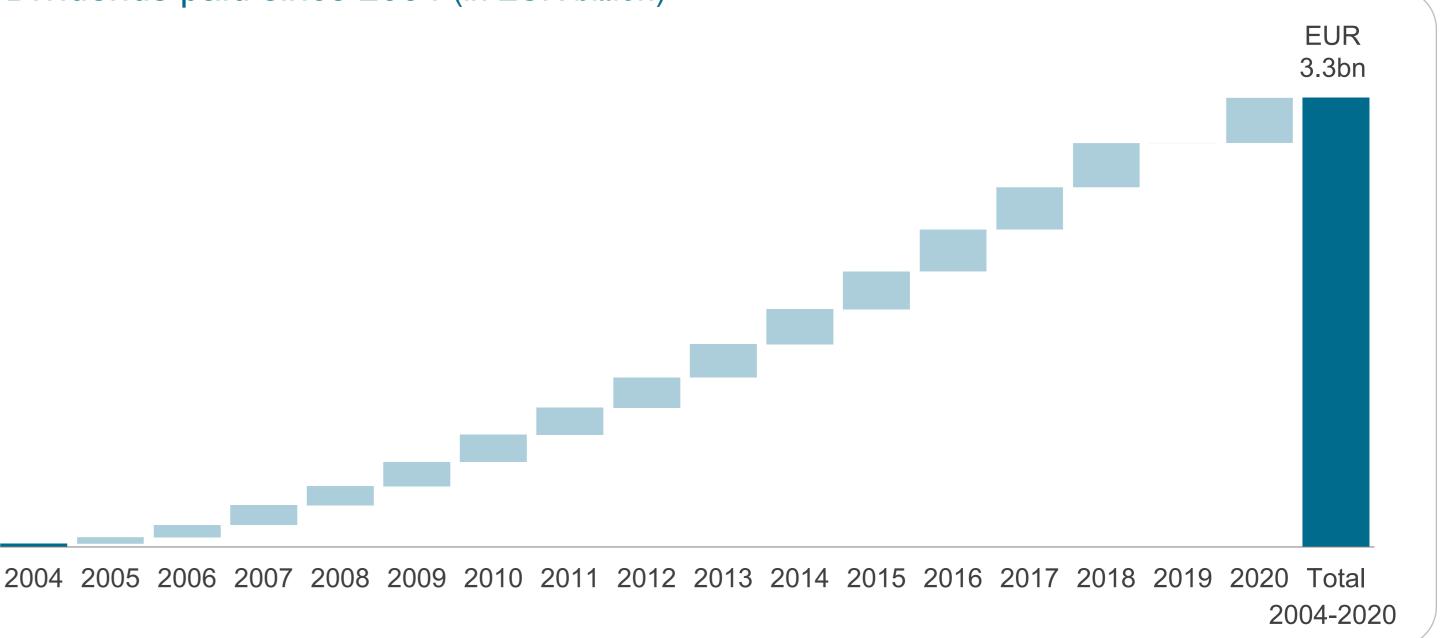
**Step 4**: Evaluate any excess capital for shareholder repatriation or future use

> Cash dividends favoured, and if relevant include special dividends or share buy-back



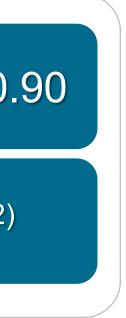
- consolidated financial statements as of December 31, 2020





2020 dividend subject to approval of the 2021 shareholders' Annual General Meeting, pursuant to the decision of the Board of Directors at its meeting of February 23, 2021, to adopt the Group's accounts and

2) Based on total number of shares comprising the share capital as of December 31, 2020 (186.7m) net of treasury shares (260k); 2019 net income of EUR 422m and 2020 net income of EUR 234m





### There are positive prospects ahead for the (re)insurance industry





Tremendous progress in vaccines developments which could be replicated to cure other diseases



Resilience of economies with support from governments enabling a quicker "restart" in the exit phase of the pandemic



General market hardening observed across all lines and all geographies



Acceleration of digitization of the customer journey from underwriting to claims management

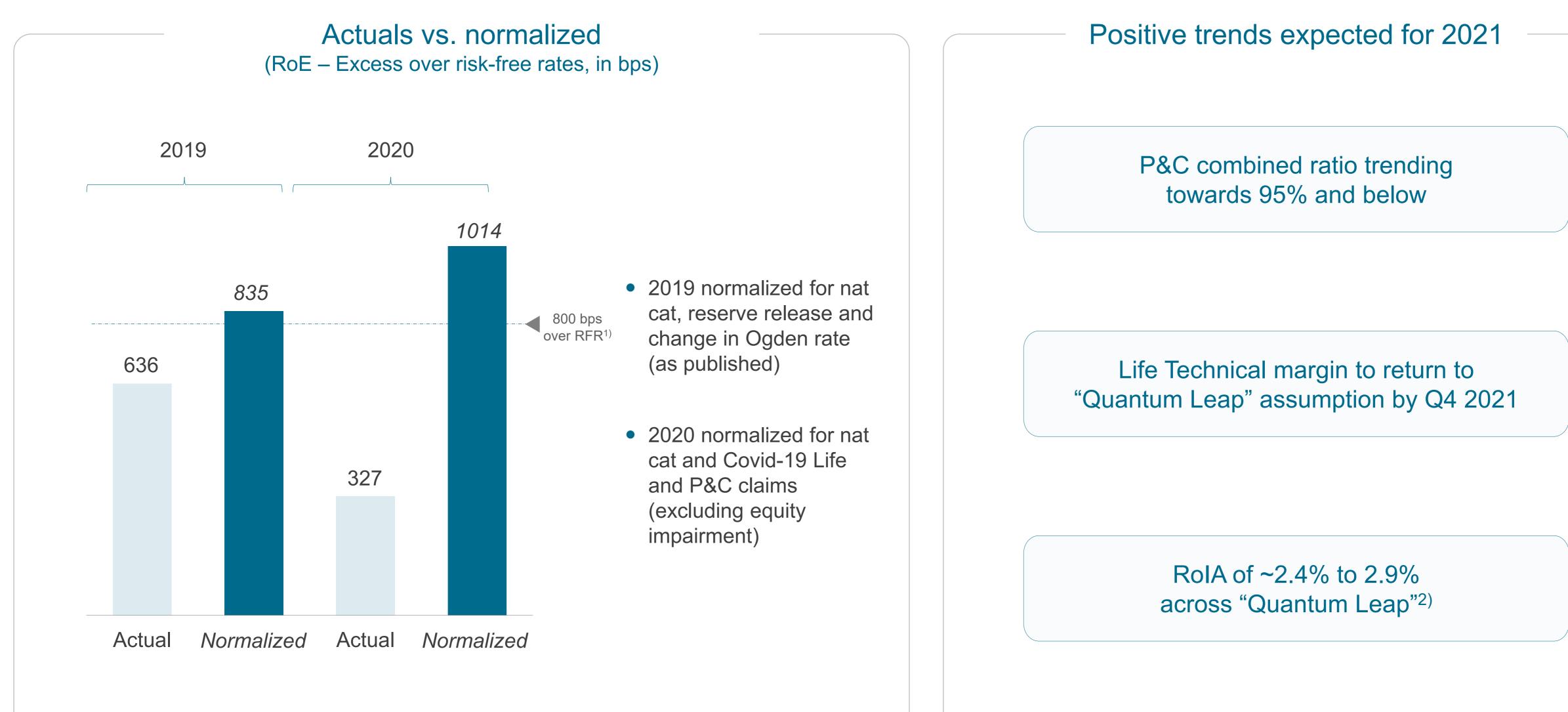


**SCOR** believes in the future of the reinsurance industry





## On a normalized basis, SCOR delivers upon its "Quantum Leap" profitability target





- 1) Based on a 5-year rolling average of 5-year risk-free rates
- 2) Annualized Return on Invested Assets on average over "Quantum Leap"



### FY 2020 Results



# 2



### SCOR demonstrates its resilience in facing the shock of

SCOR records a net income of EUR 234 million reflecting the cost of Covid-19



### SCOR's performance in 2020



### Premium growth +1.8%<sup>1)</sup> +0.2% at current FX

Net income EUR 234 million

**Return on Equity** 3.8% 327 bps above 5-year RFR<sup>2)</sup>

Estimated solvency ratio at the end of 2020 220%



Note: all figures are as of December 31, 2020

1) Gross written premium growth at constant exchange rates

2) Based on a 5-year rolling average of 5-year risk-free rates: 48 bps. See Appendix C, page 35, for details

P&C

Premium growth +2.4%<sup>1)</sup> +0.2% at current FX

### Net combined ratio 100.2% +1.2 pts compared to 2019

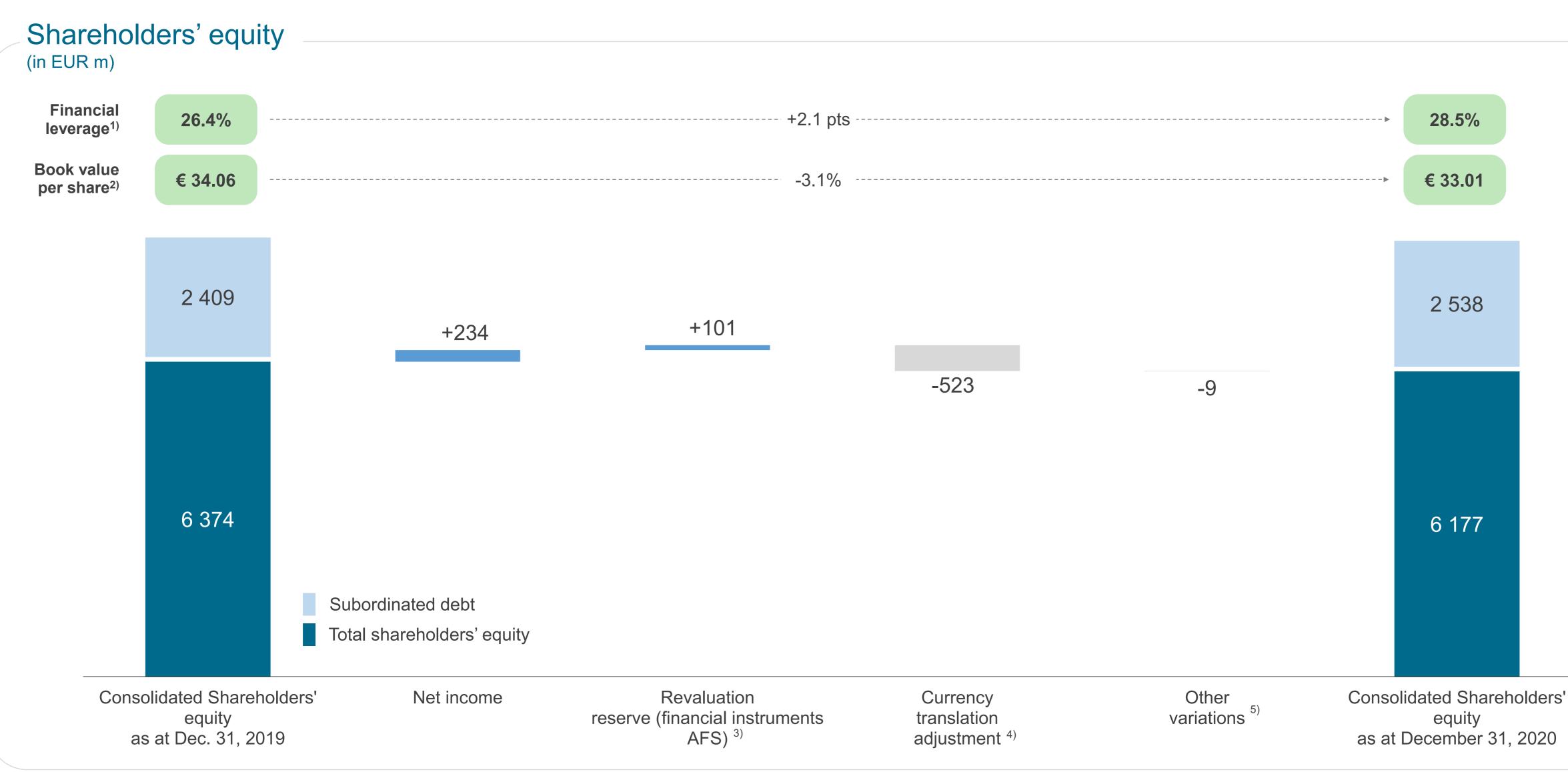
### Life

Premium growth +1.4%<sup>1)</sup> +0.2% at current FX Technical margin 5.8% -1.7 pts compared to 2019

### Investments

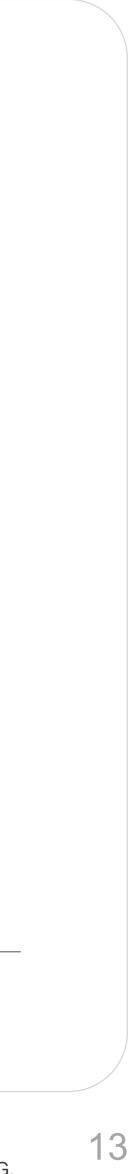
Return on invested assets 2.8% -0.2 pts compared to 2019

### SCOR records a strong book value of EUR 6.2 billion at the end of 2020

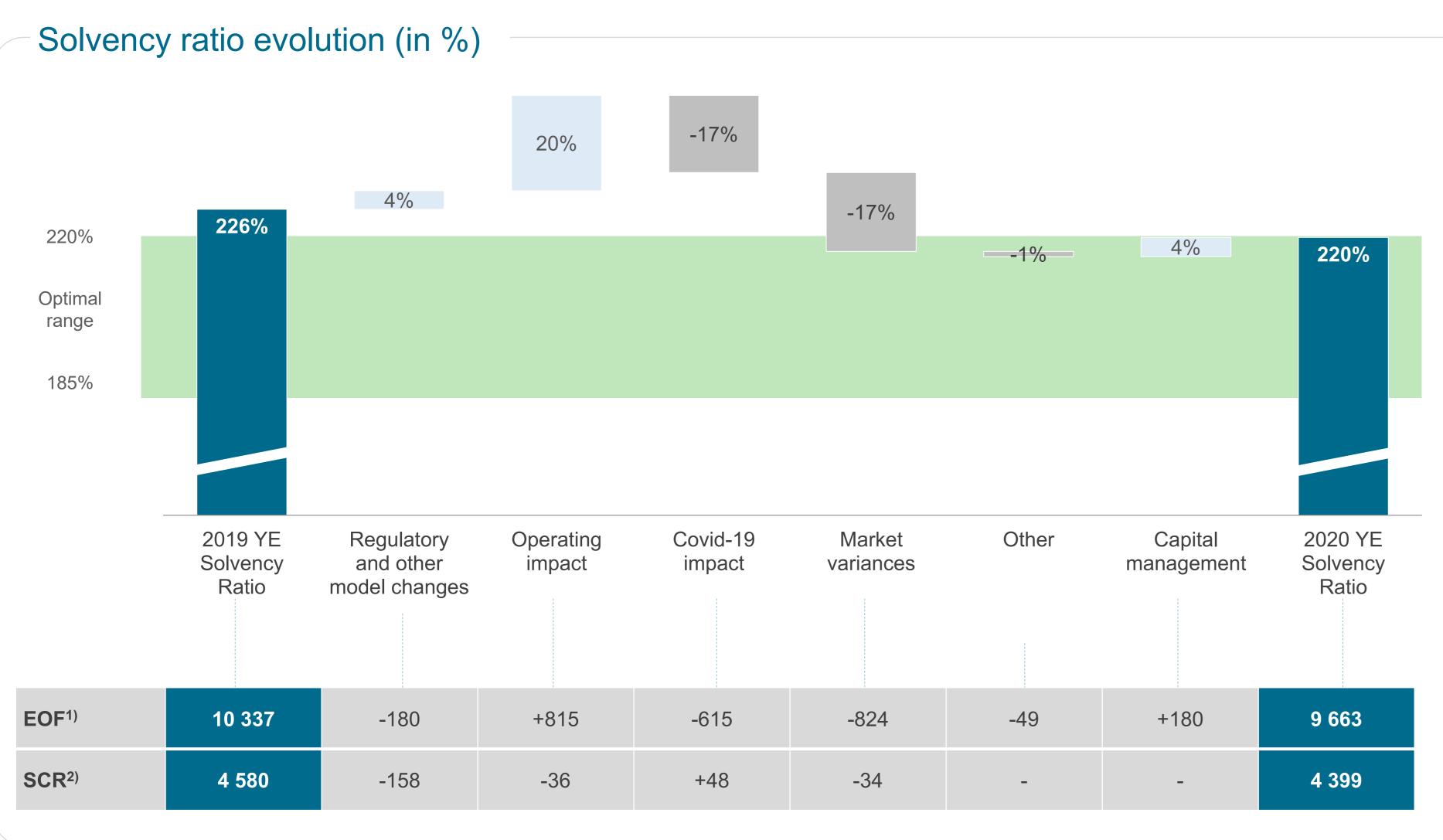




1) The leverage ratio is calculated as the percentage of subordinated debt compared to the sum of total shareholders' equity and subordinated debt. The calculation excludes accrued interest and includes the effects of swaps related to same subordinated debt issuances 2) Excluding minority interests. Refer to page 34 for the detailed calculation of the book value per share 3) Variation of unrealized gains/losses on AFS securities, net of shadow accounting and taxes, see Appendix G, page 49 4) The YTD CTA impact reflects FX rates movement across various currencies, in particular USD, CAD and GBP 5) Composed of treasury share purchases, share award plan and share option vestings, movements on net investment hedges, changes in share capital, and other movements



## SCOR's YE 2020 solvency ratio stands at 220%, at the upper end of the optimal range



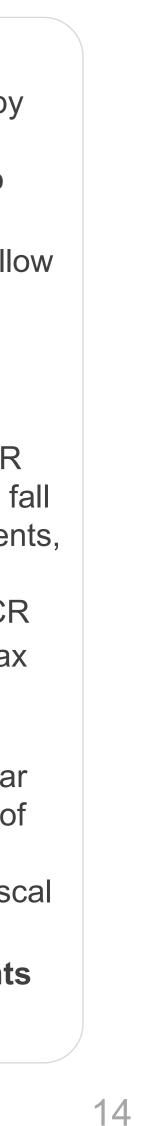
Note: Figures in this slide have not been audited. Steps of the solvency ratio walk are rounded to the nearest percentage 1) Eligible Own Funds



2) Solvency Capital Requirement

- **Operating impact**: Strong contribution to solvency driven by both new business and performance of in-force portfolio excluding Covid-19
- Covid-19 impact: Updated to allow for current view of pandemic. Includes impact of all currently expected excess claims
- Market variances: Decrease in solvency largely from rise in SCR due to fall in interest rates. EOF fall mainly coming from FX movements, with a small positive impact on solvency due to FX offset on SCR
- Other: Includes non-recurrent tax items
- Capital management: Includes release of provision for fiscal year 2019 dividend, issue and recall of debt and the normal 12-month accrual of a dividend for 2020 fiscal year
- No use of volatility adjustments or transitional measures





# Excluding the impact of Covid-19, SCOR delivers a very strong operating capital generation of EUR 815m

| EUR m (Post-Tax, rounded)                    |                   |
|--|-------------------|
|  | EOF <sup>1)</sup> |
| Opening balance at YE 2019                   | 10 337            |
| Regulatory and other model changes           | -180              |
| <b>Operating impact (excluding Covid-19)</b> | +815              |
| Value of New Business <sup>2)</sup>          | +511              |
| Expected in-force contribution               | +548              |
| Assumption changes and experience variances  | +10               |
| Debts costs                                  | -72               |
| Other (including holding costs)              | -182              |
| Covid-19 operating impact                    | -615              |
| Market variances                             | -824              |
| Other  | -49               |
| Capital management                           | +180              |
| No dividend for 2019 fiscal year             | +335              |
| Dividend accrued for 2020                    | -335              |
| Hybrid debt issue Q3 2020                    | +300              |
| Hybrid debt call Q4 2020                     | -120              |
| Closing balance at YE 2020                   | 9 663             |



Note: Figures in this slide have not been audited

1) Eligible Own Funds

2) The term "New Business Contribution" is also used

### Key comments

- Strong Value of New Business (VNB) from both business units. Annual growth of 7% in line with "Quantum Leap" assumption
- Strong expected in-force contribution from:
  - Release to profit of risk margin for risk expired
  - Unwind of discount
  - Expected return on invested assets
- Excluding Covid-19 impacts, small positive impact from assumption changes and experience variance
- EOF decrease from Market variances mainly due to depreciation of USD and other currencies. Overall impact of investment market variances minor



