## SCOR GROUP Q4 2011 results

SCOR holds its course: combining growth, profitability and solvency to record a net result of € 330 million



### **Notice**

Certain statements contained in this presentation are forward-looking statements, of necessity provisional, that are based on risks and uncertainties that could cause actual results, performance or events to differ materially from those in such statements.

Undue reliance should not be placed on such statements because by their nature they are subject to known and unknown risks and uncertainties.

As a result of the extreme and unprecedented volatility and disruption related to the financial crisis, SCOR is exposed to significant financial, capital market and other risks, including movements in interest rates, credit spreads, equity prices, currency movements, changes in government or regulatory practices, changes in rating agency policies or practices, and the lowering or loss of financial strength or other ratings.

Additional information regarding risks and uncertainties is set forth in the 2010 reference document filed on 8 March 2011 under number D.11-0103 with the French Autorité des Marchés Financiers (AMF) (the "Document de Référence") and posted on SCOR SE's website <a href="https://www.scor.com">www.scor.com</a>. The 2011 "Document de Référence" will be registered with the AMF and published shortly.

The Group's financial information is prepared on the basis of IFRS and interpretations issued and approved by the European Union.

The presented 2011 financial information is Audited.

2010 ("comparatives") figures have been adjusted to reflect the SCOR group functions reclassification, which was announced with the Q4 2010 disclosure. The corresponding originally published 2010 figures are provided in the Appendix.

Numbers presented throughout this report may not add up precisely to the totals in the tables and text. Percentages and percent changes are calculated on complete figures (including decimals); therefore the presentation might contain immaterial differences in sums and percentages and between slides due to rounding.



# In the presentation two sets of financial data are used: published accounts & pro-forma information

# Audited published annual accounts: The audited published annual accounts have been prepared to reflect the acquisition of Transamerica Re from the acquisition date of 9th August 2011 i.e. 144 days (09/08-31/12) of full Transamerica Re consolidation Prior year comparatives do not include Transamerica Re (acquired on 09/08/2011) 2010 comparatives have been adjusted to reflect Group functions reclassification 1) Unaudited pro-forma information: Full year information In accordance with IFRS 3 guidelines— an acquirer shall disclose information that enables users of its financial statements to evaluate the nature and financial impact of business combinations that were effected during the period The unaudited pro-forma financial information as of 31 December 2011 is presented to illustrate the effect on the Group's income statement of the Transamerica Re acquisition as if the acquisition had taken place on 1st January, 2011. Disclosure of pro-forma gross written premiums and pro-forma net income will be included in the 2011 DDR No prior year comparatives required



### Full year 2011 results

- SCOR's positive momentum continues, supported by the consistent application of its strategic cornerstones
- 2 Full year 2011 results
- 3 SCOR's dynamic franchise profitably grows on strong fundamentals



### SCOR has been profitably enlarging its global footprint thanks to the consistent implementation of its key cornerstones

### Controlled risk appetite

- Confirms mid-level risk appetite, optimizing within the "Strong" Momentum" profile
- ☐ Enforces strict respect of risk tolerances<sup>1)</sup>

### **High diversification**

- Executes twin-engine strategy
- ☐ Diversifies Life and P&C by business lines, markets & clients
- ☐ Aims for capital savings through diversification

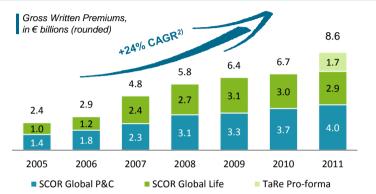
### Strong franchise

- Maintains franchise approach based on medium to long-term relationships with clients & stakeholders
- Leverages on global presence, serving more than 4 000 clients through over 30 worldwide offices

### Robust capital shield

- Offers first-class signature to clients, using traditional & capital market solutions to protect the group's capital position
- Embeds capital parameters in pricing tools to ensure technical profitability

### Strong growth, profitability & solvency whilst creating superior shareholder value



- □ 24% average growth per annum<sup>2)</sup>, also in periods of economic turmoil, supported by new business lines & new client relationships, successfully integrating large acquisitions (Revios, Converium and Transamerica Re)
- Weathering Nat Cat events and the storm of the financial crisis thanks to "Strong" ERM policies, delivering a best in-class profitability (average ROE) of 10.9% between 2005 and 2011, with lowest volatility among peers<sup>3)</sup>
- □ Strong solvency levels, with increased recognition from rating agencies: from "BBB-" in 2005 to the current "A" with a positive outlook<sup>4)</sup>
- ☐ Highest TSR (75%) among peer group<sup>5)</sup> (28% on average) since 2005



Line of Business contribution to Group 95% xtVaR < 5% Total Available Capital: see slide 87 of the "Strong Momentum V1.1" presentation of 7 September, 2011 Compound Annual Growth on a 2005 to 2011 pro-forma basis. On a 2011 published basis, the CAGR between 2005 and 2011 GWP is 19%

On a S&P scale, see slide 70 for details

# In 2011, SCOR deepens its global presence, leveraging on its key position in the reinsurance industry

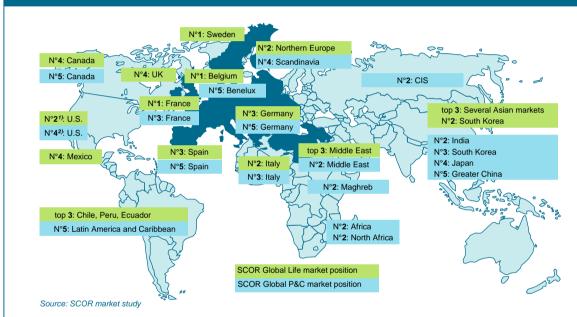
Controlled risk appetite

**High diversification** 

**Strong franchise** 

Robust capital shield

### SCOR's leading position in the reinsurance industry is further enhanced by 2011 achievements



Pursues "Strong Momentum" growth initiatives, adding "Private Deals" and "Lloyd's Syndicate Channel 2015" in P&C

Achieves successful January, July and April 2011 P&C renewals, combining robust technical profitability & strong premium growth, with private deals, cementing the recognition and dynamism of the SGPC franchise

Acquires Transamerica Re, becoming the #2 in North American Life Reinsurance<sup>3)</sup> by recurring new business volume and sells its US Fixed annuity business, confirming its focus on biometric products

Expands client services, leveraging on global presence and Hub structure increasing cross-selling between P&C and Life Completes first UK Longevity transaction, in line with the SCOR Global Life "Strong Momentum" initiatives SCOR Global Investments (SGI) launches its insurance-linked fund "Atropos", open to external investors Opens a new SCOR Global Life office in Mexico, reinforcing its organisational structure in Latin America, a rapidly growing Life reinsurance region, and opens a new subsidiary in Australia



<sup>1)</sup> Including Transamerica Re, based on recurring new business volume

<sup>2)</sup> Rankings in the targeted regional carriers segment

<sup>3)</sup> Source: 2010 Munich American SOA Survey

# The resilience of SCOR's business model is further demonstrated in 2011 by its capacity to combine growth, profitability and solvency

Controlled risk appetite

**High diversification** 

**Strong franchise** 

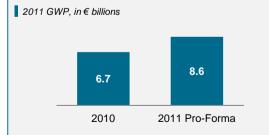
Robust capital shield



### **Sustained growth**

- 2011 Gross Written Premiums (GWP) grow by 13.6% at current FX and by 28.3% on a pro-forma basis
- Strong growth driven by successful 2011 P&C renewals, the acquisition of Transamerica Re, and the execution of the "Strong Momentum" initiatives¹¹, in both business engines:
  - P&C: scale up business solutions, increase U.S. Cat business, etc.
  - Life: entry in the UK longevity market, develop strong foothold in Australia and New Zealand, etc.

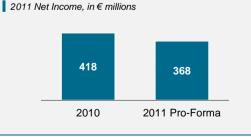
### Strong growth in stagnant world economy



### Resilient profitability

- Resilience of SCOR's diversified business model in exceptional Nat Cat Year, with net income of €368 million on a pro-forma basis
- □ P&C underlying profitability in line with "Strong Momentum" assumptions, thanks to active portfolio management and focus on technical profitability
- Life technical profitability improvement validates biometric risk focus
- SGI delivers a strong 3.7% return on invested assets, whilst maintaining prudent stance and rollover strategy

### **Continued positive results**



### Strong Solvency

- Group' shareholders' equity increases compared to 2010 (after dividend payment), with credit ratings and outlooks confirmed by rating agencies
- Capital position efficiently optimized by issuing CHF 650 million of subordinated perpetual notes
- Atlas VI catastrophe bond programme successfully extended (\$ 270 million in U.S. and €50 million in Europe)<sup>2)</sup>
- Contingent Capital solution restructured within innovative fourlayer capital shield strategy

### Capital position further strengthened





<sup>1)</sup> For more details on these initiatives, please see the "Strong Momentum" presentation published on 7 September 2011 for the 2011 IR Day

<sup>2)</sup> On 12 December 2011, SCOR announced that it had successfully placed a new catastrophe bond, Atlas VI Capital Limited Series 2011-1 and 2011-2, which will provide the Group with \$ 270 million of protection against US Hurricanes and Earthquakes and € 50 million of protection against European windstorms

# SCOR's tradition of returning superior value to its shareholders is supported by a strong dividend program

Controlled risk appetite

**High diversification** 

**Strong franchise** 

Robust capital shield

### Highest TSR<sup>1)</sup> among peers from 1/1/2005 to 31/12/2011, supported by strong dividend policy **'08 '09 '10 '11**<sup>2)</sup> **'05 '06 '07** 75% 66% **Dividends** 48 94 144 144 179 201 203 paid<sup>3)</sup>, €m 36% 33% 41% DPS, € 0.5 0.8 8.0 8.0 1.0 1.1 1.1 5% 25% -20% 4% 37% Payout %4) 62% 37% 35% 45% 48% 48% 39% 36% 32% 21% 18% Over €1 billion<sup>2)</sup> of dividends distributed over SCOR Peer 1 Peer 2 Peer 3 the last seven years, with strong payout ratio -38% even in years with high natural catastrophes (2005 & 2010) and financial stresses (2008), demonstrating SCOR's high shock-absorbing Share price appreciation Peer 4 capacity Dividends paid Proposed cash dividend of €1.1<sup>2)</sup> per share, Peer universe in alphabetical order: Hannover Re, Munich Re, Partner Re, Swiss Re representing a payout ratio of 62%<sup>4)</sup> Source: Factset as of 31/12/2011



<sup>1)</sup> TSR: Total Shareholders' Return

<sup>2) 2011</sup> dividend subject to approval of the Shareholders' Annual General Meeting on May 3, 2012

<sup>3)</sup> Total dividends paid including dividends paid to minority interests

<sup>4)</sup> Payout ratio calculated as "Total dividends paid including dividends paid to minority interests" over "Consolidated Net Income"

### Full year 2011 results

- SCOR's positive momentum continues, supported by the consistent application of its strategic cornerstones
  - 2 Full year 2011 results
- 3 SCOR's dynamic franchise profitably grows on strong fundamentals



### 2011 financial highlights

- **2011 gross written premium growth of 13.6%**, driven by robust SCOR Global P&C renewals and by SCOR Global Life's Transamerica Re contribution ¹)
- 2011 net income at €330 million (7.7% ROE), with strong fourth quarter net income at €102 million and solid performances from all divisions, aligned towards the "Strong Momentum" plan



- ☐ Growth of 8.8% in line with Strong Momentum assumptions
- SGPC 2011 net combined ratio at 104.5%<sup>2)</sup> compared to 98.7% in 2010, with nat cat losses accounting for 18.5 pts of the combined ratio



- ☐ Growth of 19.3% supported by TaRe integration
- SGL 2011 technical margin<sup>3)</sup> stands at 8.1% compared to 5.4% for 2010 (operating margin at 6.5% compared to 7.4% in 2010)



- ☐ YTD return on invested assets of 3.7% thanks to its active portfolio management
- Rollover strategy strengthened in 2011 by SCOR Global Investments

Continued strong underlying performance offsetting exceptional 2011 Nat Cat activity



<sup>1)</sup> Since 9 August, 2011

<sup>2)</sup> See Appendix B, page 36 for detailed calculation of the combined ratio. The 2011 Combined ratio includes a € 47 million (pre-tax) positive effect (1.4 pts) related to settlement of the subrogation action undertaken by World Trade Center Property insurers against the Aviation insurers and a € 70 million (pre-tax) positive effect (2.0 pts) related to a reserve release effected in the fourth quarter of 2011

### SCOR 2011 financial details (published only)

in€	m (rounded)	2011	2010	Variation at current FX	Variation at constant FX
	Gross written premiums (GWP)	7 602	6 694	13.6%	16.5%
	Net earned premiums	6 710	6 042	11.1%	
	Operating result	323	490	-34.1%	
	Net income	330	418	-21.1%	
Q	Cost ratio <sup>1)</sup>	5.5%	5.5%	0.0 pts	
Group	Net investment income	624	689	-9.6%	
ග	Return on invested assets <sup>2)</sup>	3.7%	4.0%	-0.3 pts	
	ROE	7.7%	10.2%	-2.5 pts	
	EPS (€)	1.80	2.32	-22.5%	
	Book value per share (€)	23.83	23.96	-0.5%	
	Operating cash flow	530	656	-19.2%	
P&C	Gross written premiums (GWP)	3 982	3 659	8.8%	11.6%
P&	Combined ratio <sup>3)</sup>	104.5%	98.7%	5.8 pts	
	Gross written premiums (GWP)	3 620	3 035	19.3%	22.3%
Life	Life technical margin <sup>4)</sup>	8.1%	5.4%	2.7 pts	
	Life operating margin <sup>4)</sup>	6.5%	7.4%	-0.9 pts	



Note: 2010 figures after SCOR group functions reclassification - Please refer to slide 56 of the Full Year 2010 results presentation for more details

