Goldman Sachs Conference

Mark Kociancic, Group CFO

Brussels, June 11th 2013



SCOR, the 5th largest reinsurer in the world, is a fully operational global company





¹⁾ Compound Annual Growth between 2005 and 2012

SCOR's unique value proposition relies on four strategic cornerstones

SCOR's Strategy

Four cornerstones

Strong franchise

Strong client relationships

Best in class services

Product innovation

Consistent expansion into new markets

2

High diversification

Between Life and P&C

By geography

By lines of business

By types of retrocession

3

Controlled risk appetite

No annuities in the Life portfolio

Limited US casualty business

Low US cat exposure

Conservative asset management

4

Robust capital shield

Traditional retrocession

Alternative risk transfer solutions

Buffer capital

Contingent capital facility

Target 1

Strong Solvency

Offering an "AA" level of security¹⁾ for clients

Target 2

Consistent Profitability

Targeting ROE of 1 000 bps above RFR²⁾ over the cycle



¹⁾ This reflects the level of security provided by SCOR according to the S&P scale; however it does not reflect any Rating Agencies' opinion of the Group

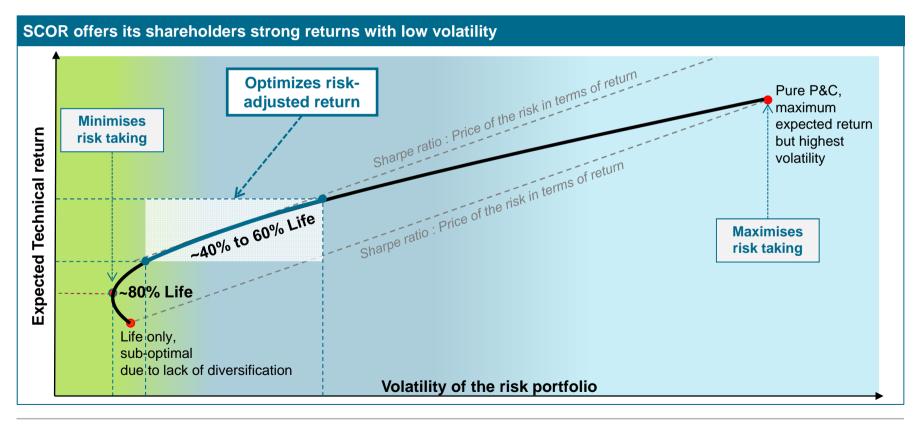
^{2) 3-}month risk free rate

...enabling the Group to offer its shareholders strong and stable returns



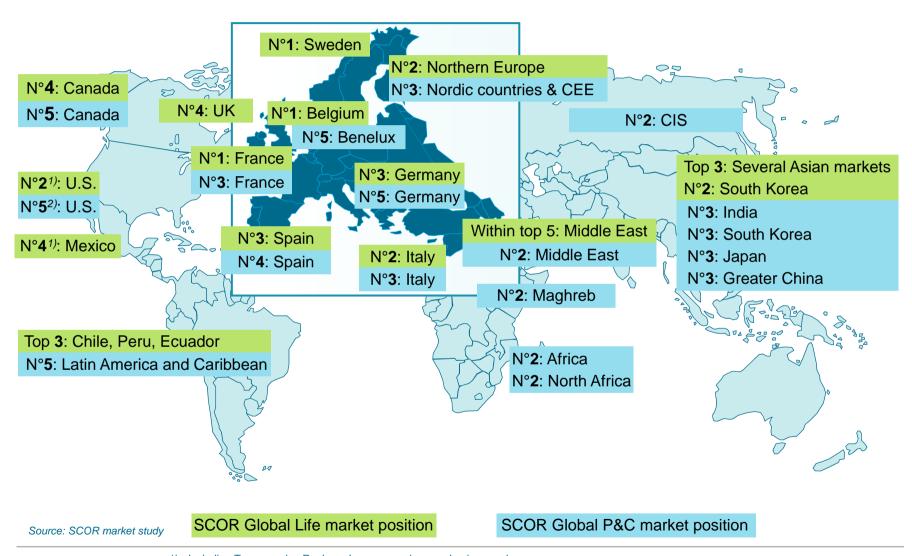
2 High diversification 3 Controlled risk appetite

