IFRS 17 SCOR CAMPUS October 2nd, 2018

Highlights on IFRS 17

 \odot

Catherine FASSI, P&C Chief Capital and Financial Manager



Positions and standards interpretation as of 2nd October 2018

Highlights on IFRS 17







Introduction

- 2 Key concepts of IFRS17
- 3 Reinsurance asymmetry





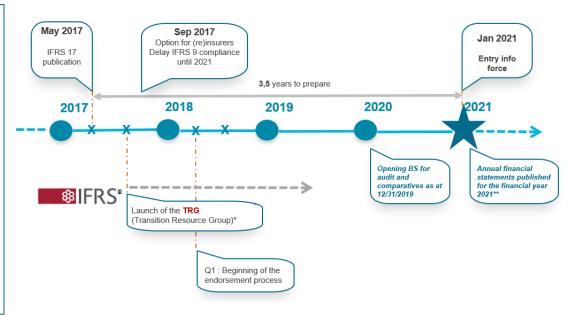




1 - IFRS 17 : background & timeline

What IFRS 17 is expected to address

- Comprehensive international accounting model to address recognition, measurement, presentation and disclosure requirements for insurance contracts in order to improve comparability
- ❑ Currently : non-uniform reporting within groups; lack of comparability between insurance companies around the world; and lack of comparability with other parts of the financial industry (such as treatment of deposits, discounting, revenue recognition, etc.)
- IFRS 17 was # 20 years in development and will replace the current standard IFRS 4



- □ The Standard was issued by the IASB in May 2017 for a **January 1st 2021** implementation
- □ Following EFRAG full and simplified case studies performed by insurers in 2018 :
 - July 3rd 2018 : EFRAG (***) Board meeting : CFO forum presented its summary of the outcome of their members' findings from the case studies. 12 topical issues were presented.
 - July 16th 2018 : CFO Forum Chairman sent a letter to EFRAG regarding those IFRS 17 testing results
 - September 3rd 2018 : EFRAG Board decided to bring the concerns of European constituents to the IASB's attention and formally sent a letter to the IASB
 - Next IASB TRG meetings : 26/27 September + 4th December



* The **TRG** is a temporary working group from the IASB during the implementation phase of IFRS

P&C ** Full IFRS 17 statements for FY21 and transition elements (restated balance sheets at FY19 and FY20 and income statement at FY20) *** the European Financial Reporting Advisory Group advises the European Commission as to whether the IFRS meet the International

Accounting Standards regulation endorsement criteria for use in the preparation of financial statements in the EU.

1 - Why IFRS 17 ???

Existing issues with IFRS 4	How IFRS 17 is expected to improve accounting
Variety of treatments depending on type of contract and company leading to lack of comparability and transparency	Consistent accounting for all insurance contracts by all companies
Estimates for long-duration contracts not updated	Estimates updated to reflect current market-based information
Discount rate based on estimates does not reflect economic risks	Discount rate reflects characteristics of the cash flows of the contract
Lack of discounting for measurement of some contracts	Measurement of insurance contract reflects time value where significant
Little information on economic value of embedded options and guarantees	Measurement reflects information about full range of possible outcomes
Lacking relevant and transparent information	More transparency on management judgement and prudence

But today significant challenges lie ahead in :

- Understanding IFRS 17 (clarifications/modifications pending)
- Regulatory (will we be ready ? When ? How much does it cost ? What are our challenges ?)
- Transparency (decrease in transparency on earnings / profitability ?)
- Systems & infrastructure changes (cost / timeline to implement / IFRS 9 at the same time)
- + more generally dependencies with other in-flight projects



