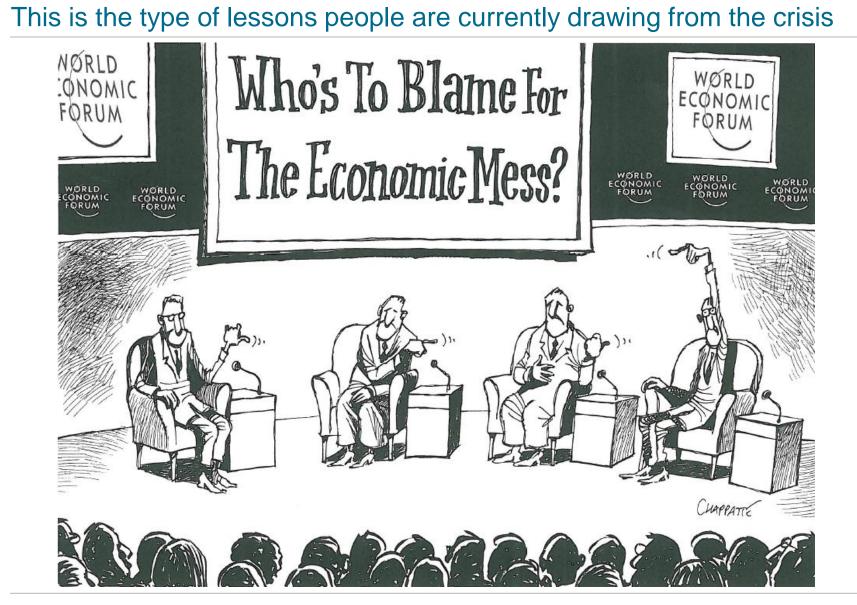
## Bank of America Merrill Lynch Conference Denis Kessler – SCOR CEO and Chairman

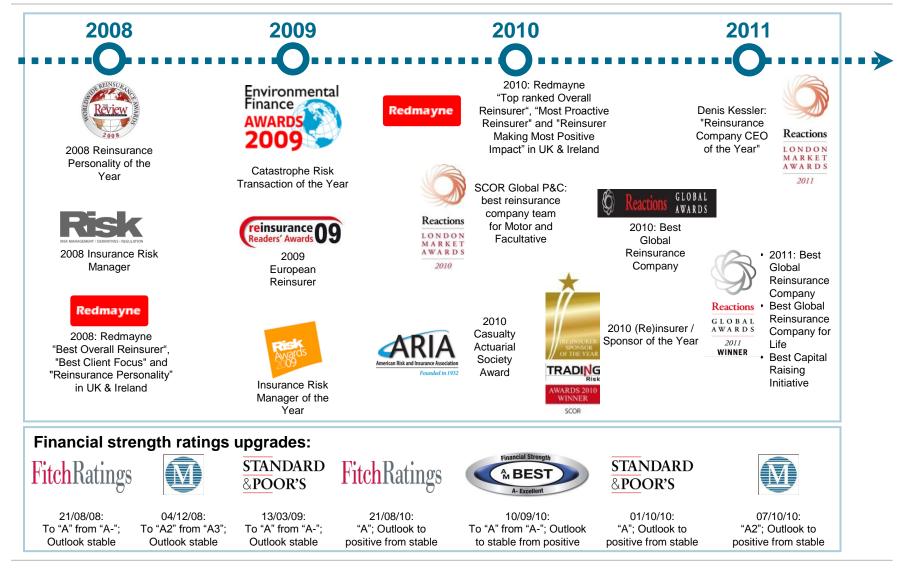
## Déjà vu - Lessons from the crisis 5 October 2011





SCOR

In this volatile environment, SCOR's strong recognition by industry specialists demonstrates a high degree of continuity



SCOR confirms its "Strong Momentum" targets, in spite of this uncertain financial environment, thanks to the rigorous application of its cornerstones



Management is committed to delivering on the "Strong Momentum" plan, in spite of an uncertain and evolving environment

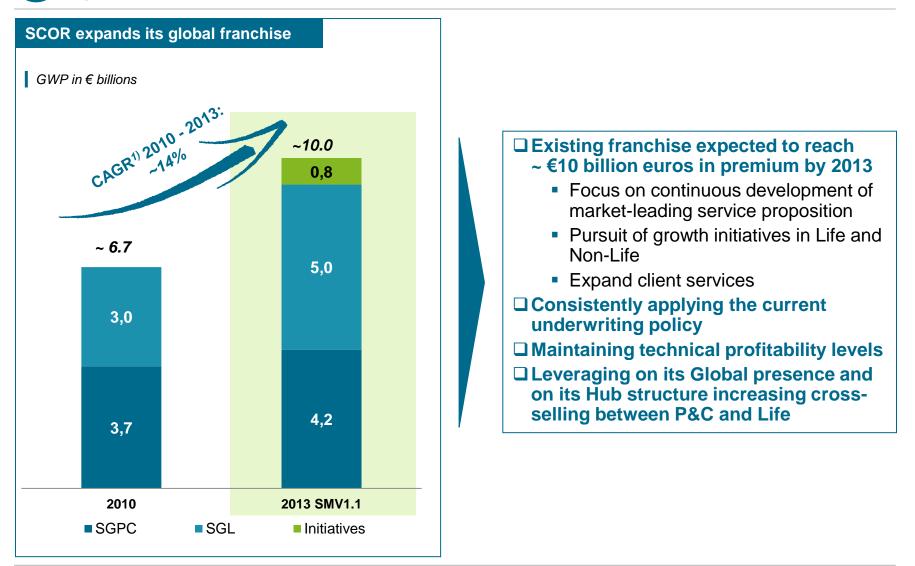
SCOR values time consistency in the definition and implementation of its strategy and action plans

## Bank of America Merrill Lynch Conference on October 5<sup>th</sup> 2011

| 1 | SCOR's consistent application of its strategic cornerstones          |
|---|--|
| 2 | enables the Group to confirm its "Strong Momentum" targets           |
| 3 | SCOR is ready to demonstrate once again its shock absorbing capacity |



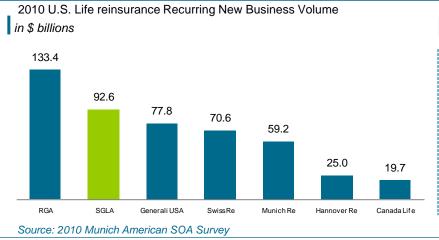
## SCOR expands its global franchise, and expects to reach gross written premiums of € 10 billion in 2013