4 Robust capital shield





SCOR Global P&C and SCOR Global Life are further consolidating their top-tier positions across the globe

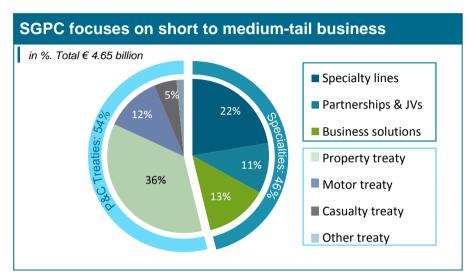


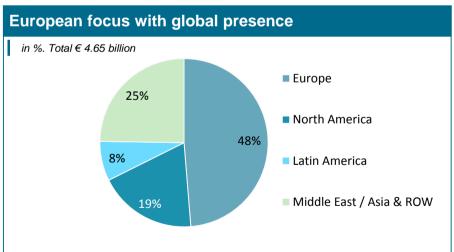


¹⁾ Including Transamerica Re, based upon recurring new business volume

²⁾ Rankings in the targeted regional carriers segment

SCOR Global P&C provides short to medium-tail traditional reinsurance with low exposure to the US market



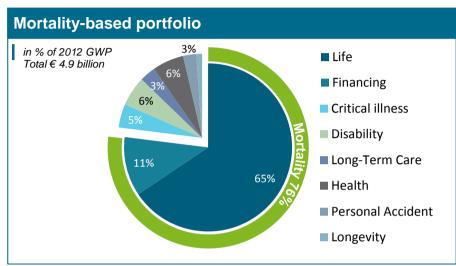


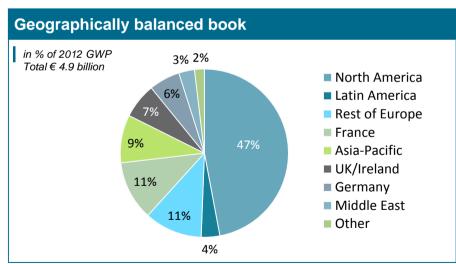


- ☐ Underwrites traditional reinsurance business focusing on short-tail business lines, with a combination of local and global presence, voluntarily underweight in the US
- □ Provides clients with customized solutions, leveraging on franchise, network and global approach to synergies between Specialty lines and Treaty P&C
- □ Combines pockets of growth with existing and new clients and increased technical profitability prospects, thanks to price increases and active portfolio management
- Benefits from improved position:
 successful January and April 2013
 renewals, in line with pre-renewal
 expectations, having applied a disciplined
 approach to the underwriting cycle with
 healthy price increases



SCOR Global Life focuses on biometric risk while being geographically diversified



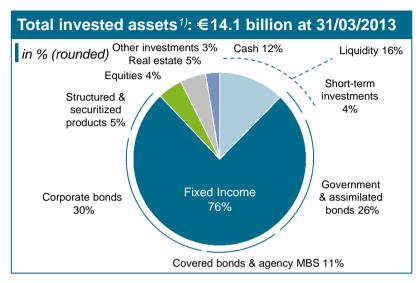


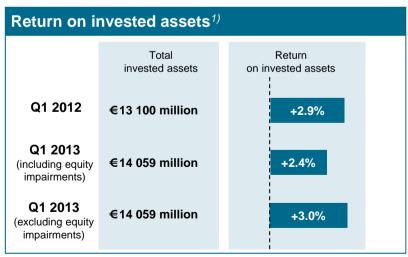


- □ Focuses on traditional mortality reinsurance risks, providing stability of results, with no underwriting of savings products (variable or fixed annuities)
- □ Consolidates leading position in Life Reinsurance with TaRe and Generali US acquisitions in 2011 and 2013 respectively, becoming #1 in North American Life Reinsurance¹) by recurring new business volume and in force
- □ Delivers 4% growth on 2012 MCEV, with a mature business book expected to provide substantial distributable cash flow over the next years (40% within the first 10 years)
- Benefits from high barriers of entry and offers tailor-made and innovative solutions, focusing on long-term relationships and access to excellent actuarial & medical assessment tools to understand and price biometric risks
- □ Optimally positioned to deliver client solutions thanks to a strong local presence and global centers of excellence



