SCOR GROUP 2013 results

SCOR posts record net income of EUR 549 million and an ROE of 11.5% in 2013, and proposes a dividend of EUR 1.30 per share



Notice

Certain statements contained in this presentation are forward-looking statements, of necessity provisional, that are based on risks and uncertainties that could cause actual results, performance or events to differ materially from those in such statements.

Undue reliance should not be placed on such statements because by their nature they are subject to known and unknown risks and uncertainties.

As a result of the extreme and unprecedented volatility and disruption related to the financial crisis, SCOR is exposed to significant financial, capital market and other risks, including movements in interest rates, credit spreads, equity prices, currency movements, changes in government or regulatory practices, changes in rating agency policies or practices, and the lowering or loss of financial strength or other ratings.

Additional information regarding risks and uncertainties that may affect SCOR's business is set forth in the 2012 reference document filed 6 March 2013 under number D.13-0106 with the French Autorité des marchés financiers (AMF) posted on SCOR's website www.scor.com and (ii) in the reference document for 2013 expected to be filed with the AMF on 5 March 2014 (collectively the "Document de Référence") thereafter posted on SCOR's website.

SCOR undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information, future events or circumstances or otherwise.

SCOR's financial information is prepared on the basis of IFRS and interpretations issued by the IASB and endorsed by the European Union. The quarterly financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting". The financial results for the full year 2013 included in this presentation have been audited by SCOR's independent auditors.

Prior year comparatives have been restated retrospectively due to the adoption of IAS 19 – Employee Benefits (revised). Restated figures included in this presentation are identified as such.

Certain prior year balance sheet items have been reclassified to be consistent with the current year presentation.

Numbers presented throughout this report may not add up precisely to the totals in the tables and text. Percentages and percent changes are calculated on complete figures (including decimals); therefore the presentation might contain immaterial differences in sums and percentages and between slides due to rounding.

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In the presentation two sets of financial data are used: published accounts & pro-forma information

Audited published accounts: Full year and 4th guarter accounts

- Reflect Q4 2013 figures for Generali U.S. from acquisition date, (01/10-31/12) of full consolidation
- □ Audited annual accounts have been prepared reflecting the Generali U.S. from acquisition date
- Prior year comparatives do not include Generali U.S.

Unaudited pro-forma information: Full year information

- Following IFRS 3 guidance an acquirer shall disclose information that enables users of its financial statements to evaluate the nature and financial impact of business combinations that were effected during the period. In addition, in accordance with AMF rules, pro forma financial information can be provided on a voluntary basis.
- The unaudited pro-forma financial information as of 31 December 2013 is presented to illustrate the effects on SCOR's income statement of the Generali U.S. acquisition as if the acquisition had taken place on 1 January 2013. A pro forma income statement is also included in the 2013 DDR.
- No prior year comparatives presented

SCOR posts record net income of EUR 549 million and an ROE of 11.5% in 2013, and proposes a dividend of EUR 1.30 per share

1	SCOR has the right strategy to deliver superior shareholder value
2	Full year 2013 results
3	SCOR's strategy fits well with the current financial environment and market themes

In 2013 SCOR's unique strategy has been consistently applied...





...and its execution has delivered a high level of profitability & solvency, recognized by financial markets and key stakeholders

SCOR executes a strong performance in 2013

□ 2013 stock price increases by 30% and the TSR¹ reaches 36% □ S&P raises SCOR to A+ positive outlook





SCOR issues CHF 250 million perpetual subordinated notes with a coupon set to 5%

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- 1) TSR: Total Shareholder Returns: represents the share price appreciation + dividends paid out
- 2) Three-month risk-free rate
- *3)* At constant exchange rates

- 4) As per Group Internal Model, ratio of Available Capital over SCR
- 5) Projected solvency ratio including Generali US

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Management proposal of 2013 dividend of \in 1.30¹) per share confirms SCOR's superior risk/return value proposition to its shareholders

SCOR offers strong returns with low volatility to its shareholders, in addition to a consistent dividend policy



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	'05	'06	'07	'08	'09	'10	'11	ʻ12	' 13 1)
Dividends paid, € m	48	94	144	144	179	201	203	223	241
DPS, €	0.5	0.8	0.8	0.8	1.0	1.1	1.1	1.2	1.3
Payout % ²⁾	37%	37%	35%	45%	48%	48%	62%	53%	44%

SCOR has paid stable or increasing dividends since 2005

- □ Proposed cash dividend of € 1.30¹) per share, representing a payout ratio of 44%²)
- □ ~ € 1.5 billion¹⁾ of dividends distributed over the last nine years, with strong payout ratio even in years with high levels of natural catastrophes (2005, 2010 and 2011) and financial stress (2008), demonstrating SCOR's shock-absorbing capacity
- SCOR's dividend policy is supported by strong operating cashflow generation from both divisions: more than € 2.1 billion over the last 3 years

Source Factset. Peers shown in this analysis are Axis, Everest Re, Hannover Re, Munich Re, Partner Re, Renaissance Re and Swiss Re 1) 2013 dividend subject to approval of the Shareholders' Annual General Meeting on May 6, 2014

- 2) Payout ratio calculated as "Total dividends paid" over "Consolidated Net Income"
- 3) TSR: Total Shareholder Returns, represents the share price appreciation + dividends paid out

SCOR posts record net income of EUR 549 million and an ROE of 11.5% in 2013, and proposes a dividend of EUR 1.30 per share

1	SCOR has the right strategy to deliver superior shareholder value
2	Full year 2013 results
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SCOR delivers strong 2013 financials

- □ Gross written premium growth of 7.8% (11.5% at constant exchange rates) in 2013 compared to 2012, driven by healthy SCOR Global P&C renewals, by major new contracts signed by SCOR Global Life and by the Generali US contribution¹
- 2013 record net income of € 549 million with an 11.5% return on equity (ROE); 12.4% excluding equity impairments
- ❑ 2013 operating cashflow of € 897 million (+18% compared to 2012), with strong contributions from SCOR Global P&C and SCOR Global Life

SCOR Global P&C

- Strong growth of 8.3% at constant FX in 2013
- SGPC's 2013 net combined ratio at 93.9%²⁾ compared to 94.1% in 2012, in line with 2013 expectations as indicated in Optimal Dynamics

SCOR Global Life

- Excellent growth of 14.5% at constant FX, supported by Generali US acquisition and new contracts signed in Asia, UK and the Iberian Peninsula
- SGL's 2013 technical margin stands at 7.3%³⁾ compared to 7.7%³⁾ in 2012, in line with 2013 expectations



- In 2013, SGI has maintained its prudent asset management, and started to slightly increase the duration of the portfolio
- Ongoing return on invested assets stands at 3.1% (excluding equity impairments) thanks to SGI's active portfolio management

In 2013 SCOR delivers strong profitability, with an ROE 1 129 bps above risk-free rate⁴) (1 219 bps excluding equity impairments)

SCOR

Acquired on October 1st 2013
 See Appendix E, page 43 for detailed calculation of the combined ratio

- 3) 2012 includes 0.3 pts. of non-recurring items linked to GMDB run-off portfolio reserve release and 2013 includes 0.1 pt.; See Appendix F, page 46 for detailed calculation of the technical margin
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- 4) Three-month risk-free rate

SCOR 2013 financial details (published only)

	in € millions (rounded)	2013	2012	Variation at current FX	Variation at constant FX
	Gross written premiums	10 253	9 514	7.8%	11.5%
	Net earned premiums	9 066	8 399	7.9%	10.3%
	Operating results	783 ⁵⁾	632	23.9%	
	Net income	549	418	31.3%	
	Group cost ratio ¹⁾	5.1%	5.3%	-0.2 pts	
	Investment income	512 ⁶⁾	566	-9.5%	
Group	Net return on invested assets w/o equity impairments ²⁾	3.1%	3.5%	-0.4 pts	
Ū	Net return on invested assets (with equity impairments) ²⁾	2.6%	3.0%	-0.4 pts	
	Annualized ROE w/o equity impairments	12.4%	10.2% ⁷⁾	2.2 pts	
	Annualized ROE	11.5%	9.1% ⁷⁾	2.4 pts	
	EPS (€)	2.96	2.28	29.8%	
	Book value per share (€)	26.64	26.16 ⁷⁾	1.8%	
	Operating cash flow	897	761	17.9%	
с U	Gross written premiums	4 848	4 650	4.3%	8.3%
P&C	Combined ratio ³⁾	93.9%	94.1%	-0.2 pts	
đ	Gross written premiums	5 405	4 864	11.1%	14.5%
Life	Life technical margin ⁴⁾	7.3%	7.7%	-0.4 pts	

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See Appendix D, page 41 for detailed calculation of the cost ratio

See Appendix G, page 51 for detailed calculation of the return on invested assets

See Appendix E, page 43 for detailed calculation of the combined ratio
 See Appendix F, page 46 for detailed calculation of the technical margin

5) Acquisition related expenses and gain from bargain purchase are reported within operating results, under "operating results before impact of acquisitions", to conform to the presentation in the 2013 Document de Référence, see Appendix A, page 28

6) Includes MRM badwill net of acquisition costs, see page 52 for details

7) BVPS is adjusted due to the retrospective application of IAS 19 "revised", Q4 2012 published BVPS amounts to € 26.18, annualized ROE amounts to 9.1% and annualized ROE w/o equity impairments amounts to 10.2%

Generali US acquisition makes a substantial contribution to the 2013 published and pro-forma¹⁾ accounts

Generali US 2013 contribution to published accounts				
In € millions (rounded)				
Purchase price	587 ²⁾			
- Net assets acquired	784 ²⁾			
Profit from a bargain purchase (badwill)	197			
- Transaction costs (net of tax)	14 ³⁾			
Gain on purchase	183			
Operating performance (net of tax)	10 ⁴⁾			
Net Income	193			