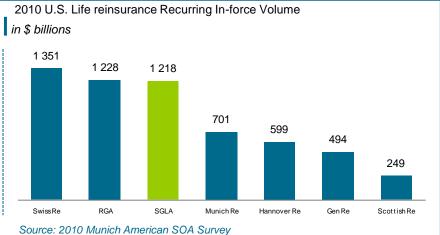




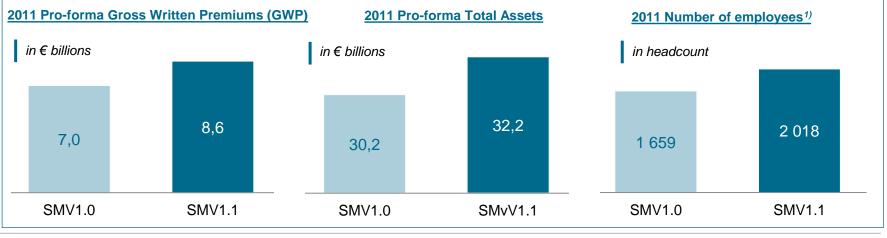
# The acquisition of Transamerica Re mortality portfolio enables SCOR to enlarge its franchise and to acquire a new dimension

### SCOR Global Life Americas is becoming a very large player in the U.S. Life reinsurance market...





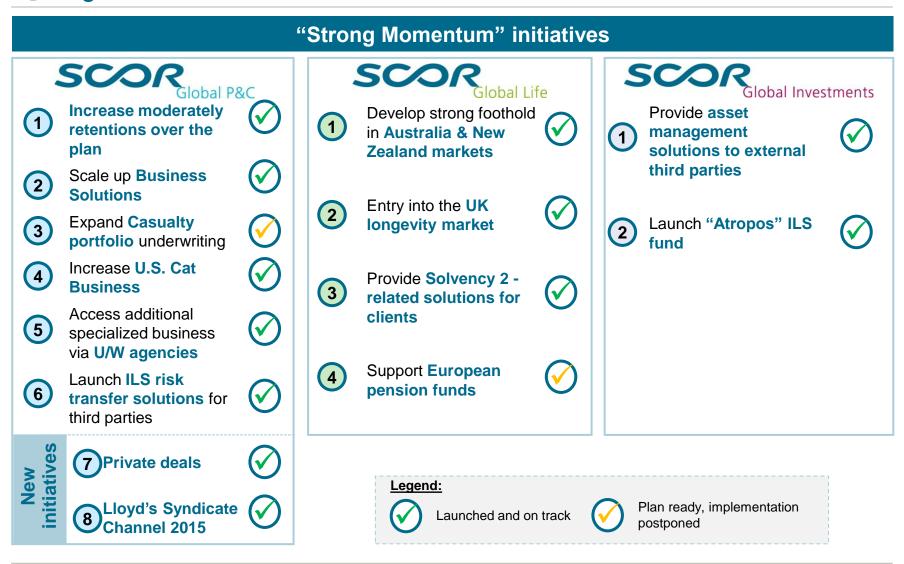
#### ... while the whole Group dimension is evolving





1) As of end of August 2011

## SCOR pursues the announced "Strong Momentum" growth initiatives



## Among the initiatives, the launch of the "Atropos" ILS fund is a good example of increased franchise by introducing a new product

Main objectives of the Atropos fund

#### □ Strong risk/reward investment opportunity

- Low correlation with major global asset classes
- Alpha generating asset class

#### □ Attractive risk-adjusted return

Targeting expected return of Libor + 7%

#### Diversification

- Target portfolio to be diversified by peril, geography, tenor, first/second event, rating and expected loss
- Pro-active construction of the portfolio through sourcing deals, allowing investments in a large range of ILS securities

#### □ Admissible assets

- Cat bonds
- Industry loss warranties (ILW)
- Collateralized insurance swaps
- Collateralized reinsurance

#### Both quantitative and qualitative approaches

- Employment of third party vendor risk models for analysis and risk management
- Leveraging on SCOR's expertise in the field of Cat and ILS (underwriting, pricing and risk management)

#### Atropos fund launched in August 2011

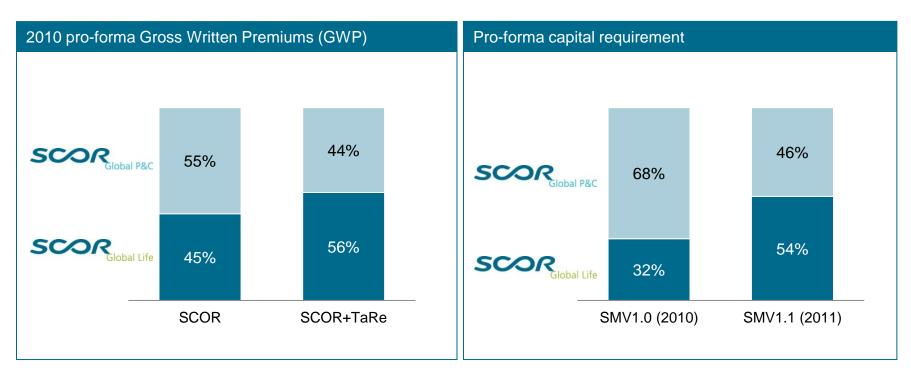
- SCOR sponsoring the fund with a commitment of US\$ 100 million
- On-going ramp up of the fund (US\$ 50 million already invested)
- □ A team of four dedicated professionals
- Active marketing of the fund to potential investors

### High diversification

2

With its new dimension, SCOR rebalances its two business engines...

### Highly diversified portfolio



High level of geographical diversification further enhanced thanks to the Transamerica Re acquisition

### High diversification

... while seeking to reach an almost optimal diversification benefits level

#### Solvency Capital Requirement, SCOR Group

|                     | SCOR 2010                  | SCOR + Transamerica Re pro-forma, 2011 |                    |                            |  |  |  |
|---------------------|----------------------------|--|--------------------|----------------------------|--|--|--|
| € billion (rounded) | Diversification<br>Benefit | SCR<br>Standalone                      | SCR<br>Diversified | Diversification<br>Benefit |  |  |  |
| SCOR Global P&C     | 15%                        | 2.1                                    | 1.4                | 33%                        |  |  |  |
| SCOR Global Life    | 46%                        | 2.4                                    | 1.6                | 31%                        |  |  |  |
| Total               | 28%                        | 4.5                                    | 3.0                | 32%                        |  |  |  |

Both companies, SCOR Global P&C and SCOR Global Life, have a considerable level of diversification

❑ At a Group level, the diversification benefit, when combining SCOR Global P&C and SCOR Global Life, increases from 28% to 32%

**Well-balanced diversification benefit between the two branches** 

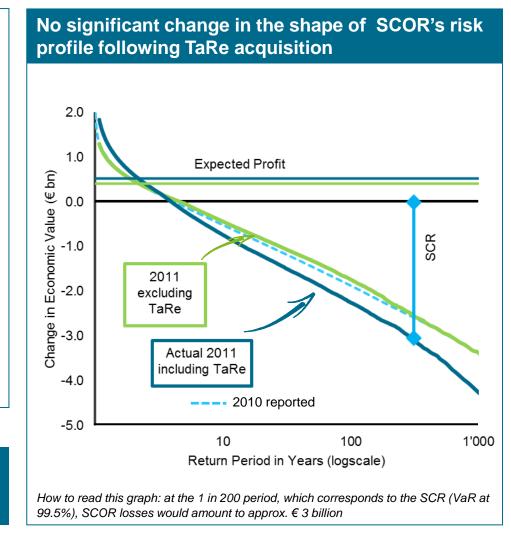
The actual diversification benefit almost reaches an **optimal level** 