### SCOR generates high technical cash flows and provides a very strong liquidity position at EUR 2.0 billion at the end of 2020

| (in EUR m)  | 2020  | 2019  |
|---|-------|-------|
| Cash and cash equivalents at January 1  | 1 435 | 1 175 |
| Net cash flows from operations, of which:   | 988   | 841   |
| SCOR Global P&C   | 1 006 | 740   |
| SCOR Global Life  | -18   | 101   |
| Net cash flows used in investment activities <sup>1)</sup>  | -464  | -219  |
| Net cash flows used in financing activities <sup>2)</sup>   | -41   | -373  |
| Effect of changes in foreign exchange rates   | -114  | 11    |
| Total cash flow   | 369   | 260   |
| Cash and cash equivalents at December 31  | 1 804 | 1 435 |
| Short-term investments (i.e. T-bills less than 12 months) classified as "other loans and receivables" | 185   | 97    |
| Total liquidity <sup>3)</sup>   | 1 989 | 1 532 |



- and cash generated by the issuance or reimbursement of financial debt

### Key comments

- SCOR's business model delivering strong operating cash flow of EUR 988 million as of December 31, 2020
- Contribution from both business units:
  - SCOR Global P&C: Very robust cash flow
  - SCOR Global Life: Cash flow reflects the cost of Covid-19 claims
- Very strong total liquidity of EUR 2.0 billion which commences to be redeployed

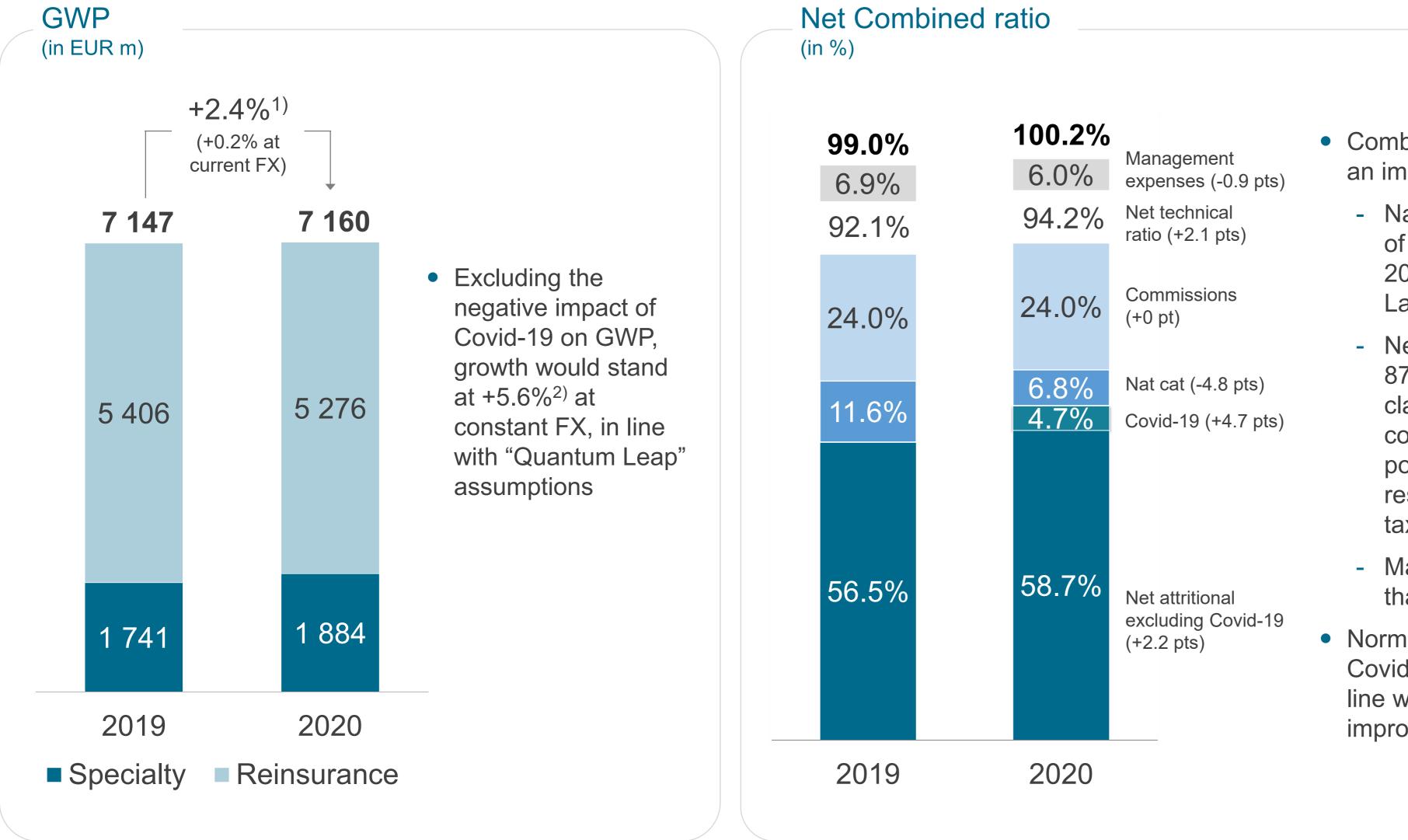
1) Investment activities are the acquisition and disposal of assets and other investments not included in cash equivalents. They predominantly include net purchases / disposals of investments; see page 32 for details 2) Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the entity. They predominantly include increases in capital, dividends paid by SCOR SE







### SCOR Global P&C delivers strong fundamentals in 2020, in line with "Quantum Leap" assumptions, whilst absorbing the impact of Covid-19



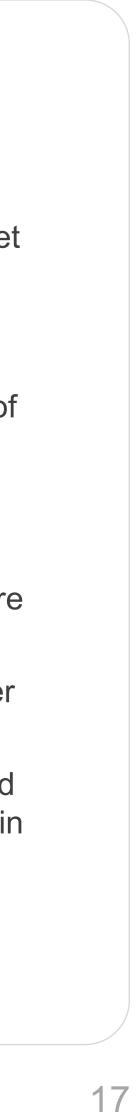


- 1) At constant FX
- 2) The GWP have decreased by EUR 225 million in 2020 due to Covid-19, essentially on Global Lines (Aviation, Marine and Credit, Surety & Political risks) and MGA business
- See Appendix E, page 38, for detailed calculation of the normalized net combined ratio

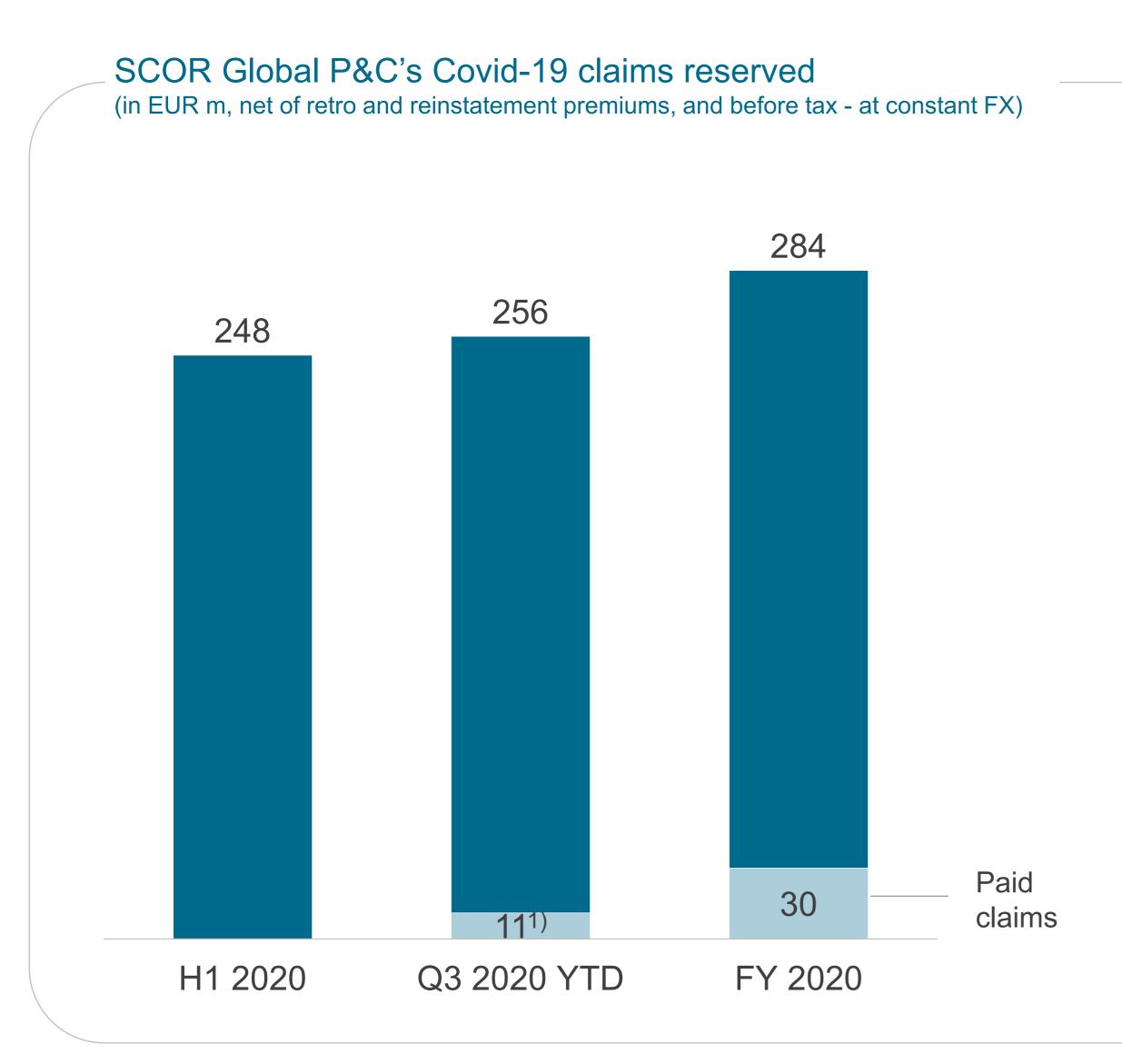
4) See Appendix H, page 50

- Combined ratio at 100.2% in 2020 including an impact of 4.7% related to Covid-19:
  - Nat cat ratio at 6.8%, slightly below budget of 7.0%, despite a high cat activity in H2 2020, especially in the U.S. (Hurricanes Laura and Sally, Midwest Derecho)
  - Net attritional loss and commission ratio of 87.4%. Excluding the impact of Covid-19 claims, the net attritional loss and commission ratio would be 82.7%, 2.2 points above 2019 which benefitted from reserve releases of EUR 110 million before tax (-1.9 points)
  - Management expense ratio of 6.0%, lower than last year (6.9%)
- Normalized net combined ratio for nat cat and Covid-19 related impact standing at 95.7%<sup>3)</sup> in line with "Quantum Leap" assumption<sup>4)</sup> and improving compared to 2019 (96.1%)





### SCOR Global P&C's Covid-19 claims are developing as expected



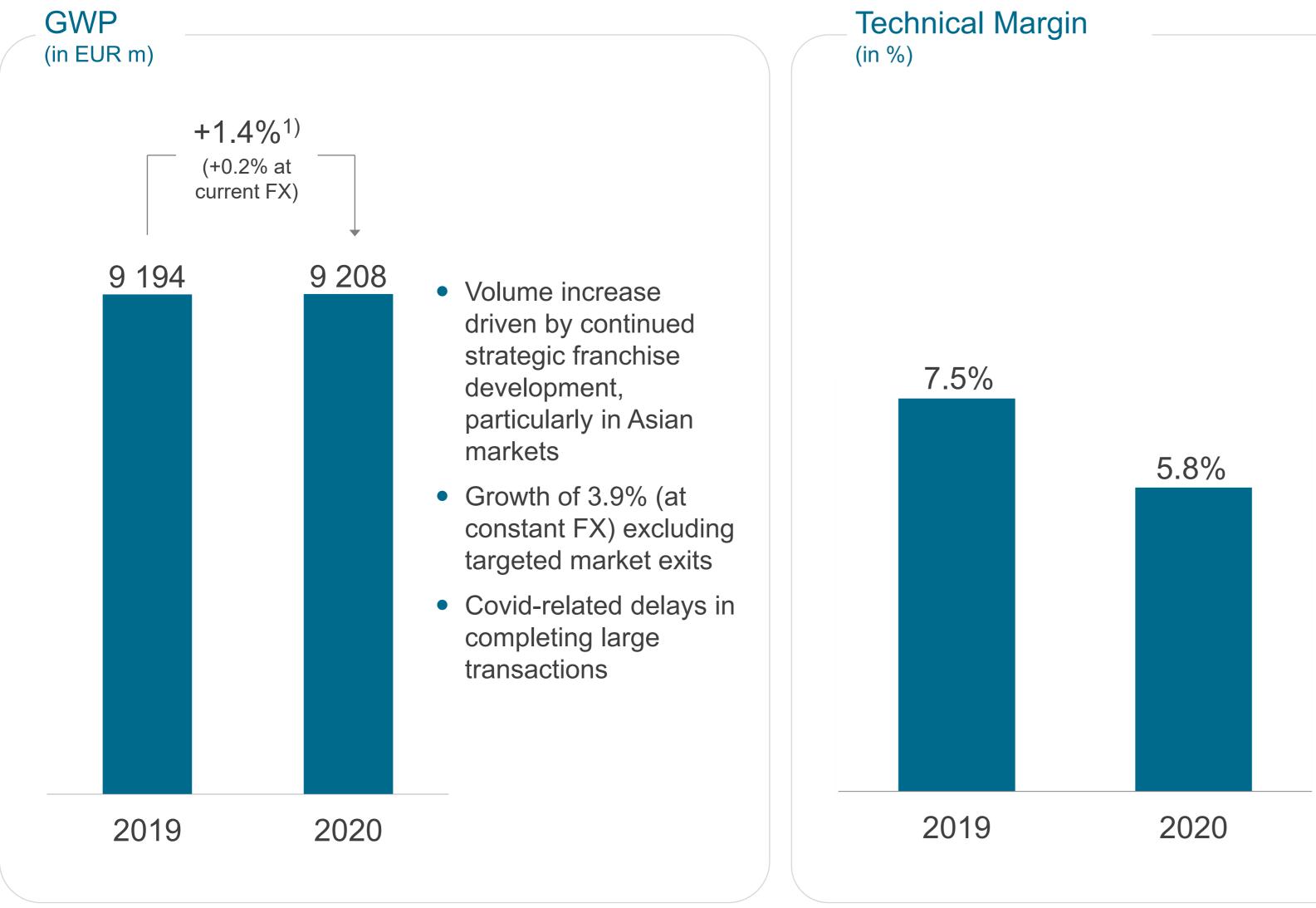
SCOR P&C

1) Excluding SCOR's capital provision business at Lloyd's ("SUL"), paid claims at the end of Q3 2020 stood at EUR 8 million

- No material change in assessment which confirms prudent booking approach in FY 2020:
  - Contingency business (event cancelation): Very limited impact of a "second wave" as SCOR does not underwrite this Line of Business on a standalone basis
  - Credit, Surety & Political risks: Claims related to Covid-19 developing better than expectations
  - Property Business Interruption (B.I.) risks: Several court decisions confirming strict adherence to clauses and contract wordings, while some uncertainties remain in some specific reinsurance cases
- Paid claims as of December 31, 2020: ~ EUR 30 million



### SCOR Global Life absorbs the shock of Covid-19, demonstrating the resilience of its business model

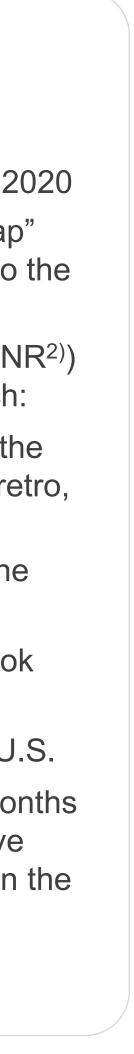




population: Volatility in the profile of claims amounts per death

- Net technical result standing at EUR 480 million in 2020
- Business outside the U.S. achieving "Quantum Leap" assumptions, with Covid-19 impact largely limited to the U.S. market
- Total Covid-19 claims booked in 2020 (including IBNR<sup>2</sup>) of EUR 314 million (net of retro, before tax) of which:
  - EUR 283 million (net of retro, before tax) from the U.S. mortality portfolio; EUR 31 million (net of retro, before tax) from all other markets
  - Overall, Covid-19 claims for 2020 tracking in line with expectations
  - Covid-19 impact offset by an active in-force book management and a strong reserving position
  - Positive impact from reduced flu claims in the U.S. \_
  - Lower claims than expected from the earlier months of the pandemic, allowing for build-up of reserve margins, offsetting higher claims experienced in the later part of the year

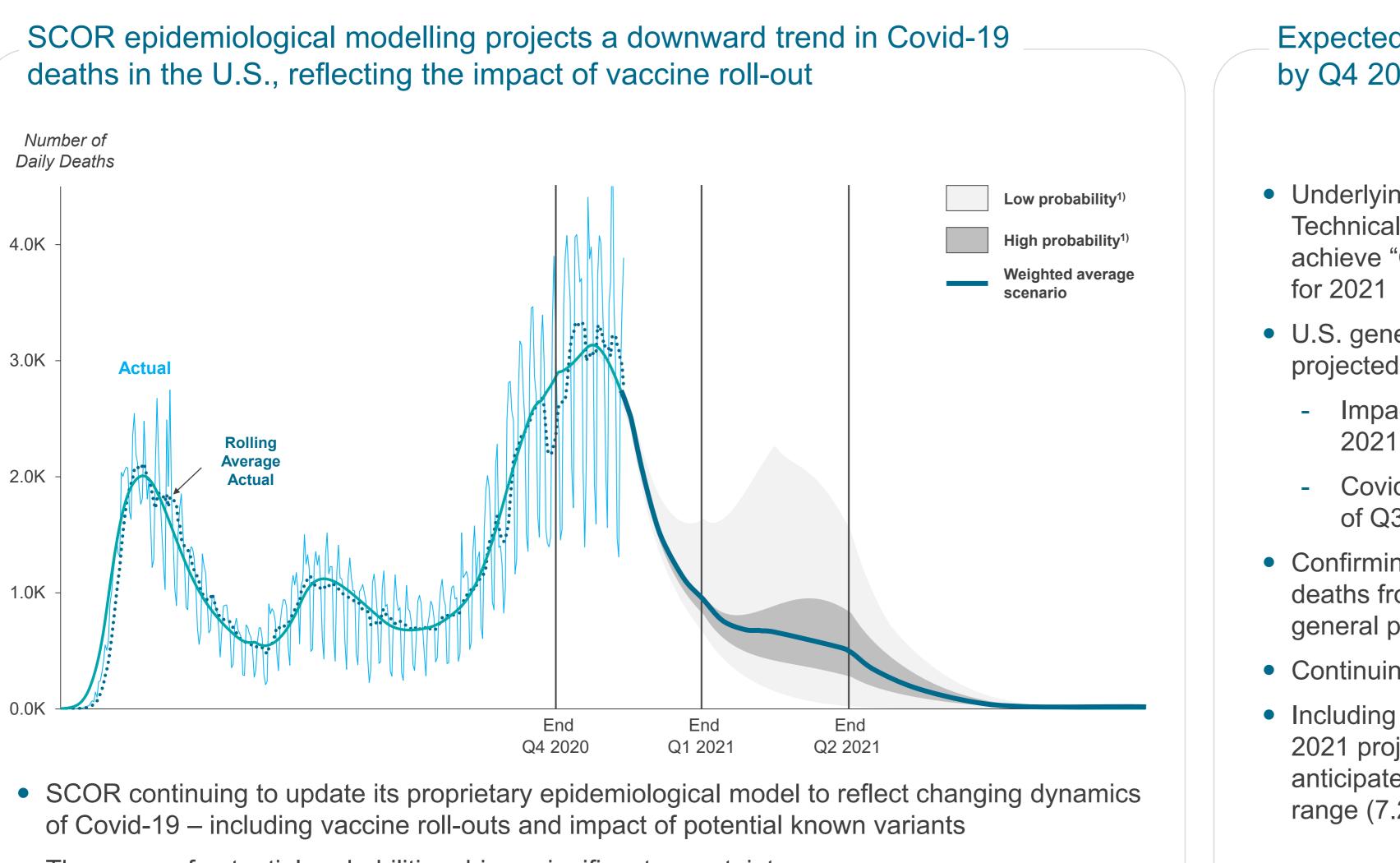






### U.S. Covid-19 claims projected to remain at elevated levels in the first half of 2021 reducing by the end of Q3 2021

deaths in the U.S., reflecting the impact of vaccine roll-out

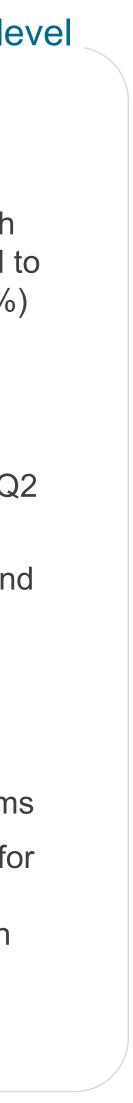


- The range of potential probabilities drives significant uncertainty



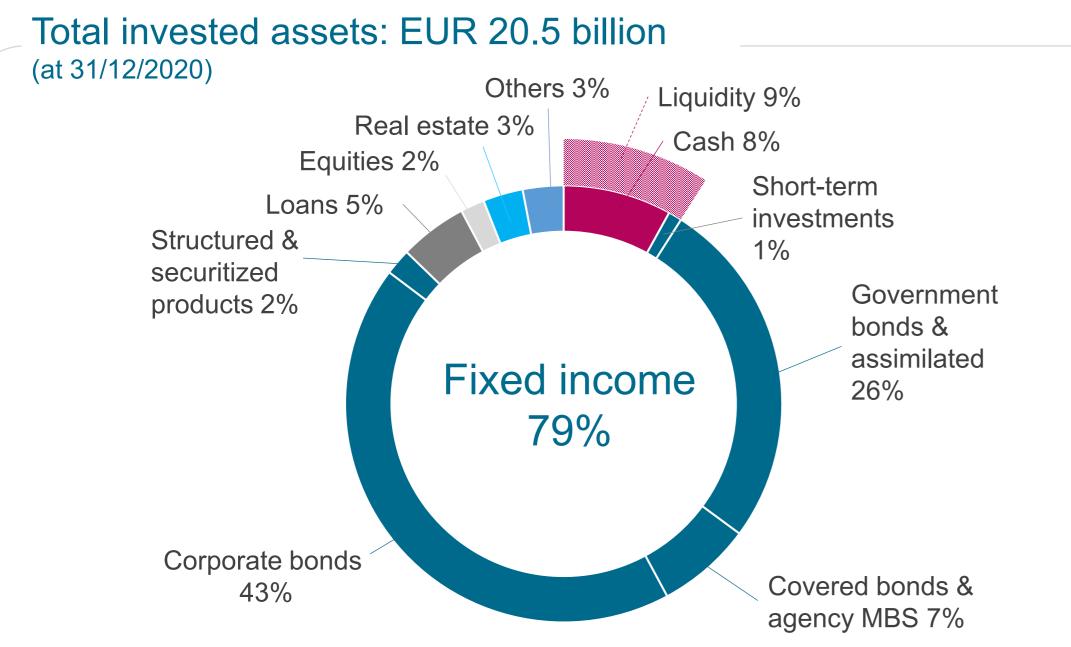
#### Expected return to "Quantum Leap" profitability level by Q4 2021