Strong published net income contribution from
Generali US (€ 193 million), with a gain on purchase
of € 183 million and an operating performance net of
tax of € 10 million in Q4 2013

- Published contribution of Generali US business amounts to gross written premiums (GWP) of € 209 million with a technical margin of 7.7%
- On a pro-forma basis, GWP for Generali US amounts to € 854 million, with a technical margin of 7.5%

1 October – 31 December Generali US results					
In € millions (rounded)					
Gross written premiums (GWP)	209				
Technical margin	7.7%				

Pro-forma Q4 YTD Generali US results				
In € millions (rounded)				
Gross written premiums (GWP)	854			
Technical margin	7.5%			

- 1) For more details on published and pro-forma accounts see Appendix A & B, from page 27
- 2) FX used for PGAAP accounting: 1 USD = 0.7402 EUR
- 3) Transaction costs incurred in 2013
- 4) Operating performance net of tax reflects Q4 2013 figures for Generali US from acquisition date, i.e. 1 quarter of full Generali US consolidation (from 01/10/2013 to 31/12/2013)

SCOR's successful Generali US acquisition and integration enlarges the dimension of the Group





- Thanks to the Generali US acquisition, SCOR Global Life (SGL) becomes the leading reinsurer in the US³⁾
- The integration is ahead of schedule with business organization, pricing processes and HR system in place
- No client attrition, or key talent loss, confirm SCOR's excellent track record when integrating new acquisitions



- 1) Includes € 183 million gain from bargain purchase net of acquisition related expenses
- 2) SCOR Global Life Americas
- 3) Source: 2012 SOA/Munich Re Survey of US life reinsurance

In 2013, SCOR has positive shareholders' equity development with an increased BVPS at € 26.64 after distribution of € 223 million of cash dividends



- to the CHF 650 million (issued in 2011), CHF 315 million (issued in 2012) and CHF 250 million (issued in 2013) subordinated debt issuances
- 2) Shown SHE is adjusted due to the retrospective application of IAS 19 "revised": (i) Q4 2012 published SHE amounted to € 4810 million (ii) shown book value per share and financial leverage ratio have been recalculated – published numbers for financial leverage and BVPS were 19.9% and € 26.18 respectively
- calculation of the book value per share 4) Variation of unrealized gains/losses on AFS securities,
 - 13 net of shadow accounting and taxes, see Appendix G. page 64

€ 897 million of net operating cash flow generated in 2013, +18% compared to 2012

In € millions (rounded)	2013	2012
Cash and cash equivalents at 1 January	1 466	1 281
Net cash flows from operations, of which:	897	761
SCOR Global P&C	601	534
SCOR Global Life	296	227
Net cash flows used in investment activities ¹⁾	-666	-438
Net cash flows used in financing activities ²⁾	-107	-146
Effect of changes in foreign exchange rates	-76	8
Total cash flow	48	185
Cash and cash equivalents at 31 December	1 514	1 466
Short-term investments (i.e. T-bills less than 12 months) classified as "other loans and receivables" ³⁾	606	1 269
Total liquidity	2 120	2 735

- Business model delivers a record operating cash flow of € 897 million as at 31 December 2013, increasing by 18% compared to 2012 (€ 761 million), with contributions from both business engines
- Cash and short-term investments position stands at € 2.1 billion as of Q4 2013, compared to € 2.7 billion as of Q4 2012
- ❑ Approximately € 6.1 billion (including cash and short-term investments) of liquidity expected to be generated within the next 24 months



1) Investment activities are the acquisition and disposal of assets and other investments not included in cash equivalents. They predominantly include net purchases / disposals of investments; see page 38 for details

Financing activities are activities that result in changes in the size and composition of the contributed equity and borrowings of the entity. They predominantly include increases in capital, dividends paid by SCOR SE and cash generated by the issuance or reimbursement of financial debt; see page 38 for details

³⁾ Includes accrued interest; see page 49 for reconciliation

SGPC continues to combine growth and technical profitability, while performing well towards the Optimal Dynamics objectives and assumptions





- 2013 gross written premiums growth of 4.3% (+8.3% at constant exchange rates); in view of the impact of the strong exchange rate headwinds, this growth rate compares favourably with the ~6% full year premium growth expectations post-1/1/2013 renewal and the 5.5% organic (+ 3% from initiatives) annual premium growth assumption in Optimal Dynamics
- Technical results significantly better than the Strong Momentum assumption and within the Optimal Dynamics range, with a net combined ratio of 93.9%¹⁾
 - A net attritional loss ratio of 57.7%, including 0.7% impact of € 31 million reserve release³⁾ in Q2 2013; the 58.4% "normalized" attritional ratio (vs. 60.1%²⁾ in 2012) positions SGPC well in the early part of Optimal Dynamics versus the assumed trend towards 57% over the 3 years of the plan
 - Nat cat net losses of 6.4%, consistent with the transition towards the 7% budget going forward into Optimal Dynamics
 - Commissions of 23.1%, reflecting the growth of the Lloyd's business

- SCOR Global P&C
- See Appendix E, page 43 for detailed calculation of the combined ratio
 Including 2.2 pts of reserves released in Q4 2012, primarily from the Aviation and Inherent Defect Insurance (IDI) lines of business, the normalized attritional loss ratio was at 60.1%
- Including 0.7 pts of reserves released in Q2 2013, primarily from the Property, Engineering and Aviation lines of business, the normalized attritional loss ratio is at 58.4%

SGPC continues its strong organic-only growth and improving combined ratio trend, thanks to the active management of its well-diversified portfolio





¹⁾ See Appendix E, page 44 for detailed calculation of the normalized combined ratio

SCOR Global Life combines a healthy technical margin with excellent growth, confirming the dynamism of the franchise







- In 2013, SCOR Global Life acquires Generali US and successfully captures opportunities in its "financial solutions" and longevity strategic segments contributing to excellent 11.1% growth compared to 2012 (14.5% at constant exchange rates), driven by:
 - Generali US acquisition (+ €209 million)
 - Organic growth (10.2% at constant exchange rates and 6.8% a current exchange rates) with double-digit growth in the UK/Ireland, Asia and Spain and double-digit growth in longevity and financial solutions, partly offset by negative FX (€ 163 million) and selective decreases in the Middle East, France and the Nordic countries as well as in disability and personal accident
- Strong technical margin of 7.3%² including nonrecurring items (GMDB run-off portfolio reserve release), with the underlying performance trending towards Optimal Dynamics and reflecting the ongoing change in portfolio mix

□ Generali US acquisition (closed on 1st October) consolidates SGL's leading position in the US

1) GMDB run-off portfolio reserve release

2) See Appendix F, page 46 for detailed calculation of the technical margin



SCOR Global Life has a proven track record of strong growth, while delivering consistent profitability



SCOR

 Excluding US annuity business "IIC": Investors Insurance Corporation, a subsidiary sold in relation to SCOR's disposal of its US annuity business, see press release #22 of 19 July 2011

3) Published figures of 7.3% includes 0.1 pt. from non-recurring items (GMDB reserve adjustment)

lobal Life₂) Published figure of 7.7% includes 0.3 pts. from non-recurring items (GMDB reserve adjustment) 4) Pro-forma figures including Transamerica Re for the full year 2011
5) Pro-forma GWP including Generali US for the full year 2013

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SCOR Global Investments delivers an ongoing return on invested assets of 3.1%





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Global Investments □ Total investments of € 23.4 billion, of which total invested assets of € 15.2 billion and funds withheld of € 8.2 billion

□ Prudent investment strategy pursued in Q4 2013:

- decreased liquidity (-4 pts.)
- slightly increased fixed income portfolio duration at 3.4 years⁵⁾
- high quality fixed income portfolio maintained with an AA- average rating, no sovereign exposure to GIIPS⁶⁾
- highly liquid investment portfolio, with financial cash flows⁷ of € 6.1 billion expected over the next 24 months

Recurring ongoing performance:

- investment income on invested assets of

 € 372 million for 2013, of which realized gains comprise € 130 million⁸⁾, offset by strict and unchanged amortization and impairment policy of
 € 97 million (of which € 64 million on equities)
- ongoing return on invested assets for 2013 of 3.1% excluding equity impairments (2.6% including equity impairments)

- SCOR Global Investments 3)
- 1) Excluding funds withheld, technical items and accrued interest; details of total 5) investment portfolio in Appendix G, page 48 6)
 - 2) See page 62 for details of the "Other investments" category
 - See full details on investment returns and income pages 51 and 52
 - 4) Equity impairments are net asset value neutral

- Of the fixed income portfolio; 2.5 year duration on invested assets
- 6) See Appendix G, page 53 for details of the government bond portfolio
- 7) Including cash, coupons and redemptions8) See Appendix G, page 52 for details

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In line with Optimal Dynamics orientations, SCOR Global Investments is progressively rebalancing the investment portfolio

The current macroeconomic outlook is slightly more positive, even if it remains uncertain

- Global economy is better oriented
- Distortion between market valuations and economic expectations is narrowing
- 2014 should be a year of differentiation in interest rates, the market having started to move away from pricing a "synchronized" exit by central banks, between early cycles countries (such as the UK and the US) and the Eurozone which is lagging behind
- Emerging and developing economies have very different vulnerabilities to a massive capital outflow
- China is facing a growing debt burden and recurring tensions in its financial system



3)



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2) 2013 income yield and FVI yield, excluding MRM badwill (19 bps. impact on 2013 RoIA), realized capital gains/losses, impairments and real estate amortization