### Controlled risk appetite

## 3 SCOR sticks to Strong Momentum's mid-level risk appetite

- SCOR has formalised the definition of its risk appetite; the risk profile is carefully managed to respect the risk appetite
- Strategic choices are made according to the risk / return profile of the competing projects
- Since "Strong Momentum", SCOR has progressively adopted its new risk appetite
- There has been no significant change in shape of the risk profile following the acquisition of Transamerica Re other than the larger size of the business

Strong Momentum V1.1 does not modify the targeted mid-level risk appetite of the Group



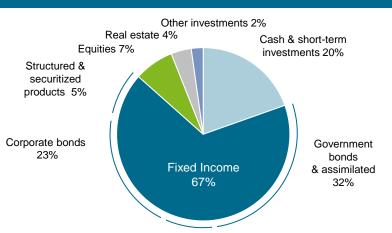
3

## Asset side of the balance sheet: Strong Momentum V1.1 expectations for 2012-2013

|                    | Strong Momentum V1.1 expectations for 2012-2013   |
|--------------------|---|
| Global environment | <ul> <li>Governments progressively starting to tackle public deficits, implying potential tax hikes and reduced public spending</li> <li>Decreasing efficiency of monetary and budgetary policies</li> <li>Sharp slowdown across developed countries, leading to economic stagnation</li> <li>Accelerating inflation in China</li> <li>Probable slowdown in emerging economies, leading to reduced but still robust growth rates</li> </ul> |
| Equity             | Potential rebound in 2012 from current levels?  |
| Interest rates     | <ul> <li>Low short-term interest rates in the U.S. and the UK</li> <li>Potential change of ECB policy after succession</li> <li>Potential brutal steepening of yield curve?</li> </ul>  |
| Inflation          | Inflationary pressure probably subdued until end of 2013  |
| Sovereign risk     | <ul> <li>European crisis not yet solved</li> <li>Potential contagion to agencies, states and municipalities</li> </ul>  |
| Exchange rates     | Persistent FX volatility  |

### Controlled risk appetite

# SCOR's strategic assets allocation also reflects its moderate risk appetite



Total invested assets<sup>1)2)</sup>: € 12.1 billion at 30/06/2011

Covered bonds & Agency MBS 7%

- High quality and liquid investment portfolio<sup>2)</sup> with a AA average rating of the fixed income portfolio made of only 5% of financials corporate bonds
- Significant temporary increase of cash and shortterm investments due to non-recurring items and tactical positioning
- □ Significant and deliberate reduction of exposure to equities (-27% in Q2 2011)
- □ No exposure to peripheral countries
- □ Short duration of 3.2 years<sup>2)3)</sup>
- Very high quality assets transferred with the TaRe acquisition

#### Strong Momentum V1.1 Min Max Cash & short-term investments 5.0% Government bonds & assimilated 25.0% Covered bonds & Agency MBS 5.0% 10.0% Corporate bonds 27.5% Structured & securitized products 5.0% 7.5% Equities 12.5% Real estate<sup>2)</sup> 2.5% 7.5%

SMV1.1 SAA keeps a moderate risk appetite

Under normal market conditions, Tactical Asset Allocation (TAA) is determined within the SAA ranges, but can temporarily deviate from the SAA in the event of exceptional situations or large shocks

2.5%

7.5%

Other investments

## SCOR

1) Excluding funds withheld ( $\in$  7 465 million)

2) Excluding U.S. annuity business and TaRe invested assets

3) Excluding cash and short-term investments

### Robust capital shield

# 2011 YTD cat activity proves the effectiveness of SCOR's capital shield policy...

- To limit the impact of large events, SCOR uses a combination of instruments:
  - Retention: in line with its moderate increase of risk appetite, progressively increasing our retention levels
  - Traditional retrocession
  - Insurance Linked Securities:
    - Atlas V / Atlas VI; Mortality swap
  - Contingent Capital
    - In line with the Strong Momentum plan V 1.1. SCOR has redesigned the trigger level of its Contingent Capital instrument
    - For 2011, given the year to date experience, It leads to a substantial reduction of the probability to trigger the cover before year end which now stands in the range of 2%
    - For 2012, contingent capital to be considered as last resort protection

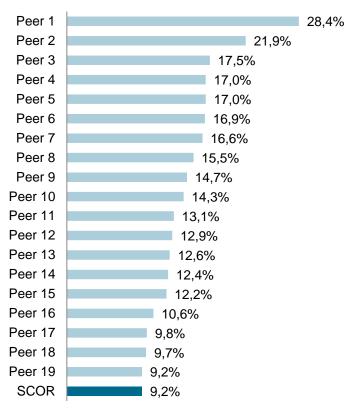
### □ 2011 was a real stress test of this strategy.

The net burden of natural catastrophes has been less important for SCOR than for its peers

- A significant proportion of the Group's covers are still in place for the rest of 2011<sup>3</sup>.
  - 85% of overall retrocession cover for 2011 remains untouched – 100% in the U.S.
  - 40% of 2012 Cat retrocession cover is already secured through multi-year covers

The latest estimates<sup>1</sup> released by the Japanese government put the direct economic damage to property at ¥16.9 trillion (\$ 215 billion), with insured losses estimated at up to \$ 39 billion<sup>2</sup>

#### H1 losses 2011 as % of Shareholders' equity 2010, (after retro, pre-tax)<sup>1</sup>)



Source: Company press releases, 10k and Annual Reports 2010

- 1) Peers in alphabetical order: Aspen, Axis, Beazley, Brit, Catlin, Everest, Flagstone, Hannover Re, Hardy, Hiscox, Montpelier, Munich Re, Novae, Partner Re, Platinum, Renaissance Re, Swiss Re, Transatlantic, White Mountains Re
- 2) Source: Eqecat
- 3) As of 30/06/2011

### Robust capital shield

SCO

# ... of which 85% of the protection is still in place for the remainder of 2011 (as of 30/06)

### Estimated potential impact of two further major Nat Cat events in 2011 – Strong Momentum V1.1



1) A "normal" quarter defined as having 6 points of Nat Cat load in net combined ratio, as in SMV1.0

## Bank of America Merrill Lynch Conference on October 5<sup>th</sup> 2011

| 1 | SCOR's consistent application of its strategic cornerstones          |
|---|--|
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## Target 1 – Optimize Risk profile