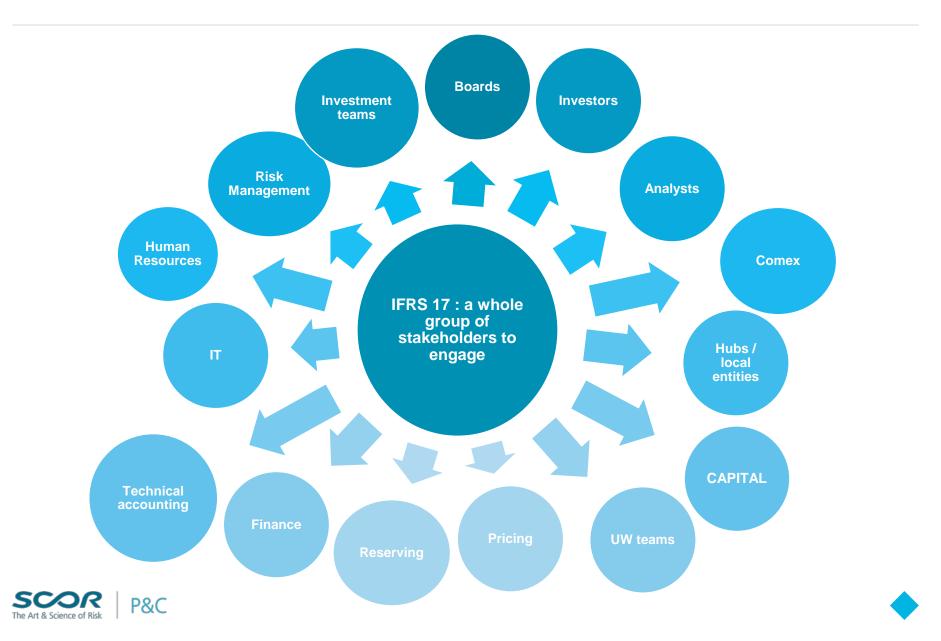
1 - SGP&C entities that will need to apply IFRS 17 for statutory purposes



- 144 of 166 jurisdictions (87%) require the use of IFRS Standards for all or most publicly accountable companies. Indeed, in many countries, the use of IFRS :
 - Is mandatory for consolidated financial statements for domestic companies whose securities trade in a regulated market
 - May be optional for unlisted companies that set consolidated financial statements
- Some countries may use IFRS as their local GAAP for reporting at solo level
- US will not be adopting IFRS 17 and continue with US GAAP insurance accounting model



1 – an impact much winder than accounting, actuarial, or IT



1 – some additional uncertainties

Issues	CFO Forum Issues	EFRAG Issues Sept 3rd 2018
Acquisition cash flows	\bigcirc	\bigcirc
CSM amortisation	\bigcirc	\bigcirc
Discount rates	\bigcirc	
Multi component contracts	\bigcirc	
Reinsurance	\bigcirc	\bigcirc
Scope of hedging adjustment	\bigcirc	
Scope of the VFA model Vs general model and PAA	\bigcirc	
Transition	\bigcirc	\bigcirc
Business combinations	\bigcirc	
Level of aggregation	\bigcirc	\bigotimes
Presentational issues	\bigcirc	\bigcirc
Timeline	\bigcirc	



Highlights on IFRS 17





1 Background of IFRS17





- 2 Key concepts of IFRS17
- 3 Reinsurance asymmetry
- 4 Where do we stand in SCOR iro implementation ?

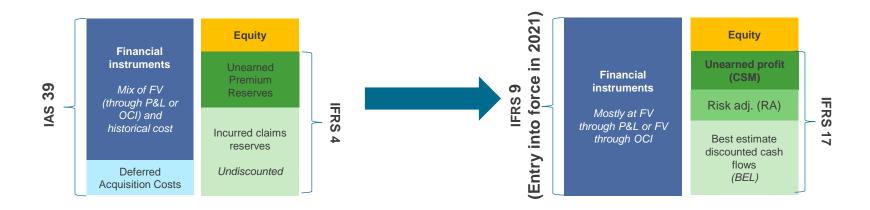






Balance sheet moving closer to fair value

Insurers will measure insurance contract liabilities at **current value**, reflecting the time value of money and uncertainty. In the P&L, profits are recognised as insurance services are delivered.



Advantages

- Increased comparability between (re)insurers, and therefore transparency
- Fair value approach to assess market impact
- More transparency on insurance contracts pricing is expected in the disclosure
- Increased visibility on management judgement / prudence

Disadvantages

- Comparability reduced by discretion on assumptions
- Potential source of P&L volatility
- Asymmetry in recognition of improvement vs deterioration
- Not necessarily a better guide to dividend capacity
- Loss of historical reference points (e.g. profit driver analysis)
- US GAAP not changing





2. Three methods for liabilities accounting

General Model Building Block Approach (BBA)	Simplified approach Premium Allocation Approach (PAA)	Dedicated approach for Life Variable Fee Approach (VFA)
 General valuation model for liabilities, based on three blocks : 	 Optional simplified approach under conditions 	 Adapted from BBA model, this approach is mandatory for direct participating contracts.
 Present Value of Future Cash Flows 	 Most GI direct business is expected to be able to use this simplification 	 This approach is mostly relevant to life insurance
Risk AdjustmentContractual Service Margin		