- Underlying business performance remaining strong with Technical Margin, excluding Covid-19 claims, projected to achieve "Quantum Leap" assumption range (7.2%-7.4%)
- U.S. general population deaths toll from Covid-19 projected at ~ 280k deaths for 2021
  - Impact from potential variant driving Q1 2021 and Q2 2021 uncertainty
  - Covid-19 reported deaths projected to recede by end of Q3 2021
- Confirming significantly lower exposure to Covid-19 deaths from the reinsured portfolio compared to the general population
- Continuing to see positive impact from reduced flu claims
- Including Covid-19 projected claims, Technical Margin for 2021 projected at around 5.0%. Technical Margin anticipated to return to the "Quantum Leap" assumption range (7.2% to 7.4%) by Q4 2021





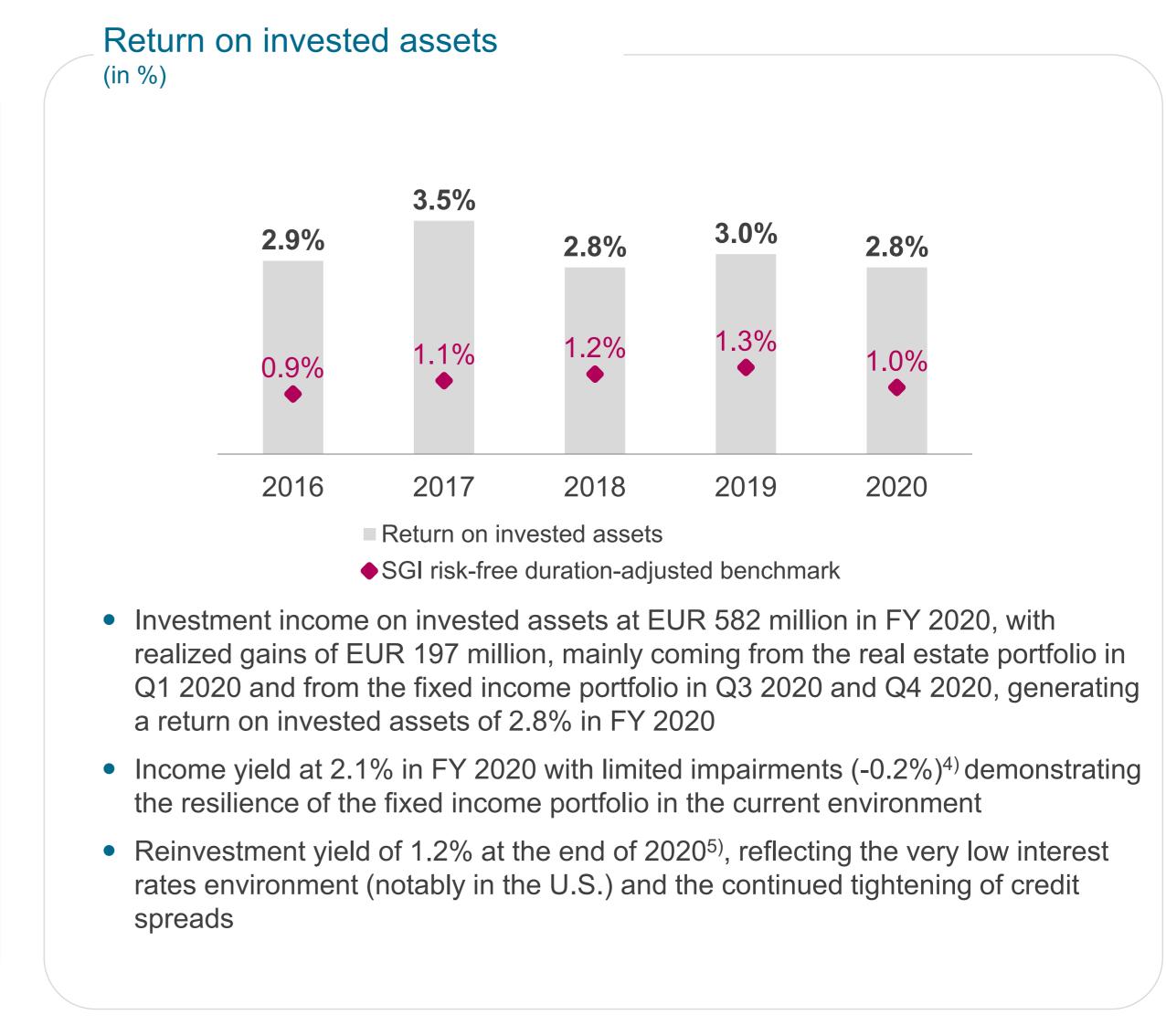
# SCOR Global Investments delivers a solid return on invested assets of 2.8% in 2020 while maintaining prudent portfolio positioning



- Total investments reach EUR 28.6 billion, with total invested assets of EUR 20.5 billion and funds withheld<sup>1)</sup> of EUR 8.1 billion
- Following a suspension of its reinvestment between March and May 2020, SCOR's investment strategy was resumed in June 2020. Prudent asset allocation reflects current environment and a cautious positioning of the fixed income portfolio:
  - Liquidity at 9% (vs. 13% in Q2 2020)

**SCOR** Investments

- Corporate bonds at 43% (vs. 41% in Q2 2020)
- Fixed income portfolio of very high quality, with an average rating of A+, and a duration at 3.3 years<sup>2)</sup>
- Investment portfolio remains highly liquid, with financial cash flows<sup>3)</sup> of EUR 8.4 billion expected over the next 24 months



<sup>1)</sup> Funds withheld & other deposits 2) Compared to 3.1 years in Q2 2020 on fixed income portfolio (3.4 years duration on total invested assets vs. 3.2 years in Q2 2020) 3) As of December 31, 2020. Investable cash: includes current cash balances, and future coupons and redemptions 4) Impairment charge excluding regular IFRS amortization of real estate assets 5) Corresponds to theoretical reinvestment yields based on Q4 2020 asset allocation of asset yielding classes (i.e. fixed income, loans and real estate), according to current reinvestment duration assumptions and spreads, currencies, yield curves as of December 31, 2020



### Investor Relations contacts and upcoming events





#### FORTHCOMING SCHEDULED EVENTS

September 8, 2021 SCOR Group Investor Day October 27, 2021 SCOR Group Q3 2021 results

#### SCOR IS SCHEDULED TO ATTEND THE FOLLOWING INVESTOR CONFERENCES

- KBW European Financials Conference
- UBS Pan European Small & Mid Cap Conference

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Investor Relations Coordinator <u>fdebeaupte@scor.com</u> +33 1 58 44 76 38

# Appendices



A P&L

В

D

Balance sheet & Cash flow

C Calculation of EPS, Book value per share and RoE

Expenses & cost ratio

E SCOR Global P&C

**F** SCOR Global Life

G SCOR Global Investments

H) "Quantum Leap" targets and assumptions

Debt

J Estimated sensitivities on net income and shareholders' equity

K Solvency

L Rating evolution

M Listing information

N Awards



# Appendix A: SCOR FY 2020 financial details

#### In EUR millions (rounded)

**Gross written premiums** 

Net earned premiums

**Operating results** 

Net income

Group cost ratio

Group

Net investment income

Return on invested assets

Annualized RoE

EPS (€)

Book value per share (€)

**Operating cash flow** 

Gross written premiums Net combined ratio

**Gross written premiums** 

Life technical margin



Life

| 2020   | 2019   | Variation<br>at current FX | Variation<br>at constant |
|--------|--------|----------------------------|--------------------------|
| 16 368 | 16 341 | 0.2%                       | 1.8%                     |
| 14 517 | 14 058 | 3.3%                       | 5.2%                     |
| 479    | 713    | -32.8%                     |                          |
| 234    | 422    | -44.5%                     |                          |
| 4.5%   | 4.7%   | -0.2 pts                   |                          |
| 665    | 671    | -0.9%                      |                          |
| 2.8%   | 3.0%   | -0.2 pts                   |                          |
| 3.8%   | 7.0%   | -3.2 pts                   |                          |
| 1.26   | 2.27   | -44.6%                     |                          |
| 33.01  | 34.06  | -3.1%                      |                          |
| 988    | 841    | 17.5%                      |                          |
|        |        |                            |                          |
| 7 160  | 7 147  | 0.2%                       | 2.4%                     |
| 100.2% | 99.0%  | 1.2 pts                    |                          |
|        |        |                            |                          |
| 9 208  | 9 194  | 0.2%                       | 1.4%                     |
| 5.8%   | 7.5%   | -1.7 pts                   |                          |
|        |        |                            |                          |



### Appendix A: Consolidated statement of income, FY 2020

#### In EUR millions (rounded)

Gross written premiums Change in gross unearned premiums Revenues associated with life financial reinsurance contracts Gross benefits and claims paid Gross commissions on earned premiums **Gross technical result** Ceded written premiums Change in ceded unearned premiums Ceded claims Ceded commissions Net result of retrocession Net technical result Other income and expenses excl. revenues associated with financial reinsurance contracts Total other operating revenues / expenses Investment revenues Interest on deposits Realized capital gains / losses on investments Change in investment impairment Change in fair value of investments Foreign exchange gains / losses **Investment income** Investment management expenses Acquisition and administrative expenses Other current operating income and expenses **Current operating results** Other operating income and expenses **Operating results before impact of acquisitions** Acquisition-related expenses Gain on bargain purchase **Operating results** Financing expenses Share in results of associates Corporate income tax **Consolidated net income** of which non-controlling interests Consolidated net income, Group share



| 2020              | 2019            |
|-------------------|-----------------|
| 16 368            | 16 341          |
| -47               | -446            |
| 21                | 19              |
| -12 494           | -11 792         |
| -2 846            | -2 869          |
| 1 002             | 1 253           |
| -1 788            | -1 898          |
| -16               | 61              |
| 1 267             | 1 253           |
| 219               | 257             |
| -318              | -327            |
| 684               | 926             |
| -38               | -50             |
| -38               | -50             |
| 431               | 522             |
| 163               | 158             |
| 196               | 86              |
| -61               | -40             |
| 18                | 25              |
| -13<br><b>734</b> | 3<br><b>754</b> |
| -80               | -75             |
| -541              | -564            |
| -236              | -235            |
| <b>523</b>        | 756             |
| -44               | -43             |
| 479               | 713             |
|                   |                 |
|                   |                 |
| 479               | 713             |
| -142              | -143            |
| -1                | -1              |
| -106              | -147            |
| 230               | 422             |
| <br>-4            |                 |
| 234               | 422             |
|                   |                 |

| 25 |
|----|

# Appendix A: Consolidated statement of income by segment, FY 2020

#### In EUR millions (rounded)

|  | Life   |
|--|--------|
| Gross written premiums   | 9 208  |
| Change in gross unearned premiums  |        |
| Revenues associated with life financial reinsurance contracts                            | 21     |
| Gross benefits and claims paid   | -7 720 |
| Gross commissions on earned premiums   | -1 203 |
| Gross technical result   | 306    |
| Ceded written premiums   | -892   |
| Change in ceded unearned premiums  |        |
| Ceded claims   | 844    |
| Ceded commissions  | 66     |
| Net result of retrocession   | 18     |
| Net technical result   | 324    |
| Other income and expenses excl. revenues associated with financial reinsurance contracts | -2     |
| Total other operating revenues / expenses  | -2     |
| Investment revenues  | 150    |
| Interest on deposits   | 156    |
| Realized capital gains / losses on investments   | 62     |
| Change in investment impairment  | -5     |
| Change in fair value of investments  | -1     |
| Foreign exchange gains/losses  | 8      |
| Investment income  | 370    |
| Investment management expenses   | -22    |
| Acquisition and administrative expenses  | -262   |
| Other current operating income and expenses  | -72    |
| Current operating results  | 336    |
| Other operating income and expenses  | -3     |
| Operating results before impact of acquisitions  | 333    |
| Loss ratio   |        |
| Commissions ratio  |        |
| P&C management expense ratio   |        |
| Net combined ratio <sup>1)</sup>   |        |
| Life technical margin <sup>2)</sup>  | 5.8%   |



| 2020  |                    | 2019   |                                   |  |                    |  |
|---|--------------------|--|-----------------------------------|--|--------------------|--|
| P&C   | Group<br>Functions | Total  | Life                              | P&C  | Group<br>Functions |  |
| 7 160<br>-47  |                    | 16 368<br>-47<br>21                          | 9 194<br>-11<br>19                | 7 147<br>-435  |                    |  |
| -4 774<br>-1 643                                      |                    | -12 494<br>-2 846                            | -7 216<br>-1 326                  | -4 576<br>-1 543                                     |                    |  |
| 696   |                    | 1 002  | 660                               | 593  |                    |  |
| -896<br>-16<br>423<br>153<br><b>-336</b>              |                    | -1 788<br>-16<br>1 267<br>219<br><b>-318</b> | -846<br>571<br>87<br><b>-188</b>  | -1 052<br>61<br>682<br>170<br><b>-139</b>            |                    |  |
| 360   |                    | 684  | 472                               | 454  |                    |  |
| -36   |                    | -38  | 6                                 | -56  |                    |  |
| -36   |                    | -38  | 6                                 | -56  |                    |  |
| 281<br>7<br>134<br>-56<br>19<br>-21                   |                    | 431<br>163<br>196<br>-61<br>18<br>-13        | 179<br>152<br>9<br>-6<br>-1<br>-2 | 343<br>6<br>77<br>-34<br>26<br>5                     |                    |  |
| 364   |                    | 734  | 331                               | 423  |                    |  |
| -50<br>-254<br>-67                                    | -8<br>-25<br>-97   | -80<br>-541<br>-236                          | -19<br>-273<br>-78                | -46<br>-270<br>-57                                   | -10<br>-21<br>-100 |  |
| 317   | -130               | 523  | 439                               | 448  | -131               |  |
| -41   |                    | -44  | -2                                | -41  |                    |  |
| <b>276</b><br>70.2%<br>24.0%<br>6.0%<br><b>100.2%</b> | -130               | 479  | 437<br>7.5%                       | <b>407</b><br>68.1%<br>24.0%<br>6.9%<br><b>99.0%</b> | -131               |  |



## Appendix A: SCOR Q4 2020 financial details

#### In EUR millions (rounded)

**Gross written premiums** 

Net earned premiums

**Operating results** 

Net income

Group cost ratio

Group

Net investment income

Return on invested assets

Annualized RoE

EPS (€)

Book value per share (€)

**Operating cash flow** 

Gross written premiums Net combined ratio

Gross written premiums

Life technical margin



Life

| Q4 2020 | Q4 2019 | Variation<br>at current FX | Variation<br>at constant |
|---------|---------|----------------------------|--------------------------|
| 4 085   | 4 286   | -4.7%                      | 0.3%                     |
| 3 578   | 3 539   | 1.1%                       | 6.4%                     |
| 171     | 46      | 271.7%                     |                          |
| 99      | 21      | 371.4%                     |                          |
| 4.8%    | 4.6%    | 0.2 pts                    |                          |
| 203     | 175     | 16.1%                      |                          |
| 3.8%    | 3.1%    | 0.7 pts                    |                          |
| 6.5%    | 1.3%    | 5.2 pts                    |                          |
| 0.53    | 0.11    | 372.5%                     |                          |
| 33.01   | 34.06   | -3.1%                      |                          |
| 327     | 268     | 22.0%                      |                          |
|         |         |                            |                          |
| 1 795   | 1 883   | -4.7%                      | 1.0%                     |
| 98.7%   | 108.8%  | -10.1 pts                  |                          |
|         |         |                            |                          |
| 2 290   | 2 403   | -4.7%                      | -0.2%                    |
| 5.6%    | 8.3%    | -2.7 pts                   |                          |
|         |         |                            |                          |



### Appendix A: Consolidated statement of income, Q4 2020

#### In EUR millions (rounded)

Gross written premiums Change in gross unearned premiums Revenues associated with life financial reinsurance contracts Gross benefits and claims paid Gross commissions on earned premiums **Gross technical result** Ceded written premiums Change in ceded unearned premiums Ceded claims Ceded commissions Net result of retrocession Net technical result Other income and expenses excl. revenues associated with financial reinsurance contracts Total other operating revenues / expenses Investment revenues Interest on deposits Realized capital gains / losses on investments Change in investment impairment Change in fair value of investments Foreign exchange gains / losses **Investment income** Investment management expenses Acquisition and administrative expenses Other current operating income and expenses **Current operating results** Other operating income and expenses **Operating results before impact of acquisitions** Acquisition-related expenses Gain on bargain purchase **Operating results** Financing expenses Share in results of associates Corporate income tax **Consolidated net income** of which non-controlling interests Consolidated net income, Group share



| Q4 2020     | Q4 2019    |
|-------------|------------|
| 4 085       | 4 286      |
| -57         | -177       |
| 6           | 4          |
| -3 126      | -3 279     |
| -683        | -720       |
| <b>225</b>  | <b>114</b> |
| -452<br>2   | -608<br>38 |
| 370         | 509        |
| 55          | 56         |
| - <b>25</b> | - <b>5</b> |
| 200         | 109        |
| -14         | -16        |
| -14         | -16        |
| 107         | 136        |
| 37          | 42         |
| 78          | 29         |
| -7          | -13        |
| 12          | 3          |
| -1          | 5          |
| 226         | 202        |
| -22         | -21        |
| -129        | -148       |
| -83         | -57        |
| 178         | 69         |
| -7          | -23        |
| 171         | 46         |
|             |            |
| 171         | 46         |
| -33         | -37        |
| -41         | 12         |
| 97          | 21         |
| <br>-2      |            |
| 99          | 21         |
|             |            |

| 28 |
|----|
| 20 |

# Appendix A: Consolidated statement of income by segment, Q4 2020

#### In EUR millions (rounded)

|   | Life   |
|---|--|
| Gross written premiums<br>Change in gross unearned premiums<br>Revenues associated with life financial reinsurance contracts<br>Gross benefits and claims paid<br>Gross commissions on earned premiums<br><b>Gross technical result</b><br>Ceded written premiums<br>Change in ceded unearned premiums<br>Ceded claims<br>Ceded claims<br>Ceded commissions<br><b>Net result of retrocession</b><br><b>Net technical result</b> | 2 290<br>10<br>6<br>-1 990<br>-277<br><b>39</b><br>-224<br>248<br>19<br><b>43</b><br><b>82</b> |
| Other income and expenses excl. revenues associated with financial reinsurance contracts  | -1   |
| Total other operating revenues / expenses<br>Investment revenues<br>Interest on deposits<br>Realized capital gains / losses on investments<br>Change in investment impairment<br>Change in fair value of investments<br>Foreign exchange gains/losses   | -1<br>34<br>37<br>19<br>-1   |
| Investment income   | 90   |
| Investment management expenses<br>Acquisition and administrative expenses<br>Other current operating income and expenses<br><b>Current operating results</b>  | -6<br>-63<br>-21<br><b>81</b>  |
| Other operating income and expenses   | 01   |
| Operating results before impact of acquisitions   | 81   |
| Loss ratio<br>Commissions ratio<br>P&C management expense ratio   |  |
| Net combined ratio <sup>1)</sup><br>Life technical margin <sup>2)</sup>   | 5.6%   |



| Q4 2020                              |                    |   | Q4 2019                                       |                                      |                    |  |
|--------------------------------------|--------------------|---|---|--------------------------------------|--------------------|--|
| P&C                                  | Group<br>Functions | Total   | Life  | P&C                                  | Group<br>Functions |  |
| 1 795<br>-67                         |                    | 4 085<br>-57<br>6                                   | 2 403<br>1<br>4                               | 1 883<br>-178                        |                    |  |
| -1 136<br>-406                       |                    | -3 126<br>-683                                      | -1 923<br>-340                                | -1 356<br>-380                       |                    |  |
| 186                                  |                    | 225   | 145   | -31                                  |                    |  |
| -228<br>2<br>122<br>36<br>-68<br>118 |                    | -452<br>2<br>370<br>55<br>- <b>25</b><br><b>200</b> | -324<br>294<br>13<br><b>-17</b><br><b>128</b> | -284<br>38<br>215<br>43<br><b>12</b> |                    |  |
|                                      |                    |   |   | -19                                  |                    |  |
| -13                                  |                    | -14   | 2   | -18                                  |                    |  |
| <b>-13</b><br>73                     |                    | <b>-14</b><br>107                                   | <b>2</b><br>46                                | <b>-18</b><br>90                     |                    |  |
| 59<br>-6<br>12<br>-2                 |                    | 37<br>78<br>-7<br>12<br>-1                          | 42<br>6<br>-3<br>-1<br>4                      | 23<br>-10<br>4<br>1                  |                    |  |
| 136                                  |                    | 226   | 94  | 108                                  |                    |  |
| -15<br>-58<br>-26                    | -1<br>-8<br>-36    | -22<br>-129<br>-83                                  | -4<br>-72<br>-21                              | -14<br>-72<br>-14                    | -3<br>-4<br>-22    |  |
| 142                                  | -45                | 178   | 127   | -29                                  | -29                |  |
| -7                                   |                    | -7  | -1  | -22                                  |                    |  |
| 135                                  | -45                | 171   | 126   | -51                                  | -29                |  |
| 67.5%<br>24.6%<br>6.6%               |                    |   |   | 78.1%<br>23.3%<br>7.4%               |                    |  |
| 98.7%                                |                    |   | 8.3%  | 108.8%                               |                    |  |