#### Why did we optimize the risk profile?

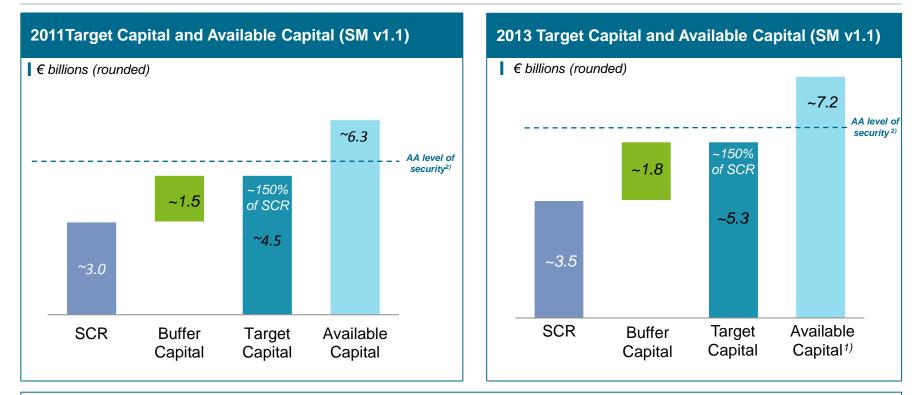
- A moderate increase is in line with the increased size of the Group and stronger balance sheet
- The shock-absorbing capacity has been proven throughout Dynamic Lift V2
- The stronger risk management and the internal model allow better monitoring of the risk appetite

The optimization of the risk profile is mitigated by increased diversification

#### How did we optimize the risk profile?

- By increasing risk at the belly of the risk distribution, not at the tail
- By choosing higher trigger points for retro
- By adapting the Strategic Asset Allocation
- By testing new business lines & markets
- By using efficient ERM techniques
- By applying this consistently across the balance sheet, both at the liability and asset sides
- No further change to the risk profile by the end of Strong Momentum v1.1

## Target 2 – Reach a higher security...



- In SMV1.1, the Available Capital is significantly above the Capital required by Solvency 2 (i.e. the SCR) throughout the plan period
- According to SMV1.1, SCOR provides to clients, throughout the planning period, a level of security above the AA level of security. This is estimated with SCOR internal model GIM-SMV1.1, on the basis of a 0.05%<sup>2</sup> probability of insolvency
- In SMV1.1, the Buffer Capital guarantees that the amount of Available Capital will not fall below the level of Required Capital with a frequency higher than 1 in 33 years and brings the Target Capital to 150% of the SCR
  - 1) The Available Capital takes into account the capital relief provided by contingent capital
  - 2) The AA level presented here is based on the capital required by GIM-SMV1.1 for an expected insolvency probability equal to an AA expected default probability, i.e. 0.05% (average of Moody's and S&P expected default statistics). The AA level of security presented here is not related to any Rating Agency rating

## ... and has refined the Group Internal Model (GIM) to be fully in line with Solvency 2 standards

### SCOR refines its Group Internal Model to comply with Solvency 2 requirements

## Group Internal Model specification / framework is unchanged based on Economic Scenario Generator (ESG) and stochastic simulations but it has been refined because of:

- Continuous improvement of model methodology, especially concerning dependencies
- Decision, approved by the Board, to adjust GIM (initially built for satisfying the Swiss Solvency Test) to the requirements and standards of Solvency 2, with consequences on the risk measure and on the technical reporting

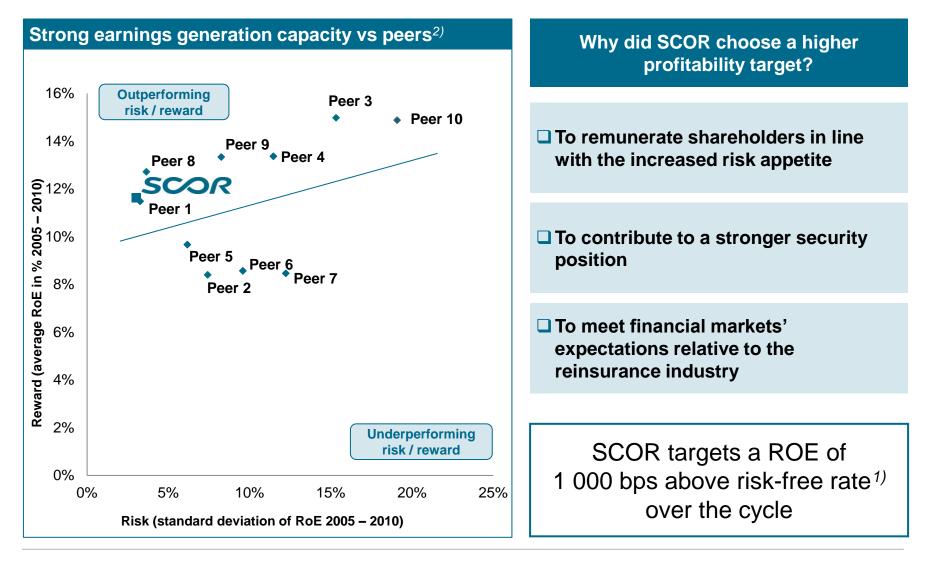
### 2010: Group Internal Model version SMV1.0

- Risk measure for RAC: xtVaR at 99%
- Risk margin as part of the required capital
- Ultimate risk view for Non-Life
- □ Internal assessment of available capital
- Capital allocation to LoBs / asset classes using xtVaR contribution to Group xtVaR

### 2011: Group Internal Model version SMV1.1

- Risk measure for SCR: VaR at 99.5%
- Risk margin as part of the technical provisions
- One year risk horizon for Life and Non-Life
- Available Capital adapted to Solvency 2
- Capital allocation to LoBs /asset classes using xtVaR contribution to Group xtVaR

## Target 3 – increase profitability - by seeking to deliver a ROE of 1 000bps above risk-free rate<sup>1</sup> over the cycle



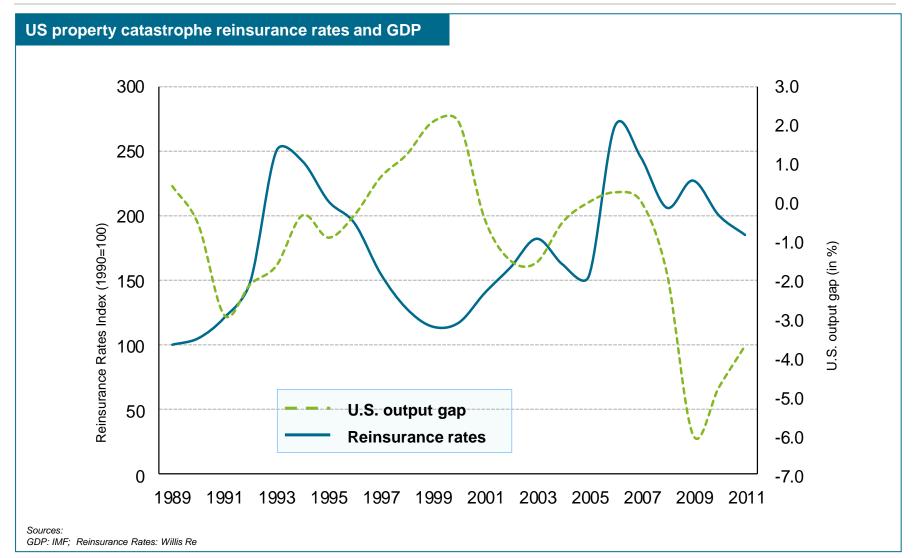
## SCOR

1) Definition of "risk-free rate" is based on 3 month risk-free rate

2) Source: Annual reports, SCOR calculation; peers' reinsurance universe: ACE, Axis Capital, Everest Re, Hannover Re, Munich Re, Partner Re, Renaissance Re, Swiss Re, Transatlantic Re, XL Re SCOR views current reinsurance markets conditions as consistent with its profitability targets