See Appendix B, page 39 for detailed calculation of the cost ratio; 2) See Appendix G, page 48 for detailed calculation of the return on invested assets
 See Appendix B, page 36 for detailed calculation of the combined ratio. The 2011 Combined ratio includes a € 47 million (pre-tax) positive effect (1.4 pts) related to settlement of the subrogation action undertaken by World Trade Center Property insurers against the Aviation insurers and a € 70 million (pre-tax) positive effect (2.0 pts) related to a reserve release effected in the fourth quarter of 2011

<sup>4)</sup> See Appendix B, page 37 for detailed calculation of the technical/operating margin

### TaRe acquisition contribution to 2011 published and pro-forma 1) accounts

TaRe 2011 contribution to published accounts							
in €m (rounded)							
Purchase price	646 <sup>2)</sup>						
- Net assets acquired	773 <sup>2)</sup>						
Profit from a bargain purchase (badwill)	127						
- Transaction costs (net of tax) <sup>3)</sup>	13						
Gain on purchase	114						
Operating performance (net of tax) <sup>4)</sup>	17						
Net Income	131						

Strong published Net Income contribution from
TaRe (€ 131 million), with gain on purchase of
€114 million (of which €13 million in Q4 2011)
and operating performance of €17 million

- Published contribution of Transamerica Re (TaRe) business amounts to gross written premiums (GWP) of €677 million, with a technical margin of 7.8%
- On a pro-forma basis, GWP for TaRe amounts to €1.7 billion, with a technical margin of 7.4%

677
7.8%
0.7%
-3.9%
4.6%

n €m (rounded)	
Gross written premiums (GWP)	1 661
Technical margin	7.4%
Investment margin	2.3%
Expense margin	-4.1%
Operating margin	5.6%



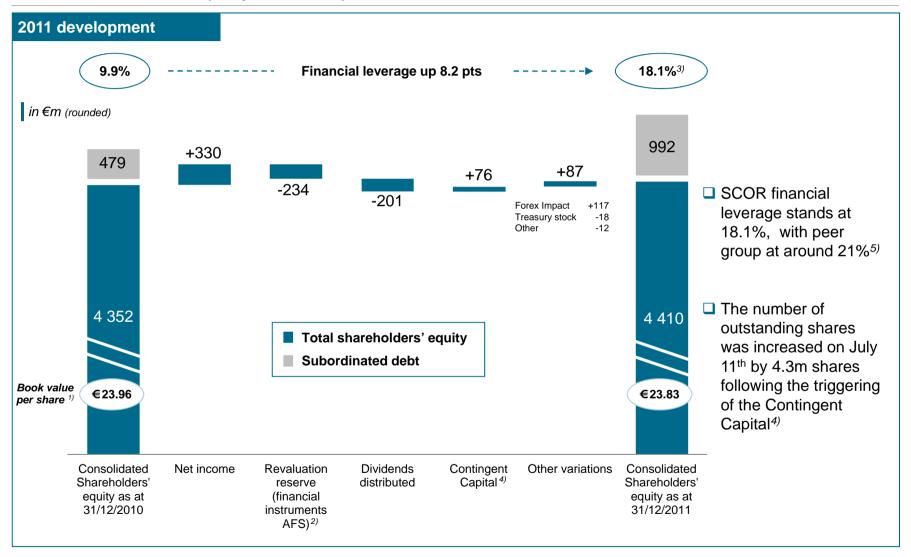
<sup>1)</sup> For more details on published and pro-forma accounts see Appendix A & B, from page 29

<sup>2)</sup> FX used for PGAAP accounting: 1 USD = 0.7028 EUR

<sup>3)</sup> Transaction costs incurred in 2011

<sup>4)</sup> Operating performance net of tax reflects 2011 figures for Transamerica Re from acquisition date, i.e. from 9 August 2011 to 31 December 2011

### Shareholders' equity development





<sup>1)</sup> Excluding minorities. Please refer to page 44 for the detail calculation of the Book value per share

<sup>2)</sup> Variation of unrealized gains/losses on AFS securities, net of shadow accounting and taxes, see Appendix G, page 60

<sup>3)</sup> In respect of the CHF 650 million subordinated debt issuance, SCOR entered into cross-currency swaps which exchange the CHF principal and coupon into EURO, and mature on 2 August 2016. The calculation of the ratio includes the effect of these swaps

<sup>4)</sup> Please refer to press release of the 6 July 2011 on Contingent capital

<sup>5)</sup> Peer group includes Hannover Re, Munich Re, Swiss Re, as of Q3 2011 disclosures

# € 530 million of net operating cash flow generated during the year, leading to a liquidity position at the end of 2011 of over € 3 billion

in €m (rounded)	2011
Cash and cash equivalents at 1 January	1 007
Net operating cash flow, of which:	530
SCOR Global P&C	402
SCOR Global Life	128
Net cash flow from investment activities <sup>1)</sup>	-580
Net cash flow from financing activities <sup>2)</sup>	272
Effect of exchange rate variations on cash flow	52
Total cash flow	274
Cash and cash equivalents at 31 December	1 281
Short-term investments (i.e. T-bills less than 12 months) classified as "other loans and receivables"	1 769 <sup>3)</sup>
Total cash and short-term investments	3 050

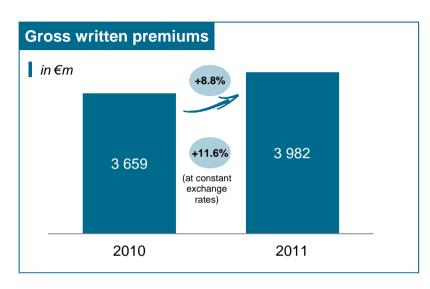
- Business model continues to deliver strong operating cash flow of €530 million as of 31 December 2011, with robust contribution from both business engines
- Q4 2011 operating cash flow impacted by over € 100 million of cash payments related to Q1 Nat Cat events
- Cash and short-term investments position increases to €3.1 billion at Q4 2011, compared to €1.3 billion at Q4 2010
- Approximately € 5.5 billion liquidity (including cash and short-term investments) expected within the next 24 months thanks to rollover investment strategy

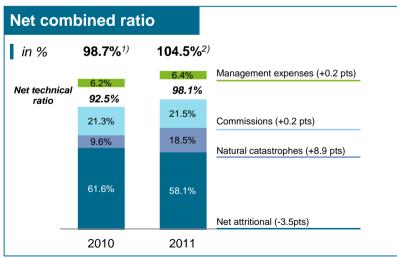


Investment activities are the acquisition and disposal of assets and other investments not included in cash equivalents. They predominantly include net purchases / disposals of investments; see page 43 for details

<sup>2)</sup> Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the entity. They predominantly include increase in capital, dividends paid by SCOR SE and cash generated by the issuance or reimbursement of financial debt; see page 43 for details

# SGPC 2011 figures confirm the Group's ability to absorb exceptional nat cat losses and the validity of the "Strong Momentum" plan assumptions







- □ In 2011, gross written premiums increase by 8.8% compared to 2010, in line with "Strong Momentum" projection of ~9% per annum growth
- 2011 growth supported by execution of "Strong Momentum" V1.0 initiatives, with the addition of two new initiatives: "Private Deals" and "Lloyd's Syndicate Channel 2015"
- 2011 year-to-date Net Combined ratio of 104.5%<sup>2)</sup> affected by 18.5 pts from natural catastrophes, including € 138 million<sup>3)</sup> for Q4 net losses from Thailand floods. Partly offset by reserve releases of € 70 million from Aviation, Credit and Surety and Facultative Casualty lines of business
- Year-to-date attritional loss ratio within expectations at 61.5% on "as if" basis, excluding the positive 1.4 pt positive effect of the WTC subrogation settlement recorded in Q2 2011 and 2 pts from the reserve releases in Q4 2011

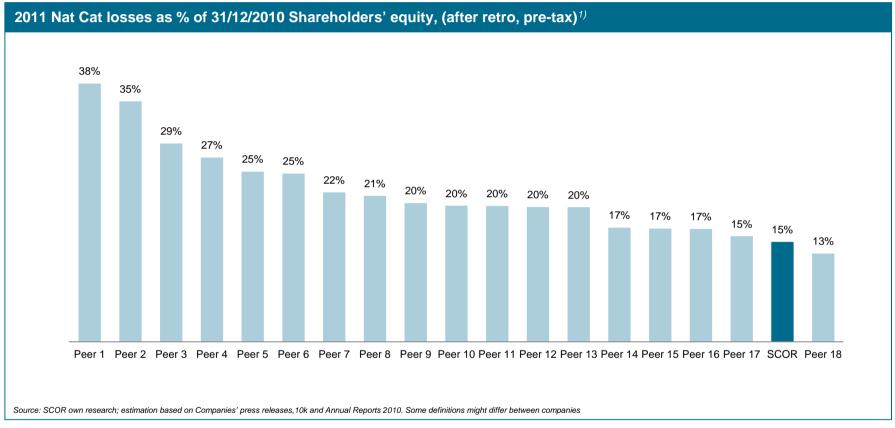


<sup>1)</sup> Note: 2010 figures after SCOR group functions reclassification – Please refer to slide 57 of Full Year 2010 results presentation for more details

<sup>2)</sup> See Appendix B, page 36 for detailed calculation of the combined ratio. The 2011 Combined ratio includes a € 47 million (pre-tax) positive effect (1.4 pts) related to settlement of the subrogation action undertaken by World Trade Center Property insurers against the Aviation insurers and a € 70 million (pre-tax) positive effect (2.0 pts) related to a reserve release effected in the fourth quarter of 2011

<sup>3)</sup> Nat Cat losses expressed as pre-tax

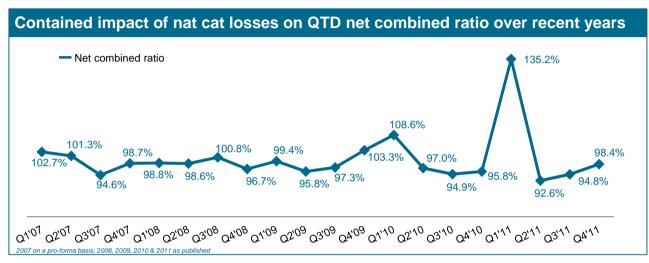
# SCOR's capital shield policy proves its effectiveness in a year of exceptional nat cat losses



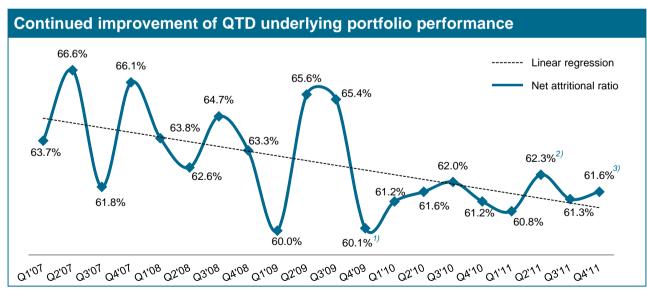
☐ The effectiveness of SCOR's capital shield was successfully tested in one of the worst ever years of Nat Cat losses, and for one of the worst case scenarios of Nat Cat losses in a given year, combining major single events and aggregates from series of "local" events, on a global scale



# SCOR has contained the impact of exceptional nat cat losses in recent years, with a continued trend of improving performance of the underlying portfolio



SCOR contained the impact of nat cat losses thanks to its ERM-principled underwriting policy, by which the profile of the gross exposures is dimensioned and shaped in alignment with a robust and effective capital shield program



■ SCOR Global P&C's active portfolio management has led to a favourable trend in the performance of the underlying portfolio, which is reflected in the decreasing net attritional ratio

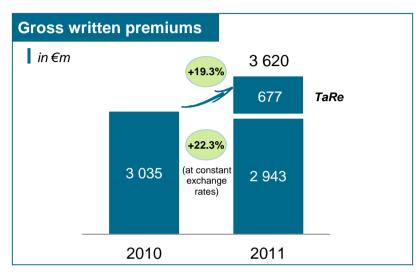


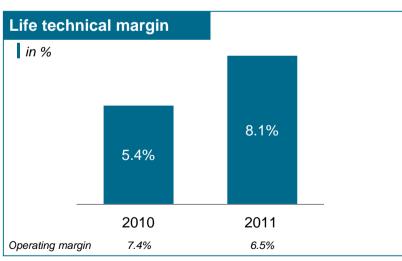
<sup>)</sup> Q4'09 excluding 8.6 pts of negative impact from WTC (€39 million after tax outcome from the arbitration with Allianz in respect of WTC)

<sup>2)</sup> Q2'11 excluding 5.5 pts of positive impact from WTC (€47 million from the WTC subrogation settlement)

<sup>|</sup>oba| P&C 3) Q4'11 excluding 7.8 pts of positive impact from reserve releases (€70 million please refer to slide 15 for more information)

# SCOR Global Life expands its franchise with solid margins within a biometric-only emphasis







- In 2011 SGL has confirmed its biometric-only focus with a premium increase driven by TaRe acquisition (+ €677 million), offsetting a slight premium reduction due to U.S. annuity business disposal<sup>1)</sup> (€32 million) and negative FX effect (€51 million)
- Strong new business production (approx. +11% compared to 2010) with significant increases in France and the Middle East partially offsetting the reduction of in-force business, mainly in the German and US (pre-TaRe) markets; first Longevity deal contracted in the UK, in line with "Strong Momentum" new initiatives
- □ Double digit premium growth in Critical Illness, Personal Accident and Long Term Care as well as in Central and Eastern Europe, Scandinavia, Asia-Australia, and France
- ☐ Transamerica Re acquisition consolidates SCOR Global Life's (SGL) position among the top-tier worldwide Life Reinsurers, becoming the #2 provider in North America by new business volume<sup>2)</sup>
- Solid technical margin<sup>3)</sup> of 8.1% compared to 2010 at 5.4% (see next page for details)
- 2010 Embedded value for SGL (i.e. excluding TaRe) up by 8% to €2.2 billion (or €12.2 per share) confirming validity of biometric focus



