



Disclaimer

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- further instability affecting the global financial system and developments related thereto;
- further deterioration in global economic conditions;
- the cyclicality of the reinsurance industry;
- uncertainties in estimating reserves;
- uncertainties in estimating future claims for purposes of financial reporting, particularly with respect to large natural catastrophes, as significant uncertainties may be involved in estimating losses from such events and preliminary estimates may be subject to change as new information becomes available;
- the frequency, severity and development of insured claim events;
- acts of terrorism and acts of war;
- extraordinary events affecting the Group's clients and other counterparties, such as bankruptcies, liquidations and other credit-related events;
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The P&C loss development triangles as of December 2018 is provided by SCOR for informational purposes only. SCOR is under no obligation to, and does not intend to, update or revise any of the information included in the excel workbook or referred to in this presentation, whether as a result of new information, future events or other developments, even when any such new information, events or developments have been reflected in any report or other document published by SCOR or any of its business units. Although the information in the excel workbook bears directly on estimating loss reserves, it is not the only basis used by SCOR to establish its reserves.



P&C loss development triangles and reserves as of December 2018





- Triangles disclosure
- SCOR portfolio
- Appendices













A robust Governance coupled with a prudent reserving philosophy

SCOR overall reserving philosophy can be summarized as follows:



A robust governance insuring independent opinion and free from influence environment



Top of the class actuarial methods coupled with an holistic "four axis approach"



Instant reactivity to indications of potential negative developments



Conservative opening ultimate loss ratios applied on more recent underwriting years where statistical data is scarce



Hypothesis used in pricing systematically challenged and stress tests impact on pricing expected loss ratios taken into account



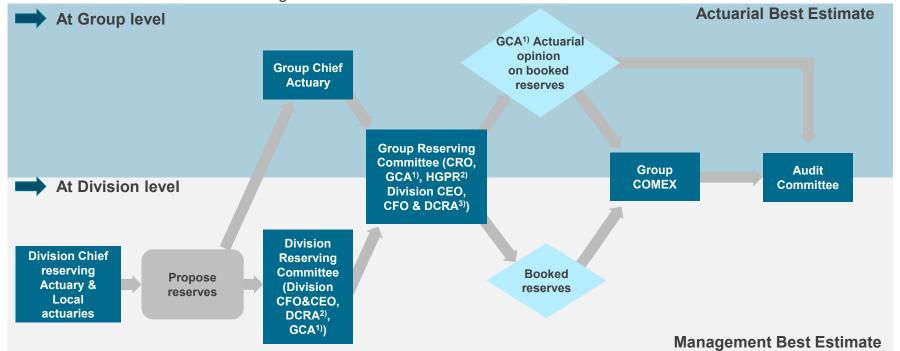
Extra time allowed to recognise positive run-offs, especially for mid and long tail classes of business



The quarterly reserving process

- As presented in the following chart, an initial booked reserves position is proposed by the Division based on Division Chief Reserving Actuary's opinion. A first opinion on IFRS Best estimate position is formed by the Group Chief Actuary based on Division and Group Actuarial analyses.
- Both are compared during the Group P&C Reserving Committee. The different views on claims and the main assumptions and approaches are compared and can result in a review of the different positions.
- The final Group Chief Actuary actuarial best estimate position is then presented to the Group Executive Committee who validates the booked reserves.

 Actuarial Best Estimate position and reserving adequacy is then shared by the Group Chief Actuary with Board Audit Committee as detailed in the following chart:





1) GCA: Group Chief Actuary

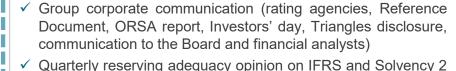
2) HGPR: Head of Group P&C Reserving

3) DCRA: Division Chief Reserving Actuary

A free from influence environment

Division CEO

Group Chief Actuary



- figures
 ✓ Implementation of the Solvency 2 Actuarial function throughout
- ✓ Referral required at pre-defined thresholds on methodology / parameters, segmentation and commutations
- ✓ Actuarial Function Holder for SCOR Group and SCOR SE