- Effective duration of the fixed income portfolio, excluding cash
- 4) 4 year risk-free rates, with actual currency split by year end into USD (USA), EUR (Germany) and GBP (UK) 20

SCOR posts record net income of EUR 549 million and an ROE of 11.5% in 2013, and proposes a dividend of EUR 1.30 per share

1	SCOR has the right strategy to deliver superior shareholder value
2	Full year 2013 results
3	SCOR's strategy fits well with the current financial environment and market themes

SCOR's strategy is well positioned for the current financial environment and market themes

	2	3	4
(Re)insurers' capital affected by the recent emerging markets turmoil	Industry affected by tough P&C pricing environment	Traditional reinsurance challenged by alternative capital	Global Tiering within the reinsurance industry
SCOR 's unique s	strategy addresses curre	nt market themes	
SCOR controls its exposure to emerging markets by limiting currency exposures and ensuring an efficient capital structure	SCOR Global P&C's diversified book and leadership abilities are key drivers for differentiation, enabling the Group to be part of Tier 1 reinsurers	Alternative capital and first- tier diversified reinsurers play an entirely different game, with the latter providing value added-services to their clients, making efficient use of capital, underwriting all regions and perils	SCOR's franchise has a recognized tier 1 status, focusing on longstanding and close partnership with clients across all markets (37 offices), while improving the efficiency of its operations
SCOR's exposure to emerging market currencies represents 3.0% of invested assets (of which ~2.25% for ALM congruence reasons) and ~2% of its shareholders' equity	SGPC achieves 1/1 renewals with 5% growth in line with the "Optimal Dynamics" plan and confirms its 93%-94% combined ratio assumption	SCOR uses the development of alternative capital to the advantage of its shareholders while effectively having a limited amount of its premiums in direct competition	SCOR has established itself as a leading player in emerging and mature markets



Please refer to Appendix K from page 69 to page 73 for more information

SCOR confirms "Optimal Dynamics" targets, balancing profitability and solvency, alongside a strong shareholder remuneration policy



SCOR's dividend policy remains unchanged: between 2005 and 2013 it has paid out ~ € 1.5 billion³⁾



Overall the Board will aim to maintain a minimum dividend payout of 35% over the cycle, while aiming for low volatility in the dividend per share (DPS) from year to year

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- 1) 3-month risk-free rate
- 2) As per the Group Internal Model; it is the ratio of Available Capital over SCR (Solvency Capital Requirements); see page 21 of "Optimal Dynamics" for further details
- 3) 2013 dividend subject to approval of the Shareholders' Annual General Meeting on May 6, 2014





In 2014 SCOR is scheduled to attend the following investor conferences

- □ HSBC, Paris (March 25)
- □ Morgan Stanley, London (March 26)
- □ JP Morgan, Amsterdam (May 13)
- □ Societe Generale, NYC (May 20)
- □ Societe Generale, Nice (May)

- Deutsche Bank, NYC (May 27)
- Commerzbank, London (June 4)
- Goldman Sachs, Madrid (June 12)
- BofAML, London (October 1)
- Berenberg, London (December)

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The SCOR IR app puts SCOR at the fingertips of investors







APPENDICES

Appendix A	P&L
Appendix B	Balance sheet & Cash flow
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Appendix A: Key adjustments between published results and pro-forma

In € millions (rounded)	SCOR standalone 2013	Impact of acquisition	Generali US 2013 operating performance	SCOR 2013 Published	Generali US Operating performance pro-forma adjustment	Transaction and restructuring costs adjustments	Investment income adjustment and debt interest	SCOR 2013 Pro-forma
	(1)	(2)	(3)	(A) = (1)+(2)+(3)	(5)	(6)	(7)	(B) = (A)+ (5)+(6)+(7)
Gross written premiums	10 044	0	209	10 253	645	0	0	10 898
Net earned premium	8 885	0	181	9 066	558	0	0	9 624
Net technical result	728	0	14	742	41	0	0	783
Total net investment income	516	0	4	520	17	0	-3	534
Total expenses	-558	0	-6	-564	-21	0	0	-585
Current operating result	618	0	12	630	37	0	-3	664
Other operating expenses	-49	0	0	-49	0	0	0	-49
Operating result	569	0	12	581	37	0	-3	615
Financing expenses	-130	0	0	-130	0	0	-10	-140
Share in results of associates	-13	0	0	-13	0	0	0	-13
Acquisition-related expenses	-6	-19	0	-25	0	2	0	-23
Profit from bargain purchase	30 ¹⁾	197	0	227	0	0	0	227
Corporate income tax	-94	5	-2	-91	-6	-1	3	-95
Group Net Income	356	183	10	549	31	1	-10	571

Investment income: for Generali US, assumed fully deployed portfolio from 1/1/13 until 1/10/13; used SCOR portfolio yield from acquisition date

□ Financing expenses: adjusted to reflect 2013 CHF 250 million hybrid debt²⁾ as if issued on 1/1/2013

Acquisition-related expenses: costs related to the transaction and incurred in Q3 2013 have been reversed as if paid in 2012; integration costs have been added



Appendix A: Consolidated statement of income, full year 2013, published

	SCOR	Generali US	2013	2012	
In € millions (rounded)	standalone	standalone	Published	Published	
Gross written premiums	10 044	209	10 253	9 514	
Change in gross unearned premiums	-75	0	-75	-147	
Gross benefits and claims paid	-6 893	-161	-7 054	-6 613	
Gross commissions on earned premiums	-1 910	-19	-1 929	-1 909	
Gross technical result	1 166	29	1 195	845	
Ceded written premiums	-1 095	-28	-1 123	-976	
Change in ceded unearned premiums	11	0	11	8	
Ceded claims	482	13	495	635	
Ceded commissions	164	0	164	144	
Net result of retrocession	-438	-15	-453	-189	
Net technical result	728	14	742	656	
Other income and expenses from reinsurance operations	-68	0	-68	-36	
Total other operating revenue / expenses	-68	0	-68	-36	
Investment revenues	302	4	306	317	
Interests on deposits	176	0	176	202	
Realized capital gains / losses on investments	130	0	130	161	
Change in investment impairment	-97	0	-97	-86	
Change in fair value of investments	15	0	15	8	
Foreign exchange gains / losses	-10	0	-10	23	
Investment income	516	4	520	625	
Investment management expenses	-36	0	-36	-30	
Acquisition and administrative expenses	-367	-6	-373	-349	
Other current operating expenses	-155	0	-155	-177	
Other current operating income	0	0	0	0	
Current operating results	618	12	630	689	
Goodwill – value changes	0	0	0	0	
Other operating expenses	-49	0	-49	-50	
Other operating income	0	0	0	6	
Operating results before impact of acquisitions	569	12	581	645	
Acquisition-related expenses	-6	-19	-25	-13	
Gain on bargain purchase	30	197	227	0	
Operating results	593	190	783	632	
Financing expenses	-130	0	-130	-106	
Share in results of associates	-13	0	-13	0	
Corporate income tax	-94	3	-91	-108	
Consolidated net income	356	193	549	418	
of which non-controlling interests	0	0	0	0	
Group net income	356	193	549	418	



Appendix A: Consolidated statement of income, full year 2013, pro-forma

In € millions (rounded)	SCOR standalone	Generali US standalone	Adjustments	2013 Pro-forma	2012 Published
Gross written premiums	10 044	209	645	10 898	9 514
Change in gross unearned premiums	-75	0	0	-75	-147
Gross benefits and claims paid	-6 893	-161	-517	-7 571	-6 613
Gross commissions on earned premiums	-1 910	-19	-60	-1 989	-1 909
Gross technical result	1 166	29	68	1 263	845
Ceded written premiums	-1 095	-28	-87	-1 210	-976
Change in ceded unearned premiums	11	0	0	11	8
Ceded claims	482	13	56	551	635
Ceded commissions	164	0	4	168	144
Net result of retrocession	-438	-15	-27	-480	-189
Net technical result	728	14	41	783	656
Other income and expenses from reinsurance operations	-68	0	0	-68	-36
Total other operating revenue / expenses	-68	0	0	-68	-36
Investment revenues	302	4	14	320	317
Interests on deposits	176	0	0	176	202
Realized capital gains / losses on investments	130	0	0	130	161
Change in investment impairment	-97	0	0	-97	-86
Change in fair value of investments	15	0	0	15	8
Foreign exchange gains / losses	-10	0	0	-10	23
Investment income	516	4	14	534	625
Investment management expenses	-36	0	-1	-37	-30
Acquisition and administrative expenses	-367	-6	-20	-393	-349
Other current operating expenses	-155	0	0	-155	-177
Other current operating income	0	0	0	0	0
Current operating results	618	12	34	664	689
Goodwill – value changes	0	0	0	0	0
Other operating expenses	-52	0	0	-52	-50
Other operating income	3	0	0	3	6
Operating results before impact of acquisitions	569	12	34	615	645
Acquisition-related expenses	-6	-19	2	-23	-13
Gain on bargain purchase	30	197	0	227	0
Operating results	593	190	36	819	632
Financing expenses	-130	0	-10	-140	-106
Share in results of associates	-13	0	0	-13	0
Corporate income tax	-94	3	-4	-95	-108
Consolidated net income	356	193	22	571	418
of which non-controlling interests	0	0	0	0	0
Group net income	356	193	22	571	418

Appendix A: Consolidated statement of income by segment for 2013 (published)