Note: 2010 figures after SCOR group functions reclassification – Please refer to slide 56 of Full Year 2010 results presentation for more details

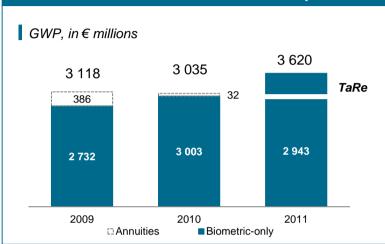
<sup>1)</sup> See press release #22 of 19 July, 2011 in relation to SCOR's disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC)

<sup>2)</sup> Source: 2010 Munich American SOA Survey

See Appendix B, page 37 for detailed calculation of the technical/operating margin

# SCOR Global Life delivers a solid performance in a year of transition, consolidating its technical profitability effort

### SGL confirms biometric focus with disposal of U.S. annuity business and acquisition of TaRe biometric portfolio



- □ In 2011 SCOR Global Life underwent two major changes in perimeter affecting both assets and liabilities, shifting its liabilities to a prevailing biometric focus:
  - The U.S. annuity business was disposed of on 18 July<sup>1)</sup> with €1.2 billion of liabilities and €1.2 billion of assets<sup>2)</sup>
  - The acquisition of Transamerica Re's biometric-only portfolio, with €1.2 billion of liabilities and €1.4 billion of assets, kept mainly in cash due to financial market turmoil and the Group's conservative investment stance
- □ SGL global franchise further improved its client offering (Remark, SCOR telemed, Solem, Rehalto formerly known as SOLAREH) with TaRe's Velogica U/W decision engine

### With full emphasis on biometric risk, SCOR Global Life shifts its key measurement ratio to the technical margin

Operating Margin <sup>3,4)</sup> breakdown %	2009	2010	2011
Technical margin <sup>4)</sup>	4.2%	5.4%	8.1%
Investment margin <sup>4)</sup>	5.5%	6.6%	4.2%
Expense margin <sup>4)</sup>	-3.8%	-4.6%	-5.8%
Operating margin	5.9%	7.4%	6.5%

- With the disposal of the U.S. annuity business¹) SCOR can shift the measurement focus onto the technical margin, a truer profitability measure for its biometric book
- 2011 technical margin contains approx. 0.5 pt of non-recurring items<sup>5)</sup>; on a normalized basis is in line with a run rate of around 7.5%, which compares to 7.4% in the "Strong Momentum" V1.1 plan
- 2011 investment margin affected by reduced contribution due to U.S. annuity business disposal (1.4 pts in 2010) and prudent and conservative stance of the asset portfolio, with TaRe purchased assets remaining largely in cash for most of 2011
- 2011 expense margin deterioration mainly due to the U.S. annuity business loss on sale (€15 million)



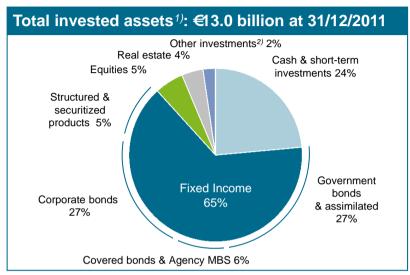
See press release #22 of 19 July, 2011 in relation to SCOR's disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC)

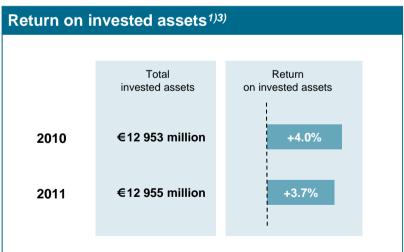
<sup>2)</sup> Assets: 46% of Government bonds & assimilated, 28% structured & securitized products, 16% corporate bonds and 10% covered bonds and agency MBS

<sup>3) 2010 &</sup>amp; 2009 figures after SCOR group functions reclassification – Please refer to slide 56 of Full Year 2010 results presentation for more details

<sup>4)</sup> Please see page 37 for the detailed breakdown of the technical/operating margin calculation 5) See slide 38 for details

# SCOR Global Investments achieves a return on invested assets of 3.7%, despite a very challenging economic and financial environment





### -SCOR Global Investments

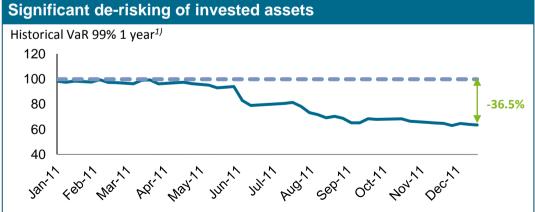
- Total investments of €21.1 billion, of which total invested assets of €13.0 billion and funds withheld of €8.1 billion
- □ Rollover investment strategy strengthened throughout 2011:
  - significant cash and short-term investments position reaching € 3.1 billion at year end
  - relatively short duration of 3.1 years<sup>4)</sup> (2.3 years including cash and short-term investments)
  - highly liquid portfolio with financial cash flows<sup>5)</sup>
     of €5.5 billion expected over the next 24 months
- ☐ High quality fixed income portfolio with a AA average rating maintained (including short-term investments)
- □ Asset management performance maintained throughout the year mainly due to defensive portfolio positioning and active management:
  - investment income on invested assets of € 460 million for full year 2011, of which realized gains of € 186 million, partially offset by strict and unchanged depreciation and impairment policy<sup>6)</sup> of € 62 million
  - return on invested assets for full year 2011 of 3.7%

Note: 2010 figures after SCOR group functions reclassification - Please refer to slide 56 of Full Year 2010 results presentation for more details. Please also note certain definitional changes on pages 47, 48 and 49



# Temporarily protected against any potential short-term adverse market development, the investment portfolio will be re-risked when the current turmoil recedes





- □ Tactical decision to adopt a defensive stance given market turmoil:
  - cash and short-term investments increased by +14 pts throughout 2011 to reach 24% at year end
  - sovereign debt crisis identified as early as November 2008: SCOR has not been affected and, at the end of 2011, has no exposure to public debt issued by Greece, Ireland, Italy, Portugal and Spain
  - reduced exposure to government bonds by -11 pts in 2011
  - reduced exposure to equities by -5 pts compared to early 2011, mainly from the deliberate reduction of 3 pts in mid-June 2011 and 1 pt in Q4 2011
  - significant de-risking (-36.5%) of the invested assets portfolio started in June and pursued throughout 2011



### Full year 2011 results

- SCOR's positive momentum continues, supported by the consistent application of its strategic cornerstones
  - 2 2011 results
- 3 SCOR's dynamic franchise profitably grows on strong fundamentals



# In an increasingly uncertain and stochastic environment, SCOR pursues a consistent policy

### The operating environment is full of uncertainties

### ☐ Facing a "new" universe of risks

- Increasing severity and frequency of Nat Cats
- Pandemics
- Serial losses
- FX fluctuation
- Retrocession availability

### ☐ Economic & financial uncertainties

- GDP stagnation or recession
- Low yield environment
- Sovereign debt turmoil
- Financial shocks and potential disruptions
- Inflation resurgence
- Markets' volatility
- Counterparty risk
- Liquidity crisis and credit crunch

### □ Public policy uncertainty

- Potential Solvency II implementation timeframe changes
- Uncertain capital requirements
- On-going tax and fiscal debate

### SCOR pursues a consistent policy

### ☐ Vigilance & proactivity

- Paying an acute level of attention to all items of the balance sheet and profit & loss account
- Detecting inflection points: regulatory, economic, financial, etc.
- Anticipating and actively managing macro risks

### ☐ ERM culture & governance

- Embedding ERM culture into day-to-day operations at all levels throughout the Group
- Pursuing a "no regrets" strategy, selectively hedging as necessary
- Taking no bets

### ☐ Reactivity & adaptability

- Pursuing active cycle & portfolio management
- Maximizing fungibility for capacity allocation
- Introducing sophisticated tools to support optimal decision-making

### ☐ Readiness to seize opportunities

- Addressing client needs as they evolve by region, product, etc.
- Seizing opportunities as soon as they appear



# SCOR can positively look ahead, actively investing for the future to enhance its competitive edge

### The SCOR group today is in very good shape...

- ✓ Profitable & Diversified
- ✓ Global, with strong 
  Emerging Market presence
- ✓ Robust dividend policy
- √ On positive outlook with RAs
- ✓ Stable & lean organization
- ✓ Increasing its human capital
- √ Strongly solvent, highly fungible
- ✓ With state-of-the-art modelling

### ... and passionately prepares the ground for its future development, pursuing its "Strong Momentum" plan, with:

### More than 20 on-going projects to further improve SCOR's platform over 3 years:

Main projects, (expected completion date)

### **Regulatory & Compliance**

- Solvency II, (2014)
- Swedish legal entity restructure, (2013)
- Irish legal entity optimization, (2012)
- Data protection enhancement project, (2013/2014)

### **Business Development**

- Finalization of SGLA integration, (2012)
- RMS Cat platform, (2013)
- Fac U/W platform, (2013)

### **Operational Optimisation**

- European branch optimization, (2012)
- Global data-center with full cloud solution, (2013)
- Common financial system, (2013)
- Renewed operating system, Omega 2.0, (2013)

### **One-roof policy**

- Paris office move, (< 1 month)
- Charlotte office move, (2012)
- Cologne office move, (2012, done)

### Human capital to sustain its business ambitions, through:

- ☐ **High level of expertise**: inspiring over 450 PhDs, MBAs, MAs and over 150 qualified actuaries
- Empowerment: developing local talent, with a lean & stable organization with limited hierarchical levels, for maximum speed and efficiency in decision-making
- ☐ Global compensation policy: within a fully integrated framework, with strong reliance on equity-based compensation

### Commitment to science, research & CSR:

- SCOR Global Risk Center: web library open to the public, leveraging on data and resources from SCOR as well as other external sources; supported by academic partnerships, such as:
  - Nanyang Technological University, Insurance Risk & Finance Research Centre: agreement with SCOR to promote applied research in insurance and related risks specific to Asia-Pacific
- □ SCOR Foundation: Non-profit independent organization funded by SCOR and dedicated to scientific matters (Q2 2012)
- □ Contributing to public interest with CSR projects: independent certification of CSR reports



# In 2012 SCOR continues the implementation of its "Strong Momentum" plan

### SCOR franchise grows on reliable fundamentals



- □ Validates position of strength in the industry with 13.9% volume growth at 1/1 renewals, with healthy price increases following disciplined approach to the underwriting cycle
- □ Confirms operating performance set out in Strong Momentum



- □ Continues leverage on expanded global franchise thanks to TaRe acquisition
- Maintains focus on technical profitability, with biometric book providing lowest sensitivity to interest rate changes



- Maintains prudent and conservative portfolio, in line with the Group's risk profile
- □ Keeps rollover strategy, maintaining a relatively short duration and focusing on cash flows whilst actively managing its asset portfolio



Pursuing technical underwriting profitability from its twin engines whilst maintaining a business franchise approach based on medium to long-term relationships with clients, for global offerings and customized solutions



Ensuring the maintenance of a mid-level risk appetite in line with the "Strong Momentum" plan, on both sides of the balance sheet, maintaining a robust capital shield policy to protect shareholders and clients



**Keeping a prudent and conservative investment portfolio**, well positioned to benefit much faster from improved market conditions



# SCOR holds its course in this testing financial environment, internationally recognized as a leading global reinsurance player

Encouraging pricing environment, sustaining reinsurance growth expectations

### Life portfolio fully focused on mortality risk

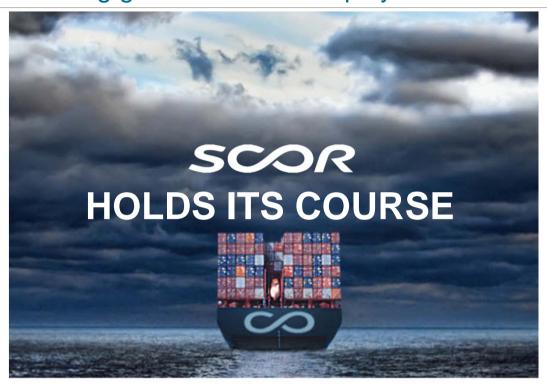
With close to zero sensitivity on interest rates changes

### Strongly capitalised

Leveraging on high diversification benefits

### Prudent asset management

Low duration, high cash position and high average rating of its asset portfolio



### **Optimally diversified**

Between Life and P&C, by Line of Business and by Geography

"A" rating<sup>1)</sup> with positive outlook from S&P and Moody's

Fitch upgraded its rating to "A+" 1)

History of best-in-class ROE with lowest volatility in the industry

### Franchise focus

Favouring long-term relationships with clients and stakeholders

### 2011 awards

Denis Kessler: "Reinsurance Company CEO of the Year"



2011

Reactions
GLOBAL
AWARDS
2011
WINNER



 2011: Best Global Reinsurance Company
 Best Global Reinsurance

Company for Life
• Best Capital Raising Initiative



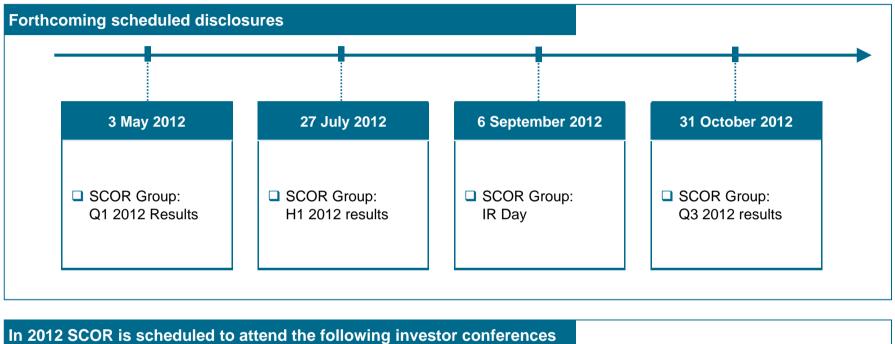
Denis Kessler:
"Reinsurance CEO
of the year"