Double reporting line Governance ensuring <u>independence</u>

the Group



Division Chief Reserving Actuary

- ✓ Reserving tools, method and parameters: warrant of consistency, standardization and compliance with guidelines and best market standards
- ✓ Produce best estimate liabilities
- ✓ Quarterly sign-off on reserving adequacy
- ✓ Provide support to their Division and to the Group Chief Actuary (e.g. Solvency 2 Actuarial Function)
- ✓ Enhance governance and controls at Division level (e.g. cross reviews, reserving committee)



The governance provides strong reviewing process and controls resulting in a high level of confidence

Top of the class Actuarial methods

Assessment of IBNR reserves and the variability of the overall reserves

- To assess IBNR reserves and the variability of the overall reserves, SCOR generally uses actuarial techniques which take into account quantitative loss experience data, together with qualitative factors, where appropriate.
- This exercise is performed on homogenous groups of contracts, called actuarial segments having similar development pattern and a required statistical mass.
- The reserves are also adjusted to reflect reinsurance treaty terms and conditions, and the variety of claims processing which may potentially affect SCOR's commitment over time.

Methods used by SCOR

- SCOR uses among others:
 - Deterministic methods (e.g. Chain Ladder, Bornhuetter-Ferguson, Average cost per claim or Loss ratio methods) for Best Estimate assessment
 - Stochastic approaches (e.g. Mack model, Bootstrap) for reserves' volatility estimates
 - Experts judgments (e.g. exogenous a priori loss ratios based on P&C pricing or underwriters' departments, market benchmark)
 - Tailor made solutions like annuity projection by victim for non-standard segments (e.g. Motor and Medical Malpractice segments)



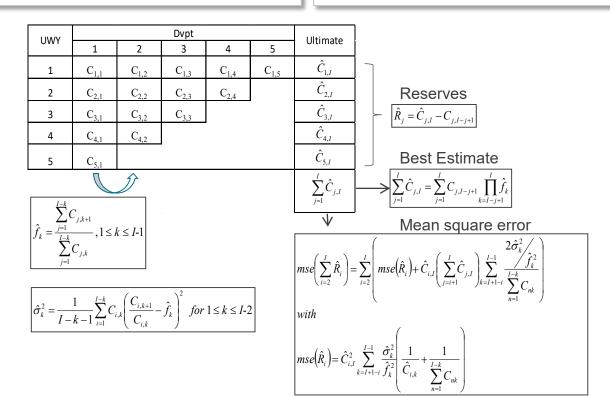
Top of the class Actuarial methods

Example of actuarial method Chain-Ladder

- Chain-Ladder is a deterministic method which consists in the analysis of the behavior of losses using historical data in order to estimate a development pattern
- The estimated pattern is applied to the latest diagonal of the triangle in order to project the ultimate loss

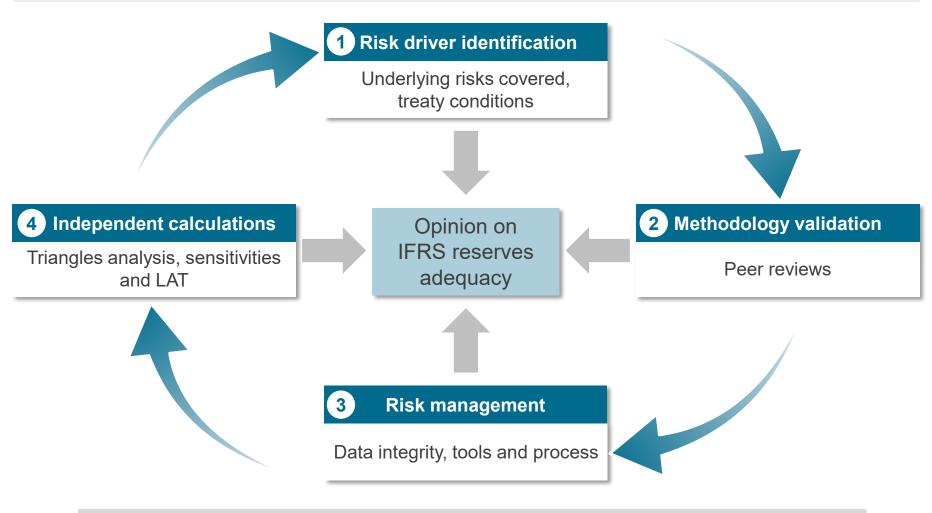
Example of actuarial method Mack model

- Mack is a stochastic model whose structure is based on the Chain-Ladder method
- It is distribution free and provides a measure of variability of the reserves





