

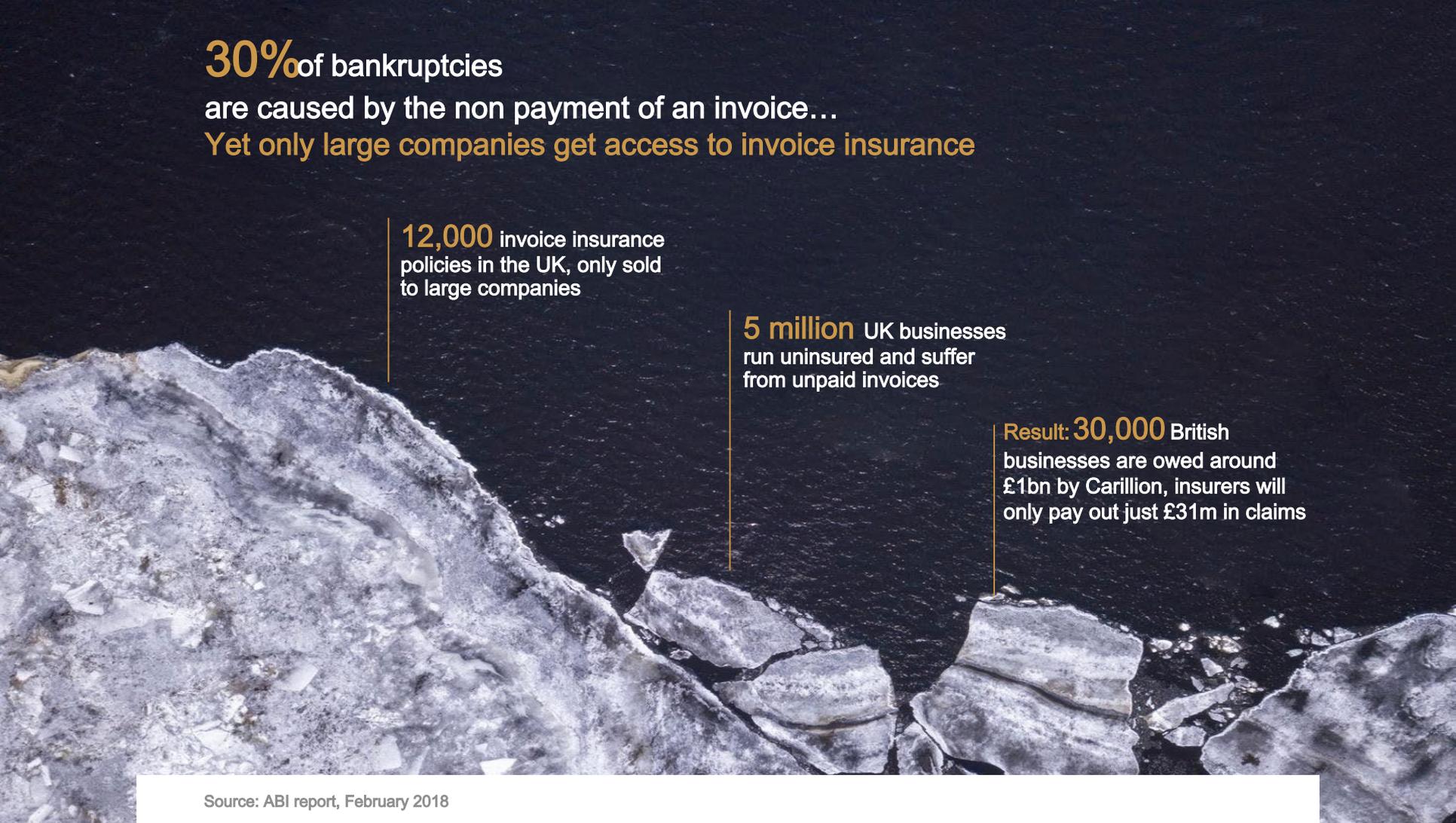


HOKODO

PROTECTING B2B TRADE

How leading insurtechs are using new digital  
infrastructure

Offer trade credit insurance in real time to small businesses



**30%** of bankruptcies  
are caused by the non payment of an invoice...  
Yet only large companies get access to invoice insurance

**12,000** invoice insurance  
policies in the UK, only sold  
to large companies

**5 million** UK businesses  
run uninsured and suffer  
from unpaid invoices

**Result: 30,000** British  
businesses are owed around  
£1bn by Carillion, insurers will  
only pay out just £31m in claims