- S&P: "A" positive outlook; Moody's: "A2" positive outlook; AM Best: "A"
- 2) <u>Fitch:</u> upgrade from "A" positive outlook to "A+" stable outlook on the Thursday, March 15<sup>th</sup> 2012

### 2012 forthcoming events



# In 2012 SCOR is scheduled to attend the following investor conferences Macquarie, San Francisco (March 22) Morgan Stanley European Financial Services, London (March 28) UBS Global Financial Services, New York (May 8) UBS Financial Institutions, Lausanne (May 11) UBS Mid-Cap Pan European, London (May 15) Cheuvreux, London (May 21) Autonomous, London (May 22) Société Générale European Mid & Small Cap, Nice (May 31) Goldman Sachs, Brussels (June 13) Cheuvreux, Paris (September 19) Merrill Lynch Banking & Insurance CEO, London (September 26) Macquarie, Zurich (November 20) Société Générale, Paris (November 28) Berenberg, London (December 4) Citigroup, London (December 7)



### **APPENDICES**

Appendix A	Key adjustments between published results and pro-forma
Appendix B	Key figures for Q4 2011
Appendix C	Provisional accounting of the Transamerica Re acquisition
Appendix D	Balance sheet & Cash flow statement
Appendix E	Calculations of EPS, Book value per share and ROE
Appendix F	Net liabilities by segment
Appendix G	Details of invested assets
Appendix H	SCOR's impairment policy
Appendix I	Reconciliation of IFRS asset classification to IR presentation
Appendix J	Premiums at current and constant FX with and without U.S. annuity business
Appendix K	Estimated sensitivity to interest rates and equity market
Appendix L	Estimated sensitivity to FX movements
Appendix M	Debt structure
Appendix N	Key characteristics of SCOR Global P&C and SCOR Global Life
Appendix O	ROE comparison between SCOR and peers since 2005
Appendix P	Rating evolution of SCOR since 2005



### Appendix A: Key adjustments between published results and pro-forma

in €m (rounded)	SCOR standalone 2011	Gain on purchase	TaRe 2011 operating performance	SCOR 2011 Published	TaRe Operating performance pro-forma adjustment	Transaction and restructuring costs adjustments	Debt interest	SCOR 2011 Pro-forma
	(1)	(2)	(3)	(A) = (1)+(2)+(3)	(5)	(6)	(7)	(B) = (A)+ (5)+(6)+(7)
Gross written premiums	6 925	0	677	7 602	984	0	0	8 586
Net earned premium	6 147	0	563	6 710	834	0	0	7 544
Net technical result	135	0	42	177	58	0	0	235
Total net investment income	660	0	5	665	28 0		0	693
Total expenses	-416	0	-22	-438	-35	0	0	-473
Current operating result	324	0	25	349	52	0	0	401
Other operating expenses	-30	0	0	-30	0	0	0	-30
Operating result	298	0	25	323	52	0	0	375
Financing expenses	-89	0	-5	-94	-8	0	-5	-107
Income from affiliates	7	0	0	7	0	0	0	7
Acquisition related expenses	-15	-18	0	-33	0	7	0	-26
Profit from a bargain purchase	0	127	0	127	0	0	0	127
Income tax	-2	5	-3	0	-8	-2	2	-8
Group Net Income	199	114	17	330	36	5	-3	368

<sup>☐</sup> Investment income: for TaRe, assumed fully deployed portfolio from 1.1.11 until 9.8.11; used actual portfolio yield from acquisition date



<sup>☐</sup> Financing expenses: adjusted to reflect 2011 CHF 650 million hybrid debt¹) as if issued on 1/1/2011

Acquisition related expenses: costs related to the transaction and incurred in H1 2011 have been reversed as if paid in 2010; integration costs have been added

### Appendix B: Consolidated statement of income, full year 2011, published

in €m (rounded)	SCOR standalone	TaRe standalone	2011	2010 comparatives	2010 published		
Gross written premiums	6 925	677	7 602	6 694	6 694		
Change in unearned premiums	-188	1	-187	-109	-109		
Gross Claims expenses	-5 164	-490	-5 654	-4 790	-4 782		
Gross commissions earned	-1 485	-92	-1 577	-1 408	-1 408		
Gross Technical result	88	96	184	387	395		
Retroceded written premiums	-621	-115	-736	-551	-551		
Change in retroceded unearned premiums	31	0	31	8	8		
Retroceded claims expenses	533	7	540	267	267		
Retrocession earned commissions	104	54	158	116	116		
Net result of retrocession	47	-54	-7	-160	-160		
Net Technical result	135	42	177	227	235		
Other revenues from operations (excl. Interests)	-55	0	-55	-23	-23		
Total other revenues from operations	-55	0	-55	-23	-23		
nvestment revenues	337	7	344	385	367		
nterests on deposits	188	2	190	197	197		
Realized capital gains/losses	187	0	187	207	207		
Change in investment impairment	-62	0	-62	-66	-66		
Change in fair value on investments	-7	0	-7	0	0		
Foreign exchange gains/losses	17	-4	13	-15	-15		
Total net investment income	660	5	665	708	690		
Investment management expenses	-26	0	-26	-24	-33		
Acquisition and operational expenses	-271	-21	-292	-263	-219		
Other current operational expenses	-119	-1	-120	-106	-131		
Other current operational income	0	0	0	0	0		
CURRENT OPERATING RESULTS	324	25	349	519	519		
Goodwill impairment	0	0	0	0	0		
Other operating expenses	-30	0	-30	-29	-29		
Other operating income	4	0	4	0	0		
OPERATING RESULTS	298	25	323	490	490		
Financing expenses	-89	-5	-94	-46	-46		
ncome from affiliates	7	0	7	11	11		
Acquisition related expenses	-15	-18	-33	0	0		
Profit from a bargain purchase	0	127	127	0	0		
ncome tax	-2	2	0	-36	-36		
CONSOLIDATED NET INCOME	199	131	330	419	419		
of which Minority interests	0	0	0	-1	-1		
GROUP NET INCOME	199	131	330	418	418		



### Appendix B: Consolidated statement of income for 2011 pro-forma

in €m (rounded)	SCOR standalone	TaRe standalone	Adjustments	Pro-forma 2011	2010 comparatives	2010 published
Gross written premiums	6 925	677	984	8 586	6 694	6 694
Change in unearned premiums	-188	1	0	-187	-109	-109
Gross Claims expenses	-5 164	-490	-617	-6 271	-4 790	-4 782
Gross commissions earned	-1 485	-92	-134	-1 711	-1 408	-1 408
Gross Technical result	88	96	233	417	387	395
Retroceded written premiums	-621	-115	-150	-886	-551	-551
Change in retroceded unearned premiums	31	0	0	31	8	8
Retroceded claims expenses	533	7	-27	513	267	267
Retrocession earned commissions	104	54	2	160	116	116
Net result of retrocession	47	-54	-175	-182	-160	-160
Net Technical result	135	42	58	235	227	235
Other revenues from operations (excl. Interests)	-55	0	1	-54	-23	-23
Total other revenues from operations	-55	0	1	-54	-23	-23
Investment revenues	337	7	30	375	385	367
Interests on deposits	188	2	0	189	197	197
Realized capital gains/losses	187	0	0	187	207	207
Change in investment impairment	-62	0	0	-62	-66	-66
Change in fair value on investments	-7	0	-1	-8	0	0
Foreign exchange gains/losses	17	-4	-1	12	-15	-15
Total net investment income	660	5	28	693	708	690
Investment management expenses	-26	0	0	-26	-24	-33
Acquisition and operational expenses	-271	-21	-36	-328	-263	-219
Other current operational expenses	-119	-1	1	-119	-106	-131
Other current operational income	0	0	0	0	0	0
CURRENT OPERATING RESULTS	324	25	52	401	519	519
Goodwill impairment	0	0	0	0	0	0
Other operating expenses	-30	0	0	-30	-29	-29
Other operating income	4	0	0	4	0	0
OPERATING RESULTS	298	25	52	375	490	490
Financing expenses	-89	-5	-13	-107	-46	-46
Income from affiliates	7	0	0	7	11	11
Acquisition related expenses	-15	-18	7	-26	0	0
Profit from a bargain purchase	0	127	0	127	0	0
Income tax	-2	2	-8	-8	-36	-36
CONSOLIDATED NET INCOME	199	131	38	368	419	419
of which Minority interests	0	0	0	0	-1	-1
GROUP NET INCOME	199	131	38	368	418	418



# Appendix B: Consolidated statement of income by segment for 2011 published

in €m (rounded)				2011				2010 2010 comparatives Published								
, ,	Life SCOR	Life TaRe	Total Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Intra- Group	Total
Gross written premiums	2 943	677	3 620	3 982	0	0	7 602	3 035	3 659	0	0	6 694	3 035	3 659	0	6 694
Change in unearned premiums	-8	1	-7	-180	0	0	-187	2	-111	0	0	-109	2	-111	0	-109
Gross Claims expenses	-2 125	-490	-2 615	-3 038	0	-1	-5 654	-2 386	-2 405	0	0	-4 790	-2 376	-2 406	0	-4 782
Gross commissions earned	-712	-92	-804	-773	0	0	-1 577	-694	-714	0	0	-1 408	-694	-714	0	-1 408
<b>Gross Technical result</b>	98	96	194	-9	0	-1	184	-43	429	0	0	387	-33	428	0	395
Retroceded written premiums	-230	-115	-345	-391	0	0	-736	-286	-265	0	0	-551	-286	-265	0	-551
Change in retroceded unearned premiums	-1	0	-1	32	0	0	31	1	7	0	0	8	1	7	0	8
Retroceded claims expenses	130	7	137	402	0	1	540	204	63	0	0	267	204	63	0	267
Retrocession earned commissions	72	54	126	32	0	0	158	101	15	0	0	116	101	15	0	116
Net result of retrocession	-29	-54	-83	75	0	1	-7	20	-180	0	0	-160	20	-180	0	-160
Net Technical result	69	42	111	66	0	0	177	-23	249	0	0	227	-13	248	0	235
Other revenues from operations (excl. Interests)	-34	0	-34	-19	0	-2	-55	-3	-18	0	-2	-23	-3	-18	-2	-23
Total other revenues from operations	-34	0	-34	-19	0	-2	-55	-3	-18	0	-2	-23	-3	-18	-2	-23
Investment revenues	99	7	106	238	0	0	344	155	229	0	1	385	153	213	1	367
Interests on deposits	158	2	160	30	0	0	190	168	29	0	0	197	168	29	0	197
Realized capital gains/losses	40	0	40	148	0	-1	187	52	157	0	-2	207	52	157	-2	207
Change in investment impairment	-16	0	-16	-46	0	0	-62	-26	-40	0	0	-66	-26	-40	0	-66
Change in fair value on investments	-5	0	-5	-2	0	0	-7	3	-3	0	0	0	3	-3	0	0
Foreign exchange gains/losses	7	-4	3	10	0	0	13	0	-15	0	0	-15	0	-15	0	-15
Total net investment income	283	5	288	378	0	-1	665	352	357	0	-1	708	350	341	-1	690
Investment management expenses	-7	0	-7	-13	-6	0	-26	-6	-12	-6	0	-24	-8	-25	0	-33
Acquisition and operational expenses	-93	-21	-114	-166	-12	0	-292	-92	-160	-10	-1	-263	-85	-133	-1	-219
Other current operational expenses	-32	-1	-33	-35	-52	0	-120	-25	-28	-54	2	-106	-47	-86	2	-131
Total other current income and expenses	-132	-22	-154	-214	-70	0	-438	-123	-200	-70	1	-393	-140	-244	1	-383
CURRENT OPERATING RESULT	186	25	211	211	-70	-3	349	203	388	-70	-2	519	194	327	-2	519
Goodwill variation on acquired assets	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other operating income / expenses	0	0	0	-26	0	0	-26	0	-29	0	0	-29	0	-29	0	-29
OPERATING RESULT	186	25	211	185	-70	-3	323	203	359	-70	-2	490	194	298	-2	490
Loss ratio			•	68.1%					71.2%					71.2%		
Commissions ratio				21.5%					21.3%					21.3%		
P&C management expense ratio				6.6%					6.2%					6.4%		
Combined Ratio 1)				104.5%					98.7%					98.9%		
Life technical margin <sup>2)</sup>	8.1%	7.8%	8.1%					5.4%					5.7%			
Life operating margin <sup>2)</sup>	6.8%	4.6%	6.5%					7.4%					7.0%			



<sup>1)</sup> See Appendix B, page 36 for detailed calculation of the combined ratio.