A holistic "four axis approach"





An approach where recommendations are subject to follow up

P&C loss development triangles and reserves as of December 2018



- A robust governance
- **Triangles disclosure**
 - SCOR portfolio
 - Appendices













Scope



- In SCOR, the actuarial analysis axis is the actuarial segment which groups together homogeneous contracts based on a variety of criteria (proportional basis or not, underlying risks typology, geography...). At group level, there are almost 437 active reserving segments (still carrying reserves) at 2018 year end.
- The eight reserving classes disclosed are aggregations of these actuarial segments.



- Data which is not included in the triangles:
 - Lloyd's portfolio as the RITC scheme (Reinsurance To Close Lloyd's accounting scheme) does not allow displaying entire triangles
 - Run-off portfolios are not disclosed as their claims development profile does not match the actual development of the ongoing portfolio
 - Direct business segments (including MGA US) are also excluded from triangles as this is pure primary insurance
 - Fronting contracts from a major French aviation insurer
 - Proportional business in South America due to incomplete diagonals for older years and
 - Significant quota-shares in China because of their specificities (large sliding scales)



• These triangles and reserves disclosure covers almost 81% of gross P&C IFRS booked reserves.



• Triangles data are reconciled with financial statements which have been audited by the external auditors.



Total loss development triangle

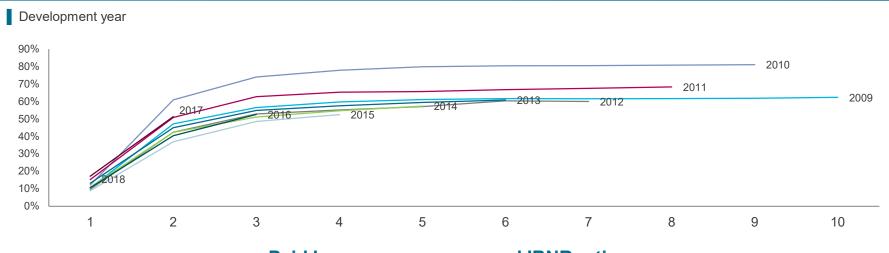
Total Triangle

Under	Ultimate Premium (€m)	Development Year									Ultimate Loss	Ultimate Loss	Paid Loss	Case		
writing Year		1	2	3	4	5	6	7	8	9	10	Ratio	Ratio 2017 - as if 2018	Ratio	Reserves Ratio	IBNR Ratio
2009	2 517	10,4%	47,2% :	56,5%	59,7%	61,1%	61,7%	61,6%	61,6%	61,9%	62,4%	65,5%	65,6%	56,2%	6,2%	3,1%
2010	2 909	12,2%	61,0%	74,1%	77,9%	79,9%	80,5%	80,5%	80,9%	81,1%		84,4%	85,1%	74,5%	6,5%	3,4%
2011	3 174	15,2%	50,9% (62,8%	65,3%	65,7%	66,8%	67,5%	68,4%			71,9%	71,7%	61,1%	7,3%	3,5%
2012	3 478	9,7%	42,4% !	52,9%	55,2%	57,0%	60,4%	60,0%				64,5%	65,9%	51,7%	8,3%	4,5%
2013	3 413	13,2%	45,0%	54,9%	57,5%	59,5%	60,8%					65,9%	67,4%	52,3%	8,5%	5,1%
2014	3 650	10,8%	42,4%	51,1%	54,7%	57,3%						64,0%	65,2%	47,3%	10,0%	6,7%
2015	3 897	8,9%	36,9% 4	48,5%	52,5%							62,3%	63,2%	40,0%	12,6%	9,8%
2016	4 063	10,6%	40,4% \$	52,6%								67,1%	67,4%	35,5%	17,0%	14,5%
2017	4 309	17,2%	51,3%									78,8%	83,9%	25,9%	25,4%	27,5%
2018	4 721	15,5%										78,0%		0,5%	15,0%	62,5%