Total 4 286 -177 4 -3 279 -720 114 -608 38 509 56 -5 109 -16 -16 136 42 29 -13 3 5 202 -21 -148 -57 69 -23 46



### Appendix B: Consolidated balance sheet – Assets

#### In EUR millions (rounded)

Goodwill Goodwill arising from non insurance activities Value of business acquired **Insurance business investments** Real estate investments Available-for-sale investments Investments at fair value through income Loans and receivables **Derivative instruments** Investments in associates Share of retrocessionaires in insurance and investment contract liabilities Other assets Accounts receivable from assumed insurance and reinsurance transactions Accounts receivable from ceded reinsurance transactions Deferred tax assets Taxes receivable Miscellaneous assets<sup>1)</sup> Deferred acquisition costs **Cash and cash equivalents Total assets** 



| 2020    | 2019   |
|---------|--------|
| 800     | 788    |
| 82      | 82     |
| 1 099   | 1 302  |
| 30 098  | 30 283 |
| 603     | 661    |
| 18 243  | 18 843 |
| 1 632   | 1 351  |
| 9 4 1 8 | 9 220  |
| 202     | 208    |
| 13      | 13     |
| 1 781   | 2 227  |
| 10 540  | 10 748 |
| 6 564   | 6 724  |
| 286     | 351    |
| 562     | 532    |
| 126     | 131    |
| 1 546   | 1 413  |
| 1 456   | 1 597  |
| 1 804   | 1 435  |
| 46 217  | 46 878 |





### Appendix B: Consolidated balance sheet – Liabilities & shareholders' equity

| In EUR millions (rounded)                          | 2020   | 2019   |
|--|--------|--------|
| Group shareholders' equity                         | 6 155  | 6 348  |
| Non-controlling interest                           | 22     | 26     |
| Total shareholders' equity                         | 6 177  | 6 374  |
| Financial debt                                     | 3 210  | 3 027  |
| Subordinated debt                                  | 2 538  | 2 409  |
| Real estate financing                              | 487    | 517    |
| Other financial debt                               | 185    | 101    |
| Contingency reserves                               | 227    | 268    |
| Contract liabilities                               | 30 501 | 31 236 |
| Insurance contract liabilities                     | 30 162 | 30 913 |
| Investment contract liabilities                    | 339    | 323    |
| Other liabilities                                  | 6 102  | 5 973  |
| Deferred tax liabilities                           | 260    | 270    |
| Derivative instruments                             | 85     | 29     |
| Assumed insurance and reinsurance payables         | 710    | 910    |
| Accounts payable on ceded reinsurance transactions | 1 230  | 1 431  |
| Taxes payable                                      | 135    | 90     |
| Other liabilities                                  | 3 682  | 3 243  |
| Total shareholders' equity & liabilities           | 46 217 | 46 878 |





## Appendix B: Consolidated statements of cash flows

#### In EUR millions (rounded)

#### Cash and cash equivalents at the beginning of the period

#### Net cash flows in respect of operations

Cash flow in respect of changes in scope of consolidation

Cash flow in respect of acquisitions and sale of financial assets

Cash flow in respect of acquisitions and disposals of tangible and intangible fixed assets

#### Net cash flows in respect of investing activities

Transactions on treasury shares and issuance of equity instruments

**Dividends** paid

#### Cash flows in respect of shareholder transactions

Cash related to issue or reimbursement of financial debt

Interest paid on financial debt

Other cash flow from financing activities

Cash flows in respect of financing activities

Net cash flows in respect of financing activities

Effect of changes in foreign exchange rates

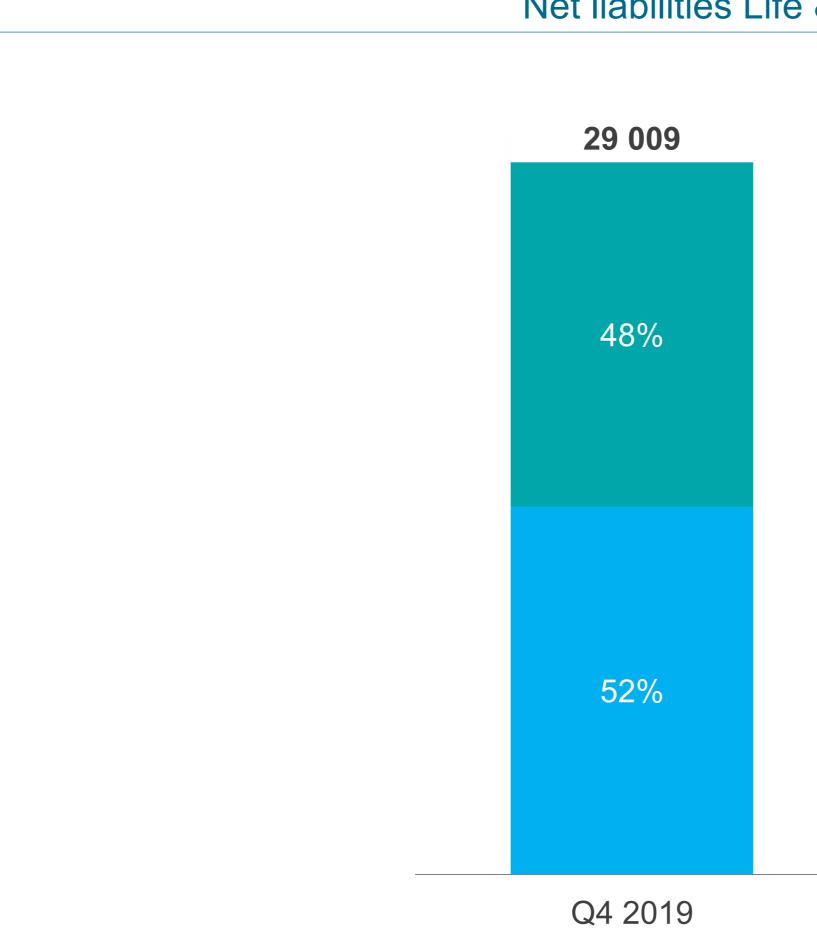
Cash and cash equivalents at the end of the period



| 2020  | 2019  |
|-------|-------|
| 1 435 | 1 175 |
| 988   | 841   |
| -2    | -11   |
| -327  | -78   |
| -135  | -130  |
| -464  | -219  |
| -40   | 9     |
|       | -327  |
| -40   | -318  |
| 127   | 51    |
| -115  | -117  |
| -13   | 11    |
| -1    | -55   |
| -41   | -373  |
| -114  | 11    |
| 1 804 | 1 435 |

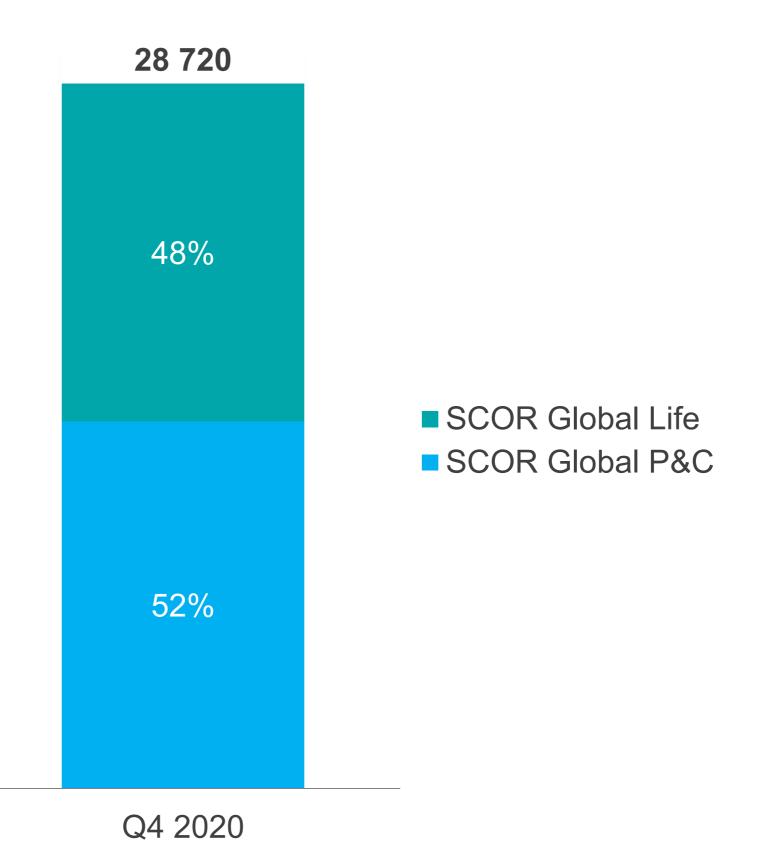


### Appendix B: Net contract liabilities by segment





Net liabilities Life & P&C (in EUR millions, rounded)





# Appendix C: Calculation of EPS, book value per share and RoE

#### Earnings per share calculation

|   | 2020        | 2019        |
|---|-------------|-------------|
| Group net income <sup>1)</sup> (A)              | 234         | 422         |
| Average number of opening shares (1)            | 187 049 511 | 193 085 792 |
| Impact of new shares issued (2)                 | -225 008    | -4 166 403  |
| Time Weighted Treasury Shares <sup>2)</sup> (3) | -581 449    | -3 160 799  |
| Basic Number of Shares (B)<br>= (1)+(2)+(3)     | 186 243 054 | 185 758 590 |
| Basic EPS (A)/(B) in EUR                        | 1.26        | 2.27        |

#### Book value per share calculation

|   | 2020        | 2019        |
|---|-------------|-------------|
| Group shareholders' equity <sup>1)</sup> (A)                | 6 155       | 6 348       |
| Shares issued at the end of the quarter (1)                 | 186 730 076 | 187 049 511 |
| Treasury Shares at the end of the quarter <sup>2)</sup> (2) | - 259 567   | - 668 058   |
| Basic Number of Shares (B) = (1)+(2)                        | 186 470 509 | 186 381 453 |
| Basic Book Value PS (A)/(B) in EUR                          | 33.01       | 34.06       |



- Excluding non-controlling interests
   50% of the movement in the period

#### Post-tax Return on Equity (RoE)

|  | 2020  | 2019  |
|--|-------|-------|
| Group net income <sup>1)</sup>                                   | 234   | 422   |
| Opening shareholders' equity                                     | 6 348 | 5 800 |
| Weighted group net income <sup>2)</sup>                          | 117   | 211   |
| Payment of dividends   |       | -218  |
| Weighted increase in capital                                     | -12   | -164  |
| Effects of changes in foreign exchange rates <sup>2)</sup>       | -261  | 63    |
| Revaluation of assets available for sale and other <sup>2)</sup> | 57    | 328   |
| Weighted average shareholders' equity                            | 6 249 | 6 019 |
| Annualized RoE   | 3.8%  | 7.0%  |





### Appendix C: Calculation of the risk-free rate component of "Quantum Leap" RoE target

X

|                        | 5-year daily spot rates |      |       |
|------------------------|-------------------------|------|-------|
|                        | EUR <sup>2)</sup>       | USD  | GBP   |
| 1st of January 2016    | -0.04                   | 1.77 | 1.35  |
| 4th of January 2016    | -0.07                   | 1.74 | 1.26  |
| 5th of January 2016    | -0.11                   | 1.73 | 1.24  |
| <br>30th Dec 2016      | -0.54                   | 1.92 | 0.48  |
| 29th of December 2017  | -0.20                   | 2.21 | 0.73  |
| 31st of December 2018  | -0.27                   | 2.51 | 0.90  |
| 29th of March 2019     | -0.49                   | 2.24 | 0.75  |
| 28th of June 2019      | -0.66                   | 1.77 | 0.63  |
| 30th of September 2019 | -0.78                   | 1.55 | 0.26  |
| 31st of December 2019  | -0.48                   | 1.69 | 0.60  |
| 31st of March 2020     | -0.68                   | 0.37 | 0.19  |
| 30th of June 2020      | -0.71                   | 0.28 | -0.07 |
| 30th of September 2020 | -0.71                   | 0.28 | -0.06 |
| 31st of December 2020  | -0.74                   | 0.36 | -0.09 |



5 years

5-year risk-free rate 5-year German government bond Year-end currency mix based on SCOR's net technical reserves

| Currency mix <sup>3)</sup> |     |         | Weighted average rates |       |      | ites  |       |
|----------------------------|-----|---------|------------------------|-------|------|-------|-------|
| EUR                        | USD | GBP     |                        | EUR   | USD  | GBP   | Total |
| 52%                        | 35% | 13%     | -                      | -0.02 | 0.62 | 0.17  | 0.77  |
| 52%                        | 35% | 13%     |                        | -0.04 | 0.61 | 0.16  | 0.73  |
| 52%                        | 35% | 13%     |                        | -0.05 | 0.61 | 0.16  | 0.71  |
| <br>51%                    | 36% | <br>13% |                        | -0.28 | 0.71 | 0.06  | 0.49  |
| 52%                        | 37% | 11%     |                        | -0.11 | 0.82 | 0.08  | 0.80  |
| 51%                        | 38% | 11%     |                        | -0.14 | 0.96 | 0.10  | 0.93  |
| 51%                        | 38% | 11%     |                        | -0.25 | 0.86 | 0.09  | 0.70  |
| 50%                        | 39% | 11%     |                        | -0.33 | 0.67 | 0.07  | 0.41  |
| 50%                        | 39% | 11%     |                        | -0.39 | 0.60 | 0.03  | 0.24  |
| 50%                        | 39% | 11%     |                        | -0.24 | 0.66 | 0.07  | 0.49  |
| 51%                        | 40% | 9%      |                        | -0.35 | 0.15 | 0.02  | -0.18 |
| 51%                        | 40% | 9%      |                        | -0.36 | 0.11 | -0.01 | -0.25 |
| 51%                        | 40% | 9%      |                        | -0.37 | 0.11 | 0.00  | -0.26 |
| 52%                        | 40% | 8%      | _                      | -0.38 | 0.14 | -0.01 | -0.25 |
|                            |     |         |                        |       |      |       | 0.48  |

5-year rolling average of 5-year risk-free rates



### Appendix D: Reconciliation of total expenses to cost ratio

#### In EUR millions (rounded)

**Total expenses as per Profit & Loss account** 

ULAE (Unallocated Loss Adjustment Expenses)

Total management expenses

Investment management expenses

Total expense base

Minus corporate finance expenses

Minus amortization

Minus non-controllable expenses

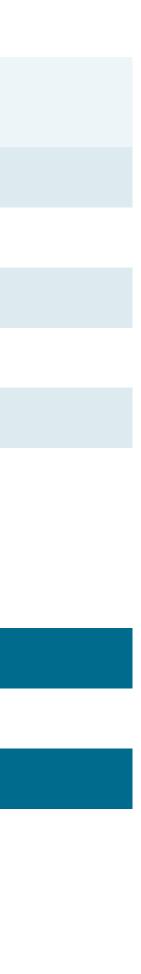
Total management expenses (for Group cost ratio calculation)

Gross Written Premiums (GWP)

Group cost ratio



| 2020   | 2019   |
|--------|--------|
| -857   | -874   |
| -63    | -63    |
| -920   | -937   |
| 80     | 75     |
| -840   | -862   |
| 11     | 14     |
| 84     | 75     |
| 11     | 8      |
| -734   | -765   |
| 16 368 | 16 341 |
| 4.5%   | 4.7%   |





## Appendix E: Calculation of P&C net combined ratio

#### In EUR millions (rounded)

Gross earned premiums<sup>1)</sup>

Ceded earned premiums<sup>2)</sup>

Net earned premiums (A)

Gross benefits and claims paid

Ceded claims

Total net claims (B)

Loss ratio (Net attritional + Natural catastrophes): -(B)/(A)

Gross commissions on earned premiums

Ceded commissions

Total net commissions (C)

Commission ratio: -(C)/(A)

#### Total technical ratio: -((B)+(C))/(A)

Acquisition and administrative expenses

Other current operating income / expenses

Other income and expenses from reinsurance operations

Total P&C management expenses (D)

P&C management expense ratio: -(D)/(A)

Total net combined ratio: -((B)+(C)+(D))/(A)



| 2020   | 2019   |
|--------|--------|
| 7 113  | 6 712  |
| -912   | -991   |
| 6 201  | 5 721  |
| -4 774 | -4 576 |
| 423    | 682    |
| -4 351 | -3 894 |
| 70.2%  | 68.1%  |
| -1 643 | -1 543 |
| 153    | 170    |
| -1 490 | -1 373 |
| 24.0%  | 24.0%  |
| 94.2%  | 92.1%  |
| -254   | -270   |
| -67    | -57    |
| -54    | -70    |
| -375   | -397   |
| 6.0%   | 6.9%   |
| 100.2% | 99.0%  |