<u>PAA :</u>

- Simplified approach allowed for the measurement of the insurance contracts for the remaining coverage period (pre-claims).
- But the general model remains applicable for the measurement of incurred claims.
- The PAA is conceptually similar to current practice and generally provides a workable solution for P&C insurers
- Eligibility criteria for PAA: "Reasonable approximation of BBA"



2. Overview of Income Statement

Income Statement (Currently)

- Gross premiums written
- Change in unearned premiums

Gross earned premiums

Other income and expense

Investment income

Total Income from ordinary activities

Gross benefits and claims paid

Gross commission on earned premiums

Net results of retrocession

Investment management expenses

Acquisition and administrative expenses

Other current operating expenses

Total other current operating income and expenses

Current Operating Result

Other operating expenses

Other operating income

Acquisition related expenses

Operating Result

Financing expenses

Share in results of associates

Corporate income tax

Consolidated Income

Income Statement (New)

Insurance contract revenue***

Insurance contract revenue ceded to reinsurers***

Insurance contract expenses***

Insurance contract expenses ceded to reinsurers***

Insurance Service Result

Insurance Finance Income or Expense

Insurance Finance Income or Expense related to ceded business

Insurance Finance Income or Expense

Other costs

...

Profit or Loss

Changes in insurance contract liabilities due to discount rate

Changes in FVOCI assets

Other comprehensive income

Total comprehensive income

*** excluding non-distinct components (investment and service component)

Main differences compared to IFRS 4

- Fixed commission are deducted from revenue (reduction of the top line) - The effect is neutral on P&L as the expenses are reduced simultaneously.
- Management expenses (included in "Other items" in IFRS 4 Income Statement) are split between:
 - Attributable expenses that are allocated to the insurance service result;
 - Non attributable expenses that are left in "Other costs" item of IFRS 17 Income Statement



2. The General Model

P&C

	Balance sheet comparison – IFRS 4 vs IFI				
IFRS 4		IFRS 17			
Assets	Liabilities	Liabilities	■ Th Pr (P)		
	Undiscounted Loss Reserves	Present Value of Future Cash Flows (PVFCF) Discounted probability weighted estimate of future cash flows	• In		
	OSL + IBNR	Future cash flows Premiums, claims, expenses	of		
		Discounting Adjustment in order to get present value	 Th pre pro 		
	Unearned	Risk adjustment Reflect compensation for uncertainty. Quantifies the value difference between certain and uncertain liability	•		
Deferred cquisition Costs (DAC)	Premium Reserves UPR	Contractual Service Margin (CSM) Expected gross profits recognised over coverage period.			

17 BBA

- he liabilities valuation is based on the resent Value of Future Cash Flows VFCF)
 - **Probability-Weighted**
 - Discounted
- order to account for the uncertainty future cash flows, the PVFCF is ompleted with a **Risk Adjustment**
- he Contractual Service Margin events initial recognition of future ofits in P&L
 - At inception, the CSM is the present value of probable future profits
 - It is released along the coverage period of contracts
 - A loss at inception is immediately recognised in P&L

2. The Premium Allocation Approach model

	PAA Approach – Comparison with IFRS 4 / BBA				
Current IFRS/GAAP		General model BBA PAA			
sk erve		Contractual Service Margin	Liabilities for Remaining	for verage	
Unexpired risk Premium Reserv	UPR less DAC	Risk adjustment for non financial risks	Coverage LFRC	co	
		Best estimate of fulfilment cash flows (discounted)	(Unearned premium (less acquisition CFs – <i>unless</i> <i>onerous</i>)	Liabilit	
ed risk Reserve	Risk adjustment for non financial risks		Risk adjustment for non financial risks	es for claims	
Expired risk Claims Reserv	reserves for past claims OSL + IBNR	Best estimate of fulfilment cash flows (discounted)	Best estimate of fulfilment cash flows (discounted (*))	Liabilities incurred cla	







Expected future cash flows

Liabilities			
Present Value of Future Cash Flows (PVFCF)	The Present Value of Future Cash Flows (PVFCF) is an explicit, unbiased, probability- weighted estimate (expected value) of future cash outflows less future cash inflows that will arise as insurer fulfils the insurance contract.		
Future cash flows	 Market variables consistent with observable prices Based on the (re)insurers perspective for other cash flow estimates Relate directly to the fulfilment of contracts 		
Discounting	All cash flows that arise as contracts are fulfilled are included : Future premiums (-) 		
	 Future claims (+) 		
Risk adjustment	 Attributable expenses* (+) Fixed and variable commissions (+) Brokerage costs (+) Potential cash inflows from recoveries (such as salvage and subrogation) (-) Transaction based taxes and levies (+) 		
Contractual Service Margin (CSM)	 Others (as relevant) 		



* <u>Attributable expenses</u>: Management expenses directly attributable to the contract origination or services provided to the (re)insured are allocated to the contract cash flow fulfilment.