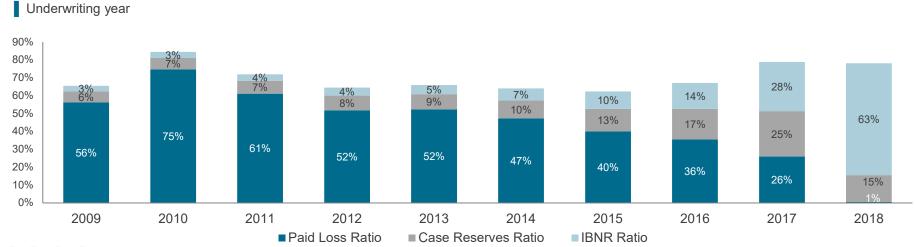


Total loss development triangle

Incurred loss development in loss ratios



Paid loss, case reserves and IBNR ratios





A reserving approach leading to a high confidence in reserving adequacy

SCOR's strong reserving process reveals high level of confidence

Underwriting Year	Ultimate Premium <i>€ billion</i>	Ultimate Loss Ratio 2017 as if 2018
2009	2,5	65,6%
2010	2,9	85,1%
2011	3,2	71,7%
2012	3,5	65,9%
2013	3,4	67,4%
2014	3,7	65,2%
2015	3,9	63,2%
2016	4,1	67,4%
2017	4,3	83,9%
2018	4,7	

Ultimate Loss Ratio 2018	Difference
65,5%	-0,2%
84,4%	-0,6%
71,9%	0,2%
64,5%	-1,4%
65,9%	-1,5%
64,0%	-1,2%
62,3%	-0,9%
67,1%	-0,3%
78,8%	-5,1%
78,0%	

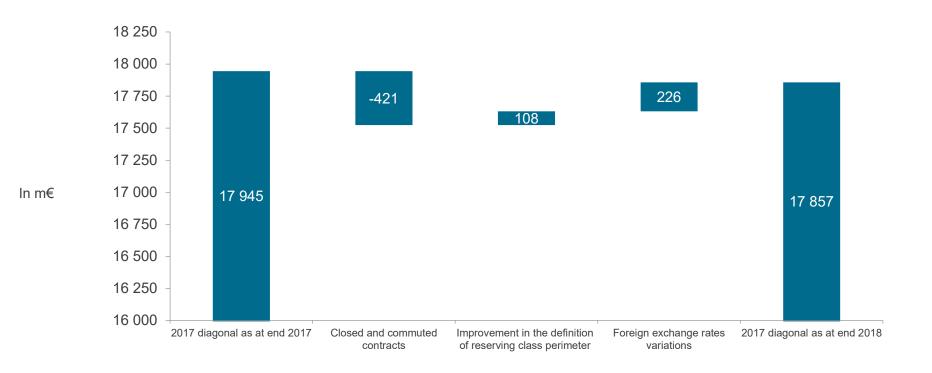
- The table reads as:
 - 1 Ultimate Loss Ratios (ULRs) 2017 on 2018 perimeter and Exchange rates
 - 2 2018 ULRs on 2018 perimeter
- Globally, ULRs develop positively from 2017 to 2018 calendar year
- The ULR for UWY 2017 & 2018 are higher than average due to Cat losses.
- The ULR for UWY 2017 is impacted by the Hurricanes Harvey, Irma and Maria. The ULR evolution is due to the mechanical effect of premium earnings.



Reconciliation to prior triangles

Reconciliation between 2017 diagonal as at end of 2017 and 2018

 The following graph provides reconciliation between the amount of incurred claims disclosed at year-end 2017 and year-end 2018 taking into account all available information at reserving class level. The main changes come from the closed and commuted contracts.