## Appendix E: Normalized net combined ratio

|                       |                                    |                    | Q                    | TD        |  |                                     |                                    |                           | Y                   | TD        |  |                      |
|-----------------------|------------------------------------|--------------------|----------------------|-----------|--|-------------------------------------|------------------------------------|---------------------------|---------------------|-----------|--|----------------------|
|                       | 1                                  | 2                  | 3                    | 4         | 5  | 1+2+3+5                             | 1                                  | 2                         | 3                   | 4         | 5  | 1+2                  |
|                       | Published net<br>combined<br>ratio | Reserve<br>release | One off              | Cat ratio | Cat ratio delta<br>from budget <sup>1)</sup> | Normalized<br>net combined<br>ratio | Published net<br>combined<br>ratio | Reserve<br>release        | One off             | Cat ratio | Cat ratio delta<br>from budget <sup>1)</sup> | Norm<br>net co<br>ra |
| Q1 2017               | 94.5%                              | 3.5% <sup>2)</sup> | -8.9% <sup>2)</sup>  | 1.0%      | 5.0%   | 94.0%                               | 94.5%                              | 3.5% <sup>2)</sup>        | -8.9% <sup>2)</sup> | 1.0%      | 5.0%   | 94                   |
| Q2 2017 <sup>3)</sup> | 92.6%                              |                    |                      | 3.2%      | 2.8%   | 95.4%                               | 93.5%                              | 1.7%                      | -4.3%               | 2.1%      | 3.9%   | 94                   |
| Q3 2017               | 136.7%                             |                    |                      | 47.4%     | -41.4%                                       | 95.4%                               | 107.5%                             | 1.1%                      | -2.9%               | 16.8%     | -10.8%                                       | 95                   |
| Q4 2017               | 91.6%                              |                    | 3.6% <sup>2)</sup>   | 8.8%      | -2.8%  | 92.4%                               | 103.7%                             | 0.9% <sup>2)</sup>        | -1.4% <sup>2)</sup> | 14.9%     | -8.9%  | 94                   |
| Q1 2018               | 91.8%                              |                    |                      | 4.1%      | 1.9%   | 93.7%                               | 91.8%                              |                           |                     | 4.1%      | 1.9%   | 93                   |
| Q2 2018               | 91.1%                              |                    |                      | 0.7%      | 5.3%   | 96.4%                               | 91.4%                              |                           |                     | 2.3%      | 3.7%   | 95                   |
| Q3 2018               | 98.0%                              | 4.7% <sup>4)</sup> |                      | 16.5%     | -10.5%                                       | 92.1%                               | 93.6%                              | 1.5%                      |                     | 7.0%      | -1.0%  | 94                   |
| Q4 2018               | 115.9%                             | 3.0% <sup>5)</sup> |                      | 28.6%     | -22.6%                                       | 96.3%                               | 99.4%                              | 1.9%                      |                     | 12.6%     | -6.6%  | 94                   |
| Q1 2019               | 94.6%                              |                    |                      | 6.5%      | 0.5%   | 95.1%                               | 94.6%                              |                           |                     | 6.5%      | 0.5%   | 95                   |
| Q2 2019               | 92.9%                              |                    |                      | 4.1%      | 2.9%   | 95.8%                               | 93.7%                              |                           |                     | 5.2%      | 1.8%   | 95                   |
| Q3 2019               | 99.4%                              | 4.1% <sup>6)</sup> | -0.9%6)              | 12.0%     | -5.0%  | 97.5%                               | 95.7%                              | <b>1.4%</b> <sup>6)</sup> | -0.3% <sup>6)</sup> | 7.6%      | -0.6%  | 96                   |
| Q4 2019               | 108.8%                             | 3.4% <sup>7)</sup> |                      | 23.5%     | -16.5%                                       | 95.7%                               | 99.0%                              | 1.9% <sup>7)</sup>        | -0.2%               | 11.6%     | -4.6%  | 96                   |
| Q1 2020               | 94.5%                              |                    |                      | 5.4%      | 1.6%   | 96.1%                               | 94.5%                              |                           |                     | 5.4%      | 1.6%   | 96                   |
| Q2 2020               | 109.9%                             |                    | -16.1% <sup>8)</sup> | 4.8%      | 2.2%   | 96.0%                               | 102.3%                             |                           | -8.2%               | 5.1%      | 1.9%   | 96                   |
| Q3 2020               | 97.5%                              |                    | -0.1% <sup>8)</sup>  | 9.4%      | -2.4%  | 95.0%                               | 100.7%                             |                           | -5.5%               | 6.5%      | 0.5%   | 95                   |
| Q4 2020               | 98.7%                              |                    | -2.0% <sup>8)</sup>  | 7.9%      | -0.9%  | 95.8%                               | 100.2%                             |                           | -4.7%               | 6.8%      | 0.2%   | 95                   |



1) The budget cat ratio was 7% until Q4 2015, 6% from Q1 2016 to Q4 2018 and 7% from Q1 2019; 2) Includes EUR 45 million (pre-tax) reserve release in Q1 2017 and EUR 71 million (pre-tax) negative one-off linked in Ogden (-8.9 pts in Q1 and +3.6 pts in Q4); 3) From Q2 2017, the net combined ratio calculation has been refined to exclude some immaterial non technical items that were previously included. Considering their potential growth, these items have been excluded to ensure they do not distort the combined ratio in the future; 4) Includes EUR 60 million (pre-tax) reserve release in Q3 2018; 5) Includes EUR 40 million (pre-tax) reserve release in Q4 2018; 6) Includes EUR 60 million (pre-tax) reserve release in Q3 2019 and EUR 13 million (pre-tax) negative one-off linked in Ogden; 7) Includes EUR 50 million (pre-tax) positive effect related to a reserve release in Q4 2019; 8) Includes EUR -259m negative effect related to Covid-19 impacts in Q2 2020 and additional impacts of respectively EUR -1m in Q3 2020 and EUR -30m in Q4 2020







## Appendix F: Calculation of the Life technical margin and Summary of Life Covid-19 bookings

### Calculation of the Life Net Technical Margin

| EUR millions (rounded)              | 2020  | 2019  |
|-------------------------------------|-------|-------|
| Gross earned premiums <sup>1)</sup> | 9 208 | 9 183 |
| Ceded earned premiums <sup>2)</sup> | -892  | -846  |
| Net earned premiums (A)             | 8 316 | 8 337 |
| Net technical result                | 324   | 472   |
| Interest on deposits                | 156   | 152   |
| Technical result (B)                | 480   | 624   |
| Net technical margin (B)/(A)        | 5.8%  | 7.5%  |

### Summary of Life Covid-19 bookings

| EUR millions (rounded)          | FY 2020 | Q3 2020 YTD | Q2 2020 YTD |
|---------------------------------|---------|-------------|-------------|
| USA <sup>3)</sup>               | 283     | 233         | 182         |
| All other markets <sup>4)</sup> | 31      | 18          | 12          |
| Total                           | 314     | 251         | 194         |



- Booked claims 4)

Gross written premiums + Change in gross unearned premiums
 Ceded gross written premiums + Change in ceded unearned premiums
 Net of retrocession. Due to typical reporting delays with claims, this amount includes an estimate in respect of incurred-but-not-reported (IBNR) claims for US deaths prior to December 31, 2020





## Appendix G: Investment portfolio asset allocation as of 31/12/2020

#### Tactical Asset Allocation (in %, rounded)

|   |      | 20   | 19   |      | 2020 |      |      |      |  |
|---|------|------|------|------|------|------|------|------|--|
|   | Q1   | Q2   | Q3   | Q4   | Q1   | Q2   | Q3   | Q4   |  |
| Cash                                      | 6%   | 7%   | 8%   | 6%   | 9%   | 10%  | 10%  | 8%   |  |
| Fixed Income                              | 81%  | 79%  | 79%  | 81%  | 78%  | 78%  | 78%  | 79%  |  |
| Short-term investments                    | 0%   | 1%   | 1%   | 0%   | 2%   | 3%   | 1%   | 1%   |  |
| Government bonds & assimilated            | 24%  | 26%  | 24%  | 27%  | 24%  | 24%  | 24%  | 26%  |  |
| Covered bonds & Agency MBS                | 8%   | 7%   | 8%   | 9%   | 9%   | 8%   | 8%   | 7%   |  |
| Corporate bonds                           | 48%  | 44%  | 44%  | 43%  | 41%  | 41%  | 43%  | 43%  |  |
| Structured & securitized products         | 1%   | 1%   | 2%   | 2%   | 2%   | 2%   | 2%   | 2%   |  |
| Loans                                     | 5%   | 5%   | 5%   | 5%   | 4%   | 4%   | 4%   | 5%   |  |
| Equities <sup>2)</sup>                    | 2%   | 2%   | 2%   | 2%   | 2%   | 2%   | 2%   | 2%   |  |
| Real estate                               | 3%   | 4%   | 3%   | 3%   | 3%   | 3%   | 3%   | 3%   |  |
| Other investments <sup>3)</sup>           | 3%   | 3%   | 3%   | 3%   | 4%   | 3%   | 3%   | 3%   |  |
| Total invested assets<br>(in EUR billion) | 19.6 | 19.5 | 20.3 | 20.6 | 20.3 | 20.7 | 20.4 | 20.5 |  |



Minimum cash + short-term investments is 5%
 Including listed equities, convertible bonds, convex equity strategies
 Including private debt, alternative investments, infrastructure, ILS strategies, private and non-listed equities

"Quantum Leap" Strategic Asset Allocation (in % of invested assets)

| Min                       | Мах    |
|---------------------------|--------|
| <b>5.0%</b> <sup>1)</sup> | -      |
| 70.0%                     | _      |
| 5.0% <sup>1)</sup>        | -      |
| -                         | 100.0% |
| -                         | 20.0%  |
| -                         | 50.0%  |
| -                         | 10.0%  |
| -                         | 10.0%  |
| -                         | 10.0%  |
| -                         | 10.0%  |
| -                         | 10.0%  |





## Appendix G: Details of investment returns

#### In EUR millions (rounded)

|   | 2019   |        |        |        |        |  |  |  |
|---|--------|--------|--------|--------|--------|--|--|--|
| Annualized returns:                       | Q1     | Q2     | Q3     | Q4     | FY     |  |  |  |
| Total net investment income <sup>1)</sup> | 156    | 153    | 187    | 175    | 671    |  |  |  |
| Average investments                       | 26 962 | 27 122 | 27 482 | 28 108 | 27 418 |  |  |  |
| Return on Investments (ROI)               | 2.3%   | 2.3%   | 2.7%   | 2.5%   | 2.4%   |  |  |  |

| Return on invested assets <sup>2)</sup>   | 2.8%  | 2.7%  | 3.4%  | 3.1%  | 3.0%  | 3.1%  | 2.0%  | 2.6%  | 3.8%  | 2.8%  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Income                                    | 2.7%  | 2.6%  | 2.5%  | 2.6%  | 2.6%  | 2.3%  | 2.1%  | 2.0%  | 2.1%  | 2.1%  |
| Realized capital gains/losses             | 0.0%  | 0.3%  | 0.9%  | 0.7%  | 0.5%  | 1.0%  | 0.2%  | 1.0%  | 1.6%  | 1.0%  |
| Impairments & real estate amortization    | -0.1% | -0.2% | -0.1% | -0.2% | -0.2% | -0.1% | -0.3% | -0.6% | -0.1% | -0.3% |
| Fair value through income                 | 0.2%  | 0.0%  | 0.1%  | 0.0%  | 0.1%  | -0.1% | 0.1%  | 0.2%  | 0.1%  | 0.1%  |
| Return on funds withheld & other deposits | 2.1%  | 2.1%  | 2.1%  | 2.2%  | 2.1%  | 2.1%  | 2.2%  | 2.3%  | 2.0%  | 2.1%  |



|        |        | 2020   |        |        |
|--------|--------|--------|--------|--------|
| Q1     | Q2     | Q3     | Q4     | FY     |
| 175    | 127    | 160    | 203    | 665    |
| 28 101 | 28 162 | 28 177 | 28 098 | 28 135 |
| 2.5%   | 1.8%   | 2.3%   | 2.9%   | 2.4%   |

## Appendix G: Investment income development

#### In EUR millions (rounded)

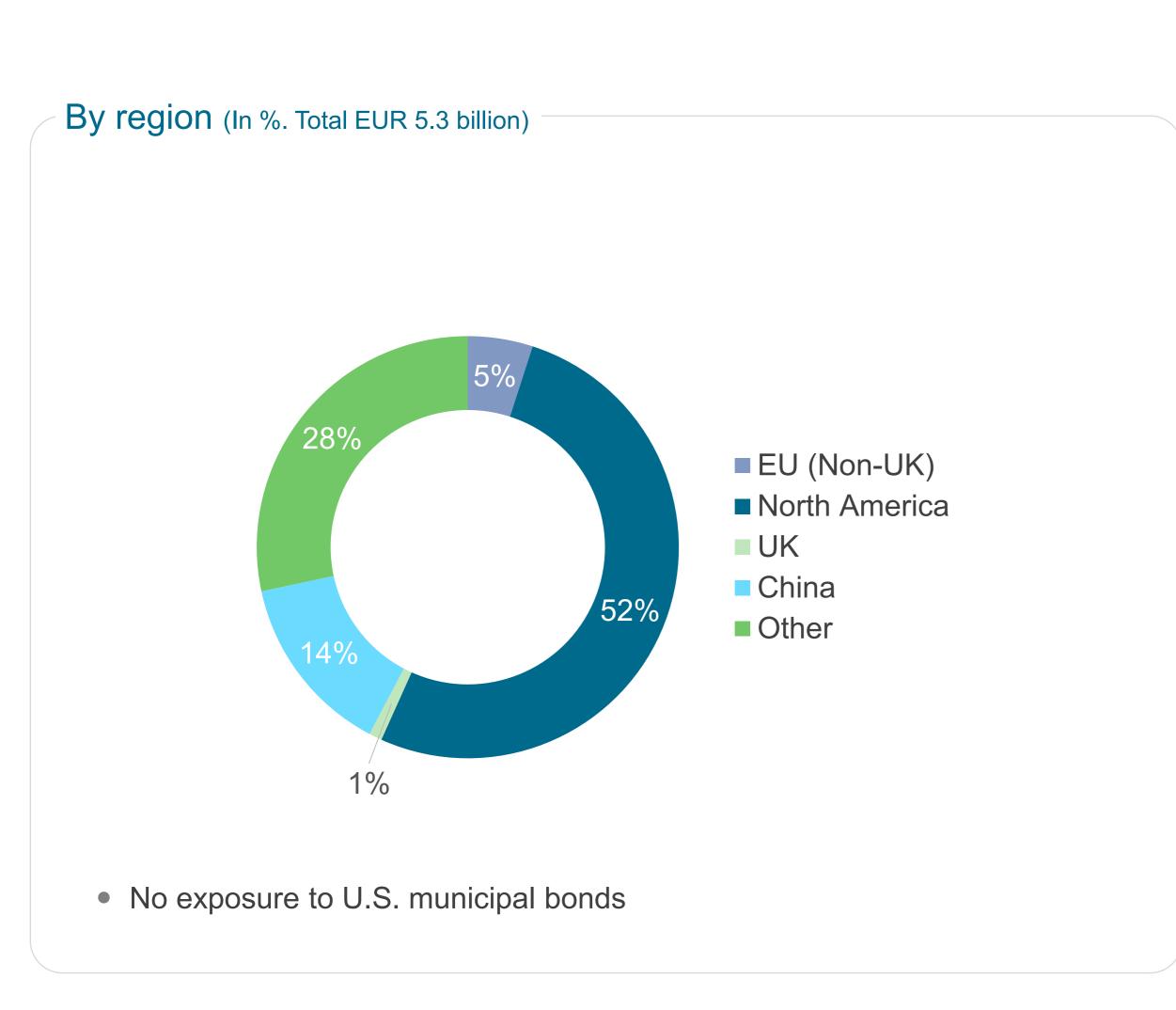
|  | Q1                      |
|--|-------------------------|
| Investment revenues on invested assets           | <b>1</b> 3 <sup>·</sup> |
| Realized gains/losses on fixed income            | 0                       |
| Realized gains/losses on loans                   | 0                       |
| Realized gains/losses on equities                | 0                       |
| Realized gains/losses on real estate             | 2                       |
| Realized gains/losses on other investments       | 0                       |
| Realized gains/losses on invested assets         | 2                       |
| Change in impairment on fixed income             | -1                      |
| Change in impairment on loans                    |                         |
| Change in impairment on equity                   | -0                      |
| Change in impairment/amortization on real estate | -4                      |
| Change in impairment on other investments        | -2                      |
| Change in impairment on invested assets          | -7                      |
| Fair value through income on invested assets     | 11                      |
| of which: income on other consolidated entities  | -0                      |
| Financing costs on real estate investments       | -1                      |
| Total investment income on invested assets       | 13                      |
| Income on funds withheld & other deposits        | 39                      |
| Investment management expenses                   | -19                     |
| Total net investment income                      | 15                      |
| Foreign exchange gains / losses                  | -1                      |
| Income on other consolidated entities            | 0                       |
| Income on technical items                        | 0                       |
| Financing costs on real estate investments       | 1                       |
| IFRS investment income net of investment         | 15                      |
| management expenses                              |                         |



|    |     | 2019 |     |     |     |     | 2020 |     |     |
|----|-----|------|-----|-----|-----|-----|------|-----|-----|
| 1  | Q2  | Q3   | Q4  | FY  | Q1  | Q2  | Q3   | Q4  | FY  |
| 81 | 124 | 124  | 132 | 511 | 114 | 106 | 101  | 106 | 427 |
| )  | 9   | 6    | 19  | 34  | 5   | 8   | 49   | 81  | 143 |
| )  | 0   | 0    | 0   | 0   | 0   | 1   | -1   | 0   | -0  |
| )  | 1   | -0   | 1   | 2   | -0  | 0   | -0   | 0   | -0  |
| 2  | 0   | 34   | 12  | 48  | 47  | 1   | -0   | -1  | 47  |
| )  | 6   | 3    | -0  | 9   | -0  | -0  | 6    | 1   | 7   |
| 2  | 16  | 43   | 32  | 93  | 52  | 10  | 54   | 81  | 197 |
|    | -1  | -1   | -6  | -9  | -1  | 1   | -1   | -1  | -2  |
|    |     | -0   | -1  | -1  | -0  | -1  | -2   | -0  | -3  |
| )  | 0   | 0    | -0  | -0  | -0  | -9  | -22  | 0   | -31 |
| 1  | -8  | -4   | -4  | -20 | -4  | -6  | -4   | -4  | -18 |
| 2  | -0  | -0   | -0  | -2  |     |     | -0   | -0  | -0  |
| 7  | -9  | -5   | -11 | -32 | -5  | -15 | -29  | -5  | -54 |
| 1  | 2   | 5    | 2   | 20  | -5  | 5   | 9    | 7   | 16  |
| )  | -0  | 0    | -1  | -1  | -1  | -0  | -0   | 0   | -1  |
|    | -1  | -1   | -1  | -4  | -1  | -1  | -1   | -1  | -4  |
| 86 | 132 | 166  | 154 | 588 | 155 | 105 | 134  | 188 | 582 |
| 9  | 39  | 38   | 42  | 158 | 40  | 42  | 44   | 37  | 163 |
| 9  | -18 | -17  | -21 | -75 | -20 | -20 | -18  | -22 | -80 |
| 56 | 153 | 187  | 175 | 671 | 175 | 127 | 160  | 203 | 665 |
|    | -1  |      | 5   | 3   | -7  | -12 | 7    | -1  | -13 |
| )  | 0   | 0    | 1   | 1   | 1   | 0   | 0    | -0  | 1   |
| )  | 1   | 0    | -1  | 0   | 0   | -4  | 0    | 1   | -3  |
|    | 1   | 1    | 1   | 4   | 1   | 1   | 1    | 1   | 4   |
| 56 | 154 | 188  | 181 | 679 | 170 | 112 | 168  | 204 | 654 |



## Appendix G: Government bond portfolio as of 31/12/2020





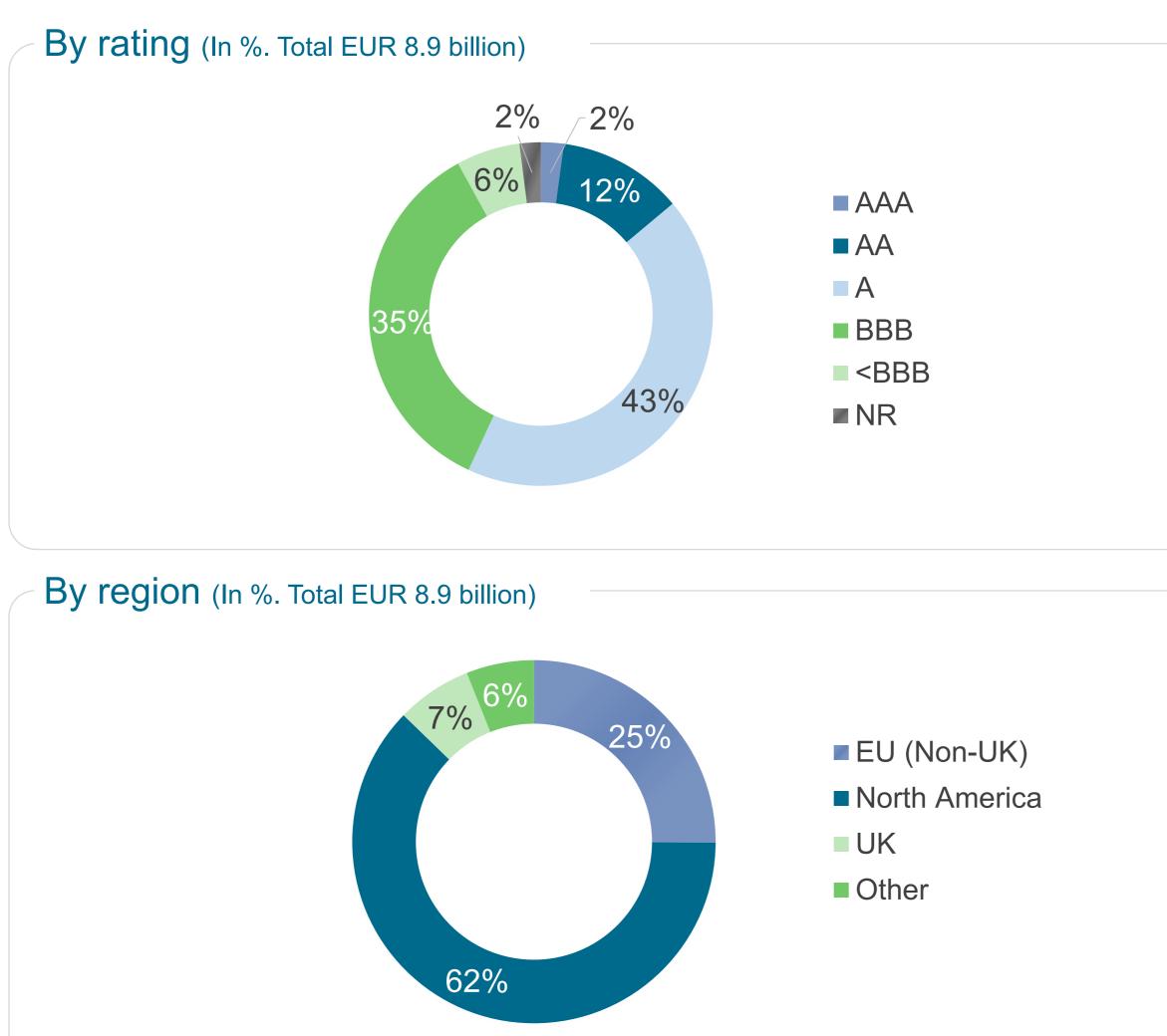
Top exposures (In %. Total EUR 5.3 billion)

|                             | Q4 2020 |
|-----------------------------|---------|
| USA                         | 46%     |
| China                       | 14%     |
| Canada                      | 5%      |
| Australia                   | 5%      |
| Republic of Korea           | 5%      |
| Supranational <sup>1)</sup> | 4%      |
| India                       | 4%      |
| Singapore                   | 2%      |
| Brazil                      | 2%      |
| Malaysia                    | 2%      |
| Other                       | 11%     |
| Total                       | 100%    |