Discounting

Liabilities			
Present Value of Future	Top down discount rate (*) Actual or expected reference portfolio rate		
Cash Flows (PVFCF)			7.0%
	D)	Duration mismatches	0.3%
	Current rate	Market risk premium for expected credit losses	-1.0%
Future cash flows	rren	Market risk premium for unexpected credit losses	-0.6%
	Cn	Insurance contract discount rate	5.7%
Discounting		Difference between the two methods not required to be reconciled	
		Bottom up discount rate (*)	
	1	Insurance contract discount rate	5.5%
			5.578
	ate	Liquidity premium	1.5%
Risk adjustment	ent rate		
Risk adjustment	Current rate	Liquidity premium	1.5%
Risk adjustment	Current rate	Liquidity premium	1.5%





SCOR

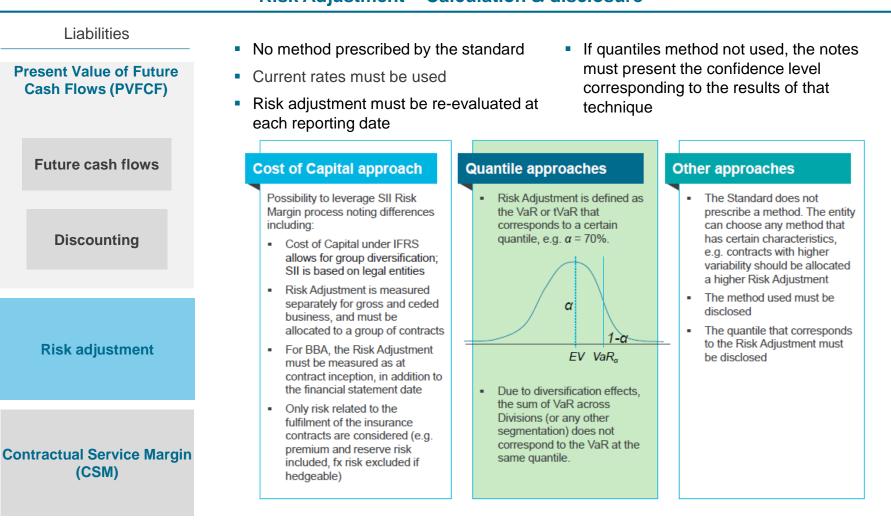
The Art & Science of Risk

P&C

		Risk Adjustm	ent - Principles		
Liabilities	Risk Adjustment for non-financial risks				
Present Value of Future	-	ppensation for bearing uncertainty			
Cash Flows (PVFCF)	 Makes en 	tity indifferent betw	veen :		
	• Ran	ge of possible outo	comes		
	• Fixe	d cash flows with s	same expected value		
Future cash flows	 Gross of r 	einsurance (assun	ned business) ; a cede	d RA is also computed	for
	retrocessi	on			
Discounting	 Excludes risk not directly attributable to the contracts (e.g. Operational risk) 				
Discounting	Variation dr	ivers :			
	 Change in assumptions 				
 Release of the Risk Adjustment into P&L 					
Risk adjustment	Risk adjustment High level comparison to the risks included in the Risk Margin (S2) calculation :				culation :
	Ris	sk	Solvency 2	IFRS 17	
	UW	V	Included	Included	
Contractual Service Margin (CSM)	Ор	erational	Included	General op risk excluded	
	Cre	edit	Included	Excluded	
	Exp	pense	Included	Included (attributable)	