<sup>2)</sup> See Appendix B, page 37 for detailed calculation of the technical/operating margin

# Appendix B: Consolidated statement of income by segment for 2011 pro-forma

in €m (rounded)	2011 Pro-forma					2010 comparatives				2010 Published				
- (	Life Pro Forma	P&C	Group functions	Intra- Group	Total	Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Intra- Group	Total
Gross written premiums	4 604	3 982	0	0	8 586	3 035	3 659	0	0	6 694	3 035	3 659	0	6 694
Change in unearned premiums	-7	-180	0	0	-187	2	-111	0	0	-109	2	-111	0	-109
Gross Claims expenses	-3 232	-3 038	0	-1	-6 271	-2 386	-2 405	0	0	-4 790	-2 376	-2 406	0	-4 782
Gross commissions earned	-938	-773	0	0	-1 711	-694	-714	0	0	-1 408	-694	-714	0	-1 408
Gross Technical result	427	-9	0	-1	417	-43	429	0	0	387	-33	428	0	395
Retroceded written premiums	-495	-391	0	0	-886	-286	-265	0	0	-551	-286	-265	0	-551
Change in retroceded unearned premiums	-1	32	0	0	31	1	7	0	0	8	1	7	0	8
Retroceded claims expenses	110	402	0	1	513	204	63	0	0	267	204	63	0	267
Retrocession earned commissions	128	32	0	0	160	101	15	0	0	116	101	15	0	116
Net result of retrocession	-258	75	0	1	-182	20	-180	0	0	-160	20	-180	0	-160
Net Technical result	169	66	0	0	235	-23	249	0	0	227	-13	248	0	235
Other revenues from operations (excl. Interests)	-34	-18	0	-2	-54	-3	-18	0	-2	-23	-3	-18	-2	-23
Total other revenues from operations	-34	-18	0	-2	-54	-3	-18	0	-2	-23	-3	-18	-2	-23
Investment revenues	137	238	0	0	375	155	229	0	1	385	153	213	1	367
Interests on deposits	159	30	0	0	190	168	29	0	0	197	168	29	0	197
Realized capital gains/losses	40	148	0	-1	187	52	157	0	-2	207	52	157	-2	207
Change in investment impairment	-16	-46	0	0	-62	-26	-40	0	0	-66	-26	-40	0	-66
Change in fair value on investments	-6	-2	0	0	-8	3	-3	0	0	0	3	-3	0	0
Foreign exchange gains/losses	3	9	0	0	12	0	-15	0	0	-15	0	-15	0	-15
Total net investment income	317	377	0	-1	693	352	357	0	-1	708	350	341	-1	690
Investment management expenses	-7	-13	-6	0	-26	-6	-12	-6	0	-24	-8	-25	0	-33
Acquisition and operational expenses	-149	-167	-12	0	-328	-92	-160	-10	-1	-263	-85	-133	-1	-219
Other current operational expenses	-33	-34	-52	0	-119	-25	-28	-54	2	-106	-47	-86	2	-131
Total other current income and expenses	-189	-214	-70	0	-473	-123	-200	-70	1	-393	-140	-244	1	-383
CURRENT OPERATING RESULT	263	211	-70	-3	401	203	388	-70	-2	519	194	327	-2	519
Goodwill variation on acquired assets	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other operating income / expenses	0	-26	0	0	-26	0	-29	0	0	-29	0	-29	0	-29
OPERATING RESULT	263	185	-70	-3	375	203	359	-70	-2	490	194	298	-2	490
Loss ratio		68.1%					71.2%					71.2%	_	
Commissions ratio 21.5%						21.3%								
P&C management expense ratio 5.6%						6.2%					6.4%			
Combined Ratio 1) 104.5%						98.7%					98.9%			
Life technical margin <sup>2)</sup>						5.4%	20 /0				5.7%	30.070		
Life operating margin <sup>2)</sup>	6.4%					7.4%					7.0%			



<sup>1)</sup> See Appendix B, page 36 for detailed calculation of the combined ratio.

<sup>2)</sup> See Appendix B, page 37 for detailed calculation of the technical/operating margin

### Appendix B: Consolidated statement of income for Q4 QTD published

in €m (rounded)	SCOR	TaRe	Q4 2011	Q4 2010 QTD	Q4 2010 QTD
■ III €III (rounded)	standalone	standalone	QTD	comparatives	published
Gross written premiums	1 760	421	2 181	1 674	1 674
Change in unearned premiums	9	1	10	22	22
Gross Claims expenses	-1 302	-302	-1 604	-1 195	-1 194
Gross commissions earned	-360	-62	-422	-356	-356
Gross Technical result	107	58	165	145	146
Retroceded written premiums	-148	-70	-218	-128	-128
Change in retroceded unearned premiums	-11	0	-11	-11	-11
Retroceded claims expenses	110	-20	90	62	62
Retrocession earned commissions	23	56	79	26	26
Net result of retrocession	-26	-34	-60	-51	-51
Net Technical result	81	24	105	94	95
Other revenues from operations (excl. Interests)	-16	0	-16	-11	-11
Total other revenues from operations	-16	0	-16	-11	-11
Investment revenues	84	5	89	82	77
Interests on deposits	50	2	52	37	37
Realized capital gains/losses	52	0	52	66	66
Change in investment impairment	-24	0	-24	-5	-5
Change in fair value on investments	-3	0	-3	11	11
Foreign exchange gains/losses	7	-4	3	-15	-15
Total net investment income	166	3	169	176	171
Investment management expenses	-6	0	-6	-6	-9
Acquisition and operational expenses	-69	-14	-83	-69	-50
Other current operational expenses	-32	-1	-33	-19	-31
Other current operational income	0	0	0	0	0
CURRENT OPERATING RESULTS	124	12	136	165	165
Goodwill impairment	0	0	0	0	0
Other operating expenses	-9	0	-9	-9	-9
Other operating income	4	0	4	0	0
OPERATING RESULTS	119	12	131	156	156
Financing expenses	-29	-3	-32	-11	-11
Income from affiliates	0	0	0	3	3
Acquisition related expenses	-6	0	-6	0	0
Profit from a bargain purchase	0	13	13	0	0
Income tax	-5	1	-4	3	3
CONSOLIDATED NET INCOME	79	23	102	151	151
of which Minority interests	0	0	0	0	0
GROUP NET INCOME	79	23	102	151	151



# Appendix B: Consolidated statement of income by segment for Q4 QTD published

in €m (rounded)	Q4 2011 QTD						Q4 2010 QTD comparatives				Q4 2010 QTD Published					
in an (radiada)	Life SCOR	Life TaRe	Total Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Intra- Group	Total
Gross written premiums	759	421	1 180	1 001	0	0	2 181	787	887	0	0	1 674	787	887	0	1 674
Change in unearned premiums	15	1	16	-6	0	0	10	7	15	0	0	22	7	15	0	22
Gross Claims expenses	-557	-302	-859	-745	0	0	-1 604	-620	-574	0	-1	-1 195	-618	-575	-1	-1 19
Gross commissions earned	-165	-62	-227	-195	0	0	-422	-175	-181	0	0	-356	-175	-181	0	-356
Gross Technical result	52	58	110	55	0	0	165	-1	147	0	-1	145	1	146	-1	146
Retroceded written premiums	-58	-70	-128	-90	0	0	-218	-73	-55	0	0	-128	-73	-55	0	-128
Change in retroceded unearned premiums	0	0	0	-11	0	0	-11	1	-12	0	0	-11	1	-12	0	-11
Retroceded claims expenses	5	-20	-15	105	0	0	90	57	5	0	0	62	57	5	0	62
Retrocession earned commissions	13	56	69	10	0	0	79	21	5	0	0	26	21	5	0	26
Net result of retrocession	-40	-34	-74	14	0	0	-60	6	-57	0	0	-51	6	-57	0	-51
Net Technical result	12	24	36	69	0	0	105	5	90	0	-1	94	7	89	-1	95
Other revenues from operations (excl. Interests)	-14	0	-14	-3	0	1	-16	-3	-9	0	1	-11	-3	-9	1	-11
Total other revenues from operations	-14	0	-14	-3	0	1	-16	-3	-9	0	1	-11	-3	-9	1	-11
Investment revenues	33	5	38	53	0	-3	89	34	45	0	2	82	33	41	2	77
Interests on deposits	43	2	45	7	0	0	52	33	5	0	0	37	33	5	0	37
Realized capital gains/losses	9	0	9	43	0	0	52	20	46	0	0	66	20	46	0	66
Change in investment impairment	-6	0	-6	-18	0	0	-24	-4	-1	0	0	-5	-4	-1	0	-5
Change in fair value on investments	0	0	0	-3	0	0	-3	11	0	0	0	11	11	0	0	11
Foreign exchange gains/losses	4	-4	0	3	0	0	3	-8	-7	0	0	-15	-8	-7	0	-15
Total net investment income	83	3	86	86	0	-3	169	86	88	0	2	176	85	84	2	171
Investment management expenses	-2	0	-2	-2	-2	0	-6	-1	-3	-2	0	-6	-2	-7	0	-9
Acquisition and operational expenses	-24	-14	-38	-42	-3	0	-83	-23	-43	-1	-2	-69	-19	-29	-2	-50
Other current operational expenses	-7	-1	-8	-10	-15	0	-33	-4	-2	-12	0	-19	-9	-22	0	-31
Total other current income and expenses	-33	-15	-48	-54	-20	0	-122	-28	-48	-15	-2	-94	-30	-58	-2	-90
CURRENT OPERATING RESULT	48	12	60	98	-20	-2	136	60	121	-15	0	165	59	106	0	165
Goodwill variation on acquired assets	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other operating income / expenses	0	0	0	-5	0	0	-5	0	-9	0	0	-9	0	-9	0	-9
OPERATING RESULT	48	12	60	93	-20	-2	131	60	112	-15	0	156	59	97	0	156
Loss ratio				71.6%					68.2%					68.2%		
Commissions ratio	20.7% 21.1%					21.1%										
P&C management expense ratio				6.1%					6.3%			6.5%				
Combined Ratio <sup>1)</sup>				98.4%					95.6%					95.8%		
Life technical margin 2)	7.3%	7.3%	7.3%					6.7%					7.0%			
Life operating margin <sup>2)</sup>	6.4%	3.7%	5.5%					8.1%					8.2%			



<sup>1)</sup> See Appendix B, page 36 for detailed calculation of the combined ratio

<sup>2)</sup> See Appendix B, page 37 for detailed calculation of the technical/operating margin

### Appendix B: Calculation of P&C Combined Ratio

in €m (rounded)		2011	2010 comparatives	2010 published
		P&C	P&C	P&C
	Gross earned premiums	3 802	3 548	3 548
	Retroceded earned premiums	-359	-258	-258
	Net earned premiums (A)	3 443	3 290	3 290
	Expenses for claims and policy benefits	-3 038	-2 405	-2 406
	Retroceded claims	402	63	63
	Total claims (B)	-2 636	-2 342	-2 343
	Loss ratio (Net attritional + Natural catastrophes): -(B)/(A)	76.6%	71.2%	71.2%
	Gross earned commissions	-773	-714	-714
	Retroceded commissions	32	15	15
	Total commissions (C)	-741	-699	-699
	Commission ratio: -(C)/(A)	21.5%	21.1%	21.2%
	Total Technical Ratio: -((B)+(C))/(A)	98.1%	92.5%	92.5%
	Acquisition and administrative expenses	-166	-160	-133
	Other current operating expenses	-35	-28	-86
	Other revenues from operations (excluding interests)	-19	-18	-18 <sup>1)</sup>
	Total P&C management expenses (D)	-220	-206	-237
	Total P&C management expense ratio: -(D)/(A)	6.4%	6.2%	7.2%
	Total Combined Ratio: -((B)+(C)+(D))/(A)	104.5% <sup>2)</sup>	98.7%	99.7%



<sup>1)</sup> Of which, other income / expenses excluded from the Combined Ratio for € 27 million

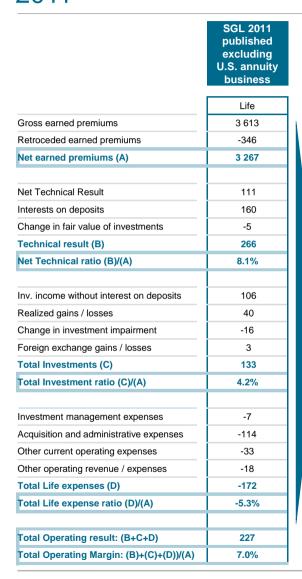
<sup>2)</sup> The 2011 Combined ratio includes a € 47 million (pre-tax) positive effect (1.4 pts) related to settlement of the subrogation action undertaken by World Trade Center Property insurers against the Aviation insurers and a € 70 million (pre-tax) positive effect (2.0 pts) related to a reserve release effected in the fourth quarter of 2011

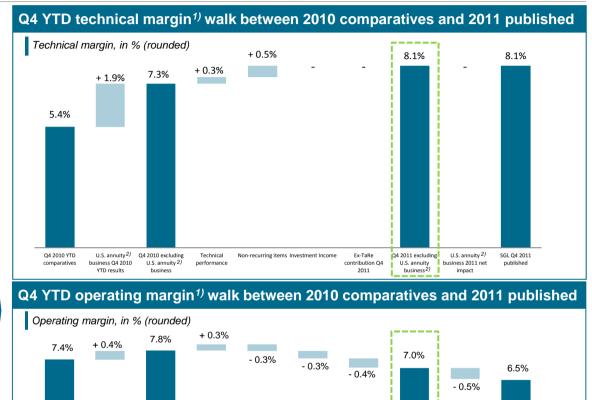
# Appendix B: Calculation of the Life Technical, Investment, Expense and Operating Margin