- 1. Reinsurance prices are largely de-correlated from the economic environment
- 2. P&C pricing environment is likely to improve
- 3. SCOR is well positioned on fragmented markets, offering attractive pockets of growth

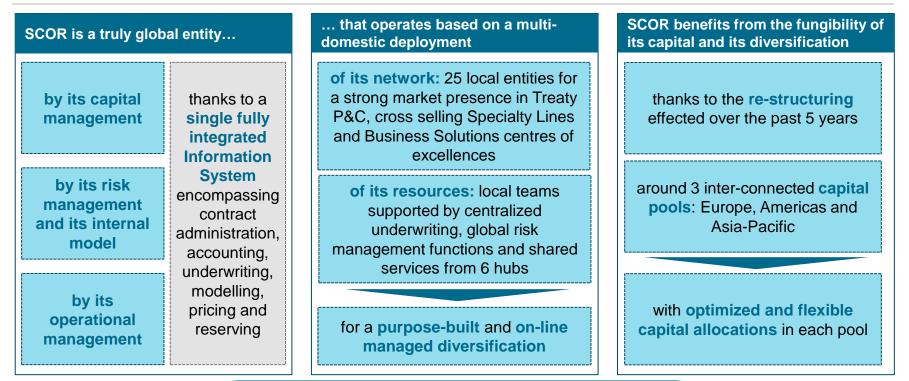
## 1. Reinsurance is largely de-correlated from the economic environment



## 2. 2012 outlook confirms likely rates increases

|                           | Line of Business       | Weighted average 2012<br>pricing <sup>1)</sup> expected trends<br>by LoB | Min. – Max.<br>by market | Markets<br>concerned                           |
|---------------------------|------------------------|--|--------------------------|--|
|                           | Liability              | flat   | 0-5%                     | LISA Australia Japan                           |
| P&C Treaty                | Motor                  | + 1.5%   | 5–15%                    | USA, Australia, Japan,<br>France, Scandinavia, |
| Fac neary                 | Property               | +1%  | 0-20%                    | Eastern Europe, Germany,                       |
|                           | Property Cat           | + 7%   | 0 – 50%                  | UK   |
|                           | Property Energy        | + 5%   | 0-25%                    |  |
|                           | Property Non Energy    | + 5%   | 0-20%                    |  |
| <b>Business Solutions</b> | Liability              | flat   | -5% to +5%               | Not applicable<br>(global LoB)                 |
|                           | Offshore               | flat   | 0-25%                    | (global Lob)                                   |
|                           | Engineering            | +2%  | 0-5%                     |  |
| Charielty Lines           | U.S. Cat Nat           | + 10%  | 5–25%                    | Not applicable                                 |
| Specialty Lines           | Others                 | flat   | N/A                      | (global LoB)                                   |
| Weighted average          | e across the portfolio | >2%  |                          |  |

# 3. SCOR's global business model optimally fits the increasingly fragmented P&C reinsurance markets



Thanks to this **unique combination of and balance between global and multi-domestic approaches**, SCOR Global P&C is equipped to:

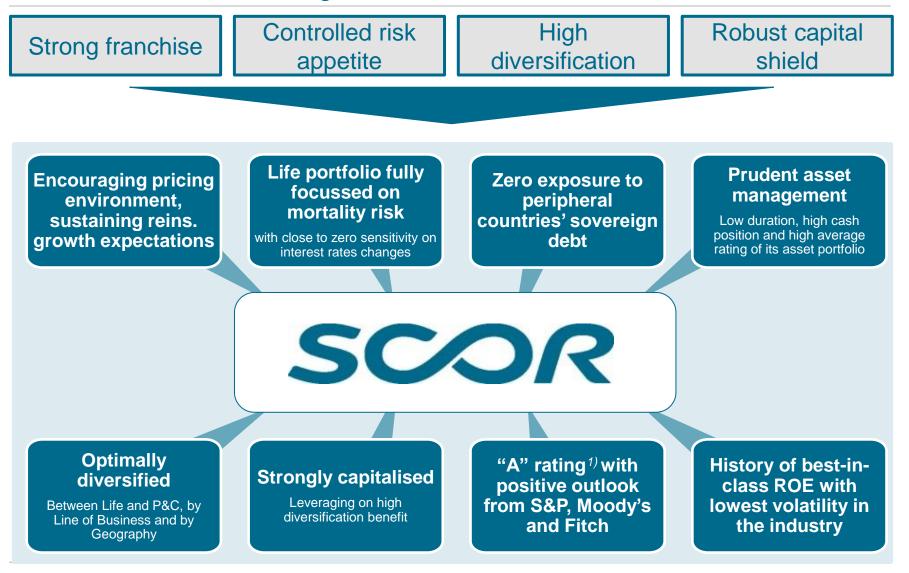
- □ Timely detect trends and pockets of profitable underwriting, and anticipate changes
- Frictionlessly reallocate capital among its entities
- Swiftly access business, having the infrastructure in place to book and service it

Conduct real-time portfolio management: the deal-making teams of underwriters, modellers and pricers have become portfolio managers and the remuneration policy is designed to reward them for the efficiency of their management<sup>1</sup>