Risk Adjustment – Calculation & disclosure

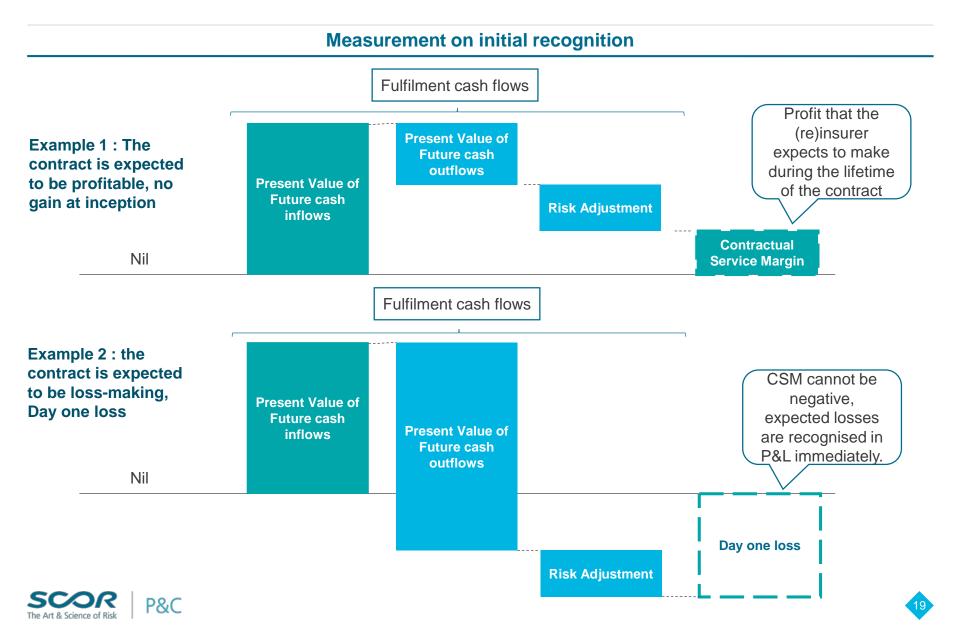




Liabilities	What is the CSM?
Present Value of Future Cash Flows (PVFCF)	 CSM is a component of the liability that quantifies the unearned profit a group of contracts will generate and that the entity will recognise as it provides services over the coverage period.
Future cash flows	 CSM cannot be negative, so losses will be recognised immediately in P&L (onerous contracts)
	 CSM is calculated at Unit of Account level.
Discounting	What are the main changes with current accounting?
	 CSM ensures no gains at initial recognition ; instead, the gain is recognised over time as the entity satisfies its obligation to provide service over the coverage period
Risk adjustment	 IFRS 17 ensures that onerous contracts are not aggregated with profitable contracts If a previously onerous contract becomes profitable, previous losses have to be reversed before reinstating the CSM
Contractual Service Margin (CSM)	 How is CSM measured? The CSM is measured at the level of the group of contracts (Unit Of Account). The CSM is then amortised, for each group, based on the "coverage units" for the period



2. Onerous contracts



2. Onerous contracts

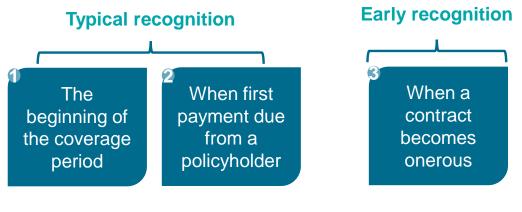
Zoom on Disclosures – roll forward 2

		Liabilities for remaining co	overage beginning of period	Liabilities for incurred claims BoP	
		Excl. Loss component	Loss component		
	urance venue	Insurance revenue			
Insurance service expenses	Incurred claims Changes that relate to past service Changes that relate to future		 Amortisation of loss component (ie the part of expected incurred non funded by premiums) Losses on onerous contracts and reversal of 	 Incurred claims Change in fulfilment cash- flows relating to incurred claims 	
Ē	Acq. costs	 Amortisation of insurance acquisition cash flows 	such losses		
		 Insurance Finance expense ✓ Unwinding of the discount ✓ Changes in discount rate 		and OCI (option)	(P&L and OCI
			g coverage end of period	Liabilities for incurred claims EoP	
Art & Science	of Risk	BoP: beginning of period EoP: end of period			

2. Recognition date

Recognition of an insurance contract

- The "recognition date" indicates when an insurance contract should first be measured / accounted for
- It is the earliest between the three following dates :



Contract boundary

- The contract boundary indicates which cash flows should be taken into account for the calculation of the PVFCF related to a specific contract
- Cash flows are within the boundary of an insurance contract if they arise from rights and obligations that exist during the period in which :
 - The policyholder is obliged to pay premiums,
 - The (re)insurer has a substantive obligation to provide the policyholder with (re)insurance coverage or other services, without being able to re-price the contract.