	2013							2012				
In € millions (rounded)	Life	Life Generali US	Total Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Group functions	Intra- Group	Total
Gross written premiums	5 196	209	5 405	4 848	0	0	10 253	4 864	4 650	0	0	9 514
Change in gross unearned premiums	-4	0	-4	-71	0	0	-75	3	-150	0	0	-147
Gross benefits and claims paid	-3 926	-161	-4 087	-2 967	0	0	-7 054	-3 780	-2 833	0	0	-6 613
Gross commissions on earned premiums	-875	-19	-894	-1 035	0	0	-1 929	-953	-956	0	0	-1 909
Gross technical result	391	29	420	775	0	0	1 195	134	711	0	0	845
Ceded written premiums	-563	-28	-591	-532	0	0	-1 123	-531	-445	0	0	-976
Change in ceded unearned premiums	0	0	0	11	0	0	11	0	8	0	0	8
Ceded claims	245	13	258	237	0	0	495	458	177	0	0	635
Ceded commissions	112	0	112	52	0	0	164	95	49	0	0	144
Net result of retrocession	-206	-15	-221	-232	0	0	-453	22	-211	0	0	-189
Net technical result	185	14	199	543	0	0	742	156	500	0	0	656
Other income and expenses from reinsurance operations	-12	0	-12	-56	0	0	-68	3	-39	0	0	-36
Total other operating revenue / expenses	-12	0	-12	-56	0	0	-68	3	-39	0	0	-36
Investment revenues	87	4	91	215	0	0	306	91	224	0	2	317
Interests on deposits	155	0	155	21	0	0	176	178	24	0	0	202
Realized capital gains / losses on investments	32	0	32	98	0	0	130	24	137	0	0	161
Change in investment impairment	-16	0	-16	-81	0	0	-97	-16	-70	0	0	-86
Change in fair value of investments	1	0	1	14	0	0	15	0	8	0	0	8
Foreign exchange gains/losses	-15	0	-15	5	0	0	-10	-2	25	0	0	23
Investment income	244	4	248	272	0	0	520	275	348	0	2	625
Investment management expenses	-10	0	-10	-21	-5	0	-36	-10	-15	-5	0	-30
Acquisition and administrative expenses	-177	-6	-183	-178	-12	0	-373	-165	-176	-8	0	-349
Other current operating income / expenses	-39	0	-39	-49	-67	0	-155	-45	-44	-88	0	-177
Total other current income and expenses	-226	-6	-232	-248	-84	0	-564	-220	-235	-101	0	-556
Current operating results	191	12	203	511	-84	0	630	214	574	-101	2	689
Other operating income / expenses	-4	0	-4	-45	0	0	-49	6	-50	0	0	-44
Operating results before impact of acquisitions	187	12	199	466	-84	0	581	220	524	-101	2	645
Loss ratio				64.1%					65.5%			
Commissions ratio				23.1%					22.3%			
P&C management expense ratio				6.7%					6.3%			
Combined ratio ¹⁾				93.9%					94.1%			
Life technical margin ²⁾	7.3%	7.7%	7.3%					7.7%				

2) See Appendix F, page 46 for detailed calculation of the technical margin

Appendix A: SCOR Q4 2013 QTD financial details (published only)

in	€ millions (rounded)	Q4 2013	Q4 2012	Variation at current FX	Variation at constant FX
	Gross written premiums	2 714	2 300	18.0%	23.3%
	Net earned premiums	2 407	2 068	16.4%	19.7%
	Operating results	329 ⁵⁾	157	109.6%	
	Net income	247	100	147.0%	
	Group cost ratio ¹⁾	5.4%	5.9%	-0.6 pts	
٩	Investment income	128	155	-17.4%	
GROUP	Net return on invested assets w/o equity impairments ²⁾	2.6%	3.7%	-1.1 pts	
ত	Net return on invested assets (with equity impairments) ²⁾	2.6%	3.3%	-0.7 pts	
	Annualized ROE w/o equity impairments	21.5%	9.4% ⁶⁾	12.1 pts	
	Annualized ROE	21.5%	8.8% ⁶⁾	12.7 pts	
	EPS (€)	1.32	0.55	140.0%	
	Book value per share (€)	26.64	26.16 ⁶⁾	1.8%	
	Operating cash flow	175	205	-14.7%	
P&C	Gross written premiums	1 201	1 133	6.0%	12.3%
ã	Combined ratio ³⁾	93.3%	95.0%	-1.7 pts	
	Gross written premiums	1 513	1 167	29.6%	33.9%
Life	Life technical margin ⁴⁾	7.5%	9.0% ⁴⁾	-1.5 pts	00.070

1) See Appendix D, page 41 for detailed calculation of the cost ratio

 Second point and a page 51 for detailed calculation of the return on invested assets
 See Appendix E, page 43 for detailed calculation of the combined ratio
 See Appendix F, page 46 for detailed calculation of the technical margin; the 2012 QTD technical margin contained 1 pt of non-recurring items (GMDB run-off portfolio reserve release)

Acquisition-related expenses and gain from bargain purchase are reported under "operating 5) results before impact of acquisitions", to conform to the presentation within the 2013 "Document de Référence", see Appendix A, page 32

6) BVPS is adjusted due to the retrospective application of IAS 19 "revised", Q4 2012 published BVPS amounts to € 26.18, annualized ROE amounts to 8.7% and annualized ROE w/o equity impairments amounts to 9.4%

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Appendix A: Consolidated statement of income, Q4 2013 QTD (published)

	SCOR	Generali US	Q4 2013	Q4 2012
In € millions (rounded)	standalone	standalone	Published	Published
Gross written premiums	2 505	209	2 714	2 300
Change in gross unearned premiums	-2	0	-2	39
Gross benefits and claims paid	-1 600	-161	-1 761	-1 645
Gross commissions on earned premiums	-473	-19	-492	-506
Gross technical result	430	29	459	188
Ceded written premiums	-247	-28	-275	-240
Change in ceded unearned premiums	-30	0	-30	-31
Ceded claims	-2	13	11	151
Ceded commissions	41	0	41	95
Net result of retrocession	-238	-15	-253	-25
Net technical result	192	14	206	163
Other income and expenses from reinsurance operations	-22	0	-22	0
Total other operating revenue / expenses	-22	0	-22	0
nvestment revenues	76	4	80	84
nterests on deposits	44	0	44	53
Realized capital gains / losses on investments	23	0	23	44
Change in investment impairment	-10	0	-10	-17
Change in fair value of investments	6	0	6	2
Foreign exchange gains / losses	-11	0	-11	1
nvestment income	128	4	132	167
nvestment management expenses	-12	0	-12	-10
Acquisition and administrative expenses	-101	-6	-107	-93
Other current operating expenses	-30	0	-30	-54
Other current operating income	0	0	0	0
Current operating results	155	12	167	173
Other operating expenses	-16	0	-16	-15
Other operating income	2	0	2	3
Operating results before impact of acquisitions	141	12	153	161
Acquisition-related expenses	-2	-19	-21	-4
Gain on bargain purchase	-2	197	197	0
Operating results	139	197	329	157
Financing expenses	-38	0	-38	-31
Share in results of associates	-38	0	-14	1
Corporate income tax	-14 -32	3	-14 -29	-27
Consolidated net income	-52	193	248	100
	-1	0	-1	
of which non-controlling interests Group net income	-1	193	247	0

Appendix A: Consolidated statement of income by segment for Q4 2013 QTD, published

	Q4 2013							Q4 2012				
In € millions (rounded)	Life	Life Generali	Total Life	P&C	Group functions	Intra- Group	Total	Life	P&C	Group functions	Intra- Group	Total
Gross written premiums	1 304	209	1 513	1 201	0	0	2 714	1 167	1 133	0	0	2 300
Change in gross unearned premiums	-3	0	-3	1	0	0	-2	25	14	0	0	39
Gross benefits and claims paid	-860	-161	-1 021	-740	0	0	-1 761	-907	-738	0	0	-1 645
Gross commissions on earned premiums	-213	-19	-232	-260	0	0	-492	-261	-245	0	0	-506
Gross technical result	228	29	257	202	0	0	459	24	164	0	0	188
Ceded written premiums	-148	-28	-176	-99	0	0	-275	-152	-88	0	0	-240
Change in ceded unearned premiums	0	0	0	-30	0	0	-30	1	-32	0	0	-31
Ceded claims	-63	13	-50	61	0	0	11	92	59	0	0	151
Ceded commissions	28	0	28	13	0	0	41	83	12	0	0	95
Net result of retrocession	-183	-15	-198	-55	0	0	-253	24	-49	0	0	-25
Net technical result	45	14	59	147	0	0	206	48	115	0	0	163
Other income and expenses from reinsurance operations	-7	0	-7	-15	0	0	-22	5	-5	0	0	0
Total other operating revenue / expenses	-7	0	-7	-15	0	0	-22	5	-5	0	0	0
Investment revenues	23	4	27	53	0	0	80	21	61	0	2	84
Interests on deposits	41	0	41	3	0	0	44	47	6	0	0	53
Realized capital gains / losses on investments	6	0	6	17	0	0	23	4	40	0	0	44
Change in investment impairment	0	0	0	-10	0	0	-10	-1	-16	0	0	-17
Change in fair value of investments	0	0	0	6	0	0	6	0	2	0	0	2
Foreign exchange gains/losses	-18	0	-18	7	0	0	-11	-1	2	0	0	1
Investment income	52	4	56	76	0	0	132	70	95	0	2	167
Investment management expenses	-3	0	-3	-7	-2	0	-12	-4	-4	-2	0	-10
Acquisition and administrative expenses	-47	-6	-53	-51	-3	0	-107	-41	-50	-2	0	-93
Other current operating income / expenses	-8	0	-8	-10	-12	0	-30	-13	-9	-32	0	-54
Total other current income and expenses	-58	-6	-64	-68	-17	0	-149	-58	-63	-36	0	-157
Current operating results	32	12	44	140	-17	0	167	65	142	-36	2	173
Other operating income / expenses	-2	0	-2	-12	0	0	-14	-5	-7	0	0	-12
Operating results before impact of acquisitions	30	12	42	128	-17	0	153	60	135	-36	2	161
Loss ratio				63.2%					66.0%			
Commissions ratio				23.0%					22.8%			
P&C management expense ratio				7.1%					6.2%			
Combined ratio ¹⁾				93.3%					95.0%			
Life technical margin ²⁾	7.5%	7.7%	7.5%					9.0% ³⁾				