## Appendix G: Corporate bond portfolio as of 31/12/2020



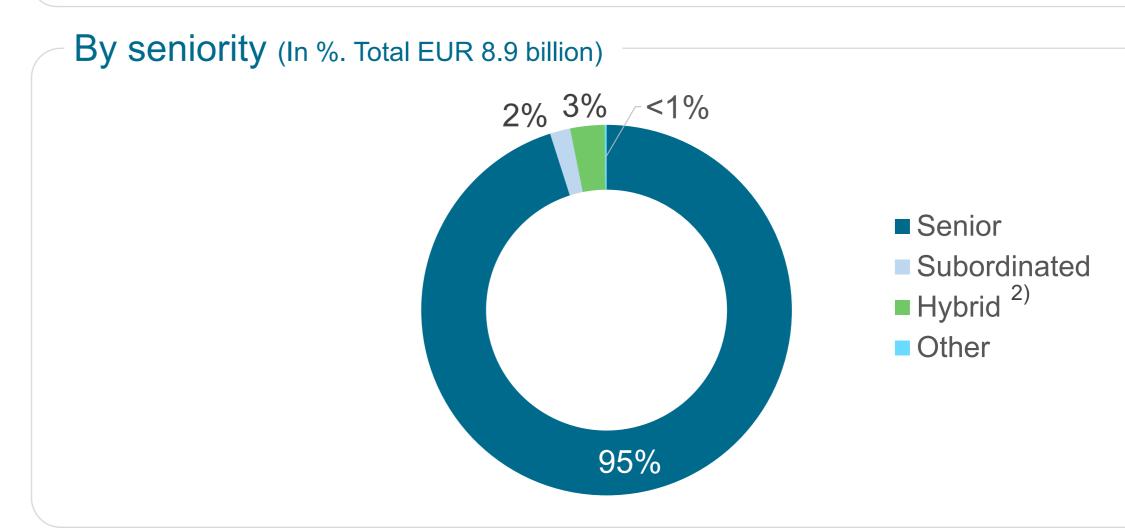
Source: Bloomberg geography definitions

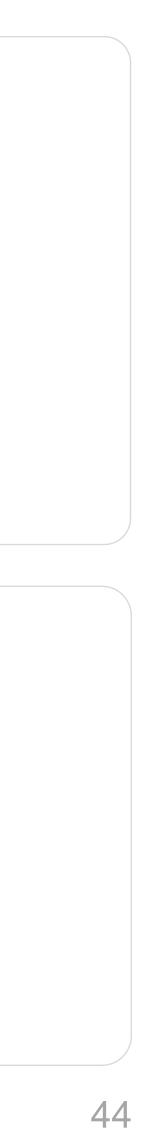


Of which banks: 71.4%
 Including tier 1, upper tier 2 and tier 2 debts for financials

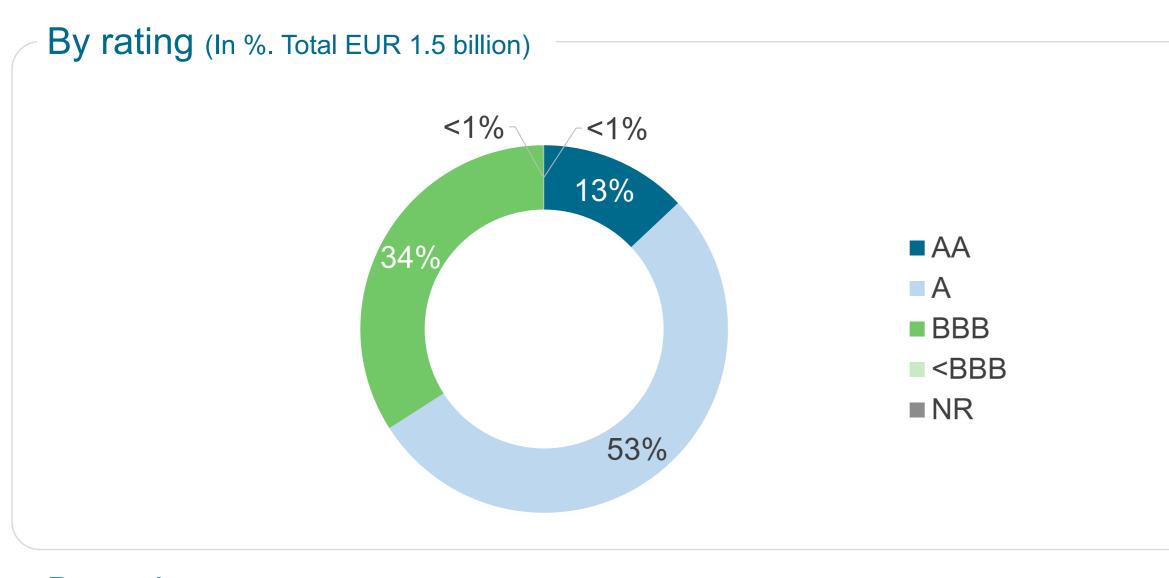
| By sector/type (In %. Total EUR 8.9 billion) |         |
|--|---------|
|  | Q4 2020 |
| Financial <sup>1)</sup>                      | 23%     |
| Consumer, Non-cyclical                       | 23%     |
| Consumer, Cyclical                           | 12%     |
| Industrial                                   | 12%     |
| Communications                               | 10%     |
| Technology                                   | 8%      |
| Energy                                       | 5%      |
| Utilities                                    | 4%      |
| Basic Materials                              | 3%      |
| Other  | 0%      |
| Diversified / Funds                          | 0%      |
| Total  | 100%    |

Source: Bloomberg sector definitions

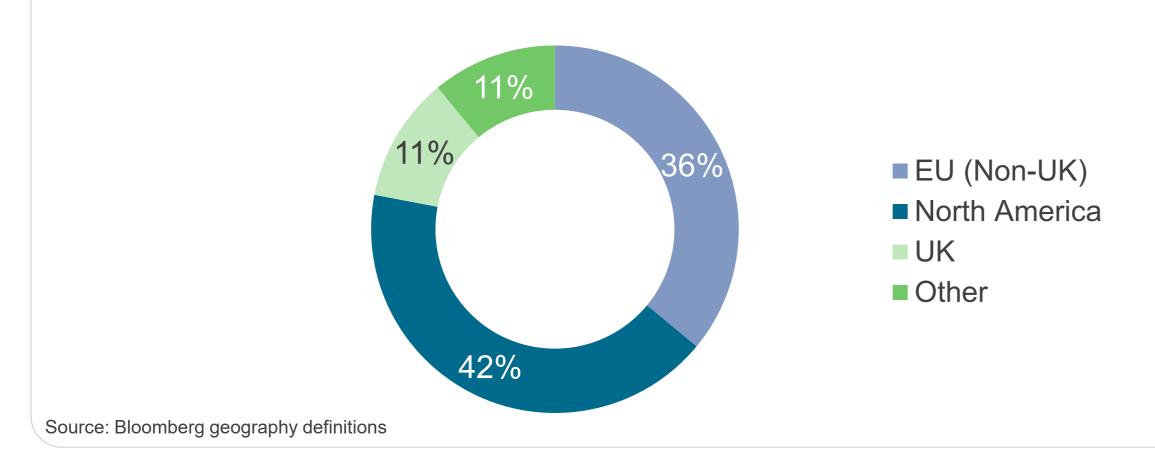




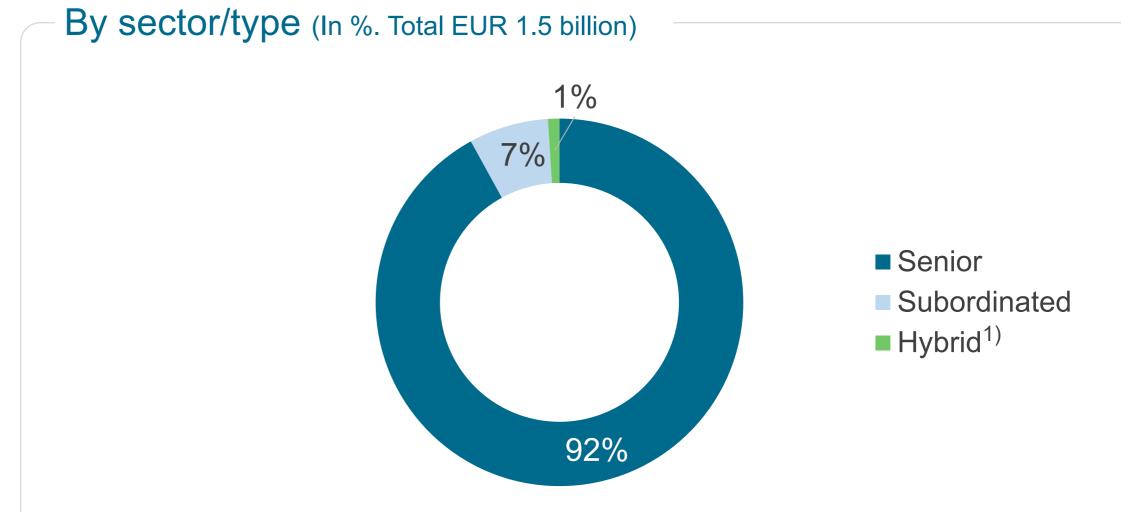
## Appendix G: "Banks" corporate bond portfolio as of 31/12/2020



**By region** (In %. Total EUR 1.5 billion)

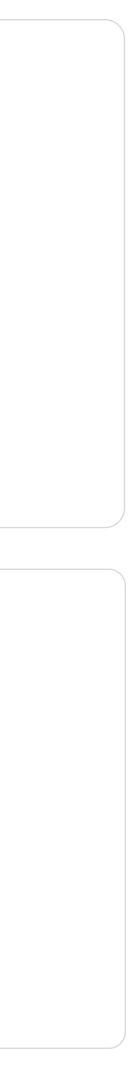






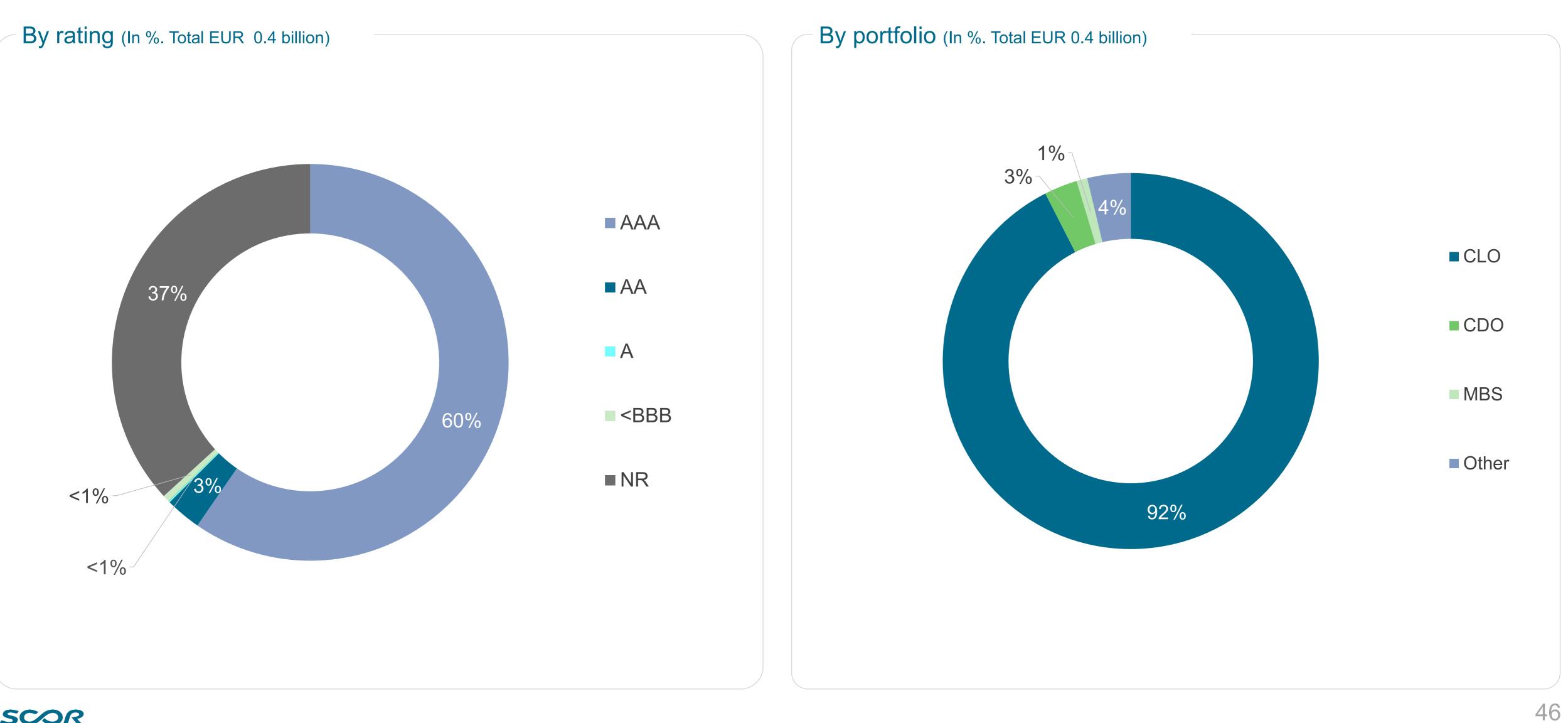
#### **Top exposures** (In %. Total EUR 1.5 billion)

|               | Q4 2020 |
|---------------|---------|
| USA           | 30%     |
| France        | 17%     |
| Canada        | 12%     |
| Great Britain | 11%     |
| Netherlands   | 8%      |
| Australia     | 6%      |
| Switzerland   | 5%      |
| Sweden        | 5%      |
| Spain         | 3%      |
| Finland       | 1%      |
| Other         | 2%      |
| Total         | 100%    |