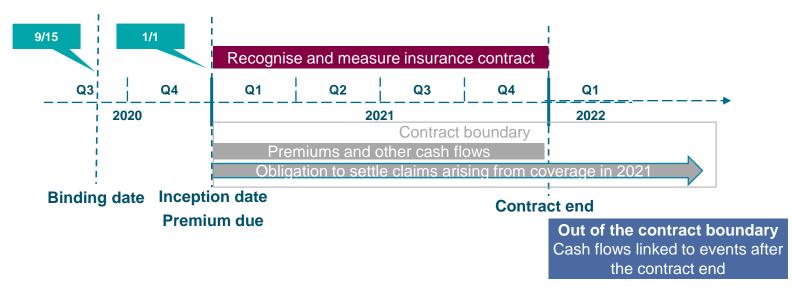




2. Recognition date

Example – Profitable 1Y contract

- 1Y contract bound on 9/15/2020 for which the inception date and first premium due are 1/1/2021 (One premium instalment)
- The contract is profitable : it will be recognised at inception date (1/1/2021) and first accounted for in the 2021 Q1 reporting, until the end of the coverage period (2021 Q4 reporting)



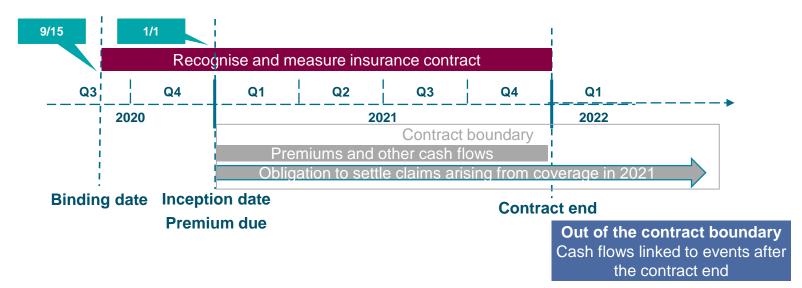
- The insurer has an obligation to provide coverage until 12/31/2021, and the contract ends afterwards
- All cash flows arising from events within the coverage period (1/1/2020 12/31/2021) are part of the contract boundary
 - e.g brokerage fees, commissions, expenses...
 - Payments arising from claims occurring in 2021 and related recoveries



2. Recognition date

Example – Onerous 1Y contract

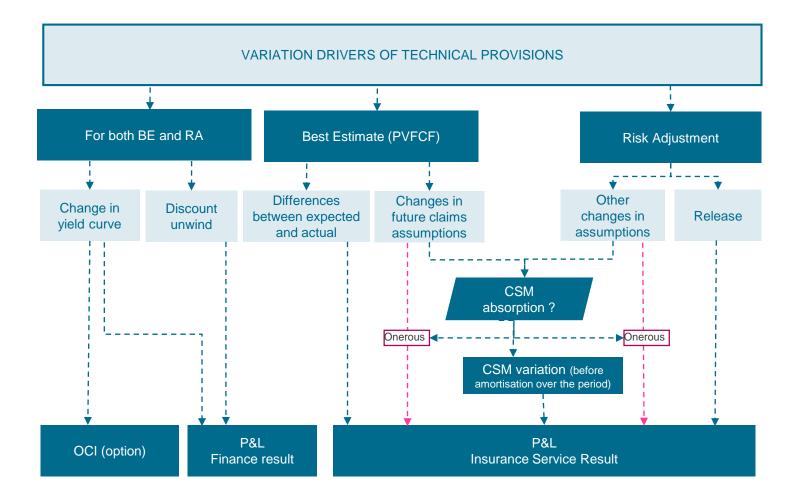
- 1Y contract bound on 9/15/2020 for which the inception date and first premium due are 1/1/2021 (One premium instalment)
- The contract is onerous : it will be recognised at binding date (9/15/2020) and first accounted for in the 2020 Q3 reporting, until the end of the coverage period (2021 Q4 reporting)



- The contract boundary does not depend on the profitability of the contract
- The contract boundary is the same as in the profitable case