## At HOKODO, we bridge the SME funding and insurance gap

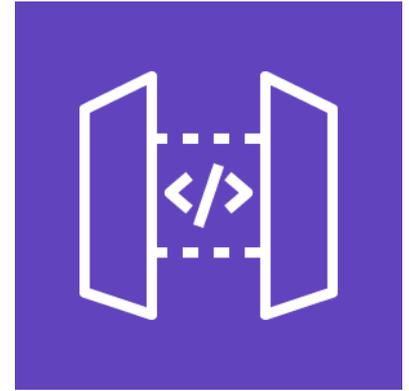
We offer cash insurance solutions to SMEs, to protect them from non payment. From one single invoice to multiple ones.

### Challenges

Automated underwriting

Real-time pricing

Distribution



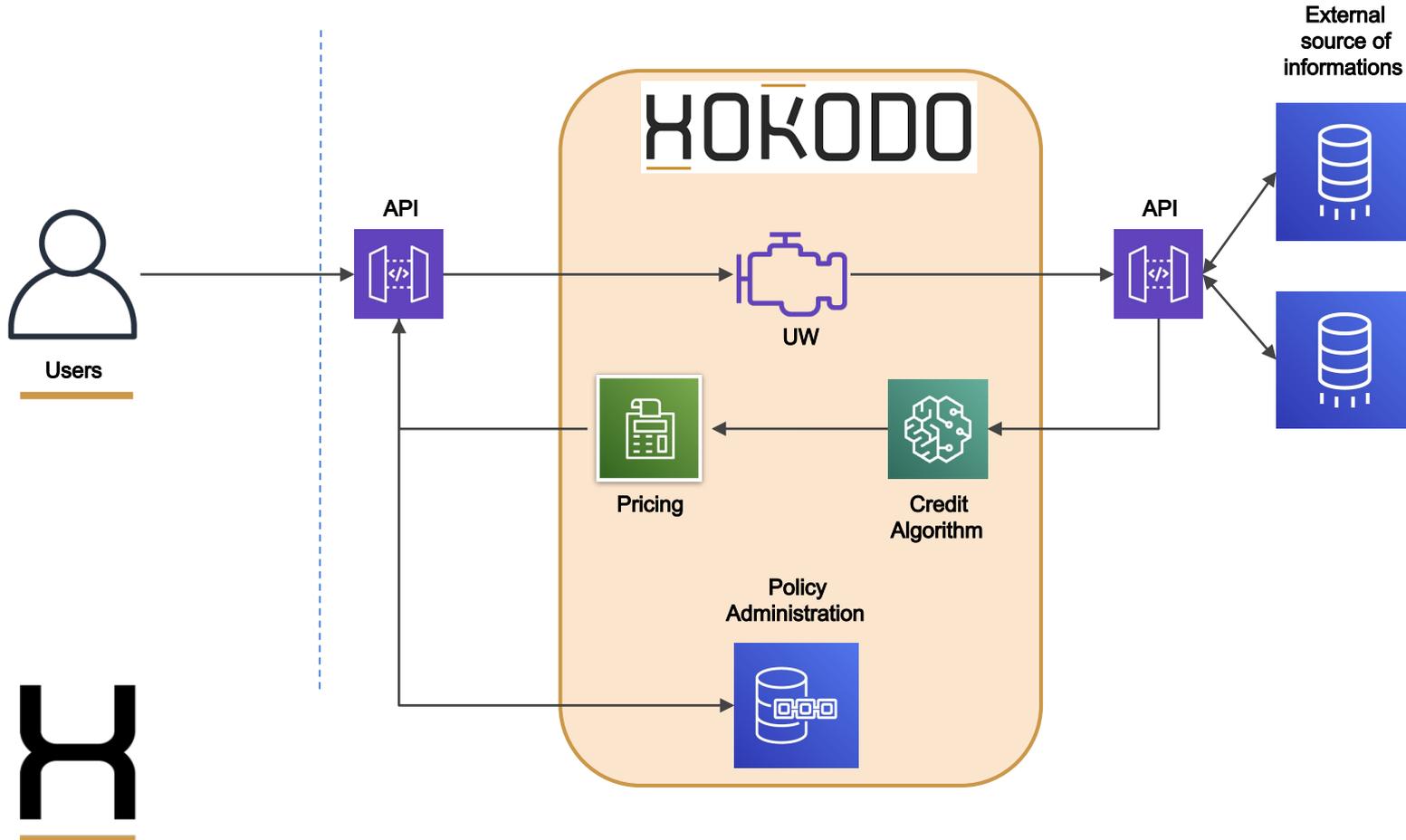
# API: Application Programming Interface