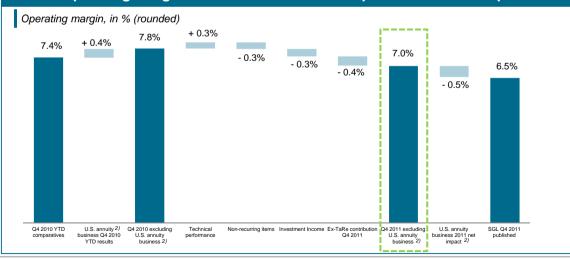
in €m (rounded)	SGL 2011 Published ex-TaRe	TaRe 2011 Published	SGL 2011 Published	SGL 2011 published excluding U.S. annuity business	2011 Pro-forma	2010 comparatives	2010 published
	Life	Life	Life	Life	Life	Life	Life
Gross earned premiums	2 935	678	3 613	3 613	4 597	3 037	3 037
Retroceded earned premiums	-231	-115	-346	-346	-496	-285	-285
Net earned premiums (A)	2 704	563	3 267	3 267	4 101	2 752	2 752
Net Technical Result	69	42	111	111	169	-23	-13
Interests on deposits	158	2	160	160	159	168	168
Change in fair value of investments	-5	0	-5	-5	-6	3	3
Technical result (B)	222	44	266	266	322	148	158
Net Technical margin (B)/(A)	8.1%	7.8%	8.1%	8.1%	7.9%	5.4%	5.7%
Investment income without interest on deposits	99	7	106	106	137	155	153
Realized gains / losses	40	0	40	40	40	52	52
Change in investment impairment	-16	0	-16	-16	-16	-26	-26
Foreign exchange gains / losses	7	-4	3	3	3	0	0
Total Investments (C)	130	3	133	133	164	181	179
Total Investment margin (C)/(A)	4.8%	0.7%	4.2%	4.2%	3.9%	6.6%	6.5%
Investment management expenses	-7	0	-7	-7	-7	-6	-8
Acquisition and administrative expenses	-93	-21	-114	-114	-149	-92	-85
Other current operating expenses	-32	-1	-33	-33	-33	-25	-47
Other operating revenue / expenses	-34	0	-34	-18	-34	-3	-3
Total Life expenses (D)	-166	-22	-188	-172	-223	-126	-143
Total Life expense margin (D)/(A)	-6.1%	-3.9%	-5.8%	-5.3%	-5.4%	-4.6%	-5.2%
Total Operating result: (B+C+D)	186	25	211	227	263	203	194
Total Operating Margin: ((B)+(C)+(D))/(A)	6.8%	4.6%	6.5%	7.0%	6.4%	7.4%	7.0%



## Appendix B: Life technical & operating margin walks between 2010 and 2011









- 1) See Appendix B, page 37 for detailed calculation of the technical/operating margin
- 2) See press release #22 of 19 July, 2011 in relation to SCOR's disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC)

### Appendix B: Reconciliation of total expenses to cost ratio

in €m (rounded)	2011 Pro-forma	2011 published	2010 comparatives	2010 published
Total Expenses as per Profit & Loss account	-473	-438	-393	-383
ULAE (Unallocated Loss Adjustment Expenses)	-30	-30	-29	-21
Total management expenses	-503	-468	-422	-404
Investment management expenses	26	26	24	0
Total expense base	-477	-442	-398	-404
Corporate finance	-3	-3	-8	-8
Amortization	-16	-16	-12	-12
Non controllable expenses	-7	-7	-8	-7
Total management expenses (for cost ratio calculation)	-451	-416	-370	-377
Gross Written Premiums (GWP) <sup>1)</sup>	8 586	7 602	6 694	6 694
Management cost ratio	5.3%	5.5%	<b>5.5%</b> <sup>2)</sup>	5.6%



<sup>1)</sup> See page 63 for details of Gross Written Premiums excluding U.S. annuity business

<sup>2)</sup> Excluding the U.S annuity business, the management cost ratio in 2010 was also 5.5% - 2011 cost ratio excluding IIC remains 5.5%

# Appendix C: Provisional accounting<sup>1)</sup> and transferred assets at the date of the Transamerica Re acquisition

in €m (rounded)	2011 Provisional
Assets	
VOBA	540
Investments	866
Other assets	327 <sup>2)</sup>
Cash and cash equivalents	487
Total assets	2 220
Liabilities	
Contract liabilities	1 152
Other liabilities	296 <sup>3)</sup>
Total Liabilities	1 447
Fair value of net assets	773
Consideration	646
Profit from a bargain purchase	127

As of the acquisition date of 9 August 2011, Transamerica Re has been fully consolidated by SCOR. This results in recognition of VOBA of €540 million and a profit from a bargain purchase of €127 million (of which €13 million in Q4 2011)



<sup>1)</sup> Accounting for the acquisition of Transamerica Re has been undertaken on a provisional basis. In accordance with IFRS 3, the accounting for this business combination is subject to review within 1 year of the acquisition date of 9 August 2011

<sup>2)</sup> Other assets include share of retrocessionaires in contract liabilities, other insurance and reinsurance accounts receivable and tangible assets

<sup>3)</sup> Other liabilities include contingency reserves, deferred tax liabilities, assumed insurance and reinsurance accounts payable, accounts payable on ceded reinsurance transactions, taxes payable and other liabilities

## Appendix D: Consolidated balance sheet – Assets

in €m (rounded	)	<b>2011</b> <sup>1)</sup>	2010
	Intangible assets	1 969	1 404
	Goodwill	788	788
	Value of purchased insurance portfolios	1 069	521
	Other intangible assets	112	95
	Tangible assets	515	52
	Insurance business investments	20 148	19 871
	Investment property	499	378
	Investments available for sale	9 492	11 461
	Investments at fair value through income	127	40
	Loans and receivables	9 872	7 898
	Derivative instruments	158	94
	Investments in associates	83	78
	Retrocessionaires' share in technical reserves and financial liabilities	1 251	1 114
	Other assets	6 072	5 196
	Deferred tax assets	653	475
	Assumed insurance and reinsurance accounts receivable	4 084	3 514
	Accounts receivable from ceded reinsurance transactions	175	131
	Taxes receivable	47	50
	Other assets	391	263
	Deferred acquisition costs	722	763
	Cash and cash equivalents	1 281	1 007
	TOTAL ASSETS	31 319	28 722



## Appendix D: Consolidated balance sheet – Liabilities & shareholders' equity

	<b>2011</b> <sup>1)</sup>	2010
Group shareholders' equity	4 403	4 345
Minority interests	7	7
Total shareholders' equity	4 410	4 352
Financial liabilities	1 425	675
Subordinated debt	992	479
Financial debt to entities in the banking sector	433	196
Contingency reserves	119	88
Contract liabilities	23 307	21 957
Technical reserves linked to insurance contracts	23 162	21 806
Liabilities relating to financial contracts	145	151
Other liabilities	2 058	1 650
Deferred tax liabilities	254	192
Derivative instruments	52	8
Assumed insurance and reinsurance accounts payable	237	230
Retrocession accounts payable	852	906
Taxes payable	122	92
Other liabilities	541	222
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY	31 319	28 722



in €m (rounded)

### Appendix D: Consolidated statements of cash flows

ed)	2011	2010
CASH AND CASH EQUIVALENTS AT JANUARY 1	1 007	1 325
NET CASH FLOWS FROM OPERATING ACTIVITIES	530	656
Cash flows from changes in scope of consolidation	-39 <sup>1)</sup>	0
Cash flows from acquisitions and sale of financial assets	-339	-694
Cash flows from acquisitions and disposals of tangible and intangible fixed assets	-202	-35
NET CASH FLOWS FROM INVESTING ACTIVITIES	-580	-729
Transactions on treasury shares	-41	-9
Contingent capital	76	0
Dividends paid	-201	-137
Cash flows from shareholder transactions	-166	-145
Cash related to issue or reimbursement of financial debt	480	-136
Interest paid on financial debt	-42	-33
Cash flows from financing activities	438	-169
NET CASH FLOWS FROM FINANCING ACTIVITIES	272	-314
Effect of exchange rate variations on cash flow	52	69
CASH AND CASH EQUIVALENTS AT DECEMBER 31	1 281	1 007



<sup>1)</sup> The cash flows from changes in scope of consolidation include: - € 548 million related to the purchase of Transamerica Re, + €494 million of cash acquired in Transamerica Re, + € 41 million related to the proceeds on sale of the U.S. annuity business [see press release #22 of 19 July, 2011 in relation to SCOR's disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC) ]

# Appendix E: Calculations of EPS, book value per share and ROE, published

Earnings per share calculation		
in €m (rounded)	2011	2010
Net income <sup>1)</sup> (A)	330	418
Average number of opening shares (1)	187 795 401	185 213 031
Impact of new shares issued (2)	1 834 721	1 366 938
Time Weighted Treasury Shares (3)	-6 250 719	-6 457 762
Basic Number of Shares (B) = (1)+(2)+(3)	183 379 403	180 122 207
Basic EPS (A)/(B)	1.80	2.32

Book value per share calcula		
in €m (rounded)	31/12/2011	31/12/2010
Net equity (A)	4 403	4 345
Number of closing shares (1)	192 021 303	187 795 401
Closing Treasury Shares (2)	-7 262 600	-6 427 554
Basic Number of Shares (B) = (1)+(2)	184 758 703	181 367 847
Basic Book Value PS (A)/(B)	23.83	23.96

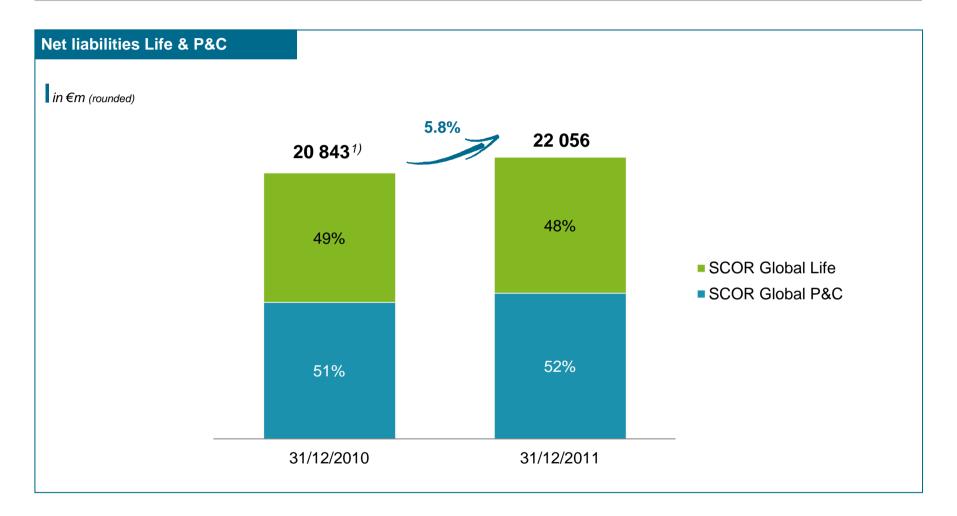
Post-tax Return on Equity (ROE	)	
in €m (rounded)		
	2011	2010
Net income <sup>1)</sup>	330	418
Opening shareholders' equity	4 345	3 894
Weighted net income <sup>2)</sup>	125	209
Payment of dividends	-119	-98
Increase in weighted capital	37	23
Translation differential <sup>2)</sup>	41	68
Revaluation reserve and others <sup>2)</sup>	-130	18
Weighted average shareholders' equity	4 299	4 114
ROE	7.7%	10.2%



<sup>1)</sup> Excluding minority shares

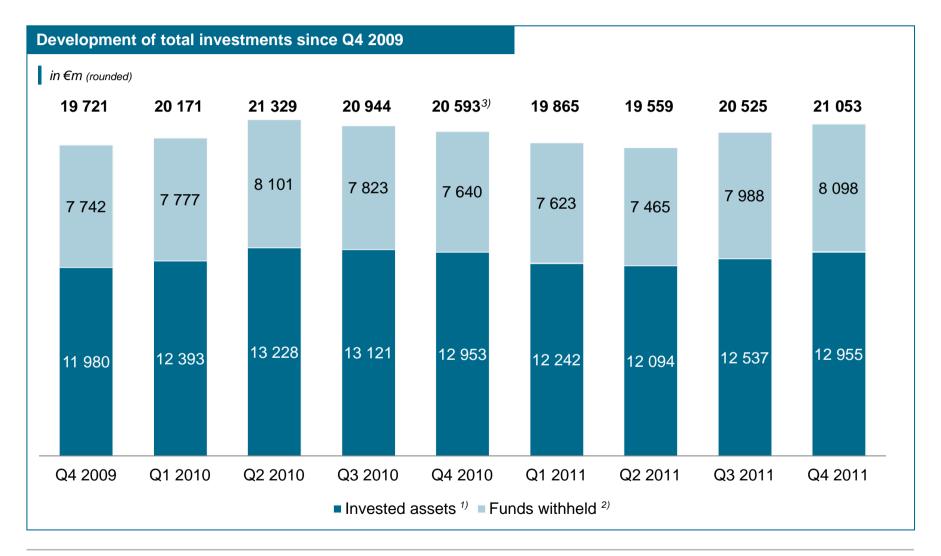
<sup>2)</sup> Pro-rata of 50%: linear acquisition throughout the period

### Appendix F: Net liabilities by segment





#### Appendix G: Details of total investment portfolio





Please refer to slide 47 for the reconciliation table between the invested assets in the IR presentation and the invested assets in IFRS format

Included in loans and receivables according to IFRS accounting classification, see page 62 for details
 The Q4 2010 total investments amount included invested assets & funds withheld, respectively for € 1 009 million and € 58 million, in relation to SCOR's subsequent disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC) - see press release #22 of 19 July, 2011. These amounts were classified within the "available for sale" category in the Q1 2011 and Q2 2011 balance sheets

#### Appendix G: Reconciliation of IFRS invested assets to IR presentation

in €m (rounded)

	Q1 2010	Q2 2010	Q3 2010	Q4 2010	Q1 2011	Q2 2011	Q3 2011	Q4 2011
IFRS invested assets	12 656	13 562	13 427	13 238	12 478	12 426	12 850	13 332
Accrued interests	- 107	- 114	- 114	- 115	- 93	- 85	- 92	- 91
Technical items <sup>1)</sup>	- 116	- 132	- 102	- 94	- 79	- 108	- 73	- 158
Real estate URGL	103	107	106	115	115	118	102	119
Real estate debt	- 143	- 195	- 196	- 191	- 179	- 258	- 250	- 247
Invested assets in IR presentation	12 393	13 228	13 121	<b>12 953</b> <sup>2)</sup>	12 242	12 094	12 537	12 955

#### Changes to definition of Invested Assets:

- Exclusion of accrued interest;
- Removal of items not related to the investment portfolio but classified as such under IFRS, namely mortality swaps, Atlas bonds, FX derivatives, derivatives used to hedge U.S equity linked annuity book;
- Real Estate now included at fair value and net of real estate debt