SCOR Global Investments delivers an on-going return on invested assets of 3.0% in a record low yield environment





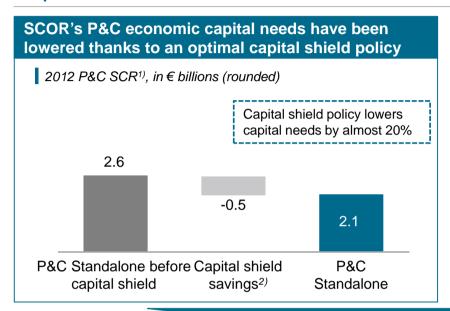


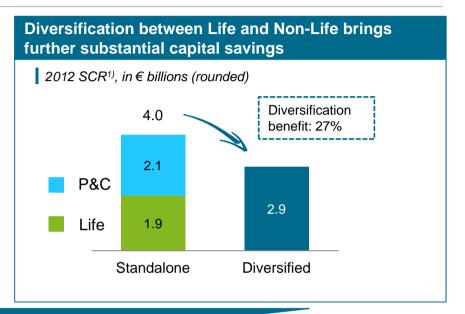
- □ Total investments of €22.2 billion, of which total invested assets of €14.1 billion and funds withheld of €8.1 billion
- ☐ Prudent investment strategy maintained in Q1 2013, whilst selective and progressive re-risking has begun:
 - liquidity reduced by 3 points over the guarter
 - high quality fixed income portfolio maintained with an AA- average rating, no sovereign exposure to GIIPS and a slightly increased duration at 3.0 years²⁾
 - highly liquid investment portfolio, with financial cash flows³⁾ of €6.0 billion expected over the next 24 months
- □ Robust on-going performance maintained despite exceptionally low yield environment:
 - investment income on invested assets of €83 million for Q1 2013, of which realized gains comprised €46 million, partially offset by strict and unchanged amortization and impairment policy of €29 million (of which €23 million on equities)
 - on-going return on invested assets for Q1 2013 of 3.0% excluding equity impairments (2.4% including equity impairments)



- 1) Excluding funds withheld worth € 8 141 million, technical items and accrued interest
- 2) Excluding cash; 2.6 years including cash
- 3) Including cash, coupons and redemptions

SCOR's business profile and strategy enable the Group to optimize its capital needs







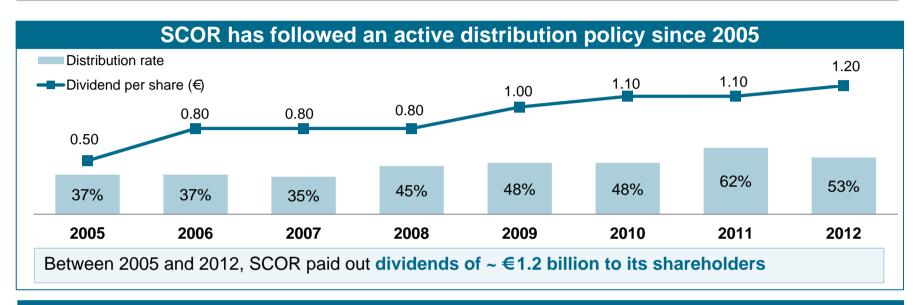
- SCOR has improved shareholders' equity utilization, with the GWP/SHE ratio increasing from 1.4 in 2005 to 2.0 in 2012, while over the same period:
 - SCOR's rating went from BBB+ to A+
 - TaRe acquisition required no issuance of equity and was uniquely financed through the issuance of hybrid debt



¹⁾ SCR: Solvency capital requirement

²⁾ Traditional retrocession & ILS

SCOR provides an attractive shareholder remuneration



SCOR's dividend policy

SCOR aims to remunerate shareholders through <u>cash</u> <u>dividends</u> but, over the cycle, would not exclude other means (e.g. opportunistic share-buy back, dividend in shares), if relevant