1) See Appendix E, page 43 for detailed calculation of the combined ratio

2) See Appendix F, page 46 for detailed calculation of the technical margin

3) The 2012 QTD technical margin contains 1.0 pt of non-recurring items (GMDB run-off portfolio reserve release)

Appendix A: Premiums at current and constant FX with Generali US

In € millions (rounded)	Q4'12 YTD	Q4'13 YTD Published	Q4'13 YTD Published at constant FX	Variation at current FX	Variation at constant FX
SCOR Global P&C	4 650	4 848	5 038	4.3%	8.3%
SCOR Global Life	4 864	5 196	5 359	6.8%	10.2%
Generali US		209	209		
Total GWP as published	9 514	10 253	10 606	7.8%	11.5%

Appendix B: Accounting and transferred assets at the date of the Generali US acquisition

2013
453
867
183
583
2 086
1 046
256
1 302
784
587
197

- As of the acquisition date of 1 October 2013, Generali US has been fully consolidated by SCOR
- This results in recognition of VOBA of € 453 million and a profit from a bargain purchase (badwill) of € 197 million in the fourth quarter of 2013

Appendix B: Consolidated balance sheet - Assets

In \in millions (rounded)	2013	2012 Restated ¹⁾	2012 Published
Intangible assets	2 307	1 941	1 941
Goodwill	788	788	788
Value of business acquired	1 393	1 031	1 031
Other intangible assets	126	122	122
Tangible assets	544	540	541
Insurance business investments	22 272	21 109	21 114
Real estate investments	861	584	584
Available-for-sale investments	12 067	10 667	10 667
Investments at fair value through income	369	216	216
Loans and receivables	8 881	9 535	9 535
Derivative instruments	94	107	112
Investments in associates	63	84	84
Share of retrocessionaires in insurance and investment contract liabilities	1 140	1 323	1 322
Other assets	6 321	6 213	6 122
Deferred tax assets	813	689	688
Assumed insurance and reinsurance accounts receivable	4 179	4 242	4 205
Receivables from ceded reinsurance transactions	102	77	76
Taxes receivable	129	132	92
Other assets	190	263	251
Deferred acquisition costs	908	810	810
Cash and cash equivalents	1 514	1 466	1 466
TOTAL ASSETS	34 161	32 676	32 590

1) Certain prior year balance sheet items have been reclassified to be consistent with the current-year presentation
Appendix B: Consolidated balance sheet – Liabilities & shareholders' equity

In € millions (rounded)	2013	2012 Restated ¹⁾	2012 Published
Group shareholders' equity	4 940	4 800 ²⁾	4 803
Non-controlling interest	40	7	7
Total shareholders' equity	4 980	4 807 ²⁾	4 810
Financial debt	2 053	1 648	1 647
Subordinated debt	1 379	1 212	1 212
Real estate financing ³⁾	497	405	409
Other financial debt	177	31	26
Contingency reserves	265	122	117
Contract liabilities	24 337	23 835	23 834
Insurance contract liabilities	24 204	23 694	23 692
Investment contract liabilities	133	141	142
Other liabilities	2 526	2 264	2 182
Deferred tax liabilities	366	331	332
Derivative instruments	37	39	40
Assumed insurance and reinsurance payables	410	395	358
Accounts payable on ceded reinsurance transactions	988	890	888
Taxes payable	194	111	68
Other liabilities	531	498	496
Total shareholders' equity & liabilities	34 161	32 676	32 590

SCOR

2) Shown SHE is adjusted in line with IAS 19 which had retrospective application, Q4 2012 published SHE amounts to € 4 810 million. The retroactive impact of IAS 19 on contingency reserves is € 5 million in Q4 2012. On Deferred tax liabilities, the impact is -€ 2 million

3) In 2012 it includes € 188 million used to finance buildings for own purposes which are classified under "Tangible assets" and € 186 million in 2013

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Appendix B: Consolidated statements of cash flows

In € millions (rounded)	2013	2012
Cash and cash equivalents at the beginning of the period	1 466	1 281
Net cash flows from operations	897	761
Cash flow from changes in scope of consolidation	14	-3
Cash flow from acquisitions and sale of financial assets	-630	-361
Cash flow from acquisitions and disposals of tangible and intangible fixed assets	-50	-74
Net cash flows from investing activities	-666	-438
Transactions on treasury shares and issuance of equity instruments	-4	-56
Contingency capital	0	0
Dividends paid	-223	-203
Cash flows from shareholder transactions	-227	-259
Cash related to issue or reimbursement of financial debt	230	219
Interest paid on financial debt	-110	-106
Cash flows from financing activities	120	113
Net cash flows from financing activities	-107	-146
Effect of changes in foreign exchange rates	-76	8
Cash and cash equivalents at the end of the period	1 514	1 466

Appendix B: Net contract liabilities by segment (published)



Appendix C: Calculations of EPS, book value per share and ROE, published

Earnings per share calculation		
In € millions (rounded)	2013	2012
Group net income ¹⁾ (A)	549	418
Average number of opening shares (1)	192 384 219	192 021 303
Impact of new shares issued (2)	181 984	93 458
Time Weighted Treasury Shares (3)	-7 525 684	-8 273 802
Basic Number of Shares (B) = $(1)+(2)+(3)$	185 040 519	183 840 959
Basic EPS (A)/(B)	2.96	2.28

Book value per share calculation		
In € millions (rounded)	31/12/2013	31/12/2012
Group shareholders' equity (A)	4 940	4 800 ²⁾
Shares issued at the end of the quarter (1)	192 757 911	192 384 219
Treasury Shares at the end of the quarter(2)	-7 343 237	-8 930 686
Basic Number of Shares (B) = $(1)+(2)$	185 414 674	183 453 533
Basic Book Value PS (A)/(B)	26.64	26.16 ²⁾

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Post-tax Return on Equity (ROE)	
In € millions (rounded)	2013	2012
Group net income ¹⁾	549	418
Opening shareholders' equity	4 800	4 400 ²⁾
Weighted group net income ³⁾	228	209
Payment of dividends	-148	-128
Weighted increase in capital	8	3
Effect of changes in foreign exchange rates ³⁾	-81	-10
Revaluation of assets available for sale and other ³⁾	-16	97
Weighted average shareholders' equity	4 791	4 571
Annualized ROE	11.5%	9.1% ²⁾

1) Excluding non-controlling interests

2) Shown SHE is adjusted due to the retrospective application of IAS 19 "revised". 2012 published SHE amounts to € 4 803 million, 2012 opening SHE published amounts € 4 403 million and 2013 published BVPS amounts to € 26.18. 2012 published weighted average shareholders' equity amounts to € 4 574 million. 2012 published annualized ROE 9.1%

3) 50% of the movement in the period

Appendix D: Reconciliation of total expenses to cost ratio

In € millions (rounded)	2013 Pro-forma	2013 Published	2012 Published	
Total expenses as per Profit & Loss account	-585	-565	-556	
ULAE (Unallocated Loss Adjustment Expenses)	-35	-34	-32	
Total management expenses	-620	-599	-588	
Investment management expenses	37	36	30	
Total expense base	-583	-563	-558	
Minus corporate finance	4	4	7	
Minus amortization	31	31	27	
Minus non-controllable expenses	9	9	24	
Total management expenses (for group cost ratio calculation)	-539	-519	-500	
Gross Written Premiums (GWP)	10 898	10 253	9 514	
Group cost ratio	5.0%	5.1%	5.3%	

Appendix E: Key characteristics of SCOR Global P&C









SCOR Global P&C

- Underwrites traditional reinsurance business focusing on short-tail business lines, with a combination of local and global presence, voluntarily underweight in the US where it has a selective approach
- Is a preferred partner for insurers and provides clients with customized solutions, leveraging on franchise, network and a global approach to synergies between specialty lines and treaty P&C
- Further develops alternative business platforms: large corporate business platform ("Business Solutions", Channel 2015 Lloyd's Syndicate,
- Uses cat capacity and retrocession as a strategic leverage tool
- Combines pockets of growth with existing and new clients and stable technical profitability prospects, thanks to its highly diversified portfolio and active portfolio management
- Managed to further improve its market position during successful January 2014 renewals, benefiting from the "tiering" of the reinsurance market, and combining growth and profitability

Appendix E: Calculation of P&C combined ratio

In € millions (rounded)	2013	2012
Gross earned premiums ¹⁾	4 777	4 500
Ceded earned premiums ²⁾	-521	-437
Net earned premiums (A)	4 256	4 063
Gross benefits and claims paid	-2 967	-2 833
Ceded claims	237	177
Total net claims (B)	-2 730	-2 656
Loss ratio (Net attritional + Natural catastrophes): -(B)/(A)	64.1%	65.5%
Gross commissions on earned premiums	-1 035	-956
Ceded commissions	52	49
Total net commissions (C)	-983	-907
Commission ratio: -(C)/(A)	23.1%	22.3%
Total technical ratio: -((B)+(C))/(A)	87.2%	87.8%
Acquisition and administrative expenses	-178	-176
Other current operating income / expenses	-49	-44
Other income and expenses from reinsurance operations	-56	-39
Total P&C management expenses (D)	-283	-259
P&C management expense ratio: -(D)/(A)	6.7%	6.3%
Total combined ratio: -((B)+(C)+(D))/(A)	93.9%	94.1%