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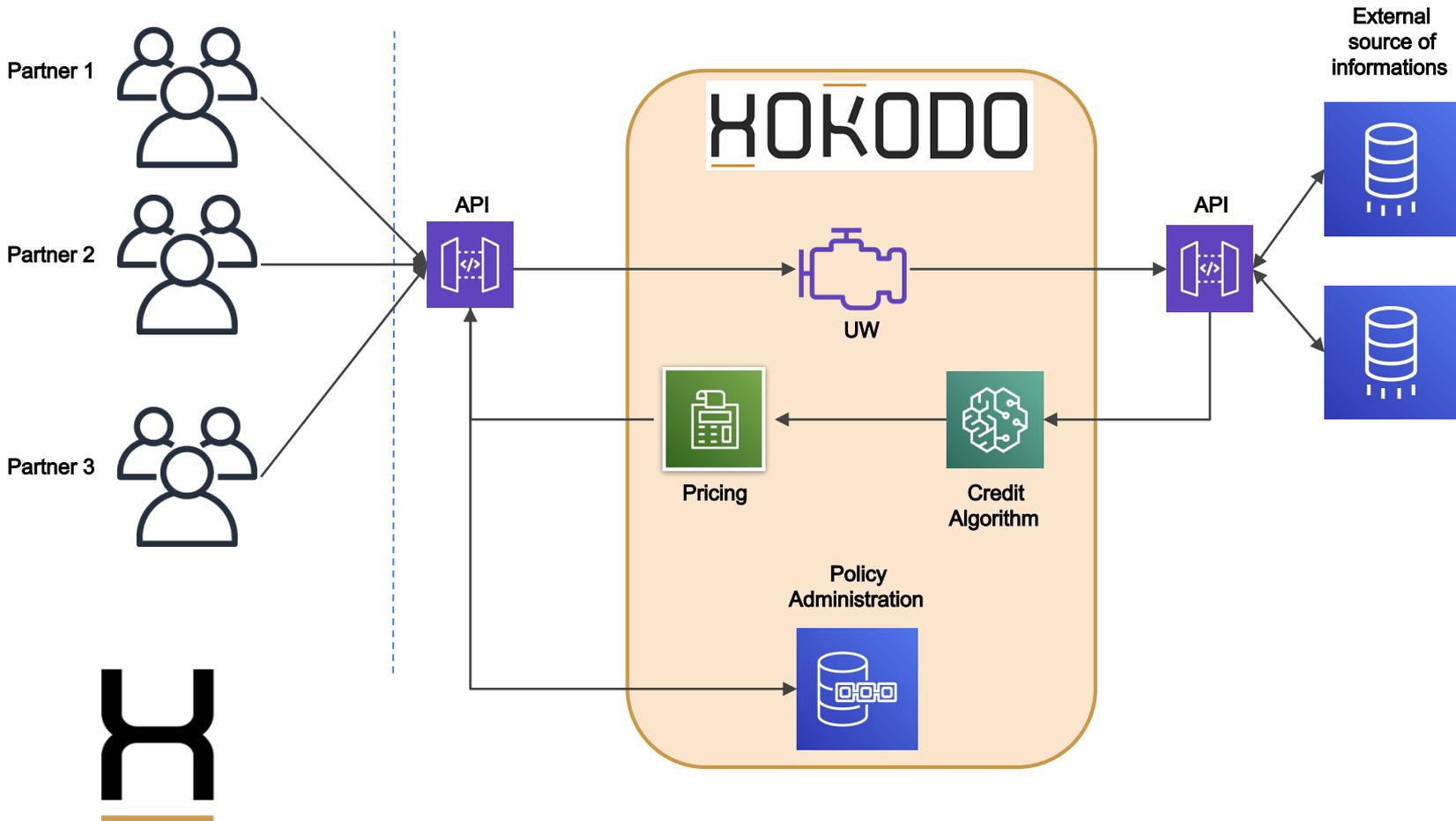
Message protocol between systems



# Offering trade credit insurance under 2s



# Scale distribution by integrating the solution with partners







# XOKODO

PROTECTING B2B TRADE