<sup>1)</sup> Including Atlas cat bonds, mortality swaps, derivatives used to hedge U.S equity linked annuity book and FX derivatives

<sup>2)</sup> The Q4 2010 invested assets included € 1 009 million in relation to SCOR's subsequent disposal of its U.S. annuity business through the sale of its subsidiary Investors Insurance Corporation (IIC) - see press release #22 of 19 July, 2011. These amounts were classified within the "available for sale" category in the Q1 2011 and Q2 2011 balance sheets

## Appendix G: Details of investment returns

in €m (rounded)		2010			2011		
	Annualized returns:	2010	Q1 QTD	Q2 QTD	Q3 QTD	Q4 QTD	2011
	Average investments	20 020	19 183	19 200	19 597	20 265	19 561
	Total net investment income <sup>1)</sup>	690	168	176	120	160	624
	Net return on investments (ROI)	3.4%	3.5%	3.7%	2.5%	3.2%	3.2%
	Return on Invested Assets <sup>2)</sup>	4.0%	4.3%	4.5%	2.7%	3.6%	3.7%
	Thereof: Income	3.0%	2.5%	3.4%	2.4%	2.7%	2.7%
	Realized capital gains/losses	1.6%	1.7%	1.1%	1.6%	1.6%	1.5%
	Impairments & real estate amortization	-0.5%	0.0%	-0.1%	-1.2%	-0.8%	-0.5%
	Fair value through income	0.0%	0.0%	0.1%	-0.2%	0.0%	0.0%
	Return on funds withheld	2.7%	2.6%	2.6%	2.6%	2.8%	2.6%



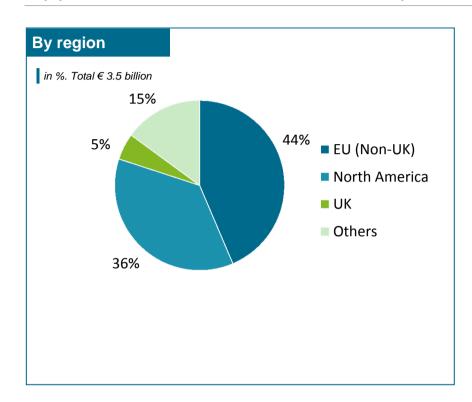
Net of management expenses
 Excluding funds withheld by cedants

## Appendix G: QTD Investment income development

in €m (rounded)	FY 2010	Q1 2011	Q2 2011	Q3 2011	Q4 2011	2011
Income on invested assets	385	75	104	76	90	344
Realized gains/losses on fixed income	98	22	16	43	37	118
Realized gains/losses on equities	76	28	15	6	0	49
Realized gains/losses on real estate	15	0	0	0	17	17
Realized gains/losses on other investments	17	2	1	3	- 3	3
Capital gains/losses on sale of invested assets	207	52	33	50	51	186
Fixed income impairments	- 20	5	3	- 1	- 2	6
Equity impairments	- 24	- 2	0	- 31	- 17	-50
Real estate impairments / amortization	- 21	- 2	- 6	- 2	- 4	-14
Other investment impairments	- 1	0	0	- 2	- 1	-3
Change in depreciation of invested assets	- 66	1	- 2	- 37	- 24	-62
Fair value through income	- 3	1	4	- 5	1	0
Real estate financing costs	- 7	- 1	- 3	- 2	- 3	-9
Total investment income on invested assets <sup>1)</sup>	516	128	136	82	115	460
Income on funds withheld	197	46	46	46	51	190
Investment management expenses	- 24	- 6	- 6	- 8	- 6	-26
Total net investment income	690	168	176	120	160	624
Currency / gains & losses	- 15	- 1	2	9	3	13
Income on technical items	2	- 1	- 1	- 1	- 3	- 6
Real estate financing costs	7	1	3	2	3	9
Total IFRS net investment income (net of investment management expenses)	684	167	179	130	163	639



### Appendix G: Government bond portfolio as of 31/12/2011



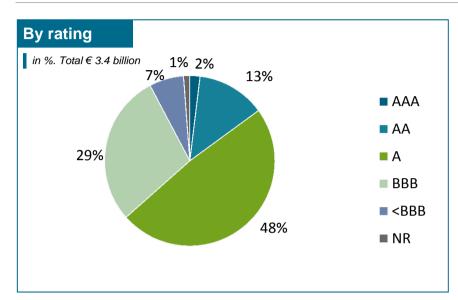
p exposures	
in €m (rounded)	
USA	914
Germany	911
Canada	342
Supranational <sup>1)</sup>	306
France	221
United Kingdom	174
Netherlands	163
Denmark	76
Australia	73
Belgium	57
Republic of Korea	48
Sweden	40
Finland	35
Singapore	33
South Africa	25
Others <sup>2)</sup>	30
Total	3 448

- □ No government bond exposure to Spain, Ireland, Portugal, Italy or Greece
- ☐ No exposure to U.S. municipal bonds

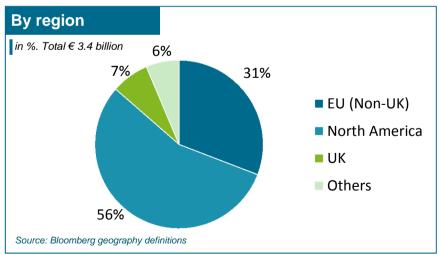


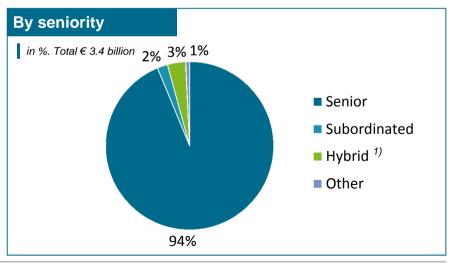
<sup>2)</sup> Others: the sum of individual sovereign exposures all in single digits

### Appendix G: Corporate bond portfolio as of 31/12/2011



	2011	In %
in €m (rounded)		
Consumer, Non-cyclical	658	19%
Communications	582	17%
Financial	536	16%
Industrial	338	10%
Consumer, Cyclical	293	8%
Energy	263	8%
Utilities	233	7%
Basic Materials	229	7%
Technology	192	5%
Diversified	98	3%
Other	4	0%
Total	3 425	100%





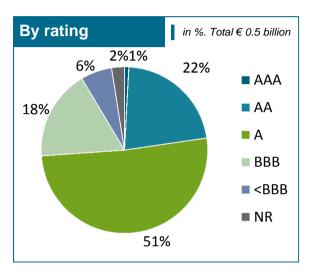


## Appendix G: Corporate bond portfolio as of 31/12/2011

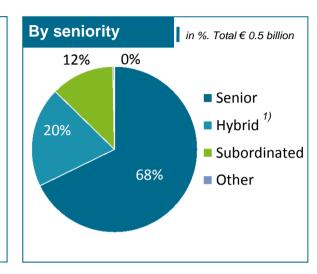
€m (rounded)								
III CITI (Touridea)		AAA	AA	A	ВВВ	Other 1)	Total	Market to Book Value %
Seniority	Senior	59	438	1 590	890	235	3 212	101%
	Subordinated	0	1	47	19	1	68	93%
	Hybrid	0	0	18	76	26	120	76%
	Convertible	0	0	0	0	1	1	66%
	Other	7	7	9	0	2	25	102%
Total corporate b	ond portfolio	66	446	1 662	987	265	3 426	99%

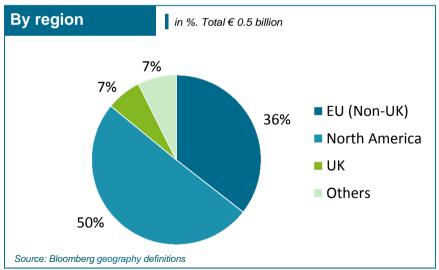


## Appendix G: "Financials" Corporate bond portfolio as of 31/12/2011



By sector	in €m (	in €m (rounded)			
	2011	In %			
Bank	381	71%			
Diversified financial services	81	15%			
Real estate	38	7%			
Insurance	36	7%			
Total	536	100%			
Source: Bloomberg sector de	efinitions				





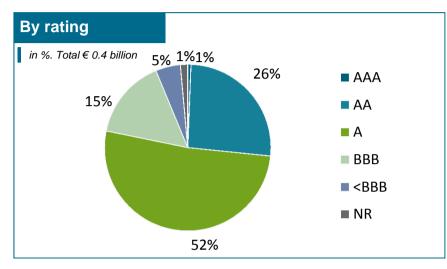


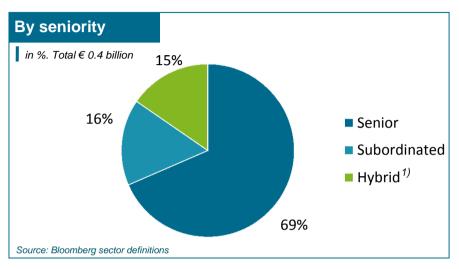


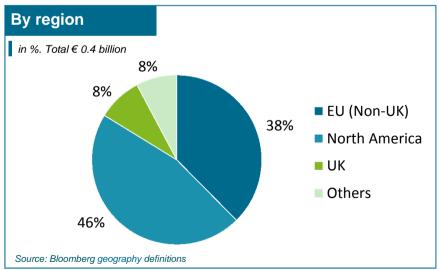
<sup>1)</sup> Including Tier 1, Upper Tier 2 and Tier 2 debts for financials

<sup>2)</sup> These top 10 exposures represent 99% of total Financial corporate bonds

### Appendix G: "Banks" Financial Corporate bond portfolio as of 31/12/2011











<sup>2)</sup> These top 10 exposures represent 99.5% of total "Banks" Financial corporate bonds

## Appendix G: Structured & securitized product portfolio as of 31/12/2011

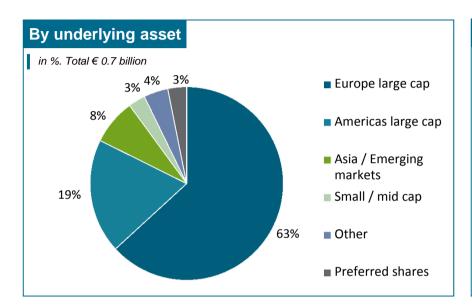
in €m (rounded)		AAA	AA	A	BBB	Other 1)	Total	Market to Book Value %
ABS	ABS	15	11	2	0	0	28	103%
CDO/CLO	CLO	0	8	0	0	59	67	93%
	CDO	11	27	1	1	15	56	83%
MBS	СМО	6	38	1	0	23	69	102%
	Non-agency CMBS	76	8	0	0	10	93	105%
	Non-agency RMBS	279	10	1	0	4	295	98%
Others	Structured notes	14	35	20	0	0	70	87%
	Others	0	0	0	0	3	3	138%
Total Structure	ed & Securitized Products <sup>2)</sup>	402	138	25	1	114	681	96%



<sup>1)</sup> Bonds rated less than BBB and non-rated

<sup>2) 99%</sup> of structured products are level 1 or 2 with prices provided by external service providers

## Appendix G: Equity portfolio as of 31/12/2011



in €m (rounded)	Q4 2011	In %
Diversified / Funds	220	31%
Communications	107	15%
Industrial	90	13%
Consumer, Non-cyclical	71	10%
Utilities	71	10%
Financial	49	7%
Energy	43	6%
Basic Materials	24	3%
Consumer, Cyclical	17	2%
Technology	7	1%
Total	700	100%



## Appendix G: Real estate portfolio as of 31/12/2011

in €m (rounded)	Q4 2010	Q1 2011	Q2 2011	Q3 2011	Q4 2011
Direct real estate net of debt and including URGL	302	313	379	352	371
Amortized costs	378	377	518	500	499
Real estate URGL	115	115	118	102	119
Real estate debt	-191	-179	-258	-250	-247
Real estate securities	65	81	79	138	148
Total	366	394	458	490	519



## Appendix G: Other investments as of 31/12/2011

in €m (rounded)	Q4 2010	Q1 2011	Q2 2011	Q3 2011	Q4 2011
Alternative investments	98	116	120	123	120
Non-listed equities	47	46	46	47	44
Commodities	45	62	51	40	38
Infrastructure funds	31	31	35	38	40
Private equity funds	14	11	10	11	10
Others	19	5	5	22	49
Total	253	270	268	279	302



## Appendix G: Unrealized gains & losses development

#### Unrealized gains & losses

in €m (rounded)	Q4 2010	Q1 2011	Q2 2011	Q3 2011	Q4 2011	Variance YTD
Equities	-2	-8	-58	-204	-158	-157
Other investments	-1	6	1	-5	-6	-5
Fixed income	99	11	40	1	-46	-145
Real estate (incl. securities)	113	113	116	94	110	-3
Total	211	121	99	-113	-99	-310



## Appendix G: Reconciliation of asset revaluation reserve

in €m (rounded)	31/12/2010	31/12/2011	Variance YTD
Equities URGL	-2	-158	-157
Other investments URGL	-1	-6	-5
Fixed income URGL	99	-46	-145
Of which:			
government & government-guaranteed bonds	38	-4	-42
covered bonds / Agency MBS	12	8	-4
corporate bonds	68	-23	-91
structured products	-18	-26	-8
Real estate securities URGL	-1	-8	-7
Subtotal AFS URGL	96	-218	\ -314
Direct real estate <sup>1)</sup>	115	119	4
Total URGL	211	99	-310
	)	)	<b>y</b>
Gross asset revaluation reserve	96	-218	-314
Gross asset revaluation reserve	96	-218	-314
Deferred taxes on revaluation reserve	-24	76	100
Shadow accounting net of deferred taxes	-24	-31	-7
Other <sup>2)</sup>	8	-4	-13
Total asset revaluation reserve	56	-178	-234



<sup>1)</sup> Direct real estate is included in the balance sheet at amortized cost. The unrealised gain on real estate presented here is the estimated amount that would be included in the balance sheet were the real estate assets to be carried at fair value

<sup>2)</sup> Includes revaluation reserves (FX on equities AFS)

#### Appendix H: SCOR's impairment policy

#### SCOR's impairment policy as defined in section 20.1.6.1 Note 1 (H) of 2011 "Document de Reference"

At each balance sheet date, the Group assesses whether there is any evidence of impairment. The amount of impairment is recorded by asset category, as set forth below.