Appendix E: Normalized net combined ratio

			0	ГD			YTD							
	1	2	3	4	5	1+2+3+5	1	2	3	4	5	1+2+3+5		
	Published combined ratio	Reserves release	One off	Cat ratio	Cat ratio delta from 6% Cat budget	Normalized combined ratio	Published combined ratio	Reserves release	One off	Cat ratio	Cat ratio delta from 6% Cat budget	Normalized combined ratio		
Q3 2009	97.3%			4.5%	1.5%	98.8%	97.4%			5.3%	0.7%	98.2%		
Q4 2009	103.3%		-8.6% ¹⁾	4.7%	1.3%	96.0%	98.8%		-2.0% ¹⁾	5.1%	0.9%	97.7%		
Q1 2010	108.6%			20.2%	-14.2%	94.4%	108.6%			20.2%	-14.2%	94.4%		
Q2 2010	97.0%			6.0%	0.0%	97.0%	102.8%			13.1%	-7.1%	95.7%		
Q3 2010	94.9%			6.2%	-0.2%	94.8%	99.9%			10.5%	-4.5%	95.4%		
Q4 2010	95.8%			7.0%	-1.0%	94.8%	98.9%			9.6%	-3.6%	95.2%		
Q1 2011	135.2%			46.3%	-40.3%	94.9%	135.2%			46.3%	-40.3%	94.9%		
Q2 2011	92.6%		5.5% ²⁾	6.6%	-0.6%	97.6%	113.1%		2.9% ²⁾	25.7%	-19.7%	96.3%		
Q3 2011	94.8%			5.9%	0.1%	95.0%	106.6%		1.8% ²⁾	18.7%	-12.7%	95.8%		
Q4 2011	98.4%	7.8% ³⁾		17.8%	-11.8%	94.4%	104.5%	2.0% ³⁾	1.4% ²⁾	18.5%	-12.5%	95.4%		
Q1 2012	92.5%			3.7%	2.3%	94.8%	92.5%			3.7%	2.3%	94.8%		
Q2 2012	95.1%			5.2%	0.8%	95.9%	93.8%			4.5%	1.5%	95.3%		
Q3 2012	93.6%			5.4%	0.6%	94.2%	93.7%			4.8%	1.2%	94.9%		
Q4 2012	95.0%	8.8% ⁴⁾		15.7%	-9.7%	94.1%	94.1%	2.2% ⁴⁾		7.6%	-1.6%	94.7%		
Q1 2013	90.4%			1.5%	4.5%	94.9%	90.4%			1.5%	4.5%	94.9%		
Q2 2013	98.0%	2.9% ⁵⁾		12.2%	-6.2%	94.7%	94.3%	1.5% ⁵⁾		6.9%	-0.9%	94.9%		
Q3 2013	93.7%			6.6%	-0.6%	93.1%	94.1%	1.0% ⁵⁾		6.8%	-0.8%	94.3%		
Q4 2013	93.3%			5.1%	0.9%	94.2%	93.9%	0.7% ⁵⁾		6.4%	-0.4%	94.2%		



1) Includes the outcome of the exceptional impact of the arbitration with Allianz in respect of the World Trade 3) Includes € 70 million (pre-tax) positive effect (7.8 pts on a quarterly basis) related to a Center (€ 39 million after tax); the impact on the combined ratio is 8.6 pts on a quarterly basis and 2.0 pts on a YTD basis

Includes a € 47 million (pre-tax) positive effect (5.5 pts on a quarterly basis) related to settlement of the subrogation action undertaken by World Trade Center Property insurers against the Aviation insurers - on a 5) YTD basis, the impact on the combined ratio is 2.9 pts at H1 2011, 1.8 pts at Q3 2011 and 1.4 pts at Q4 2011

reserve release in Q4 2011 - on a YTD basis, the impact on the combined ratio is 2.0 pts 4) Includes € 90 million (pre-tax) positive effect (8.8 pts on a quarterly basis) related to a reserve release in Q4 2012 - on a YTD basis, the impact on the combined ratio is 2.2 pts Includes € 31 million (pre-tax) positive effect (2.9 pts on a quarterly basis) related to a reserve release in Q2 2013 - on a YTD basis, the impact on the combined ratio is 0.7 pts

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Appendix F: Key characteristics of SCOR Global Life





SCOR



- Focuses on traditional mortality reinsurance risks, providing stability of results, with no underwriting of savings products (variable or fixed annuities)
- Identifies three main business areas: traditional and innovative protection business, longevity covers, and a strong financial solutions offering
- □ Benefits from high barriers of entry
- Is optimally positioned to deliver relevant, tailormade solutions to clients by combining:
 - strong local presence: on-the-ground teams, focusing on long-term relationships
 - global centers of excellence: actuarial, assessment and structuring expertise to understand and price biometric risks
- In October 2013, acquired Generali US and became the market leader in US life reinsurance¹)
- Generates significant amounts of free distributable cash flow thanks to mature portfolio (more than € 1 billion since 2008)

Appendix F: Calculation of the life technical margin

In € millions (rounded)	SGL Standalone 2013	Generali US standalone 2013	SGL 2013 Published	SGL pro-forma 2013	SGL 2012
Gross earned premiums ¹⁾	5 192	209	5 401	6 046	4 867
Ceded earned premiums ²⁾	-563	-28	-591	-678	-531
Net earned premiums (A)	4 629	181	4 810	5 368	4 336
Net technical result	185	14	199	240	156
Interests on deposits	155	0	155	155	178
Technical result (B)	340	14	354	395	334
Net technical margin (B)/(A)	7.3%	7.7%	7.3% ³⁾	7.4%	7.7% ⁴⁾

1) Gross written premiums + Change in gross unearned premiums

2) Ceded gross written premiums + Change in ceded unearned premiums

3) The 2013 technical margin contains 0.1 pt of non-recurring items (GMDB run-off portfolio reserve release)

4) The 2012 technical margin contained 0.3 pts of non-recurring items (GMDB run-off portfolio reserve release)

Appendix G: Investment portfolio asset allocation as of 31/12/2013



SCOR

Appendix G: Details of total investment portfolio





1) Please refer to slide 50 for the reconciliation table between the invested assets in the IR presentation and the invested assets in IFRS format

2) Included in loans and receivables according to IFRS accounting classification, see page 49 for details

Appendix G: Reconciliation of IFRS asset classification to IR presentation as of 31/12/2013

In € millions (rounded)												
SGI classification IFRS classification	Cash	Fixed income	Loans	Equities	Real estate	Other investments	Total invested assets	Funds withheld by cedants	Total investments	Accrued interest	Technical items ¹⁾	Total IFRS classification
Real estate investments					861		861		861			861
Equities		57	47	343	126	161	734		734			734
Fixed income		10 893	334			2	11 229		11 229	104		11 333
Available-for-sale investments		10 950	381	343	126	163	11 963		11 963	104		12 067
Equities				108		214	322		322			322
Fixed income		46				0	46		46	1		47
Investments at fair value through income		46		108		214	368		368	1		369
Loans and receivables		605	94				699	8 181	8 880	1		8 881
Derivative instruments											94	94
Total insurance business investments		11 601	475	451	987	377	13 891	8 181	22 072	106	94	22 272
Cash and cash equivalents	1 514						1 514		1 514			1 514
Total insurance business investments and cash and cash equivalents	1 514	11 601	475	451	987	377	15 405	8 181	23 586	106	94	23 786
					440		110		440			
Direct real estate URGL					112		112		112			
Direct real estate debt					- 311		- 311		- 311			- 311 ²⁾
Cash payable/receivable	- 19 ³⁾						- 19		- 19			
Total SGI classification	1 495	11 601	475	451	788	377	15 187	8 181	23 368			

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1) Including Atlas cat bonds and FX derivatives

2) Includes real estate financing and relates only to buildings owned for investment purposes

3) This relates to purchases of investments in December 2013 with normal settlement in January 2014

Appendix G: Reconciliation of IFRS invested assets to IR presentation

In € millions (rounded)	Q4 2011	Q1 2012	Q2 2012	Q3 2012	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
IFRS invested assets	13 332	13 821	13 647	13 946	14 314	14 321	14 080	14 551	15 604
Accrued interest	- 91	- 107	- 95	- 97	- 98	- 99	- 91	- 95	- 106
Technical items ¹⁾	- 158	- 177	- 199	- 189	- 112	- 90	- 112	- 100	- 94
Real estate URGL	119	121	125	118	98	102	97	102	112
Real estate debt ²⁾	- 247	- 242	- 239	- 234	- 217	- 211	- 324	- 321	- 311
Cash payable/receivable ³⁾	0	- 316	- 1	- 19	- 3	36	- 63	70	- 19
Invested assets in IR presentation	12 955	13 100	13 238	13 525	13 982	14 059	13 587	14 207	15 187

3) This relates to purchases of investments during the last month of the quarter with normal settlement during the first month of the following quarter; see Appendix G: Reconciliation of IFRS asset classification to IR presentation as of 31/12/2013, page 49

¹⁾ Including Atlas cat bonds, Atlas IX mortality bond, derivatives used to hedge US equity-linked annuity book and FX derivatives

²⁾ Includes real estate financing and relates only to buildings owned for investment purposes