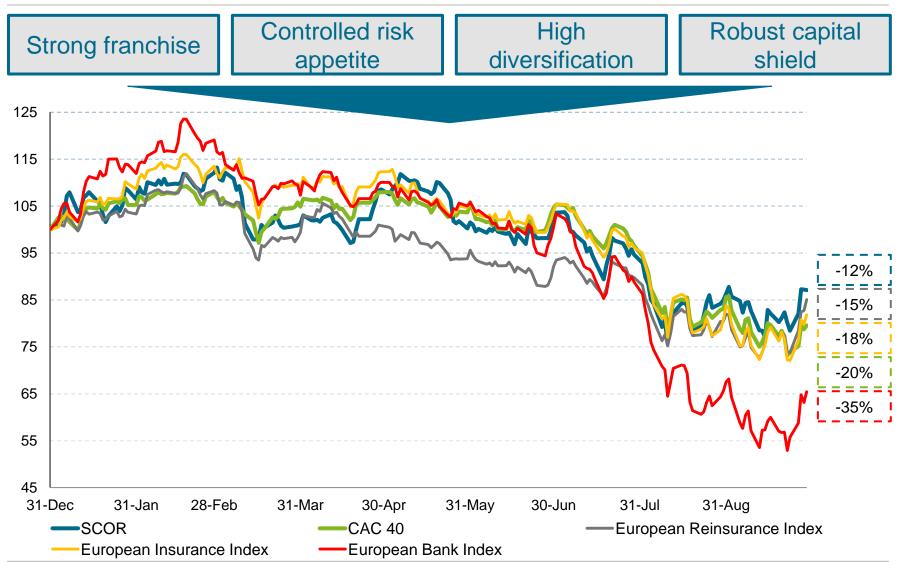
## Bank of America Merrill Lynch Conference on October 5<sup>th</sup> 2011

| 1 | SCOR's consistent application of its strategic cornerstones            |
|---|--|
| 2 | enables the Group to confirm its "Strong Momentum" targets             |
| 3 | and provides robust fundamentals in this testing financial environment |

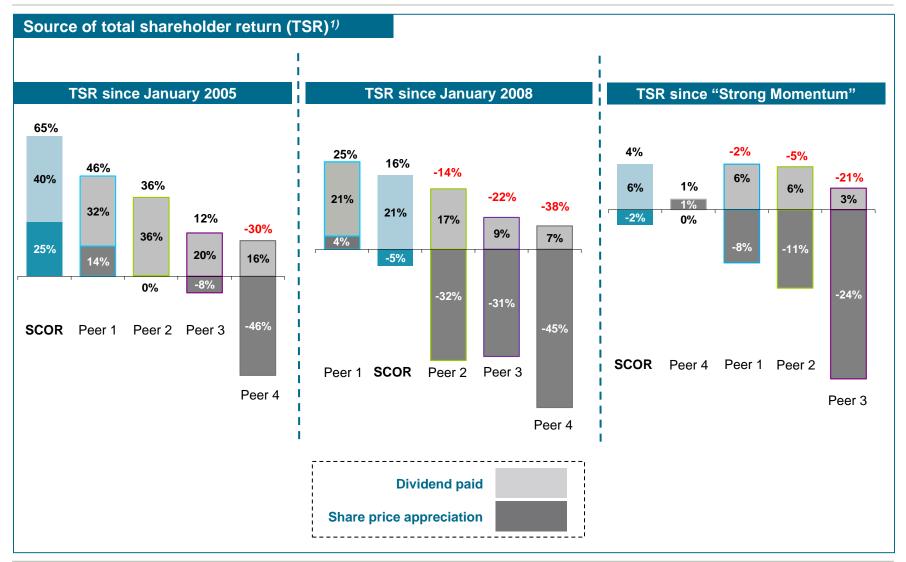
## SCOR's execution of its strategic cornerstones provide robust fundamentals in this testing financial environment



## Since the beginning of the year, SCOR performed better than the French market and most of the European financials...



## ... confirming SCOR's successful history of creating shareholder value over time



SCOR

Source: Factset as of 01/09/2011; peer universe in alphabetical order: Hannover Re, Munich Re, Partner Re, Swiss Re 1) Total shareholder return (TSR) = share price appreciation + dividend paid

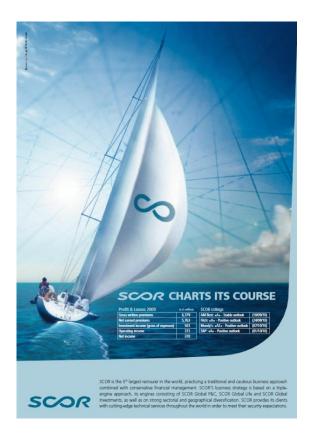
## Despite the current environment, SCOR holds its course

### 2009 campaign



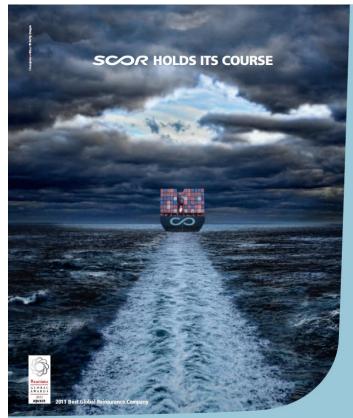
SCOR is the 5<sup>th</sup> largest reinsurer in the world, practicing a traditional and cautious business approach SCOR is the 5° larget remute in the work, practicing a traditional and cautous burners apportation combined with very conservative, cach-initiated france) imageners. The burners strategies of SCOR is based on a twin-engine apportant, SCOR Global PRC and SCOR Global Life, as well as on storing assistance whilst offering a high level of security.

### 2010 campaign



## Despite the current environment, SCOR holds its course (cont'd)

### 2011 campaign





The fifth largest reinsurer in the world, SCORhas a balanced business model with three powerful engines: SCOR Global Life (Life reinsurance), SCOR Global P&C (Non-Life reinsurance) and SCOR Global Investment (Sacet management). With the acquisition of Transmerica Re, SCOR has forther accelerated ts development in 2011, as part of its strategic plan for the period 2010-2013, "Stong Momertum". Deeptean uncertain and difficult environment, SCORs to track in terms of the objectives of its strategic plan and the four cornerstores of Tb business model: a strong franchise, a controlled risk appetite, high development and a difficult advisionment, SCORs from perform increme of EURA 5 billion in 2011 and net assets of EURA billion at 30 June 2011, SCOR therefore continues to reinforce is position among the leading object reinsures, as well as the added value it brings to its clints.

## Appendices

# Economic assumptions have changed but performance targets remain the same

### Under the following assumptions

#### Economy<sup>1)</sup>:

- Real GDP annual rate growth:
  - 2011 projection in SMV1.0: 2.4%
  - Expected<sup>2)</sup> in 2011: 1.6%
- Annual rate of inflation:
  - 2011 projection in SMV1.0: 1.7%
  - Expected<sup>2)</sup> in 2011: 2.6%

#### Financial markets<sup>1)</sup>:

- Risk-free interest rate on 3 month TB:
  - 2011 projection in SMV1.0: 0.9%
  - Witnessed<sup>3)</sup> in 2011: 0.5%
- □ Risk-free interest rate on 3 year govies
  - 2011 projection in SMV1.0: 2.8%
  - Witnessed<sup>3)</sup> in 2011: 1.3%
- Projections on stable exchange rates as of first half of 2011

#### Acts of God and acts of Men:

- No major pandemics
- □ No major disruptions (e.g. geopolitical)
- Natural catastrophe impact "budgeted" at a yearly average of 7 pts of combined ratio, up from 6 pts in SMV1.0