- □ For available-for-sale equity securities which are listed on an active market, a line-by-line analysis is performed when there has been a fall in fair value as compared to the initial purchase price of more than 30%, or a consistent unrealized loss over a period of more than twelve months. The different factors considered in this analysis include the existence or not of significant adverse changes in the technological, market, economic or legal environment in which the issuer operates. After consideration of these factors if a security remains unimpaired the Group ultimately considers objective evidence of impairment, as per IAS 39, by reference to three further key criteria being the existence or not of:
  - a consistent decline of more than 30% for twelve months; or
  - a magnitude of decline of more than 50%; or
  - a duration of decline of more than twenty-four months
- For certain investments, in addition to the above impairment guidelines, SCOR takes into consideration other important factors such as:
- the fact that the asset is specifically excluded from any actively traded portfolio;
- SCOR's ability and intent to continue to hold the investment for a significantly longer period than a normal investment;
- SCOR's business relationship with the investee; and
- The estimated long term intrinsic value of the investment
- □ For unlisted equity instruments, impairment is assessed using a similar approach to listed equities
- □ For fixed income securities, and loans and accounts receivable, an objective indicator of impairment relates primarily to proven default credit risk. Different factors are considered to identify those fixed income securities potentially at risk of impairment, including significant financial difficulty or default in payments, to enable the Group to conclude whether there is objective evidence that the instrument or group of instruments is impaired
- □ For financial instruments where the fair value cannot be measured reliably and they are measured at cost a regular analysis is completed to determine if this remains appropriate given the nature of the investment and factors such as amounts realized and the appearance or re-appearance of a market or reliable value. Impairment assessments are completed dependent on the underlying nature of the investment and the expected future cash flow
- ☐ If an available-for-sale financial asset is impaired and a decline in the fair value of this asset has been recognized in other comprehensive income, the cumulative loss is reclassified from equity to the statement of income. The cumulative loss is computed as the difference between the cost of the asset (net of any principle repayment and amortization) and its current fair value, less any impairment previously recognized in the statement of income.
- Any impairment reversals in respect of equity instruments classified as available-for-sale are not recognized in the statement of income. Reversals of impairment losses on fixed income securities classified as available-for-sale are reversed through the statement of income if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment losses were recognized in the statement of income



## Appendix I: Reconciliation of IFRS asset classification to IR presentation as of 31/12/2011

: (	(rounded)
ın∉m	irounaeai

IR classification IFRS classification	Cash and short-term	Fixed income	Equities	Real estate	Other investments	Total invested assets	Funds withheld by cedants	Total investments	Accrued interests	Technical items <sup>1)</sup>	Total IFRS
Direct real estate investments				499		499		499			499
AFS - Equities		84	699	148	227	1 158		1 158			1 158
AFS - Fixed income		8 248	1		1	8 250		8 250	84		8 334
Available-for-sale investments		8 332	700	148	228	9 408		9 408	84		9 492
FV - Equities		15	0		74	89		89			89
FV - Fixed income		38				38		38	1		38
Investments at fair value through income		53	0		74	126		126	1		127
Loans and receivables	1 768					1 768	8 098	9 866	6		9 872
Derivative instruments										158	158
Total insurance business investments	1 768	8 384	700	647	302	11 802	8 098	19 900	91	158	20 148
Cash and cash equivalents	1 281					1 281		1 281			1 281
Total	3 050	8 384	700	647	302	13 083	8 098	21 181	91	158	21 429
Direct real estate LIPCI				110		110		110	l		

Direct real estate URGL				119		119		119
Direct real estate debt				- 247		-247		- 247
Total assets IR presentation	3 050	8 384	700	519	302	12 955	8 098	21 053





<sup>1)</sup> Including Atlas cat bonds, mortality swap, derivatives used to hedge U.S equity linked annuity book and FX derivatives

<sup>2)</sup> Included in financial debt to entities in the banking sector on page 42

# Appendix J: Premiums at current and constant FX with and without U.S. annuity business and Transamerica Re

Gross Written Premiums, in €m (rounded)	Q4'10 YTD	Q4'11 YTD	Q4'11 YTD at constant FX	Variation at current FX	Variation at constant FX
SCOR Global P&C	3 659	3 982	4 083	8.8%	11.6%
SCOR Global Life	3 035	2 943	2 992	-3.0%	-1.3%
Transamerica Re		677	721		
Total GWP as published	6 694	7 602	7 796	13.6%	16.5%
U.S. annuity business	32	0	0	-100.0%	-100.0%
Total GWP without U.S. annuity business and TaRe	6 662	6 925	7 075	3.9%	6.2%



#### Appendix K: Estimated sensitivity to interest rates and equity market

#### Estimated sensitivity to interest rate & equity market movements on net income and shareholders' equity

			Г.			
in €m (rounded)	Net income <sup>3)</sup> 2011	Shareholders' equity impact 2011		Net income <sup>3)</sup> 2010	Shareholders' equity impact 2010	
Interest rates +100 points <sup>1)</sup>	9	(187)		8	(198)	
in % of shareholders' equity	0.2%	(4.3)%		0.2%	(4.6)%	
Interest rates -100 points <sup>1)</sup>	(9)	154		(8)	174	
in % of shareholders' equity	(0.2)%	3.5%		(0.2)%	4.0%	
Equity prices +10% <sup>2)</sup>	-	50		-	75	
in % of shareholders' equity	-	1.1%		-	1.7%	
Equity prices -10% <sup>2)</sup> (7)		(50)		-	(70)	
in % of shareholders' equity	(0.2)%	(1.1)%		-	(1.6)%	

SCOR conducted an analysis of the sensitivity of the impairment of equity securities, by applying the accounting policy and application rules set out in Note 20.1.6.1 (H) to theoretical future market value changes. SCOR estimates that, excluding any impairment arising to duration, a further uniform decline of 10% from 31 December 2011 market values would generate a future further impairment of equity securities of €7 million (2010: with an equivalent decline, no future further impairment of equity securities).



The impact of interest rate sensitivity on income relates to financial debt at variable rates. An estimate of the impact on future profit & loss following a change of 100bps is not included as SCOR's active investment management includes measures to partially mitigate such changes depending on factors such as the part of the yield curve affected, levels of cash and maturity reinvestment, changes in inflation expectations, the effectiveness of hedging instruments, etc.

Excludes investments in hedge funds which normally do not have a uniform correlation to equity markets and securities where SCOR has a strategic investment, including where the company has a substantial shareholding but does not meet the "significant influence" criteria in IAS 28 3) Net of tax estimated at 27% for 2011 (28% for 2010)

## Appendix L: Estimated sensitivity to FX movements

#### Estimated sensitivity to FX movements on shareholders' equity

in €m (rounded)	FX movements	Shareholders' equity impact 2011	Shareholders' equity impact 2010	
USD/EUR	+10%	213	132	
in % of shareholders' equity		4.8%	3.1%	
USD/EUR	-10%	(213)	(132)	
in % of shareholders' equity		(4.8)%	(3.1)%	
GBP/EUR	+10%	28	31	
in % of shareholders' equity		0.6%	0.7%	
GBP/EUR	-10%	(28)	(31)	
in % of shareholders' equity		(0.6)%	(0.7)%	

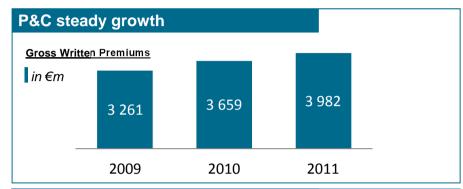


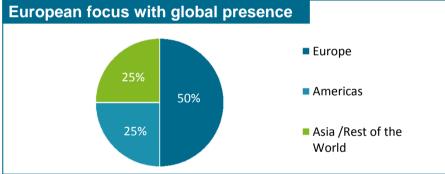
## Appendix M: Debt structure

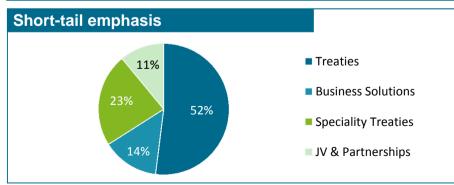
Debt	Original amount issued	Current Amount Outstanding (Book Value)	Issue date	Maturity	Floating/ Fixed rate	Coupon + Step-up	Next call date
Subordinated debt	US\$ 100 million	US\$ 67 million	7 June 1999	30 years 2029	Floating	First 10 years : 3-month Libor rate + 0.80% and 1.80% thereafter	26 March 2012
Subordinated debt	€ 100 million	€ 94 million	6 July 2000	20 years July 2020	Floating	First 10 years: 3-month Euribor + 1.15% and 2.15% thereafter	6 April 2012
Subordinated debt	€ 50 million	€ 50 million	23 March 1999	Perpetual	Floating	First 15 years: 6-month Euribor +0.75% and 1.75% beyond the 15 years	24 March 2014
Super subordinated debt	€ 350 million	€ 261 million	28 July 2006	Perpetual	Fixed	Initial rate at 6.154% p.a. until July 28 2016, floating rate indexed on the 3-month Euribor +2.90% margin	28 July 2016
Subordinated debt	CHF 650 million	CHF 650 million	2 February 2011 <sup>1)</sup>	Perpetual	Fixed	Initial rate at 5.375% p.a. until August 2 2016, floating rate indexed to the 3-month CHF Libor + 3.7359% margin	2 August 2016



#### Appendix N: Key characteristics of SCOR Global P&C





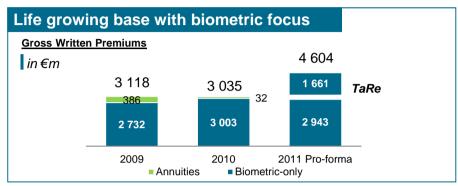


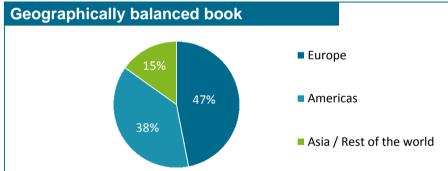


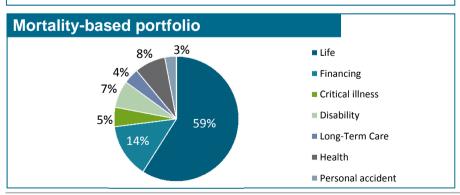
- ☐ Underwrites traditional reinsurance business focusing on short-tail business lines, with a combination of local and global presence, voluntarily underweight in the USA
- □ Provides clients with customized solutions, leveraging on franchise, network and global approach to synergies between Specialty lines and Treaty P&C
- □ Combines pockets of growth with existing and new clients and increased technical profitability prospects, thanks to price increases and active portfolio management
- Benefits from improved position: successful January 2012 renewals, in line with pre-renewal expectations, having applied a disciplined approach to the underwriting cycle with healthy price increases, providing further evidence that insurance markets have started to turn



#### Appendix N: Key characteristics of SCOR Global Life





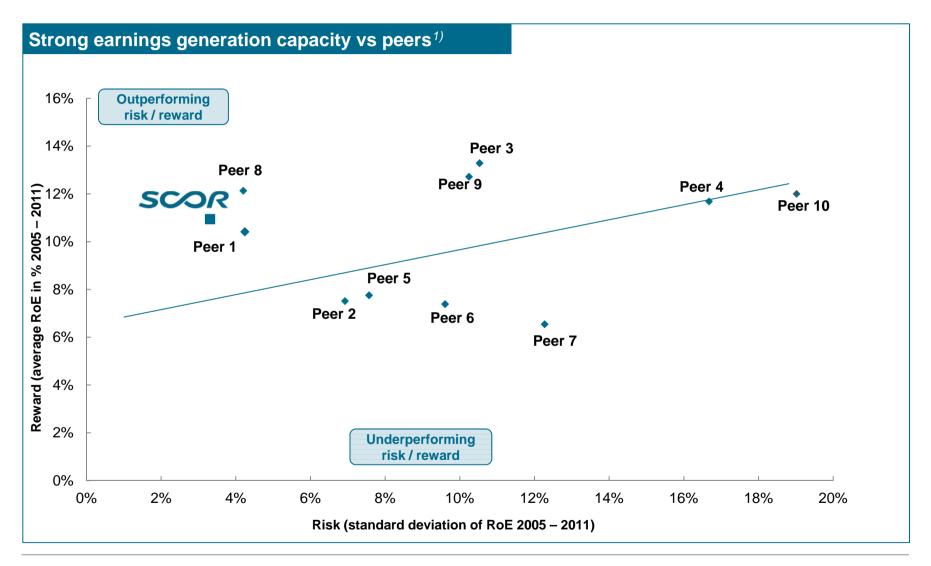




- □ Focuses on traditional mortality reinsurance risks, providing stability of results, with no underwriting of savings products (variable or fixed annuities)
- □ Consolidates leading position in Life Reinsurance with TaRe acquisition, becoming #2 in North American Life Reinsurance¹) by recurring new business volume
- □ Delivers 17.9% growth on 2010 MCEV (i.e. excluding TaRe), with a mature business book expected to provide substantial distributable cash flow over the next years (52% within the first 10 years)
- Benefits from high barriers of entry and offers tailor-made and innovative solutions, focusing on long-term relationships and access to excellent actuarial & medical assessment tools to understand and price biometric risks
- □ Optimally positioned to deliver client solutions thanks to a strong local presence and global centers of excellence



## Appendix O: SCOR's value proposition has been proven in recent years, with strong profitability and low results volatility





### Appendix P: SCOR's rating has improved dramatically since 2005