Appendix G: Details of investment returns

In € millions (rounded)		ΟΤΟ	2012		2012 QTD 2013				2013	
Annualized returns:	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Total net investment income ¹⁾	134	143	133	155	566	112	120	152	128	512
Average investments	20 697	20 985	21 208	21 501	21 098	21 662	21 289	21 300	22 543	21 698
Return on Investments (ROI)	2.6%	2.8%	2.5%	2.9%	2.7%	2.1%	2.3%	2.9%	2.3%	2.4%
Return on invested assets ²⁾	2.9%	3.1%	2.6%	3.3%	3.0%	2.4%	2.6%	3.1%	2.6%	2.6%
Income	2.1%	2.9%	1.9%	2.5%	2.3%	1.8%	2.6%	2.0%	2.0%	2.1%
Realized capital gains/losses	0.9%	1.0%	1.6%	1.3%	1.2%	1.3%	0.4%	1.3%	0.6%	0.9%
Impairments & real estate amortization	-0.2%	-0.7%	-1.2%	-0.5%	-0.6%	-0.8%	-1.3%	-0.4%	-0.3%	-0.7%
Fair value through income	0.1%	0.0%	0.2%	0.1%	0.1%	0.1%	0.9%	0.1%	0.2%	0.3%
Return on Invested Assets ²⁾ w/o equity impairments	3.0%	3.8%	3.6%	3.7%	3.5%	3.0%	3.7%	3.2%	2.6%	3.1%
Return on funds withheld	2.6%	2.5%	2.7%	2.7%	2.6%	2.0%	2.1%	3.0%	2.4%	2.3%



Appendix G: QTD Investment income development

		QTD	2012		2012		QTD	2013		2013
In € millions (rounded)	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Investment revenues on invested assets	69	95	69	84	317	64	91	71	80	306
Realized gains/losses on fixed income	23	23	9	11	65	40	13	11	17	81
Realized gains/losses on loans	0	0	0	0	0	0	0	0	0	1
Realized gains/losses on equities	6	- 1	2	2	10	6	4	4	4	18
Realized gains/losses on real estate	0	0	11	30	41	0	0	30	3	33
Realized gains/losses on other investments	0	12	32	1	45	0	- 3	1	- 1	- 3
Realized gains/losses on invested assets	29	33	55	44	161	46	14	47	23	130
Change in impairment on fixed income	2	1	3	2	9	- 2	- 1	- 1	0	- 4
Change in impairment on loans	0	0	0	0	0	0	0	0	0	0
Change in impairment on equity	- 5	- 20	- 33	- 11	- 69	- 23	- 39	- 3	0	- 64
Change in impairment/ amortization on real estate	- 4	- 5	- 8	- 9	- 25	- 4	- 4	- 6	- 10	- 24
Change in impairment on other investments	0	- 1	- 1	1	- 1	0	- 1	- 4	0	- 5
Change in impairment on invested assets	- 6	- 24	- 39	- 17	- 86	- 29	- 45	- 13	- 10	- 97
Fair value through income on invested assets	3	- 1	6	3	12	4	30 ¹⁾	2	7	44 ¹⁾
Financing costs on real estate investments	- 3	- 2	- 3	- 2	- 10	- 2	- 2	- 2	- 4	- 11
Total investment income on invested assets	92	101	88	112	394	83	88	105	96	372
Income on funds withheld	49	48	52	53	202	38	39	55	44	176
Investment management expenses	- 7	- 6	- 7	- 10	- 30	- 9	- 7	- 8	- 12	- 36
Total net investment income	134	143	133	155	566	112	120	152	128	512
Foreign exchange gains / losses	7	4	11	1	23	- 9	8	2	- 11	- 10
Income on technical items	0	0	- 2	- 1	- 4	0	0	0	- 1	- 2
MRM badwill (net of acquisition costs)	0	0	0	0	0	0	- 27	0	0	- 27
Financing costs on real estate investments	3	2	3	2	10	2	2	2	4	11
IFRS investment income net of investment management expenses	144	149	145	157	595	105	103	156	120	484

Appendix G: Government bond portfolio as of 31/12/2013



□ No government bond exposure to Greece, Ireland, Italy, Portugal or Spain

□ No exposure to US municipal bonds



Appendix G: Corporate bond portfolio as of 31/12/2013













1) Including tier 1, upper tier 2 and tier 2 debts for financials

Appendix G: Corporate bond portfolio as of 31/12/2013

/ seniority								
In € million	ns (rounded)	AAA	AA	Α	BBB	Other ¹⁾	Total	Market to Book Value %
Seniority	Senior	86	820	2 064	921	426	4 317	101%
	Subordinated	0	0	8	58	10	77	104%
	Hybrid	0	0	11	76	105	192	106%
	Other	0	6	8	0	2	15	95%
Total corpo	orate bond portfolio	86	827	2 091	1 056	543	4 602	101%

Appendix G: "Financials" corporate bond portfolio as of 31/12/2013



SCOR

1) AAA: 0.4%; NR:0.4%

2) Including tier 1, upper tier 2 and tier 2 debts for financials

3) These top 10 exposures represent 98% of total financial corporate bonds

Appendix G: "Banks" financial corporate bond portfolio as of 31/12/2013





By region	Т	op 10 exposures ³⁾	
In %. Total € 0.7 billion 17% 5% 5% 5% 45% Source: Bloomberg geography definitions	 EU (Non-UK) North America UK Others 	In € millions (rounded) USA France Canada Australia Netherlands Switzerland Great Britain Sweden Italy Germany Total	31/12/2013 221 97 77 70 44 39 35 27 22 17 648

SCOR

- 1) AAA : 0.3%; NR : 0.1%
- 2) Including tier 1, upper tier 2 and tier 2 debts for financials
- 3) These top 10 exposures represent 99% of total "banks" financial corporate bonds

Appendix G: Structured & securitized product portfolio as of 31/12/2013

In € millio	ons (rounded)	ААА	AA	А	BBB	Other ¹⁾	Total	Market to Book Value %
ABS		16	9	2	0	0	27	103%
CLO ²⁾		68	1	0	0	4	72	100%
CDO		11	0	33	0	9	53	92%
MBS	СМО	0	0	1	2	16	20	100%
	Non-agency CMBS	20	3	0	0	2	25	107%
	Non-agency RMBS	176	3	12	1	5	198	101%
Others	Structured notes	5	0	59	7	13	85	97%
	Other	0	0	0	0	3	3	265%
Total Stru Products	uctured & Securitized	295	17	107	11	52	481	100%

1) Bonds rated less than BBB and non-rated

2) Excluding corporate and leveraged loans categorized since Q3 2013 in "loans", see Appendix G, page 59 for details
3) 99% of structured products are level 1 or 2 with prices provided by external service providers

Appendix G: Loans portfolio as of 31/12/2013

In € millions (rounded)	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Infrastructure loans	0	0	0	20	49
Real estate loans ¹⁾	49	45	47	65	92
Corporate and leveraged loans ²⁾	197	201	200	239	334
Total	246	246	247	324	475



Appendix G: Equity portfolio as of 31/12/2013

In € millions (rounded)	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Common shares	529	505	457	312	288
Convex strategies ¹⁾	51	75	72	75	79
Convertible bonds	50	52	57	71	66
Preferred shares	21	20	20	19	18
Total	651	653	606	477	451



Appendix G: Real estate portfolio as of 31/12/2013

In € millions (rounded)	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Real estate securities and funds ¹⁾	115	119	123	121	126
Direct real estate net of debt and including URGL	465	518	664	653	662
Direct real estate at amortized cost	584	627	891	872	861
Real estate URGL	98	102	97	102	112
Real estate debt	-217	-211	-324	-321	-311
Total	580	637	787	774	788



Appendix G: Other investments as of 31/12/2013

In € millions (rounded)	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013
Alternative investments ¹⁾	67	127	120	113	109
Non-listed equities	39	62	62	62	67
Commodities	37	36	24	25	0
Infrastructure funds	46	46	45	45	47
Private equity funds	12	12	12	13	13
Insurance Linked Securities (ILS)	80	82	84	85	141
Total	281	364	347	342	377



Appendix G: Unrealized gains & losses development

In € millions (rounded)	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2013	Variance YTD
Fixed income ¹⁾	203	195	20	53	12	-191
Loans	2	6	5	1	2	0
Equities	-71	-31	-1	23	35	107
Real estate ²⁾	101	109	104	106	116	15
Other investments	-3	-2	1	5	6	8
Total	232	276	129	188	171	-61

Appendix G: Reconciliation of asset revaluation reserve

In € millions (rounded)	31/12/2012	31/12/2013	Variance YTD
Fixed income URGL	203	12	-191
Of which:			
Government bonds & assimilated 1)	24	-52	-75
Covered bonds & agency MBS	49	3	-45
Corporate bonds	134	61	-73
Structured & securitized products	-4	-2	2
Loans URGL	2	2	0
Equities URGL	-71	35	107
Real estate funds URGL	4	5	1
Other investments URGL	-3	6	8
Invested assets URGL	232	171	-61
Direct real estate ²⁾	98	112	14
Subtotal AFS URGL	135	59	-75
Gross asset revaluation reserve	135	59	-75
Deferred taxes on revaluation reserve	-39	-16	23
Shadow accounting net of deferred taxes	-20	-1	20
Other ³⁾	-10	-22	-12
Total asset revaluation reserve	66	21	-45

SCOR

1) Including short-term investments

2) Direct real estate is included in the balance sheet at amortized cost. The unrealized gain on real estate presented here is the estimated amount that would be included in the balance sheet, were the real estate assets to be carried at fair value

3) Includes revaluation reserves (FX on equities AFS)