### Key profitability drivers

|                            | <b>"Strong</b><br>Momentum"<br>V1.0 | <b>"Strong</b><br>Momentum"<br>V1.1 |
|----------------------------|-------------------------------------|-------------------------------------|
| GWP Growth                 | ~9%                                 | ~14%                                |
| Non-Life                   | ~9%                                 | ~9%                                 |
| Life                       | ~9%                                 | ~20%                                |
| Non-Life combined ratio    | ~95-96%                             | ~95-96%                             |
| Life operating margin      | >~7.5%                              | >~7.5%                              |
| Return on invested assets  | ~3.5% <sup>4)</sup>                 | ~3.4%4)                             |
| Group cost ratio           | ~5%                                 | ~5%                                 |
| Pre-tax fee income (in €m) | ~15                                 | ~6                                  |
| Tax rate                   | ~22%                                | ~22%                                |

### Targets

- ROE above RFR<sup>5)</sup> over<br/>the cycle1 000 bps1 000 bpsSecurity level provided to<br/>clients<sup>6)</sup>AAAA
  - 5) Three-month Risk Free rate
  - This reflects the level of security provided by SCOR according to the S&P scale; however it does not reflect any Rating Agencies' opinion of the Group

33

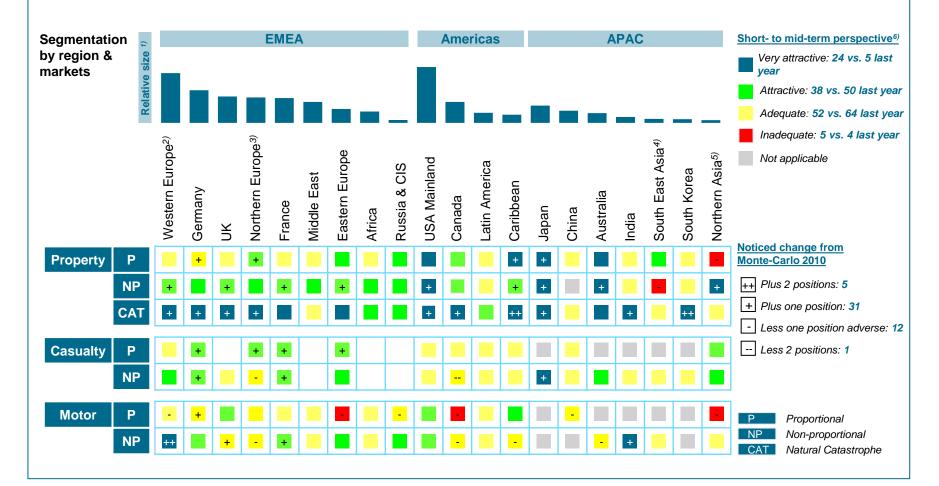
1) Average in advanced economies

- 2) Consensus forecast as at the end of August 20113) Average rates in 2011 year-to-date
- 4) Excluding funds withheld and impact of sale of the U.S. annuity business

## ... and the SGPC assessment of its potential in the segments where it operates at 2012 renewals is seen more favourably than previously (I)

#### **Treaty P&C**

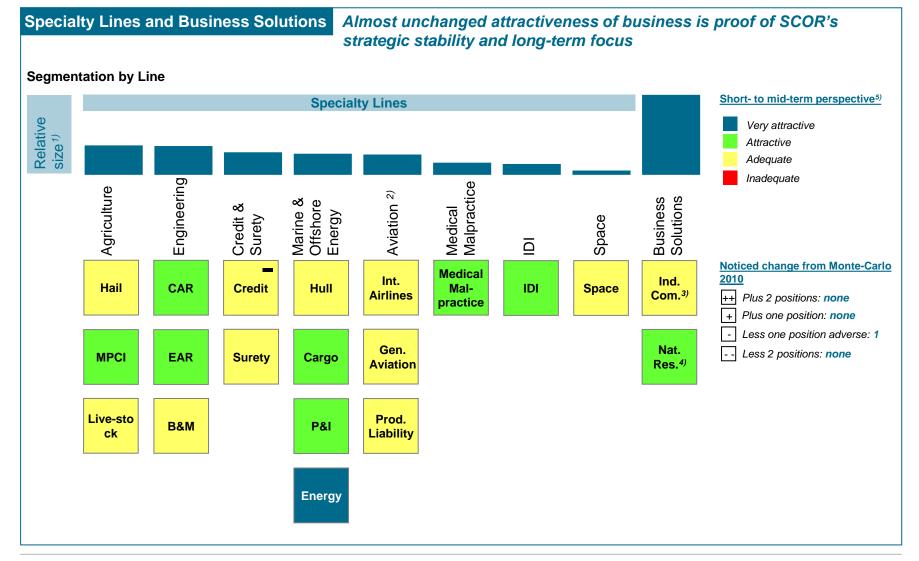
Cat business very attractive in all major markets due to the ongoing price adjustment related to Q1 2011 events, selected approach in Non-Cat lines on markets where SCOR can push for improved terms and conditions. Strict UW criteria on lines and markets that are considered inadequate



## SCOR

1) Relative size to 2011 GWP for Treaty P&C 2) Western Europe: Austria, Cyprus, Greece, Italy, Malta, Portugal, Spain, Switzerland 3) Northern Europe: Belgium, Luxembourg, The Netherlands, Scandinavia 4) South East Asia: Indonesia, Malaysia, Singapore, Thailand 5) Northern Asia: Hong Kong, Philippines, Taiwan, Vietnam 6) i.e. within planning period

## ... and SGPC assessment of its potential in the segments where it operates at 2012 renewals is seen more favourably than previously (II)



## SCOR

1) Relative size to 2011 GWP for Specialty Lines and Business Solutions 2) Including GAUM 3) Ind. & Com. = Industrial and commercial risks (excluding Energy & Mines) 4) Nat. Res.: Natural Resources (Energy Onshore + Offshore & Mines) 5) i.e. within planning period