2. Drivers of changes in TPs



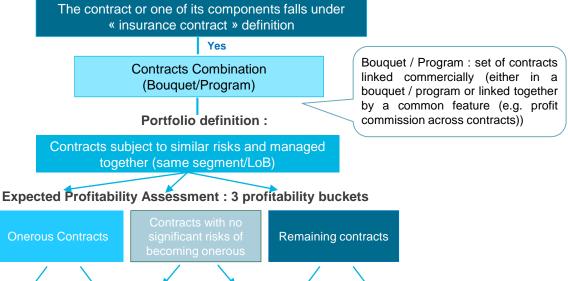


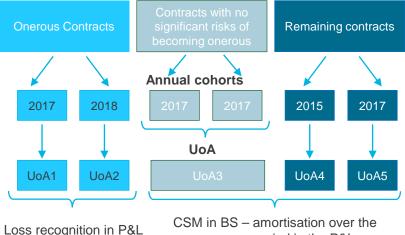
2. Units of Account

IFRS 17 requires to aggregate contracts at inception in groups for recognition, measurement, presentation and disclosure. Groups should not be reconsidered after initial recognition. Such groups are called **Units of Account**.

A group can only include contracts that have been issued within one year of each other.

- A portfolio of insurance contracts is defined as insurance contracts subject to similar risks and managed together.
- It is expected that contracts in different product lines will have different risks.
- Portfolios should be disaggregated into groups of insurance contracts that are, on initial recognition:
 - 1. onerous;
 - 2. profitable, with no significant risk of becoming onerous; and
 - 3. profitable, with significant possibility of becoming onerous (remaining contracts).
- It might not be necessary to assess the profitability of each insurance contract on initial recognition if the entity has reasonable and supportable information to conclude that each contract in a portfolio, a group or a subset of a group/portfolio has the same profitability.
- On the other hand, a group could consist of one contract.





coverage period in the P&L



2. Transition

What is the Transition?

- IFRS 17 must be implemented retrospectively with comparatives
- The opening 1 January 2021 balance sheet will require;
 - the PVFCF.
 - Risk adjustment,
 - CSM at that date.
 - along with *full financial statements for the year* ending 31 December 2020
- As a result, we need to have an opening balance sheet for January 1 2020
- Determining the opening CSM for the Group's inforce business will set the absolute amount of future profits that can be recognized by the Group through P&L
- The effect of transition will be recognized in retained earnings

The opening balance at Jan 1 2020 needs to be determined for P&L Comparison

- Measurement of IFRS 17 liabilities at the transition date: each group of insurance contracts should be reported as the sum of the fulfilment cash flows and the CSM
- The calculation of the opening CSM or loss component should be performed using the full retrospective approach, and if this is impracticable, using the modified retrospective or fair value approaches
- The impact on opening equity Retained earnings and OCI - will be determined at January 1, 2021





Highlights on IFRS 17





- 1 Introduction
- 2 Key concepts of IFRS17





4 Where do we stand in SCOR iro implementation ?

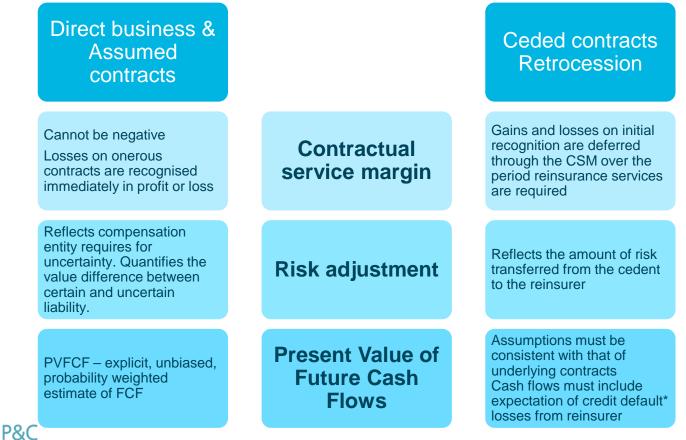






3. Reinsurance Asymmetry

IFRS 17 introduces several differences in the measurement of assumed business and reinsurance contracts held in the balance sheet. As a consequence, insurers might consider redesigning reinsurance arrangements to optimize the accounting and so reduce mismatches in the income statement.



*Changes in fulfillment cash flows from reinsurance contracts held that result from changes in the risk on non-performance of the reinsurer shall not adjust the CSM

3. Reinsurance Asymmetry

Other possible mismatches between direct / assumed business and reinsurance held

- Measurement of an onerous contract:
 - The assessment of whether a contract or set of contracts is onerous is made without consideration of the impact of reinsurance.
 Therefore a contract which is onerous on a gross basis but not onerous net of reinsurance is considered onerous for the purposes of IFRS 17
 - This can lead to a mismatch between the recognition of losses for an assumed contract (day one recognition of losses) and its offsetting by a reinsurance contract (recognised over the lifetime of the contract)

Recognition

• There might be a mismatch between **dates of recognition** of insurance contracts and corresponding reinsurance contracts

Amortisation period of the CSM

• The period for release of the CSM for underlying contracts, and of the negative or positive contractual service margin relating to the day 1 costs/gain for reinsurance contracts held, might be different due to the **different coverage periods**.