P&C loss development triangles and reserves as of December 2018



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Types of reinsurance

Facultative reinsurance

- The ceding company cedes and the reinsurer assumes all or part of the risks covered by a single specific insurance policy
- Facultative reinsurance is negotiated separately for each insurance contract that is reinsured
- Facultative reinsurance normally is purchased by ceding companies for individual risks not covered by their reinsurance treaties, for amounts in excess of the monetary limits of their reinsurance treaties or for unusual risks

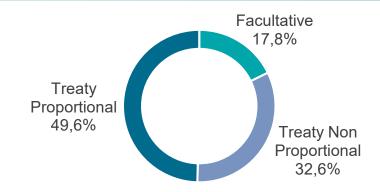
Non-proportional, or excess of loss or stop loss reinsurance

 The reinsurer indemnifies the ceding company against all or a specified portion of losses, on a claim by claim basis or with respect to a specific event or a line of business, in excess of a specified amount, known as the ceding company's retention or reinsurer's attachment point, and up to a negotiated reinsurance treaty limit

Proportional or quota share reinsurance

 The reinsurer, in return for a predetermined share of the insurance premium charged by the ceding company, indemnifies the ceding company against the same predetermined share of the losses of the ceding company under the covered insurance contracts

2009-2018 Reserves split by type of reinsurance







Lines of business description

Engineering

 It provides coverage for the risks inherent in the construction projects (from inception to completion). It covers all types of civil construction risks, plant and machinery breakdown risks as well as delay in start up coverage

Property

 The risks covered are classically fire, agriculture, machinery breakdown, and theft for private individuals, commercial or industrial risks

Proportional casualty

• The premium and reserves of this class are predominantly derived from our UK medical malpractice portfolio (long-term risks). A significant part of this class is also IDI business (Inherent Defect Insurance) in France and Spain. IDI provides coverage for inherent defects that are detected during a period starting at the completion of a construction/installation and expiring up to 10 years after completion of the works. This class also includes professional and personal liabilities but also D&O (Directors and Officers, in run-off) and WC (Workers Compensation mainly in the US)

Non-proportional casualty

 This class contains IDI (France and Spain mainly), medical malpractice (mainly France) and professional and manufacturing liabilities (heavy industry, food producers). Workers compensation business is also included (mainly in the US)

Marine, transport, aviation

 This class is dominated by the aviation risks. Aviation risks include products liability, hull and liabilities for airlines, general aviation and satellite risks. Marine and transport are basically insurance of hull and liabilities for merchant ships

Credit and surety

 This class mainly contains proportional business. The surety business is mainly performance bonds. The rest of the portfolio is credit insurance



Lines of business description

Motor non-proportional

- The main risk covered is auto liability
- The most important part of this class is motor third party liability on French market. The second largest part is motor third party liability on UK market
- Both premium and reserves are mainly related to bodily injury covers
- From a reinsurance point of view, this class is expected to have a longer development length than the motor proportional class, as only claims that overcome the threshold (as defined in the reinsurance contract) are concerned

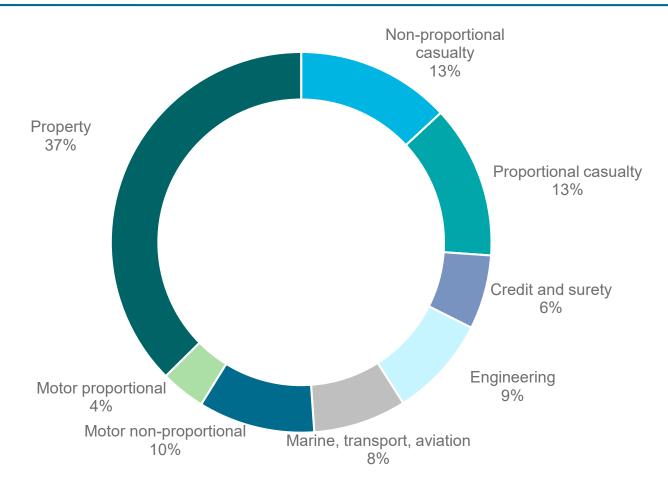
Motor proportional

- This class contains property damage covers as well as bodily injury covers
- Compared to the motor non-proportional class, this motor proportional class has a shorter development length
- This is explained by the more important weight of damages to property (short term risks) and the nature itself of this class (the claims reporting to the reinsurer is faster for proportional businesses)