Appendix H: Debt structure as of 31/12/2013

Туре	Original amount issued	Current amount outstanding (book value)	Issue date	Maturity	Floating/ fixed rate	Coupon + step-up
Subordinated floating rate notes 30NC10	US \$ 100 million	US \$ 21 million	7 June 1999	30 years 2029	Floating	First 10 years: 3-month Libor rate + 0.80% and 1.80% thereafter
Subordinated floating rate notes 20NC10	€ 100 million	€ 94 million	6 July 2000	20 years July 2020	Floating	First 10 years: 3-month Euribor + 1.15% and 2.15% thereafter
Undated deeply subordinated fixed to floating rate notes PerpNC10	€ 350 million	€ 261 million	28 July 2006	Perpetual	Fixed	Initial rate at 6.154% p.a. until July 28, 2016, floating rate indexed on the 3-month Euribor + 2.90% margin
Undated subordinated fixed to floating rate notes PerpNC5.5	CHF 650 million	CHF 650 million	2 February 2011	Perpetual	Fixed	Initial rate at 5.375% p.a. until August 2, 2016, floating rate indexed to the 3-month CHF Libor + 3.7359% margin
Undated subordinated fixed to floating rate notes PerpNC5.7	CHF 315 million	CHF 315 million	8 October 2012	Perpetual	Fixed	Initial rate at 5.25% p.a. until June 8, 2018, floating rate indexed on the 3-month CHF Libor + 4.8167% margin
Undated subordinated fixed to floating rate notes PerpNC5.2	CHF 250 million	CHF 250 million	10 September 2013	Perpetual	Fixed	Initial rate at 5.00% p.a. until November 30 2018, floating rate indexed on the 3-month CHF Libor + 4.0992% margin

Appendix I: Estimated sensitivity to interest rates and equity market

Estimated sensitivity to interest rate & equity market movements on net income and shareholders' equity

In € millions (rounded)	Net income ²⁾³⁾ 2013	Shareholders' equity ²⁾³⁾ impact 2013	Net income ²⁾³⁾ 2012	Shareholders' equity ²⁾³⁾ impact 2012
Interest rates +100 points	13	(273)	10	(203)
in % of shareholders' equity	0.3%	(5.5)%	0.2%	(4.2)%
Interest rates -100 points	(13)	225	(10)	144
in % of shareholders' equity	(0.3)%	4.6%	(0.2)%	3.0%
Equity prices +10% ¹⁾	4	29	4	54
in % of shareholders' equity	0.1%	0.6%	0.1%	1.1%
Equity prices -10% ¹⁾	(5)	(29)	(15)	(54)
in % of shareholders' equity	(0.1)%	(0.6)%	(0.3)%	(1.1)%

SCOR conducted an analysis of the sensitivity of the impairment of equity securities, by applying the accounting policy and application guidance set out in Note 20.1.6.1 (H) to theoretical future market value changes. SCOR estimates that, excluding any impairment arising to duration, a further uniform decline of 10% from 31 December 2013 market values would generate a future further impairment of equity securities of \in 1 million (2012: \in 12 million). It should be noted that this figure should not be scaled up or down as the impairment rules are not a linear function of market value. For example a scenario with a market value decline of 20% would not double the potential further equity impairment

SCOR

3) Net of tax at an estimated average rate of 26% in 2013 (30% in 2012)

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¹⁾ Excludes investments in hedge funds which normally do not have a uniform correlation to equity markets and securities where SCOR has a strategic investment, including where the Group has a substantial shareholding but does not meet the "significant influence" criteria in IAS 28

²⁾ The reduction in equity represents the estimated net asset impact independently of the amount of impairment recognized in the profit and loss account 🤳

Appendix I: Estimated sensitivity to FX movements

In € millions (rounded)	FX movements	Shareholders' equity impact 2013	Shareholders' equity impact 2012
USD/EUR	100/	252	211
in % of shareholders' equity	+10%	5.1%	4.4%
USD/EUR	-10%	(252)	(211)
in % of shareholders' equity		(5.1)%	(4.4)%
GBP/EUR	+10%	33	33
in % of shareholders' equity		0.7%	0.7%
GBP/EUR	-10%	(33)	(33)
in % of shareholders' equity		(0.7)%	(0.7)%



Appendix J: SCOR's rating has improved dramatically since 2005

SCOR

1) Credit watch with positive implications

Appendix K: SCOR's exposure to emerging markets is optimized thanks to its robust currency and capital management



SCOR's GWP¹⁾ are largely in mature currencies and SCOR's capital²⁾ risk to emerging markets is low Gross written premiums in emerging markets



According to S&P definitions of emerging markets, SCOR writes approximately 12% of premiums in emerging market currencies



SCOR has a highly efficient capital structure with more than 98% of its shareholders' equity in strong currencies

SCOR exposure to emerging markets represents 3.0% of invested assets, of which c. 2.25% for ALM congruence reasons

SCOR

1) Based on 2013 published gross written premiums

2) Based on 2013 Shareholders' equity excluding minorities

Appendix K: SCOR executes its P&C strategy at 1/1 renewals, in line with projections released at the Monte Carlo rendez-vous and the assumptions of "Optimal Dynamics"

SCOR Global P&C manages to further improve its market position in an increasingly discriminating market

Diversification and ability to lead are key success factors in an increasingly selective market

- Tiering (or "bifurcation") of the reinsurance market continues, as insurers increasingly transact with fewer reinsurers
- Market conditions are increasingly discriminating: gap between leaders and followers and between multi-liners and narrower players is widening
- SCOR's diversified book, its combined franchise of treaty P&C and specialty lines and its leadership abilities are key drivers for differentiation, with the global insurers' initiative bearing fruit and showing growth despite restructuring and increased retentions

Sound premium growth while maintaining expected technical profitability quasi-stable

- 5% overall premium growth¹), of which 3 pts due to the renewal of large quota-share deals in Asia
- Profitability indicators are quasistable overall: stable expected return on allocated capital, while expected gross U/W ratio increases by 0.9% and is almost neutralized on a net basis thanks to the savings made on retrocession costs
- Overall pricing is quasi-stable at - 0.2%, with variations in primary insurance prices partly compensating those of reinsurance rates. Terms and conditions under pressure but not materially deteriorating

In line with "Optimal Dynamics" hypothesis and targets

Business growth assumptions:

- Reinsurance: The 5% growth¹ is broadly in line with "Optimal Dynamics" plan assumptions
- Lloyd's: The platform is building as expected (Channel 2015 and Lloyd's capital provision business)
- SCOR Business Solutions: growth in line with expectations, driven by specialty sectors and lines
- Retrocession programme according to plans, leading to a 0.6% expected positive impact on the net CR%

Profitability:

- 93%-94% "Optimal Dynamics" objective confirmed;
- 2014 net combined ratio expected within the range

- Growth:
 - 2014 gross written premiums are expected to reach approximately € 5 billion



Appendix K: As alternative capital is complementary to the offer from firsttier reinsurers, SCOR takes advantage of the alternative capital market

Clear differences between alternative capital and first-tier, diversified reinsurers	which SCOR uses to the advantage of its shareholders in terms of retrocession, offered services and asset management	
 The alternative capital that has entered the reinsurance industry has clearly defined characteristics: Is a low cost model Offers collateralized capacity 	Optimized retrocession	 Reinsurers are users of alternative capital: 33% of alternative capital is backing reinsurers¹⁾ SCOR 1/1/14 renewals: 0.6% expected positive impact on net combined ratio from less expensive retrocession Broadened access to alternative capital market; issuance of extreme mortality transfer contracts at favourable conditions and formation of sidecar
 First-tier diversified reinsurers play an entirely different game Provide competitive pricing AND value added services to cedants (knowledge sharing, etc.) Make efficient use of capital (diversification) whilst having low counterparty risk Can underwrite all regions and perils Provide indemnity cover as a rule, not an exception: no basis risk issue Offer reinstatements cover and favour long-term relationships 	ILS services to clients	 SCOR is ready to help clients to access capital market capacity through ILS as a transformer SCOR offers expertise and basis risk coverage This generates fee income and allows SCOR to better leverage existing relationships (complementary to traditional reinsurance)
	Opening of ILS funds to 3rd parties by leveraging expertise	 SGI, regulated by the French AMF, provides external clients with access to innovative investment solutions in markets with high entry barriers SGI's ILS team manages 4 funds offering a range of products to 3rd party investors The funds target specific risk/return profile by investing in varying risk profiles of insurance risks



Appendix K: SCOR's focus on franchise is a key competitive advantage for the Group in the current environment



 This award, received at the fifth China International Insurance Summit, comes at a time when the Group has considerably strengthened its positions in China and in the Asia-Pacific region. SCOR and the Chinese market share a long history based on the continuity of relationships developed over 40 years of cooperation, with permanent SCOR representatives in China for almost 15 years

Appendix K: SCOR focuses on cost efficiency and productivity, while leading more than 15 internal projects to support its strategy



Appendix L: SCOR's listing information

Euronext Paris listing

SCOR's shares are publicly traded on the Eurolist by the Euronext Paris stock market

Main information		
Valor symbol	SCR	
ISIN	FR0010411983	
Trading currency	EUR	
Country	France	

SIX Swiss Exchange listing

SCOR's shares are publicly traded on the SIX Swiss Exchange (formerly known as the SWX Swiss Exchange)

Main information		
Valor symbol	SCR	
Valor number	2'844'943	
ISIN	FR0010411983	
Trading currency	CHF	
Effective Date	August 8, 2007	
Security segment	Foreign Shares	

ADR programme

SCOR's ADR shares trade on the OTC market

Main information		
DR Symbol	SCRYY	
CUSIP	80917Q106	
Ratio	10 ADRs: 1 ORD	
Country	France	
Effective Date	June 5, 2007	
Underlying SEDOL	B1LB9P6	
Underlying ISIN	FR0010411983	
U.S. ISIN	US80917Q1067	
Depositary	BNY Mellon	

SCOR's shares are also tradable over the counter on the Frankfurt Stock Exchange

Appendix M: The strength of the SCOR group's strategy is recognized by industry experts



1) On November 21 2013, Standard & Poor's raised the outlook on the "A+" rating of SCOR SE and its main subsidiaries to "positive"

SCOR