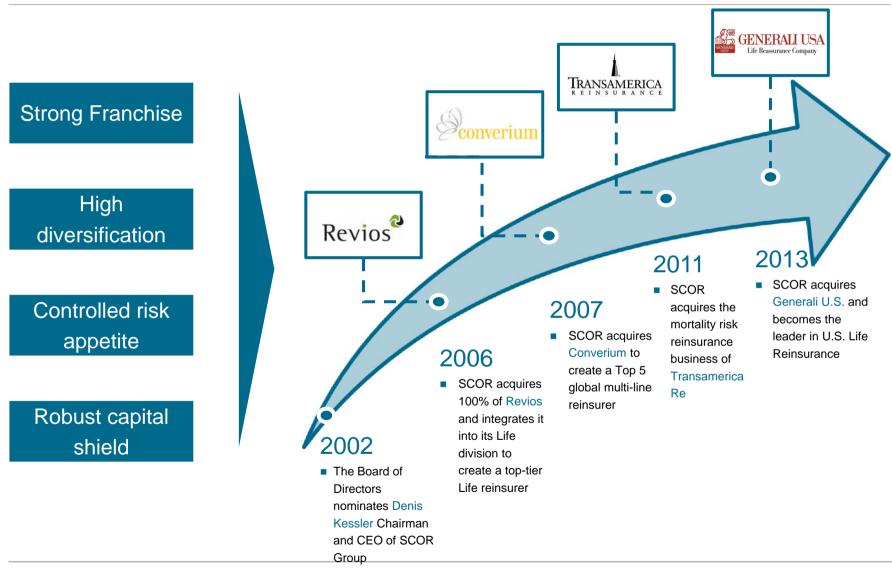
The amount of dividend is decided at the Shareholders' Annual General Meeting (AGM) based on the proposal made by the Board

This proposal takes into consideration the overall profitability and solvency position of the Group, while aiming for low volatility in the dividend per share (DPS) from year to year

Overall the Board will aim to maintain a minimum dividend payout of 35% over the cycle



SCOR has a strong track record of successful acquisitions and integrations





SCOR to acquire Generali U.S. and become U.S. Life reinsurance market leader¹⁾

What is SCOR Buying? What are the conditions? How is the deal being financed? ☐ The acquisition includes: ■ SCOR is to acquire Generali U.S. ☐ The transaction will be financed by for a total cash consideration of SCOR through the use of own • the stock purchase of the Generali ~€579 million²⁾ (\$750 million) plus funds and a potential limited debt U.S. holding company and its a 2013 earnings adjustment issuance, without the issuance of operating subsidiaries, including through the closing date, which new shares. Generali USA Life Reassurance represents approximately a 35% Company domiciled in Missouri ☐ This funding will maintain the discount to SCOR's preliminary EV • the recapture of retroceded Group leverage ratio between 20% estimate of the Generali U.S. inbusiness between Generali USA and 25%, in line with Strong force portfolio and Generali Momentum V1.1 assumption ■ SCOR expects cash distributions ☐ The transaction is subject to ☐ The transaction has had no impact from the acquired companies which regulatory approvals and other on SCOR's ratings would allow for significant capital customary conditions and is expected optimization following the closing to close in the second half of 2013

Key facts on Generali U.S.

Strong client Franchise

Efficiently run team of ~120 employees

Invested assets ~\$1.9billion³⁾

Net earned premiums \$925 million³⁾

Pure biometric risk portfolio

YRT / Group Life / facultative expertise

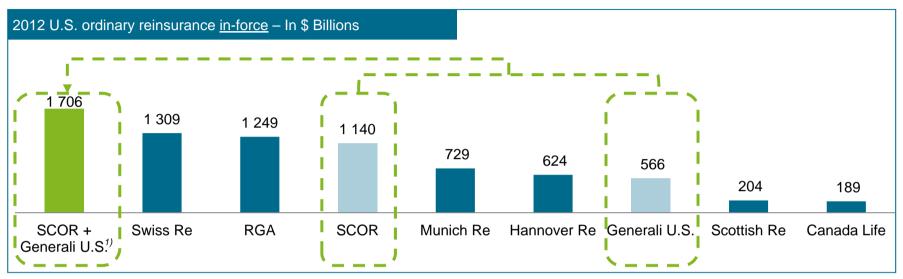
The transaction is **expected to enhance shareholder value** and provide SCOR Global Life Americas with the unique opportunity of becoming **the leader in the U.S. Life reinsurance market**¹⁾:

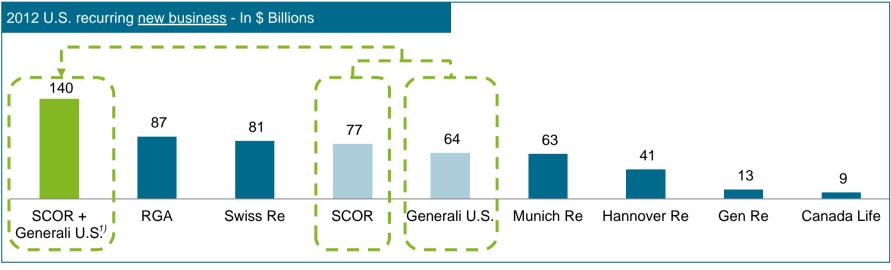
- ☐ immediate badwill P&L benefit which is expected to be in excess of €100 million upon closing
- ☐ accretion on an EPS and ROE basis



- 1) In terms of new business and in-force, source Preliminary 2012 SOA Munich Re Life reinsurance survey
- 2) FX rate as of 31/05/2013: 1 EUR = 1.2960 USD
- 3) Based upon Generali U.S. 2012 U.S. GAAP Financials

SCOR will consolidate its position as a top-tier U.S. Life reinsurer







The acquisition of Generali U.S. demonstrates SCOR's capacity to seize unique growth opportunities while respecting the SMV1.1 plan strategy

Generali U.S.'s acquisition fits SCOR's cornerstones

Strong Franchise

- ✓ Benefits from highly experienced management team and technical resources
- ✓ Brings additional mid-to-large life insurance clients and cross-selling opportunities with limited attrition risk
- ✓ Expands SCOR's strong product offering

Controlled Risk Appetite

- ✓ Business in line with SCOR's biometric focus and SMV1.1²⁾ profitability targets
- ✓ Liquid and conservative investment portfolio, with a marginal increase in asset risk and a longer duration
- ✓ Reviewed terms and mortality assumptions of more than 90% of Generali U.S.'s treaties (by volume & premium) for SCOR to properly value the acquisition

High Diversification

- ✓ Post-acquisition business mix consistent with SCOR's twin-engine strategy: 55% Life vs. 45% P&C¹)
- ✓ Strengthens the Group's product capabilities and benefits from Generali U.S. YRT expertise, group Life operations and facultative underwriting

Robust Capital Shield

- ✓ Limited incremental solvency needs given SCOR's existing strong solvency position, the conservative risk profile of the Generali U.S.'s portfolio (pure biometric risk) and the efficient structuring of the transaction
- SCOR will maintain its capital shield strategy and implement appropriate risk mitigation actions

Generali U.S. acquisition is in line with SMV1.1 profitability and solvency targets



Appendix



SCOR Q1 2013 financial details

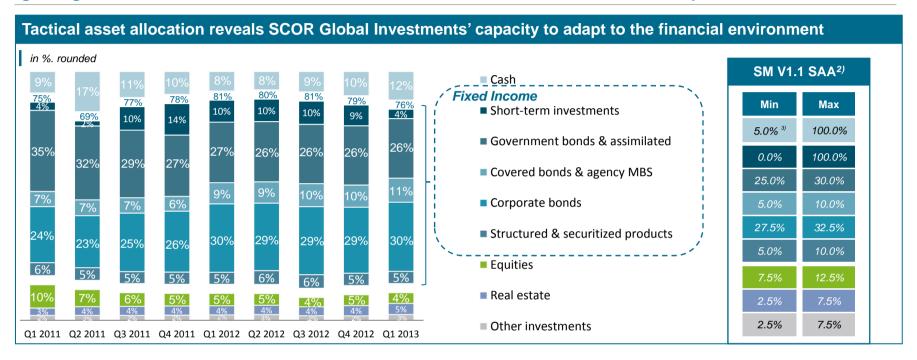
	in € millions (rounded)	Q1 2013	Q1 2012	Variation at current FX	Variation at constant FX
	Gross written premiums (GWP)	2 388	2 327	2.6%	3.9%
	Net earned premiums	2 125	2 016	5.4%	
	Operating results	175	155 ¹⁾	12.9%	
	Net income	111	104	6.7%	
	Group cost ratio	5.3%	5.2%	0.1pts	
<u>a</u>	Investment income	112	134	-16.5%	
Group	Net return on invested assets w/o equity impairments	3.0%	3.0%	-	
G	Net return on invested assets	2.4%	2.9%	-0.5pts	
	Annualized ROE w/o equity impairments	10.7%	10.0%	+0.7pts	
	Annualized ROE	9.4%	9.7%	-0.3pts	
	EPS (€)	0.60	0.56	7.1%	
	Book value per share (€)	27.02	24.44 ²⁾	10.6%	
	Operating cash flow	140	110	27.3%	
S	Gross written premiums (GWP)	1 197	1 151	4.0%	5.3%
T	Combined ratio	90.4%	92.5%	-2.1 pts	
Life	Gross written premiums (GWP)	1 191	1 176	1.3%	2.6%
	Life technical margin	7.5%	7.4%	0.1pts	