Lines of business description

2009-2018 Reserves split by line of business





P&C loss development triangles and reserves as of December 2018



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Appendix 1: Large losses

- Depending upon which actuarial reserving method is used, the presence or absence of large natural catastrophe and manmade losses and how they are treated may have a significant impact on the estimated ultimate loss amount
- Only loss amounts exceeding €40m by underwriting year for Property and €15m for the other classes of business (on the disclosed perimeter) are shown in the table below

	, 					
Underwriting year	Paid claims	Incurred claims	Main events by UWY			
Worldwide Propo	erty fire all nature	es including Nat Cat				
2009	143 506	144 000	2010 Chile earthquake, Windstorm Klaus			
2010	511 441	525 792	Great East Japan earthquake, New Zealand earthquake			
2011	355 001	356 229	Heavy rainfall in Denmark, New Zealand earthquake, Thailand floods			
2012	89 194	94 200	Hurricane Sandy			
2013	314 501	318 345	Central European Flood, Fire in a China Semiconductor Company, Hailstorm Andreas, Japan Snowstorm, Saint-Jude Storm			
2014	89 374	90 603	European hail (Ela)			
2017	375 527	609 363	California Wildfire, Hurricanes Harvey, Irma and Maria, Fire in a middle east refinery complex			
2018	64 302	368 664	Camp California Wildfire, Hurricane Michael, Typhoon Jebi			
Worldwide marin	ne, transport , avi	ation all natures				
2010	40 622	40 622	Maersk - Gryphon FPSO Unit			
2011	16 627	16 790	Petrojarl Banff FPSO			
2013	442	15 975	Disappearance of Malaysian Airline			
2014	67 846		BW offshore explosion, Mexican Petrol Company - Abkatun Platform Fire			
2015	23 350	37 452	Failure of turret			
Worldwide Credi	it & Surety all nat	ures				
2015	13 955	16 246	Abengoa			
Worldwide Casu	alty non proporti	onal and facultative -	· including PA, WC, IDI and Medical Malpractice			
2005	16 730	16 730	US Homebuilders loss			
2009	527	27 206	Residences damaged by pyrrhotite (Canada)			
2010	15 734		Pharmaceutical company (Herbicide)			
2012	22 027		Bayou Corne sinkhole			
2016	19	17 615	US homebuilders off-gassing			
Worldwide Engineering all natures						
2011	49	24 995	Ituango Heavy Rain			
2012	49	15 320	Inpex Coating/Water damage			



(in 000s EUR)

Appendix 2: Positive development vs Reserve release

Positive development

- In the case where the new estimation of an incurred following e.g. claims review/new information is lower than expected, the reserves related to this incurred can be lowered
- Such movement does not have any impact on the margin as it is just a reflection of the actual estimation
- This movement is called a positive development

Reserve release

- Contrary to the positive development, in this case, the reserve reduction movement is not related to any new information or claims review but, usually, to a management decision
- Therefore, such movement has an impact on the margin
- In this event, this movement is called a reserve release



Appendix 3: External auditors (EY and Mazars) statement

- On our request, procedures have been performed in 2019 by SCOR external auditors which has led to a "Statutory auditors' report of the factual findings resulting from the agreed-upon procedures relating to the loss development triangles and reserves for the year ended December 31, 2018". The objective was to provide SCOR with their findings regarding the quality and the completeness of the loss development triangles disclosed. These procedures as defined by us covered quality and completeness of data disclosed, correct consolidation of the triangles and controls of process leading to the production of the Ultimate Loss Ratios as well as the "As-if" figures.
- As part of the procedure, SCOR external auditors have found that the disclosed triangles reconcile with the underlying data; the triangles have been consolidated with no exception found, the process leading to the production of the Ultimate Loss Ratios as well as the "As-if" figures did not raise any exception and the document accompanying the triangles is a fair reflection of the way in which the triangles are actually built.