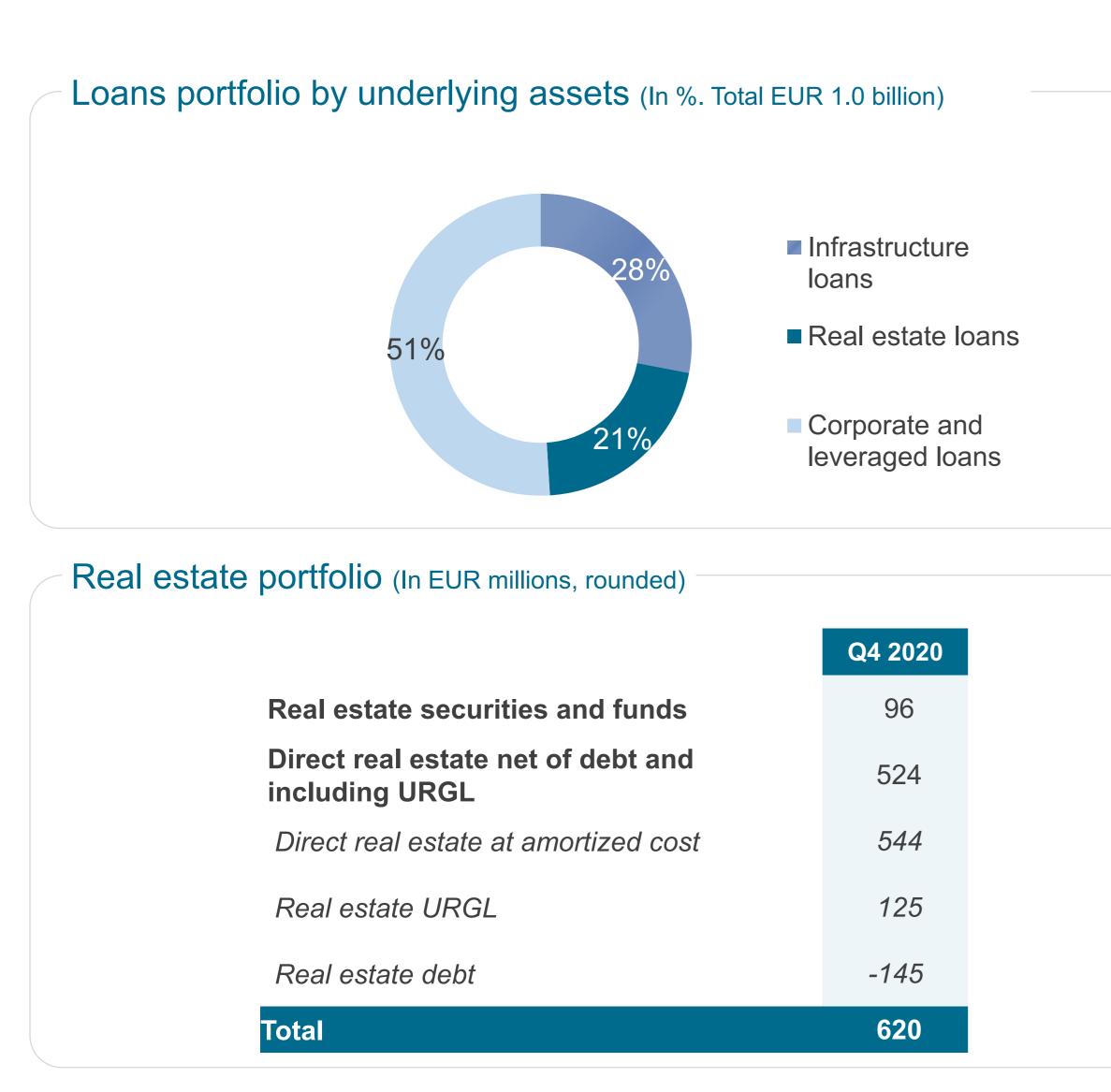


## Appendix G: Structured & securitized product portfolio as of 31/12/2020

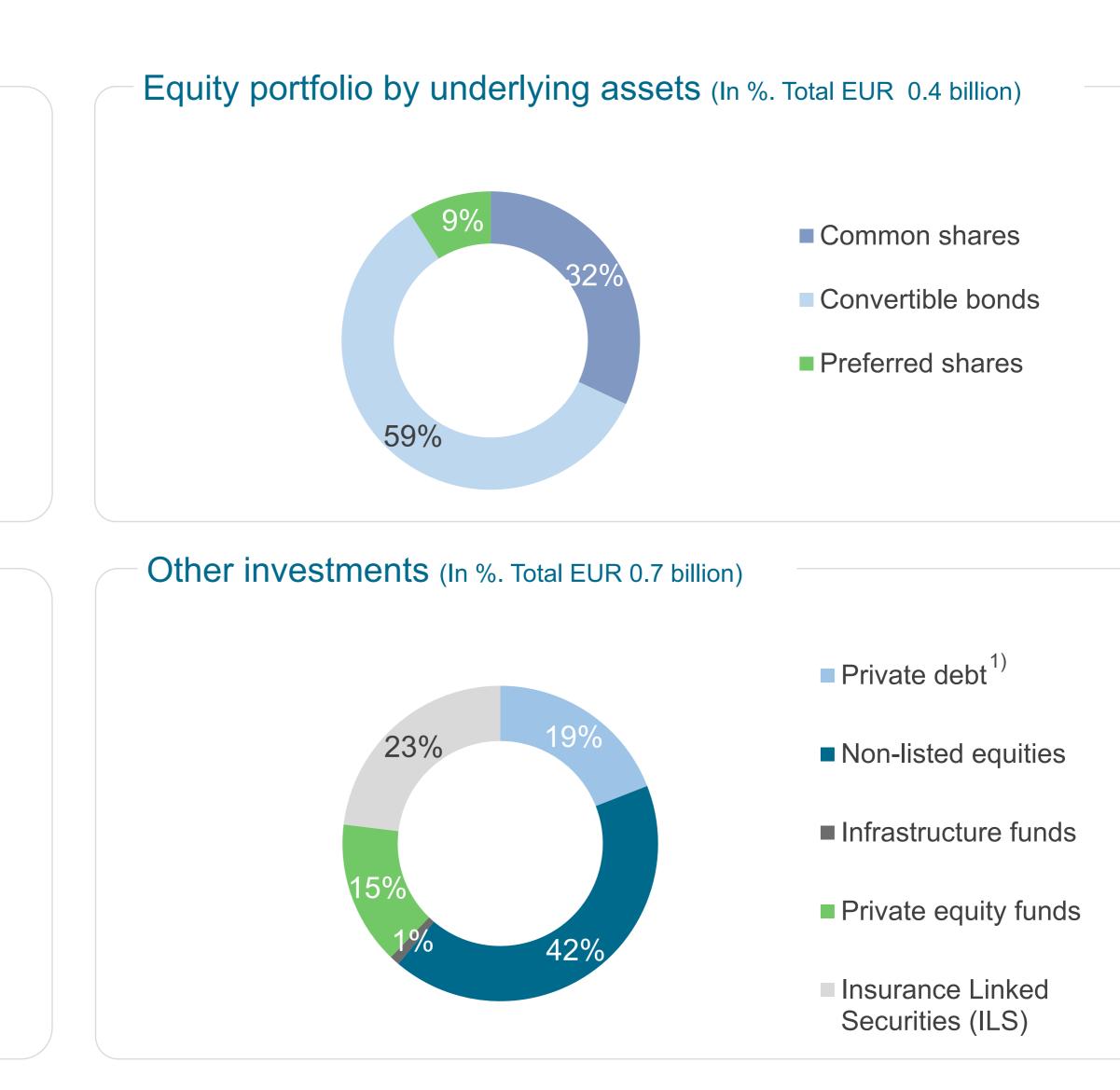




## Appendix G: Loans, equity, real estate and other investment portfolios as of 31/12/2020











## Appendix G: Reconciliation of IFRS asset classification to IR presentation as of 31/12/2020

#### In EUR millions (rounded)

|  | Cash  | Fixed income | Loans  | Equities | Real estate | Other<br>investments | Total<br>invested<br>assets | Funds withheld<br>by cedants &<br>other deposits | Total<br>investments |     | Technical<br>items <sup>1)</sup> | Total<br>IFRS<br>classification |
|--|-------|--------------|--------|----------|-------------|----------------------|-----------------------------|--|----------------------|-----|----------------------------------|---------------------------------|
| Real estate investments  |       |              |        |          | 603         |                      | 603                         |  | 603                  |     |                                  | 603                             |
| Equities   | 0     | 90           | 52     | 163      | 92          | 202                  | 599                         | 55   | 654                  |     |                                  | 654                             |
| Fixed income   |       | 16 052       | 1 407  | 0        |             | 8                    | 17 467                      |  | 17 467               | 122 |                                  | 17 589                          |
| Available-for-sale investments   | 0     | 16 142       | 1 459  | 163      | 92          | 210                  | 18 066                      | 55   | 18 121               | 122 |                                  | 18 243                          |
| Equities   |       |              |        | 232      |             | 1 386                | 1 618                       |  | 1 618                |     |                                  | 1 618                           |
| Fixed income   |       | 0            |        | 14       |             |                      | 14                          |  | 14                   | 0   |                                  | 14                              |
| Investments at fair value through income                                 |       | 0            |        | 246      |             | 1 386                | 1 632                       |  | 1 632                | 0   |                                  | 1 632                           |
| Loans and receivables  |       | 184          | 1 124  |          | 4           | 68                   | 1 380                       | 8 034  | 9 414                | 4   |                                  | 9 418                           |
| Derivative instruments   |       |              |        |          |             |                      |                             |  |                      |     | 202                              | 202                             |
| Total insurance business investments                                     | 0     | 16 326       | 2 583  | 409      | 699         | 1 664                | 21 681                      | 8 089  | 29 770               | 126 | 202                              | 30 098                          |
| Cash and cash equivalents  | 1 804 |              |        |          |             |                      | 1 804                       |  | 1 804                |     |                                  | 1 804                           |
| Total insurance business<br>investments and cash and<br>cash equivalents | 1 804 | 16 326       | 2 583  | 409      | 699         | 1 664                | 23 485                      | 8 089  | 31 574               | 126 | 202                              | 31 902                          |
| 3 <sup>rd</sup> party gross invested<br>Assets <sup>2)</sup>             | -165  | -137         | -1 621 | -9       | -59         | -1 222               | -3 213                      |  | -3 213               |     |                                  |                                 |
| Other consolidated entities <sup>3)</sup>                                |       |              |        |          |             | 280                  | 280                         |  | 280                  |     |                                  |                                 |
| Direct real estate URGL  |       |              |        |          | 125         |                      | 125                         |  | 125                  |     |                                  |                                 |
| Direct real estate debt  |       |              |        |          | -145        |                      | -145                        |  | -145                 |     |                                  | -145 <sup>5)</sup>              |
| Cash payable/receivable <sup>4)</sup>                                    | -10   |              |        |          |             |                      | -10                         |  | -10                  |     |                                  |                                 |
| Total SGI classification   | 1 629 | 16 189       | 962    | 400      | 620         | 722                  | 20 522                      | 8 089  | 28 611               |     |                                  |                                 |



1) Including Atlas cat bonds, derivatives used to hedge US equity-linked annuity book and FX derivatives

and individually book and investigation of the decide of equily-linked annulty book and in X derivatives
 3rd party gross invested assets (gross of direct real estate debt and direct real estate URGL (mainly MRM))
 Certain consolidated entities held for investment purposes have been included in the scope of Invested Assets in Q3 2017
 This relates to purchase of investments in December 2020 with normal settlements in January 2021
 Includes real estate financing and relates only to buildings owned for investment purposes



## Appendix G: Reconciliation of asset revaluation reserve

#### In EUR millions (rounded)

**Fixed income URGL** Government bonds & assimilated<sup>1)</sup> Covered & agency MBS Corporate bonds Structured products Loans URGL

#### **Equities URGL Real estate URGL**

Real estate securities

Direct real estate URGL<sup>2)</sup>

**Other investments URGL** 

Invested assets URGL

Less direct real estate investments URGL<sup>2</sup>)

URGL on 3rd party insurance business investments

Total insurance business investments URGL

#### Gross asset revaluation reserve

Deferred taxes on revaluation reserve Shadow accounting net of deferred taxes Other<sup>3)</sup>

Total asset revaluation reserve



- Including short-term investments 1)
- estate assets to be carried at fair value
- 3) Includes revaluation reserves (FX on equities AFS)

| 31/12/2019 | 31/12/2020 | Variance YTD |
|------------|------------|--------------|
| 310        | 523        | 213          |
| 41         | 77         | 36           |
| 17         | 39         | 22           |
| 257        | 408        | 152          |
| -5         | -2         | 4            |
| -0         | -5         | -4           |
| -14        | -17        | -3           |
| 152        | 135        | -17          |
| 10         | 10         | -0           |
| 142        | 125        | -17          |
| 25         | 15         | -9           |
| 472        | 651        | 179          |
| -142       | -125       | 17           |
| -5         | -12        | -7           |
| 325        | 515        | 190          |
|            |            |              |
| 331        | 527        | 195          |
| -74        | -115       | -41          |
| -51        | -109       | -58          |
| 7          | 12         | 4            |
| 214        | 315        | 100          |



Appendix H: "Quantum Leap" targets and assumptions

Profitability (RoE) target

**RoE above 800 bps over the 5-year** risk-free rates across the cycle<sup>1)</sup>

## Underlying strategic assumptions across "Quantum Leap" (2019-2021)



**GWP** annual growth ~4% to 8%

Net combined ratio ~95% to 96%

**VNB**<sup>2)</sup> annual growth ~6% to 9%

# Life

**GWP** annual growth ~3% to 6%

Net technical margin ~7.2% to 7.4%

VNB<sup>2)</sup> annual growth ~6% to 9%



- Based on a 5-year rolling average of 5-year risk-free rates
- 2) Value of New Business after risk margin and tax

3) Annualized RoIA on average over "Quantum Leap" under Summer 2019 economic and financial environment

### Solvency target

Solvency ratio in the optimal 185% to 220% range

## Investments

**Annualized Return** on Invested Assets

~2.4% to 2.9%<sup>3)</sup>



**GWP** annual growth ~4% to 7%

Leverage ~25%

**VNB**<sup>2)</sup> annual growth ~6% to 9%

**Cost ratio** ~5.0%

**Tax rate** ~20% to 24%



## Appendix I: Debt structure as of 31/12/2020

| Туре   | Original amount issued | Issue date <sup>1)</sup> | Maturity                  | Floating/ fixed rate | Coupon + step-up   |
|--|------------------------|--------------------------|---------------------------|----------------------|--|
| Undated subordinated<br>notes PerpNC11           | EUR 250<br>million     | 1 October<br>2014        | Perpetual                 | Fixed                | Initial rate at 3.875% p.a. until October 1, 2025<br>revised every 11 years<br>at 11-years EUR mid-swap rate + 3.7%  |
| Dated subordinated<br>notes 32NC12               | EUR 250<br>million     | 5 June<br>2015           | 32 years<br>2047          | Fixed                | Initial rate at 3.25% p.a. until June 5, 2027,<br>revised every 10 years at the 10-year<br>EUR mid-swap rate +3.20%  |
| Dated subordinated<br>notes 30.5NC10             | EUR 600<br>million     | 7 December<br>2015       | 30.5 years<br>8 June 2046 | Fixed                | Initial rate at 3% p.a. until June 8, 2026,<br>revised every 10 years at 10-year<br>EUR mid-swap rate + 3.25%        |
| Dated subordinated<br>notes 32NC12               | EUR 500<br>million     | 27 May<br>2016           | 32 years<br>27 May 2048   | Fixed                | Initial rate at 3.625% p.a. until May 27, 2028,<br>revised every 10 years at 10-year<br>EUR mid-swap rate + 3.90%    |
| Restricted Tier 1 subordinated<br>notes PerpNC11 | USD 625<br>million     | 13 March<br>2018         | Perpetual                 | Fixed                | Initial rate at 5.25% p.a. until March 13, 2029<br>revised every 5 years at 5-year<br>U.S. Treasury yield + 2.37%    |
| Restricted Tier 1 subordinated<br>notes PerpNC11 | USD 125<br>million     | 17 December<br>2019      | Perpetual                 | Fixed                | Initial rate at 5.25% p.a. until March 13, 2029<br>revised every 5 years at 5-year<br>U.S. Treasury yield + 2.37%    |
| Dated Tier 2 subordinated<br>notes 31NC11        | EUR 300<br>million     | 17 September<br>2020     | 31 years<br>2051          | Fixed                | Initial rate at 1.375% p.a. until September 17, 20<br>revised every 10 years at 10-year<br>EUR mid-swap rate + 2.60% |
|  |                        |                          |                           |                      |  |





## Appendix J: Estimated sensitivity to interest rates and equity markets

#### Estimated sensitivity to interest rate & equity market movements on net income and shareholders' equity

|                                  | Net income <sup>2)3)</sup> 2020 | Shareholders'<br>equity <sup>2)3)</sup> impact 2020 | <b>Net income</b> <sup>2)3)</sup> <b>2019</b> | Shareholders'<br>equity <sup>2)3)</sup> impact 2019 |
|----------------------------------|---------------------------------|---|---|---|
| Interest rates +100 points       | 23                              | -415  | 21  | -417  |
| in % of shareholders' equity     | 0.4%                            | -6.5%   | 0.3%  | -6.6%   |
| Interest rates -100 points       | -23                             | 391   | -22   | 374   |
| in % of shareholders' equity     | -0.4%                           | 6.2%  | -0.3%   | 5.9%  |
| Equity prices +10% <sup>1)</sup> | 8                               | 19  | 7   | 19  |
| in % of shareholders' equity     | 0.1%                            | 0.3%  | 0.1%  | 0.3%  |
| Equity prices -10% <sup>1)</sup> | -8                              | -17   | -6  | -16   |
| in % of shareholders' equity     | 0.1%                            | -0.3%   | -0.1%   | -0.3%   |

SCOR conducted an analysis of the sensitivity of net income and shareholders' equity to the price of equity securities. The analysis considers the impact on both equities at fair value through the income statement and on equities classified as available for sale. For equities classified as available for sale, the impact on impairment is computed by applying the accounting policy and application guidance set out in Section 4.6 – Notes to the consolidated financial statements, Note 7 - Insurance business investments, to theoretical future market value changes. SCOR estimates that, excluding any impairment arising from duration, a further uniform decline of 10% from December 31, 2020 market values would generate no further impairment of equity securities (2019: EUR 0 million; 2018: EUR 0 million). It should be noted that potential further impairments should not be scaled up or down as the impairment rules are not a linear function of market value. For example, a scenario with a market value decline of 20% would not double the potential further equity impairment.



has a substantial shareholding but does not meet the "significant influence" criteria in IAS 28 The reduction in equity represents the estimated net asset impact including the additional impairment recognized in the income statement 3) Net of tax at an estimated average rate of 22% in 2020 (23% in 2019)

Excludes investments in hedge funds which normally do not have a uniform correlation to equity markets and securities where SCOR has a strategic investment, including where the Group

## Appendix J: Estimated sensitivity to FX movements

|                              | FX move |
|------------------------------|---------|
| USD/EUR                      | 109     |
| in % of shareholders' equity |         |
| USD/EUR                      | -10     |
| in % of shareholders' equity |         |
|                              |         |
| GBP/EUR                      | 109     |
| in % of shareholders' equity |         |
| GBP/EUR                      | -10     |
| in % of shareholders' equity |         |

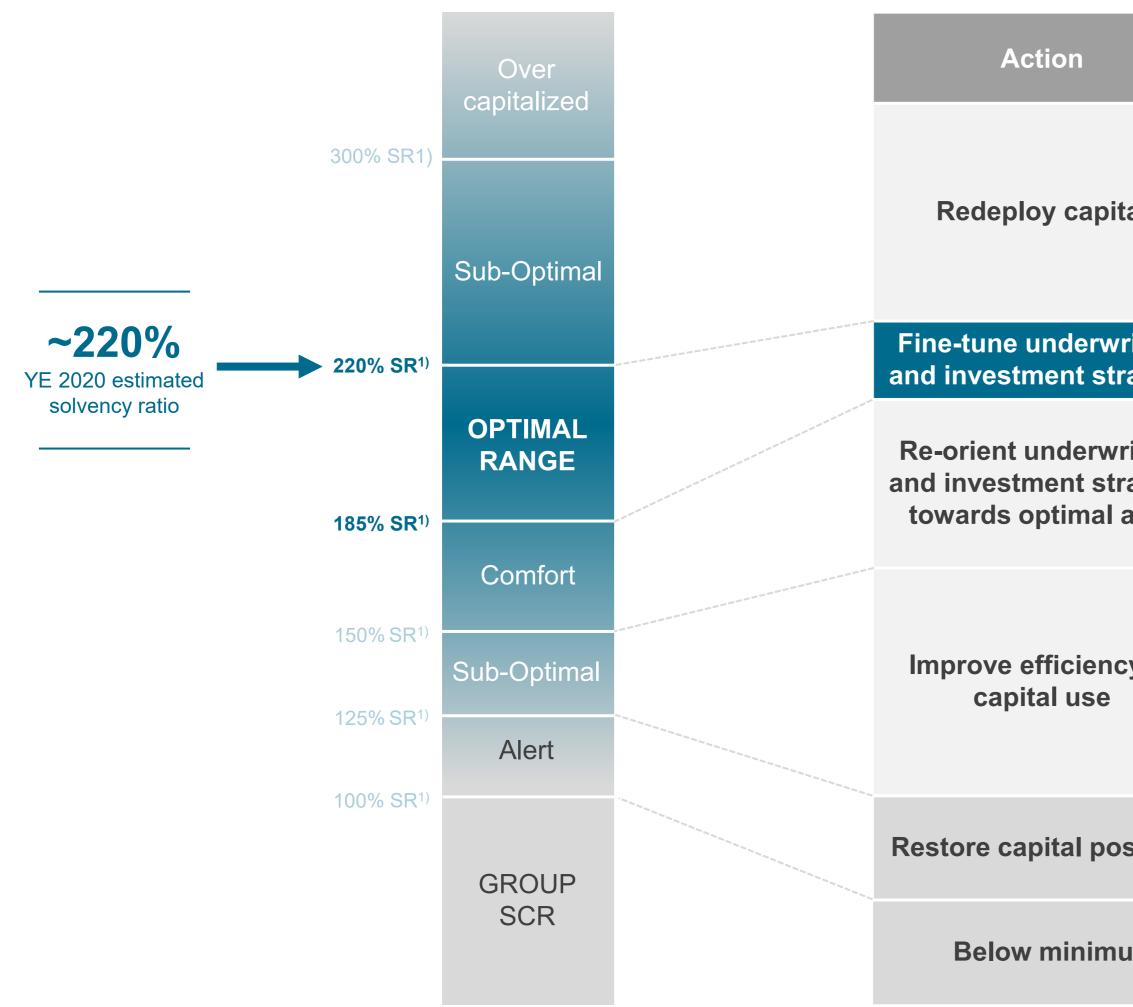


#### Estimated sensitivity to FX movements on shareholders' equity

| vements | Shareholders'<br>equity impact 2020 | Shareholders'<br>equity impact 2019 |
|---------|-------------------------------------|-------------------------------------|
| 10%     | 466                                 | 487                                 |
|         | 7.6%                                | 7.7%                                |
| 10%     | -466                                | -487                                |
|         | -7.6%                               | -7.7%                               |
|         |                                     |                                     |
| 10%     | 26                                  | 28                                  |
|         | 0.4%                                | 0.4%                                |
| 10%     | -26                                 | -28                                 |
|         | -0.4%                               | -0.4%                               |



## Appendix K: Solvency scale well established and confirmed for "Quantum Leap"



- Solvency Ratio i.e. ratio of Own Funds over SCR
   Article 138 of the Solvency II directive

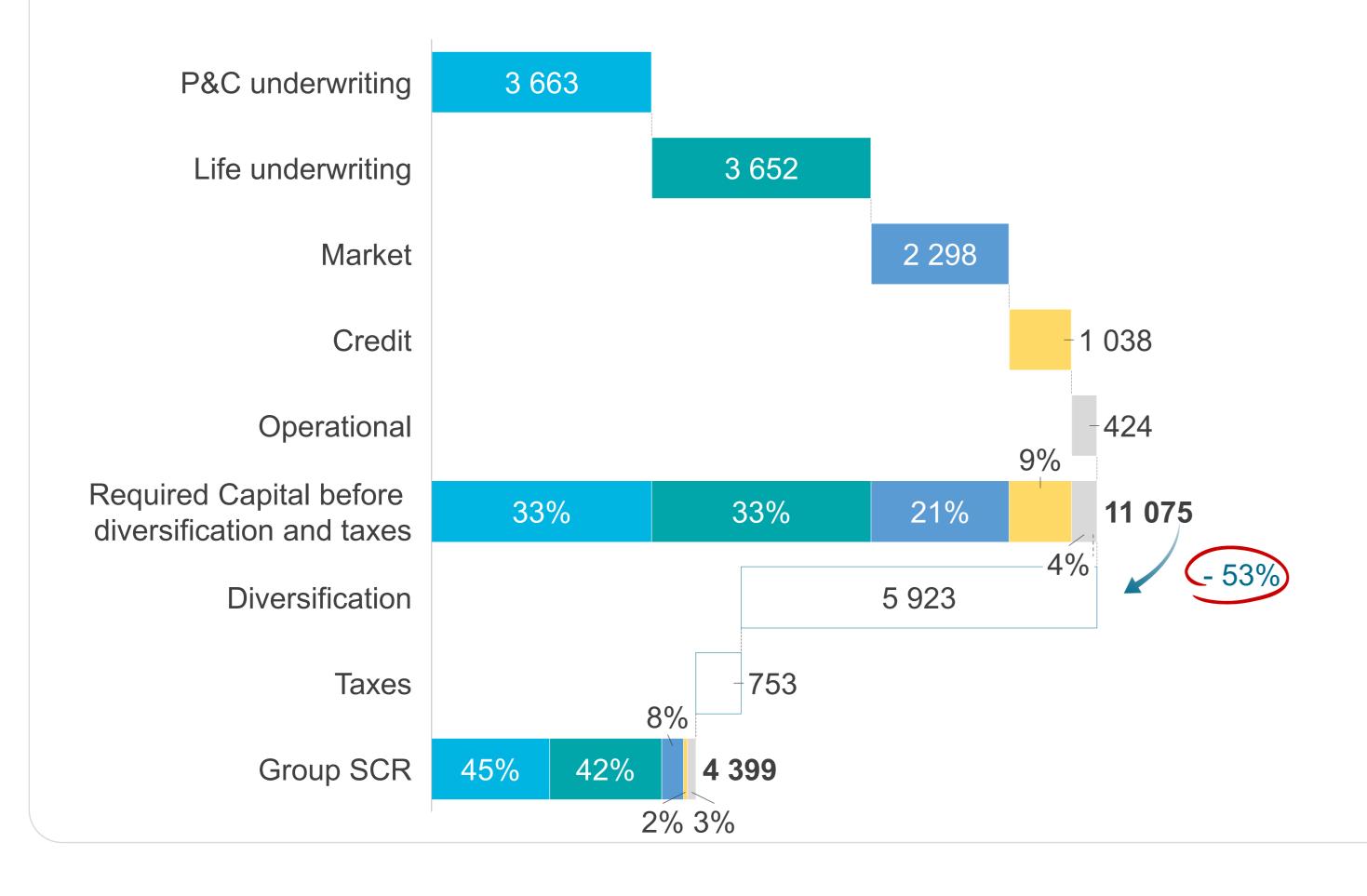


|                          | Possible management responses<br>(examples)   | Escalation<br>level    |
|--------------------------|---|------------------------|
| tal                      | <ul> <li>Consider special dividends</li> <li>Consider acquisitions</li> <li>Buyback shares / hybrid debt</li> <li>Increase dividend growth rate</li> <li>Reconsider risk profile, including capital shield strategy</li> <li>Enlarge growth of profitable business</li> </ul> | Board/AGM              |
| riting<br>rategy         | No specific risk or capital management actions  | Executive<br>Committee |
| riting<br>rategy<br>area | <ul> <li>Improve selectiveness in underwriting and investment</li> <li>Improve the composition of the risk portfolio</li> <li>Optimize retrocession and risk-mitigation instruments<br/>(including ILS)</li> <li>Consider securitizations</li> </ul>                          | Executive<br>Committee |
| cy of                    | <ul> <li>Issue hybrid debt</li> <li>Reduce dividend and / or dividends in other means (e.g. shares)</li> <li>Reconsider risk profile, including more protective capital shield</li> <li>Slow down growth of business</li> <li>Consider securitizations</li> </ul>             | Board/AGM              |
| sition                   | <ul> <li>Consider private placement / large capital relief deal</li> <li>Consider rights issue (as approved by the AGM)</li> <li>Restructure activities</li> </ul>  | Board/AGM              |
| um rang                  | ge - submission of a recovery plan to the supervisor <sup>2)</sup>  | Board/AGM              |