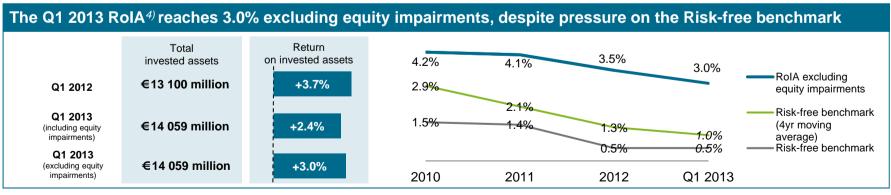


¹⁾ The Q1 2012 operating results of € 155 million is shown net of acquisition related expenses of € 4 million, which have been shown as a separate line item from Q2 2012 onwards

²⁾ BVPS is restated due to the retrospective application of IAS 19 "revised", Q1 2012 published BVPS amounts to € 24.46.

SCOR Global Investments' prudent management delivers a robust ongoing return on invested assets of 3.0% ¹⁾ in a record low yield environment







- 1) Before equity impairments as of 31/03/2013
- 2) Strong Momentum V1.1 Strategic Asset Allocation
- 3) Including short-term investments
- 4) Return on invested assets, excluding funds withheld worth € 8 141 million, technical items and accrued interest

SCOR's listing information

Euronext Paris listing

SCOR's shares are publicly traded on the Eurolist by the Euronext Paris stock market

Main information				
Valor symbol	SCR			
ISIN	FR0010411983			
Trading currency	EUR			
Country	France			

SIX Swiss Exchange listing

SCOR's shares are publicly traded on the SIX Swiss Exchange (formerly known as the SWX Swiss Exchange)

Main information				
Valor symbol	SCR			
Valor number	2'844'943			
ISIN	FR0010411983			
Trading currency	CHF			
Effective Date	August 8, 2007			
Security segment	Foreign Shares			

ADR programme

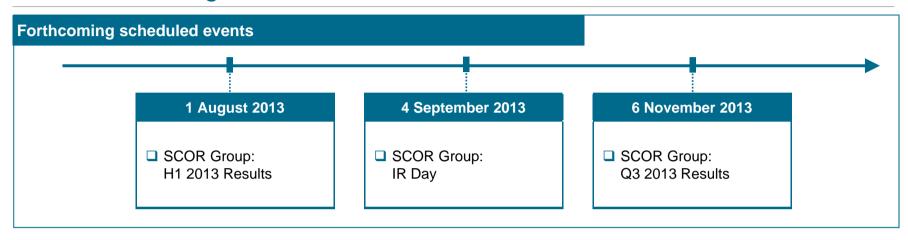
SCOR's ADR shares trade on the OTC market:

Main information				
SCRYY				
80917Q106				
10 ADRs: 1 ORD				
France				
June 5, 2007				
B1LB9P6				
FR0010411983				
US80917Q1067				
BNY Mellon				

□ SCOR's shares are also tradable over the counter on the Frankfurt Stock Exchange



2013 forthcoming events and Investor Relations contacts



In 2013 SCOR is scheduled to attend the following investor conferences Oddo, ESG Paris (June 20) Cheuvreux, Paris (September 18) KBW, London (September 18) Bank of America Merrill Lynch, London (September) Société Générale, Paris (December)

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The SCOR IR app puts SCOR at the fingertips of investors





