## SCOR fully compliant with Solvency 2

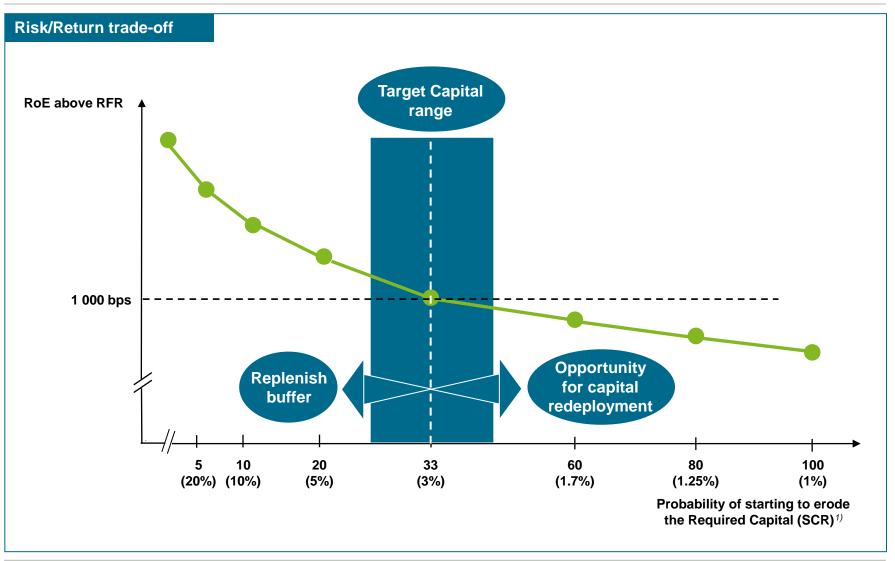
## SCOR fully satisfies the risk management and capital requirements of Solvency 2 SCOR's high diversification strategy is a competitive advantage in the Solvency 2 $\checkmark$ framework The Societas Europaea structure provides high capital fungibility Pillar 1: SCOR has extensive modelling experience through the Swiss Solvency Test (SST) Internal model pre-application process has started with the French supervisory authority (ACP) **QIS5** test passed comfortably Pillar 2: Robust and effective ERM ensures SCOR is well positioned to satisfy all Pillar 2 requirements **Data management and documentation:** On track and aligned with key data inputs Pillar 3: Industrializing production of reports in progress □ First dry run in progress

## SMV1.1: Buffer and Target Capital redefined to adapt to Solvency 2

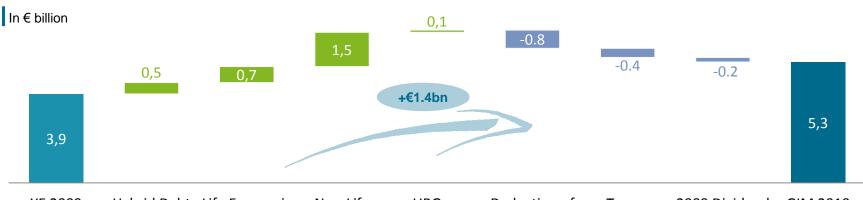
#### Buffer Capital limits the probability of consuming the Required Capital

| Estima<br>(round  |  | <sup>3 in € billions</sup> Scenario:  | Target Capital = Required Capital + Buffer Capital |   |   |   |
|---|--|---|--|---|---|---|
|   |  | Change in Capital   |  |   | GIM SMV1.0  | GIM SMV1.1  |
| Expected<br>change in<br>Capital  |  | exceeds expectations<br>Change in Capital below<br>expectations   |  | Required Capital is<br>defined according to<br>Group Internal Model<br>(GIM)  | Maximum of the<br>Risk Adjusted<br>Capital (RAC)<br>and the A rating<br>capital | Solvency Capital<br>Requirement<br>(SCR) of<br>Solvency 2 |
| 2013<br>Buffer<br>Capital<br>2013<br>Required   | Buffer 1.8<br>Capital 2013<br>Required 3.5 | Negative change in Capital<br>partially reduces Buffer<br>Capital<br>3% probability of totally eroding<br>the Buffer Capital (97% |  | Buffer Capital enables<br>SCOR to absorb a<br>significant amount of<br>inherent volatility in the<br>annual results, in order<br>not to fall below the<br>level of Required<br>Capital with a | 1 in 10 years   | 1 in 33 years   |
| Capital   |  | probability of not totally eroding<br>the Buffer Capital)   |  | frequency higher than:<br>Target Capital =  | Target Capital equivalent to  | Target Capital  |
| Profit/loss distribution<br>determines probabilities of<br>consuming Required Capital |  |   |  | Required Capital +<br>Buffer Capital  | ~115% of<br>required capital  | equivalent to<br>~150% of SCR                             |

## SCOR's Buffer Capital is consistent with a return target



## Walk from YE 2009 IFRS shareholder equity to GIM 2010 available capital



| YE 2009       | Hybrid Debt | Life Economic | Non-Life | URG on   | Deduction of | Tax on     | 2009 Dividend | GIM 2010              |
|---------------|-------------|---------------|----------|----------|--------------|------------|---------------|-----------------------|
| Shareholder's |             | adjustments   | reserve  | Property | Goodwill     | Economic   | paid in 2010  | available             |
| equity        |             |               | discount | assets   |              | adjustment |               | capital <sup>1)</sup> |

2010 GIM available capital is defined as the "Own Funds" in solvency II (Excess of Assets over Liabilities in the Solvency II economic balance sheet)

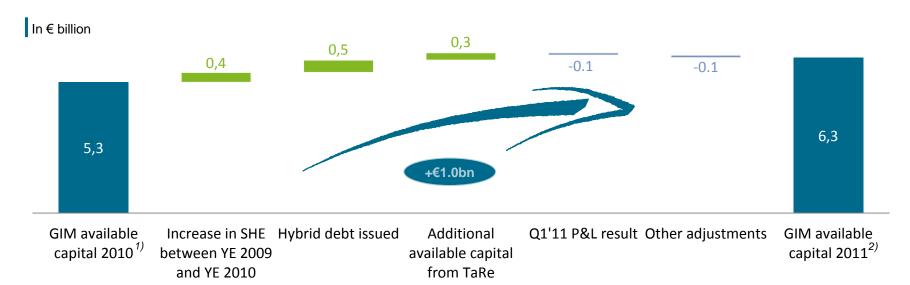
Adjustments from the IFRS Balance sheet to the solvency II economic balance sheet consider the following items<sup>2</sup>):

- + Hybrid instruments in the Own funds
- Life economic adjustments that includes Life best estimates net of risk margin (+€2bn) and is net of future profit already recognised under IFRS (life DAC and VOBA) (-€1.3bn)
- + Non-Life economic adjustments that allows for the discounting of Non-Life reserves
- + Credit for Unrealised Gains on real-estate investments as not booked under IFRS at fair value
- Removal of Goodwill
- Tax allowance on economic adjustments
- Removal of the future dividend foreseen at year end 2009

## SCOR

2010 GIM available capital is derived from 2009 IFRS balance sheet
 Please refer to Solvency II implementing measure for more details

## Walk from GIM 2010 available capital to GIM 2011 available capital



- The main variation between GIM 2010 and GIM 2011 available capital are:
  - □ Increase of Shareholder equity for € 0.4bn from 31/12/2009 and 31/12/2010
  - Issuance of CHF 650m of hybrid debt (in February 2011 for the first tranche of CHF400m and in May 2011 for the second tranche of CHF250m)
  - 2011 Available capital takes into consideration the Transamerica Re acquisition. It brings additional €0.3bn available capital, mainly coming from the credit for "expected profit included in future profit"
  - 2011 Available capital has been reduced by the net loss recorded in Q1 (€80m) to reflects the impact of the Q1 cat events