# Appendix K: SCOR's well-balanced risk portfolio creates an excellent diversification benefit

YE 2020 risk capital breakdown by risk category (in EUR millions, rounded)





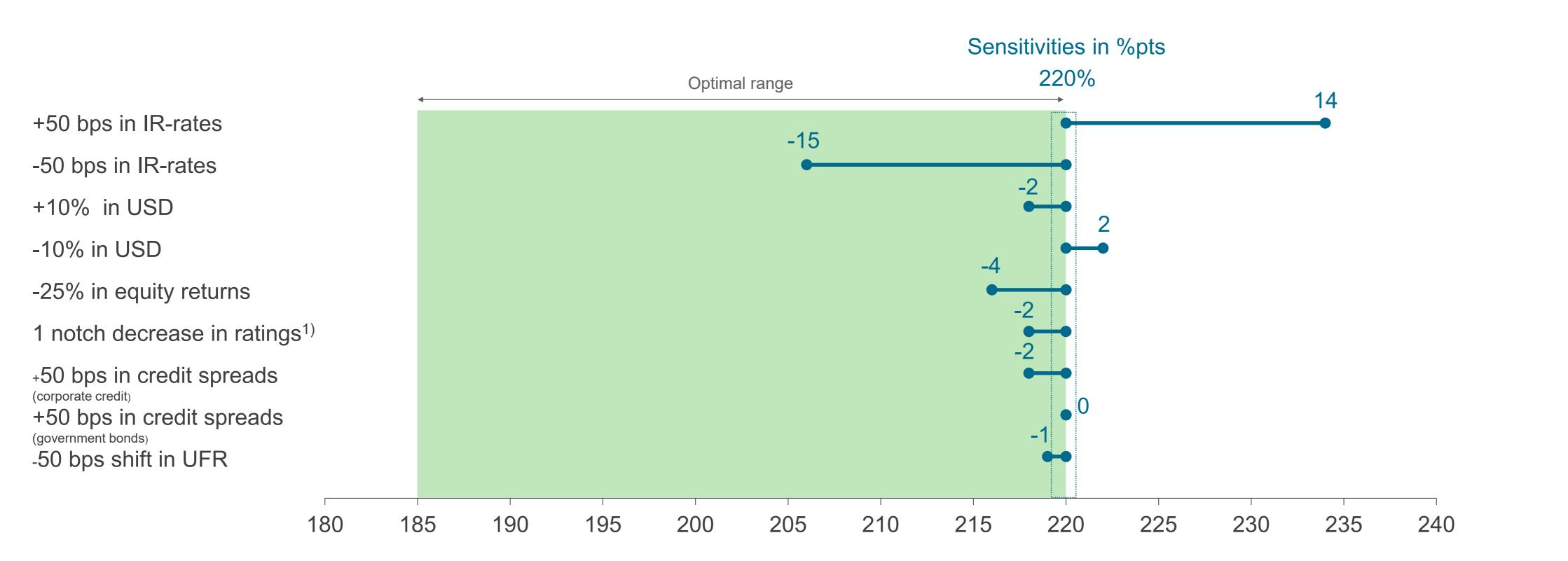
- SCOR requires capital mainly for underwriting risks
- Fall in U.S. interest rates increased standalone underwriting risks
- Covid-19 increased market and credit risks
- 1/1 renewal led to rebalancing of underwriting risks contribution to SCR





## Appendix K: All sensitivities for YE 2020 stand at the upper end or above the optimal range

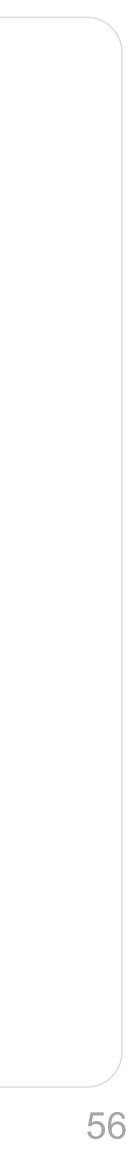




- All sensitivities remain within or above the optimal range of the solvency ratio
- IR-sensitivities decreased due to moderate increase in interest rates during H2 2020
- Other sensitivities are stable







## Appendix K: The value of SCOR – and notably of its Life book – is not fully recognized by the current accounting standards

YE 2020 IFRS Shareholders' Equity to Eligible Own Funds Reconciliation (in EUR millions, rounded)













## Appendix K: Glossary on solvency

| Capital management                                  | Impact on Eligible Own Funds of dividends, share buy bac  |
|---|---|
| Diversification                                     | Diversification reduces accumulated risks whose occurren  |
| EBS (Economic Balance Sheet)                        | Economic valuation of the balance sheet whereby values a  |
| EOF (Eligible Own Funds)                            | Amount of capital which is available and eligible to cover to<br>impact of economic adjustments on the economic balance   |
| Expected inforce contribution                       | Impact on Eligible Own Funds of the release to profit of ris<br>returns on invested assets  |
| Expected dividend                                   | Impact on Eligible Own Funds of the expected dividend for   |
| Market variances                                    | Impact of the deviation of actual investment, financial mark  |
| Optimal range                                       | A solvency ratio in the range of 185-220% of Solvency Cases and the scale   |
| Operating impact                                    | Includes new business contribution, expected inforce cont   |
| Net asset value (Solvency II)                       | Solvency II excess of assets over liabilities less own share  |
| New business contribution                           | Alternative term for Value of New Business (VNB), see fur   |
| Regulatory and other model changes                  | Any change of the internal model related to changes of p<br>any change of the valuation systems not related to update   |
| Risk margin   | The risk margin is designed to represent the amount an estimate liabilities. It is calculated using a cost of capital approximate setures and the seture of |
| SCR (Solvency Capital Requirement)                  | Required capital calculated by SCOR's internal model ena of the solvency ratio  |
| Sensitivity to interest rate                        | Impact on the solvency ratio of a +/-50bps parallel shift on  |
| Sensitivity to credit spread on<br>corporate credit | Impact on the solvency ratio of an increase of credit sprea   |
| Sensitivity to credit spread on government bonds    | Impact on the solvency ratio of an increase of credit sprea   |
| Solvency scale                                      | Scale developed by SCOR to achieve the best balance be escalation and management actions, depending on the actions  |
| Solvency ratio                                      | Ratio of Eligible Own Funds to Solvency Capital Requirem  |
| Technical balances                                  | Includes all assets or liabilities relating to insurance / reins  |
| VNB (Value of New Business)                         | A measure of total economic profit (or loss) after risk mar<br>basis at the point of sale. The VNB growth is driven by new  |



cks and changes to hybrid debt

nces are not fully dependent

are assigned to the balance sheet positions that are as close as possible to market prices

the Solvency Capital Requirement. It is made up of the IFRS shareholders' equity, the eligible hybrid debt and the eligible sheet. It is the numerator of the solvency ratio

sk margin for risk expired, the unwinding of discounting on the opening balance sheet and the expected real world

or the year N to be paid in the year N+1 upon approval by the shareholders at the Annual General Meeting

ket and FX outcomes from expected investment returns

Capital Requirement, which is one of SCOR's strategic targets. The optimal range forms part of SCOR's solvency

tribution, assumption changes and experience variances, debts costs and other (including holding costs)

#### es

rther below

procedures, calibration, parameters and/or assumptions not related to pure economic and business updates and es of the portfolio data, economic or projection parameters and assumptions

n insurance company would require to take on the obligations of a given insurance company on top of the best approach

abling the Group to meet its obligations over the following 12 months with a 99.5% probability. It is the denominator

the yield curve

ads by +50bps on the corporate bonds portfolio, covered bonds portfolio and agency MBS

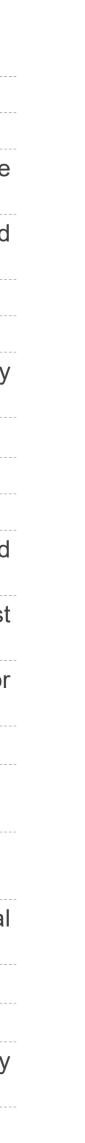
ads by +50bps on the government bonds portfolio

between a strong solvency level and an efficient use of its capital. The solvency scale drives a process of gradual ctual solvency position in the solvency scale

nent

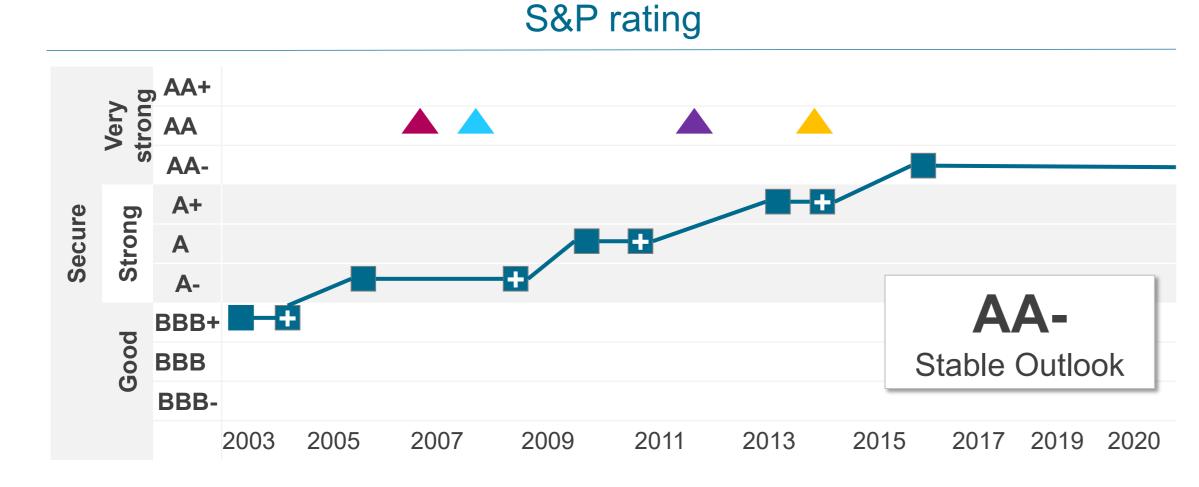
surance business including technical provisions, funds held and receivables / payables

rgin, expenses and taxes resulting from underwriting or renewing reinsurance contracts measured on a Solvency w business premium volume growth, underwriting profitability, operating efficiency and capital efficiency

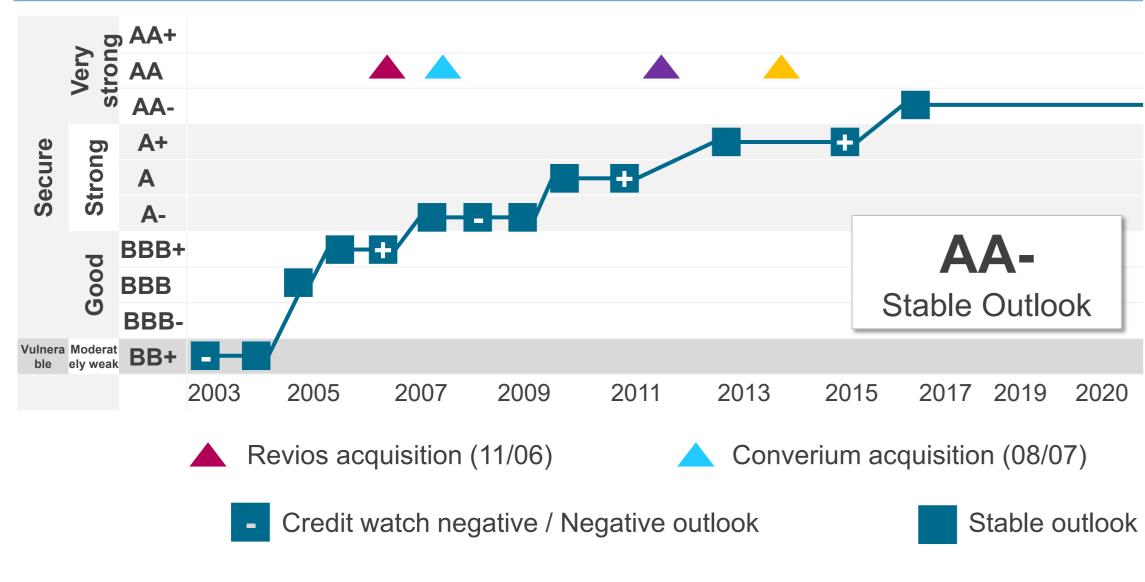




## Appendix L: SCOR's Financial Strength Rating has improved dramatically since 2003

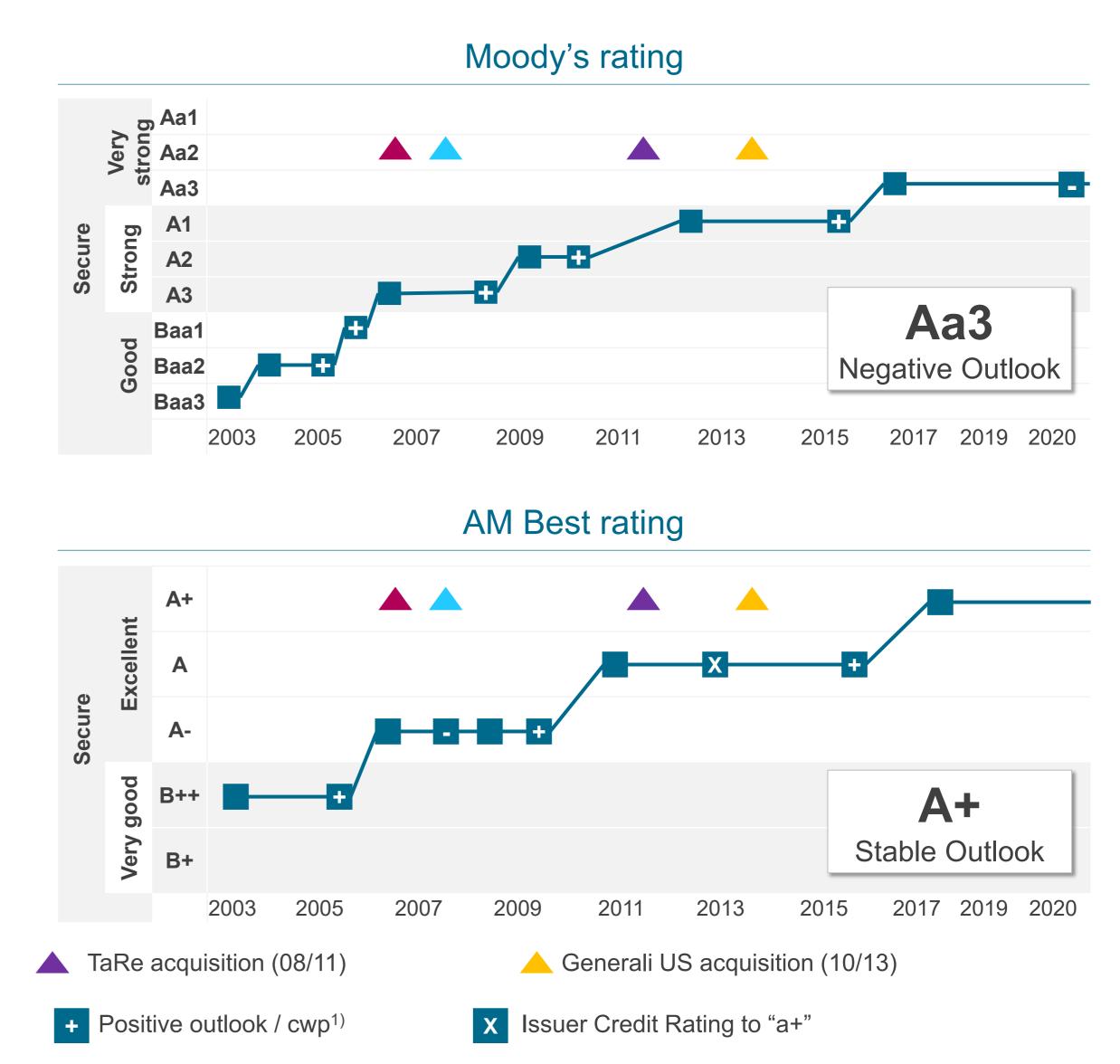


Fitch rating



SCOR The Art & Science of Ris

1) Credit watch with positive implications







## Appendix M: SCOR's listing information

| Euronext Paris listing   |              |
|--|--------------|
| SCOR's shares are publicly traded<br>on the Eurolist by the Euronext<br>Paris stock market |              |
| Main ir  | nformation   |
| Valor symbol   | SCR          |
| ISIN   | FR0010411983 |
| Trading currency   | EUR          |
| Country  | France       |
| , , , , , , , , , , , , , , , , , , ,  |              |
|  |              |

• SCOR's shares are also tradable over the counter on the Frankfurt Stock Exchange



#### ADR programme

SCOR's ADR shares trade on the OTC market

| Main information |                |  |  |  |
|------------------|----------------|--|--|--|
| DR Symbol        | SCRYY          |  |  |  |
| CUSIP            | 80917Q106      |  |  |  |
| Ratio            | 10 ADRs: 1 ORD |  |  |  |
| Country          | France         |  |  |  |
| Effective Date   | June 5, 2007   |  |  |  |
| Underlying SEDOL | B1LB9P6        |  |  |  |
| Underlying ISIN  | FR0010411983   |  |  |  |
| U.S. ISIN        | US80917Q1067   |  |  |  |
| Depositary       | BNY Mellon     |  |  |  |



# Appendix N: The strength of the SCOR group's strategy is recognized by industry experts

| <br>2017  |  | 2018 |   |  |
|---|--|------|---|--|
| <b>₽°AR</b>                                     | SCOR: "Romanian<br>Reinsurer of the<br>Year"                                 |      | InsuranceERM<br>The online resource for enterprise risk management  | SCOR: Reinsurer of the year  |
| Reactions<br>LONDON<br>MARKET<br>AWARDS<br>2017 | SCOR: "Reinsurer of the Year"  |      | Label<br>TRANSITION ÉNERGÉTIQUE<br>ET ÉCOLOGIQUE<br>POLIR LE CLIMAT<br>pour les investisseurs qui s'engagent<br>Ministère de l'Environnement, de l'Énergie et de la Mer | SCOR Investment<br>Partners: "Energy<br>and Ecological<br>Transition for<br>Climate" |
| Reactions                                       | SCOR Global Life:<br>"North American<br>Reinsurer of the Year"               |      | AIR<br>ASIA<br>INSURANCE REVIEW   | SCOR: "General<br>reinsurer of the year"<br>by Asia Insurance<br>Review              |
| Reactions                                       | Nicholas Nudo:<br>"Underwriting Star of<br>the Year"                         |      |   |  |
| ×primm  | SCOR: "Outstanding<br>contribution to the<br>Romanian insurance<br>industry" |      |   |  |