Calibration of the RA

• in practice RA for retro can be directly calculated either considering the inherent risk on the ceded portion or else as the difference between the RA on the gross underlying contracts and the RA for the net risk retained after reinsurance. Results could differ (diversification, YC, expenses,...).

• Methods

• Potentially significant mismatch where measurement model (BBA/PAA) is not applied consistently for underlying insurance contracts and corresponding reinsurance contracts

Subsequent measurement

Changes in the FCF adjust the CSM if they relate to future coverage and other future services. However, changes in FCF are
recognised in profit or loss if the related changes in the underlying contracts are also recognised in profit or loss when the
underlying contracts are onerous.



Highlights on IFRS 17





- 1 Introduction
- 2 Key concepts of IFRS17
- 3 Reinsurance Asymmetry

4 Where do we stand in SCOR iro implementation ?

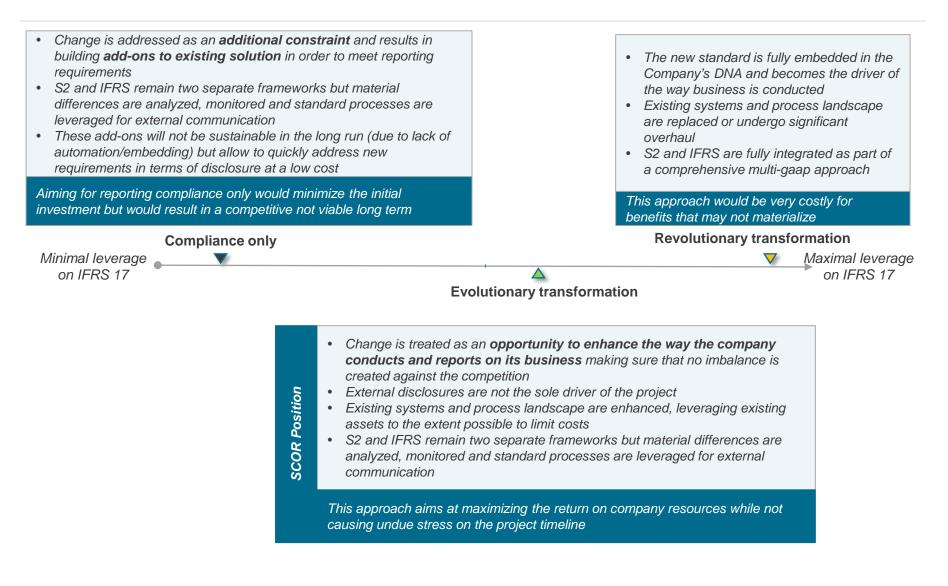




Aiming for pure compliance with the new accounting standard is not viable; the program, sets a level of ambition consistent with business requirements ("Compliance +")

Dimensions	Challenges	Opportunities
Financial reporting & communication	 Technical complexity and complete disconnect between the existing and future standard that make current KPIs obsolete Significant implementation costs Increasing complexity for external financial communication 	 Economic performance measurement that could be calibrated to best suits SCOR (instead of applying regulatory guidelines) System upgrades for an integrated process and operational efficiency Economic view certified by external auditors
Business & strategy	 Global strategy, client offering and business developments to be adjusted according to new constraints Manage the in force business Capital management when legal entities are subject to IFRS 17 locally 	 Better alignment between pricing and measurement of performance New business opportunities



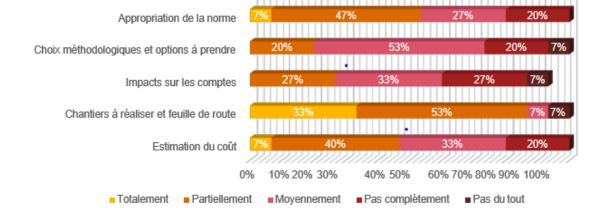




Avez-vous finalisé la phase de cadrage du projet ?

Non 13% Oui 87%

Estimez-vous que cette phase de cadrage a permis de répondre à vos objectifs ?



Source : PwC IFRS 17 conference September 2018



Positions and standards interpretation as of 2nd October 2018



